## Florian Aœberbacher

List of Publications by Year in descending order

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2258059 2550090 10 250 3 3 citations g-index h-index papers 10 10 10 228 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Indirect Compellence and Institutional Change: U.S. Extraterritorial Law Enforcement and the Erosion of Swiss Banking Secrecy. Administrative Science Quarterly, 2020, 65, 565-605.	6.9	6
2	General Deterrence of Systemic International Misconduct: The Role of Firms' Territoriality Beliefs. Proceedings - Academy of Management, 2020, 2020, 19184.	0.1	O
3	A Performative Perspective On Institutional Disruption: Investigating Regulatory De-Capturing Proceedings - Academy of Management, 2019, 2019, 18732.	0.1	O
4	Indirect Compellence and Institutional Change: A Case Study On The Demise Of Swiss Banking Secrecy. Proceedings - Academy of Management, 2017, 2017, 13833.	0.1	O
5	How Entrepreneurs Become Skilled Cultural Operators. Organization Studies, 2015, 36, 925-951.	5.3	40
6	Transnational Institutional Conflict and Deinstitutionalization of the Swiss Banking Secrecy. Proceedings - Academy of Management, 2015, 2015, 18271.	0.1	O
7	Legitimation of New Ventures: A Review and Research Programme. Journal of Management Studies, 2014, 51, 667-698.	8.3	204
8	Going backstage in entrepreneurial impression management: The role of analogical reasoning. Proceedings - Academy of Management, 2014, 2014, 16012.	0.1	0
9	How Entrepreneurs Become Strategic Cultural Operators. Proceedings - Academy of Management, 2013, 2013, 15401.	0.1	O
10	Cultural Knowledge for Strategic Legitimation: How a new venture's legitimation practices evolve. Proceedings - Academy of Management, 2012, 2012, 15851.	0.1	0