

Niklas K Steffens

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4306169/publications.pdf>

Version: 2024-02-01

102
papers

4,024
citations

117625

34
h-index

144013

57
g-index

104
all docs

104
docs citations

104
times ranked

2917
citing authors

#	ARTICLE	IF	CITATIONS
1	Leadership as social identity management: Introducing the Identity Leadership Inventory (ILI) to assess and validate a four-dimensional model. <i>Leadership Quarterly</i> , 2014, 25, 1001-1024.	5.8	291
2	Advancing the social identity approach to health and well-being: Progressing the social cure research agenda. <i>European Journal of Social Psychology</i> , 2017, 47, 789-802.	2.4	261
3	Why a nudge is not enough: A social identity critique of governance by stealth. <i>European Journal of Political Research</i> , 2015, 54, 81-98.	4.1	200
4	A Meta-Analytic Review of Social Identification and Health in Organizational Contexts. <i>Personality and Social Psychology Review</i> , 2017, 21, 303-335.	6.0	180
5	Social identification-building interventions to improve health: a systematic review and meta-analysis. <i>Health Psychology Review</i> , 2021, 15, 85-112.	8.6	136
6	Up close and personal: Evidence that shared social identity is a basis for the "special" relationship that binds followers to leaders. <i>Leadership Quarterly</i> , 2014, 25, 296-313.	5.8	135
7	Social cure, what social cure? The propensity to underestimate the importance of social factors for health. <i>Social Science and Medicine</i> , 2018, 198, 14-21.	3.8	134
8	Social Identity Mapping: A procedure for visual representation and assessment of subjective multiple group memberships. <i>British Journal of Social Psychology</i> , 2016, 55, 613-642.	2.8	101
9	Identity leadership going global: Validation of the Identity Leadership Inventory across 20 countries. <i>Journal of Occupational and Organizational Psychology</i> , 2018, 91, 697-728.	4.5	101
10	Believing in "we": Exploring leaders' capacity to enhance team confidence and performance by building a sense of shared social identity. <i>Journal of Experimental Psychology: Applied</i> , 2015, 21, 89-100.	1.2	98
11	To which world regions does the valence-dominance model of social perception apply?. <i>Nature Human Behaviour</i> , 2021, 5, 159-169.	12.0	85
12	Social group memberships in retirement are associated with reduced risk of premature death: evidence from a longitudinal cohort study. <i>BMJ Open</i> , 2016, 6, e010164.	1.9	84
13	Advancing the social identity theory of leadership: A meta-analytic review of leader group prototypicality. <i>Organizational Psychology Review</i> , 2021, 11, 35-72.	4.3	84
14	Power through "Us": Leaders' Use of We-Referencing Language Predicts Election Victory. <i>PLoS ONE</i> , 2013, 8, e77952.	2.5	79
15	A social identity analysis of responses to economic inequality. <i>Current Opinion in Psychology</i> , 2017, 18, 1-5.	4.9	78
16	A Social Identity Approach to Leadership Development. <i>Journal of Personnel Psychology</i> , 2017, 16, 113-124.	1.4	75
17	True to what We stand for: Championing collective interests as a path to authentic leadership. <i>Leadership Quarterly</i> , 2016, 27, 726-744.	5.8	67
18	A Social Identity Approach to Understanding and Promoting Physical Activity. <i>Sports Medicine</i> , 2017, 47, 1911-1918.	6.5	66

#	ARTICLE	IF	CITATIONS
19	We will be champions: Leaders' confidence in "us"™ inspires team members' team confidence and performance. <i>Scandinavian Journal of Medicine and Science in Sports</i> , 2016, 26, 1455-1469.	2.9	62
20	Multiple Social Identities Enhance Health Post-Retirement Because They Are a Basis for Giving Social Support. <i>Frontiers in Psychology</i> , 2016, 7, 1519.	2.1	61
21	The Importance of Social Groups for Retirement Adjustment: Evidence, Application, and Policy Implications of the Social Identity Model of Identity Change. <i>Social Issues and Policy Review</i> , 2019, 13, 93-124.	6.5	61
22	Life Change, Social Identity, and Health. <i>Annual Review of Psychology</i> , 2021, 72, 635-661.	17.7	60
23	How Multiple Social Identities Are Related to Creativity. <i>Personality and Social Psychology Bulletin</i> , 2016, 42, 188-203.	3.0	58
24	To what extent are conspiracy theorists concerned for self versus others? A COVID-19 test case. <i>European Journal of Social Psychology</i> , 2021, 51, 285-293.	2.4	54
25	Identity Leadership in a Crisis: A 5R Framework for Learning from Responses to COVID-19. <i>Social Issues and Policy Review</i> , 2021, 15, 35-83.	6.5	51
26	The unfolding impact of leader identity entrepreneurship on burnout, work engagement, and turnover intentions.. <i>Journal of Occupational Health Psychology</i> , 2018, 23, 373-387.	3.3	51
27	Leader performance and prototypicality: Their interrelationship and impact on leaders' identity entrepreneurship. <i>European Journal of Social Psychology</i> , 2013, 43, 606-613.	2.4	48
28	Registered Replication Report: Dijksterhuis and van Knippenberg (1998). <i>Perspectives on Psychological Science</i> , 2018, 13, 268-294.	9.0	46
29	Social identity mapping online.. <i>Journal of Personality and Social Psychology</i> , 2020, 118, 213-241.	2.8	46
30	The Neuroscience of Inspirational Leadership: The Importance of Collective-Oriented Language and Shared Group Membership. <i>Journal of Management</i> , 2017, 43, 2168-2194.	9.3	45
31	Is perceived athlete leadership quality related to team effectiveness? A comparison of three professional sports teams. <i>Journal of Science and Medicine in Sport</i> , 2017, 20, 800-806.	1.3	45
32	Social identity makes group-based social connection possible: Implications for loneliness and mental health. <i>Current Opinion in Psychology</i> , 2022, 43, 161-165.	4.9	45
33	Leaders Enhance Group Members' Work Engagement and Reduce Their Burnout by Crafting Social Identity. <i>German Journal of Human Resource Management</i> , 2014, 28, 173-194.	3.2	41
34	All for us and us for all: Introducing the 5R Shared Leadership Program. <i>Psychology of Sport and Exercise</i> , 2020, 51, 101762.	2.1	39
35	"Of the group"™ and "for the group"™: How followership is shaped by leaders' prototypicality and group identification. <i>European Journal of Social Psychology</i> , 2015, 45, 180-190.	2.4	37
36	Organizational Tenure and Employee Performance. <i>Group and Organization Management</i> , 2014, 39, 664-690.	4.4	35

#	ARTICLE	IF	CITATIONS
37	International differences in employee silence motives: Scale validation, prevalence, and relationships with culture characteristics across 33 countries. <i>Journal of Organizational Behavior</i> , 2021, 42, 619-648.	4.7	30
38	Singing it for "œus" Team passion displayed during national anthems is associated with subsequent success. <i>European Journal of Sport Science</i> , 2018, 18, 541-549.	2.7	29
39	How feedback about leadership potential impacts ambition, organizational commitment, and performance. <i>Leadership Quarterly</i> , 2018, 29, 637-647.	5.8	29
40	Dying for charisma: Leaders' inspirational appeal increases post-mortem. <i>Leadership Quarterly</i> , 2017, 28, 530-542.	5.8	28
41	Multiple social groups support adjustment to retirement across cultures. <i>Social Science and Medicine</i> , 2018, 208, 200-208.	3.8	28
42	Putting the "we"™ into workout: The association of identity leadership with exercise class attendance and effort, and the mediating role of group identification and comfort. <i>Psychology of Sport and Exercise</i> , 2019, 45, 101544.	2.1	28
43	Identity Leadership, Social Identity Continuity, and Well-Being at Work During COVID-19. <i>Frontiers in Psychology</i> , 2021, 12, 684475.	2.1	28
44	Leading us to be active: A two-wave test of relationships between identity leadership, group identification, and attendance.. <i>Sport, Exercise, and Performance Psychology</i> , 2020, 9, 128-142.	0.8	28
45	Leading together towards a stronger "us"™: An experimental test of the effectiveness of the 5R Shared Leadership Program (5RS) in basketball teams. <i>Journal of Science and Medicine in Sport</i> , 2020, 23, 770-775.	1.3	26
46	Do leaders condone unethical <scp>pro"organizational</scp> employee behaviors? The complex interplay between leader organizational identification and moral disengagement. <i>Human Resource Management</i> , 2021, 60, 969-989.	5.8	24
47	Knowing me, knowing us: Personal and collective self-awareness enhances authentic leadership and leader endorsement. <i>Leadership Quarterly</i> , 2021, 32, 101498.	5.8	23
48	The more you have, the more you want? Higher social class predicts a greater desire for wealth and status. <i>European Journal of Social Psychology</i> , 2020, 50, 360-375.	2.4	22
49	Our Followers Are Lions, Theirs Are Sheep: How Social Identity Shapes Theories About Followership and Social Influence. <i>Political Psychology</i> , 2018, 39, 23-42.	3.6	20
50	The Value of Speaking for "œUs" the Relationship Between CEOs"™ Use of I- and We-Referencing Language and Subsequent Organizational Performance. <i>Journal of Business and Psychology</i> , 2021, 36, 299-313.	4.0	20
51	Reconciling identity leadership and leader identity: A dual-identity framework. <i>Leadership Quarterly</i> , 2022, 33, 101620.	5.8	20
52	Shared Adversity Increases Team Creativity Through Fostering Supportive Interaction. <i>Frontiers in Psychology</i> , 2018, 9, 2309.	2.1	18
53	Leaders"™ creation of shared identity impacts group members"™ effort and performance: Evidence from an exercise task. <i>PLoS ONE</i> , 2019, 14, e0218984.	2.5	18
54	Leading from the Centre: A Comprehensive Examination of the Relationship between Central Playing Positions and Leadership in Sport. <i>PLoS ONE</i> , 2016, 11, e0168150.	2.5	18

#	ARTICLE	IF	CITATIONS
55	Identity Leadership, Employee Burnout and the Mediating Role of Team Identification: Evidence from the Global Identity Leadership Development Project. <i>International Journal of Environmental Research and Public Health</i> , 2021, 18, 12081.	2.6	18
56	Promoting Open Science: A Holistic Approach to Changing Behaviour. <i>Collabra: Psychology</i> , 2021, 7, .	1.8	18
57	Restless in an Unequal World: Economic Inequality Fuels the Desire for Wealth and Status. <i>Personality and Social Psychology Bulletin</i> , 2023, 49, 871-890.	3.0	18
58	Examining the role of Donald Trump and his supporters in the 2021 assault on the U.S. Capitol: A dual-agency model of identity leadership and engaged followership. <i>Leadership Quarterly</i> , 2023, 34, 101622.	5.8	17
59	Shared social identity content is the basis for leaders'™ mobilization of followers. <i>Psychology of Sport and Exercise</i> , 2019, 43, 271-278.	2.1	16
60	Predictors of social identification in group therapy. <i>Psychotherapy Research</i> , 2020, 30, 348-361.	1.8	16
61	Making 'us'™ better: High-quality athlete leadership relates to health and burnout in professional Australian football teams. <i>European Journal of Sport Science</i> , 2020, 20, 953-963.	2.7	16
62	Longitudinal Evidence for the Effects of Social Group Engagement on the Cognitive and Mental Health of Chinese Retirees. <i>Journals of Gerontology - Series B Psychological Sciences and Social Sciences</i> , 2020, 75, 2142-2151.	3.9	16
63	Understanding responses to an organizational takeover: Introducing the social identity model of organizational change.. <i>Journal of Personality and Social Psychology</i> , 2022, 123, 1004-1023.	2.8	16
64	'Let's get physical' or social: The role of physical activity versus social group memberships in predicting depression and anxiety over time. <i>Journal of Affective Disorders</i> , 2022, 306, 55-61.	4.1	16
65	Identity economics meets identity leadership: Exploring the consequences of elevated CEO pay. <i>Leadership Quarterly</i> , 2020, 31, 101269.	5.8	15
66	When the final whistle blows: Social identity pathways support mental health and life satisfaction after retirement from competitive sport. <i>Psychology of Sport and Exercise</i> , 2021, 57, 102049.	2.1	15
67	Situational factors shape moral judgements in the trolley dilemma in Eastern, Southern and Western countries in a culturally diverse sample. <i>Nature Human Behaviour</i> , 2022, 6, 880-895.	12.0	15
68	Standing out from the crowd: Identifying the traits and behaviors that characterize high-quality athlete leaders. <i>Scandinavian Journal of Medicine and Science in Sports</i> , 2020, 30, 766-786.	2.9	14
69	Prosperous But Fearful of Falling: The Wealth Paradox, Collective Angst, and Opposition to Immigration. <i>Personality and Social Psychology Bulletin</i> , 2021, 47, 766-780.	3.0	14
70	A trouble shared is a trouble halved: The role of family identification and identification with humankind in well-being during the COVID-19 pandemic. <i>British Journal of Social Psychology</i> , 2022, 61, 55-82.	2.8	13
71	Innovation across cultures: Connecting leadership, identification, and creative behavior in organizations. <i>Applied Psychology</i> , 2023, 72, 348-388.	7.1	13
72	Friendships that money can buy: financial security protects health in retirement by enabling social connectedness. <i>BMC Geriatrics</i> , 2019, 19, 319.	2.7	12

#	ARTICLE	IF	CITATIONS
73	Harnessing the power of "us": A randomized wait-list controlled trial of the 5R shared leadership development program (5RS) in basketball teams. <i>Psychology of Sport and Exercise</i> , 2021, 54, 101936.	2.1	11
74	The narcissistic appeal of leadership theories.. <i>American Psychologist</i> , 2022, 77, 234-248.	4.2	11
75	Identity centrality moderates the relationship between acceptance of group-based stressors and well-being. <i>European Journal of Social Psychology</i> , 2018, 48, 866-882.	2.4	10
76	Identity and stress: an application of the expanded model of organisational identification in predicting strain at work. <i>Work and Stress</i> , 2019, 33, 351-365.	4.5	10
77	Attributions of leaders' charisma increase after their death: The mediating role of identity leadership and identity fusion. <i>Leadership</i> , 2019, 15, 576-589.	1.8	9
78	Identity leadership and social identification within sport teams over a season: A social network analysis. <i>Psychology of Sport and Exercise</i> , 2022, 59, 102106.	2.1	9
79	Prototypical supervisors shape layoff victims' experiences of top management justice and organizational support. <i>Journal of Occupational and Organizational Psychology</i> , 2018, 91, 158-180.	4.5	8
80	Leaders Enhance Group Members' Work Engagement and Reduce Their Burnout by Crafting Social Identity. , 0, .		8
81	Will the real leaders please stand up? The emergence of shared leadership in semi-professional soccer teams. <i>Journal of Science and Medicine in Sport</i> , 2021, 24, 281-290.	1.3	7
82	Exemplifying "Us": Integrating social identity theory of leadership with cognitive models of categorization. <i>Leadership Quarterly</i> , 2022, 33, 101517.	5.8	7
83	Superstars are not necessarily role models: Morality perceptions moderate the impact of competence perceptions on supervisor role modeling. <i>European Journal of Social Psychology</i> , 2018, 48, 725-746.	2.4	6
84	Merger-specific trust cues in the development of trust in new supervisors during an organizational merger: A naturally occurring quasi-experiment. <i>Leadership Quarterly</i> , 2020, 31, 101365.	5.8	6
85	The Psychology of Leadership Destabilization: An Analysis of the 2016 U.S. Presidential Debates. <i>Political Psychology</i> , 2021, 42, 265-289.	3.6	6
86	Doing it for the team: Soccer coaches' identity leadership predicts players' effort, turnover intentions, and performance. <i>Psychology of Sport and Exercise</i> , 2021, 55, 101947.	2.1	6
87	Developing high-reliability organisations: A social identity model. <i>Safety Science</i> , 2022, 153, 105814.	4.9	6
88	One of us "I" and us "I" and us: Evidence that leaders' multiple identity prototypicality (LMIP) is related to their perceived effectiveness. <i>Comprehensive Results in Social Psychology</i> , 2018, 3, 175-199.	1.8	5
89	The Importance of Creating and Harnessing a Sense of "Us": Social Identity as the Missing Link Between Leadership and Health. , 2019, , 302-311.		5
90	Gender Differences in How Leaders Determine Succession Potential: The Role of Interpersonal Fit With Followers. <i>Frontiers in Psychology</i> , 2019, 10, 752.	2.1	5

#	ARTICLE	IF	CITATIONS
91	Fat Cats and Thin Followers: Excessive CEO Pay May Reduce Ability to Lead. , 2019, , 21-34.		5
92	A meta-analysis of retirement adjustment predictors. Journal of Vocational Behavior, 2022, 136, 103723.	3.4	5
93	Do People Want More Wealth and Status in Unequal Societies?. , 2019, , 289-303.		4
94	Reflective and decisive supervision: The role of participative leadership and team climate in joint decision-making. Regulation and Governance, 2023, 17, 290-309.	2.9	4
95	How national leaders keep "us" safe: A longitudinal, four-nation study exploring the role of identity leadership as a predictor of adherence to COVID-19 non-pharmaceutical interventions. BMJ Open, 2022, 12, e054980.	1.9	4
96	Cracks before the crisis: Polarization prior to COVID-19 predicts increased collective angst and economic pessimism. European Journal of Social Psychology, 0, , .	2.4	3
97	Volunteering for a better future: A pilot Sustainability Ambassadors Training Program. Australasian Journal on Ageing, 2022, , e13069.	0.9	2
98	Unlocking collective cooperation in the midst of COVID-19: The role of social support in predicting the social class disparity in cooperation. British Journal of Social Psychology, 2021, , .	2.8	2
99	The fish can rot from the heart, not just the head: Exploring the detrimental impact of transgressions by leaders at multiple levels of an organization. British Journal of Social Psychology, 2023, 62, 431-455.	2.8	2
100	Genius begins at home: Shared social identity enhances the recognition of creative performance. British Journal of Psychology, 2017, 108, 721-736.	2.3	1
101	Perceptions of the Targets and Sources of COVID-19 Threat are Structured by Group Memberships and Responses are Influenced by Identification with Humankind. Psychologica Belgica, 2022, 62, 75-88.	1.9	1
102	Group? What group? A computational model of the group needs a psychology of "us" (not "them"). Behavioral and Brain Sciences, 2022, 45, .	0.7	0