

# Jiing-Lih Farh

## List of Publications by Year in descending order

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Version: 2024-02-01

58  
papers

11,888  
citations

100601

38  
h-index

182931

54  
g-index

59  
all docs

59  
docs citations

59  
times ranked

6587  
citing authors

#	ARTICLE	IF	CITATIONS
1	Employee Learning Orientation, Transformational Leadership, and Employee Creativity: The Mediating Role of Employee Creative Self-Efficacy. <i>Academy of Management Journal</i> , 2009, 52, 765-778.	4.3	1,237
2	Impetus for Action: A Cultural Analysis of Justice and Organizational Citizenship Behavior in Chinese Society. <i>Administrative Science Quarterly</i> , 1997, 42, 421.	4.8	953
3	Psychological Antecedents of Promotive and Prohibitive Voice: A Two-Wave Examination. <i>Academy of Management Journal</i> , 2012, 55, 71-92.	4.3	947
4	Individual-Level Cultural Values as Moderators of Perceived Organizational Support—Employee Outcome Relationships in China: Comparing the Effects of Power Distance and Traditionality. <i>Academy of Management Journal</i> , 2007, 50, 715-729.	4.3	774
5	Individual Power Distance Orientation and Follower Reactions to Transformational Leaders: A Cross-Level, Cross-Cultural Examination. <i>Academy of Management Journal</i> , 2009, 52, 744-764.	4.3	768
6	The Influence of Relational Demography and Guanxi: The Chinese Case. <i>Organization Science</i> , 1998, 9, 471-488.	3.0	642
7	Paternalistic leadership and subordinate responses: Establishing a leadership model in Chinese organizations. <i>Asian Journal of Social Psychology</i> , 2004, 7, 89-117.	1.1	599
8	Where Guanxi Matters. <i>Work and Occupations</i> , 1997, 24, 56-79.	2.3	567
9	A Cultural Analysis of Paternalistic Leadership in Chinese Organizations. , 2000, , 84-127.		520
10	Organizational Citizenship Behavior in the People's Republic of China. <i>Organization Science</i> , 2004, 15, 241-253.	3.0	500
11	Accounting for Organizational Citizenship Behavior: Leader Fairness and Task Scope versus Satisfaction. <i>Journal of Management</i> , 1990, 16, 705-721.	6.3	388
12	Affective Trust in Chinese Leaders. <i>Journal of Management</i> , 2014, 40, 796-819.	6.3	386
13	Loyalty to supervisor vs. organizational commitment: Relationships to employee performance in China. <i>Journal of Occupational and Organizational Psychology</i> , 2002, 75, 339-356.	2.6	348
14	Task conflict and team creativity: A question of how much and when.. <i>Journal of Applied Psychology</i> , 2010, 95, 1173-1180.	4.2	308
15	Motivating and demotivating forces in teams: Cross-level influences of empowering leadership and relationship conflict.. <i>Journal of Applied Psychology</i> , 2011, 96, 541-557.	4.2	289
16	Effects of feedback sign and credibility on goal setting and task performance. <i>Organizational Behavior and Human Decision Processes</i> , 1989, 44, 45-67.	1.4	229
17	CULTURAL RELATIVITY IN ACTION: A COMPARISON OF SELF-RATINGS MADE BY CHINESE AND U.S. WORKERS. <i>Personnel Psychology</i> , 1991, 44, 129-147.	2.2	211
18	Teams as innovative systems: Multilevel motivational antecedents of innovation in R&D teams.. <i>Journal of Applied Psychology</i> , 2013, 98, 1018-1027.	4.2	205

#	ARTICLE	IF	CITATIONS
19	Joint Effects of Group Efficacy and Gender Diversity on Group Cohesion and Performance. <i>Applied Psychology</i> , 2004, 53, 136-154.	4.4	127
20	A field study of race and age similarity effects on interview ratings in conventional and situational interviews.. <i>Journal of Applied Psychology</i> , 1992, 77, 363-371.	4.2	114
21	Paternalistic leadership in Chinese organizations: research progress and future research directions. , 2008, , 171-205.		106
22	AN EMPIRICAL INVESTIGATION OF SELF-APPRAISAL-BASED PERFORMANCE EVALUATION. <i>Personnel Psychology</i> , 1988, 41, 141-156.	2.2	83
23	Approaches to Scale Development in Chinese Management Research. <i>Management and Organization Review</i> , 2006, 2, 301-318.	1.8	81
24	EFFECTS OF SELF-ESTEEM ON LENIENCY BIAS IN SELF-REPORTS OF PERFORMANCE: A STRUCTURAL EQUATION MODEL ANALYSIS. <i>Personnel Psychology</i> , 1989, 42, 835-850.	2.2	80
25	The effects of "intrinsic" and "extrinsic" reinforcement contingencies on task behavior. <i>Organizational Behavior and Human Decision Processes</i> , 1988, 41, 405-425.	1.4	77
26	A Field Study of Job Insecurity during a Financial Crisis. <i>Group and Organization Management</i> , 2001, 26, 463-483.	2.7	74
27	Cross-Cultural Validity of Holland's Model in Hong Kong. <i>Journal of Vocational Behavior</i> , 1998, 52, 425-440.	1.9	71
28	Effects of purpose of the appraisal and expectation of validation on self-appraisal leniency.. <i>Journal of Applied Psychology</i> , 1986, 71, 527-529.	4.2	64
29	Effects of comparative performance information on the accuracy of self-ratings and agreement between self- and supervisor ratings.. <i>Journal of Applied Psychology</i> , 1989, 74, 606-610.	4.2	63
30	The motivation and inhibition of breaking the rules: Personal values structures predict unethicity. <i>Journal of Research in Personality</i> , 2015, 59, 69-80.	0.9	61
31	When Authoritarian Leaders Outperform Transformational Leaders: Firm Performance in a Harsh Economic Environment. <i>Academy of Management Discoveries</i> , 2015, 1, 180-200.	1.7	60
32	Enhancing Cultural Intelligence: The Roles of Implicit Culture Beliefs and Adjustment. <i>Personnel Psychology</i> , 2017, 70, 257-292.	2.2	60
33	Multiple team membership and empowerment spillover effects: Can empowerment processes cross team boundaries?. <i>Journal of Applied Psychology</i> , 2019, 104, 321-340.	4.2	57
34	ASSESSING ENVIRONMENTAL SCANNING AT THE SUBUNIT LEVEL: A MULTITRAIT-MULTIMETHOD ANALYSIS. <i>Decision Sciences</i> , 1984, 15, 197-220.	3.2	56
35	Leader Unethical Pro-Organizational Behavior and Employee Unethical Conduct: Social Learning of Moral Disengagement as a Behavioral Principle. <i>Journal of Management</i> , 2022, 48, 350-379.	6.3	56
36	Culture-Free Leadership Effectiveness Versus Moderators of Leadership Behavior: An Extension and Test of Kerr and Jermier's "Substitutes for Leadership" Model in Taiwan. <i>Journal of International Business Studies</i> , 1987, 18, 43-60.	4.6	52

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37	The Impact of Authoritarian Leadership on Ethical Voice: A Moderated Mediation Model of Felt Uncertainty and Leader Benevolence. <i>Journal of Business Ethics</i> , 2021, 170, 133-146.	3.7	51
38	An Exploration of the Expertness of Outside Informants. <i>Academy of Management Journal</i> , 1993, 36, 1614-1632.	4.3	51
39	Speaking Up When Water Is Murky: An Uncertainty-Based Model Linking Perceived Organizational Politics to Employee Voice. <i>Journal of Management</i> , 2020, 46, 443-469.	6.3	47
40	Guanxi in the Chinese Context. , 2000, , 225-244.		46
41	The job characteristics model in Hong Kong.. <i>Journal of Applied Psychology</i> , 1986, 71, 598-605.	4.2	43
42	The Influence of Self-Monitoring on Inflation of Grade-Point Averages for Research and Selection Purposes <sup>1</sup> . <i>Journal of Applied Social Psychology</i> , 1993, 23, 321-334.	1.3	41
43	The experimental effects of "Autonomy" on performance and self-reports of satisfaction. <i>Organizational Behavior and Human Performance</i> , 1983, 31, 203-222.	1.5	39
44	Transformational Leadership and Organisational Citizenship Behaviour: A Moderated Mediation Model of Leader-Member-Exchange and Subordinates' Gender. <i>Applied Psychology</i> , 2018, 67, 617-644.	4.4	39
45	Effects of Feedback Sign on Group Goal Setting, Strategies, and Performance. <i>Group and Organization Management</i> , 1994, 19, 309-333.	2.7	37
46	Effects of choice of pay plans on satisfaction, goal setting, and performance. <i>Journal of Organizational Behavior</i> , 1991, 12, 55-62.	2.9	36
47	An Investigation of Traditionality as a Moderator of Reward Allocation. <i>Group and Organization Management</i> , 2007, 32, 233-253.	2.7	36
48	Organizational antecedents of employee perceived organizational support in China: a grounded investigation. <i>International Journal of Human Resource Management</i> , 2012, 23, 422-446.	3.3	34
49	Promoting group potency in project teams: The importance of group identification. <i>Journal of Organizational Behavior</i> , 2011, 32, 1147-1162.	2.9	30
50	Agency Beliefs Over Time and Across Cultures: Free Will Beliefs Predict Higher Job Satisfaction. <i>Personality and Social Psychology Bulletin</i> , 2018, 44, 304-317.	1.9	22
51	Is "be yourself"™ always the best advice? The moderating effect of team ethical climate and the mediating effects of vigor and demand-ability fit. <i>Human Relations</i> , 2021, 74, 437-462.	3.8	19
52	Transformational Leadership and Voice: When Does Felt Obligation to the Leader Matter?. <i>Journal of Business and Psychology</i> , 2022, 37, 543-555.	2.5	10
53	An Inductive Analysis of the Construct Domain of Organizational Citizenship Behavior. , 2002, , 445-470.		9
54	Shared dialect group identity, leader-member exchange and self-disclosure in vertical dyads: Do members react similarly?. <i>Asian Journal of Social Psychology</i> , 2012, 15, 26-36.	1.1	8

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55	Managing human resources in Hong Kong. <i>Journal of World Business</i> , 1995, 30, 52-59.	0.4	5
56	Human Resources Management Practices in China. <i>Journal of Transnational Management</i> , 2000, 4, 45-65.	0.1	3
57	Strategic versus Diffusion Perspectives of Organizational Culture: Implications for Employee Commitment and Extra Role Behavior in the Chinese Context. <i>Advances in Global Leadership</i> , 0, , 59-81.	0.8	2
58	Editorial: Taking an indigenous approach to study organizational behavior in China. <i>Journal of Organizational Behavior</i> , 2015, 36, 613-620.	2.9	2