

Christian Unkelbach

List of Publications by Year in descending order

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Version: 2024-02-01

90
papers

3,658
citations

126907

33
h-index

144013

57
g-index

99
all docs

99
docs citations

99
times ranked

2189
citing authors

#	ARTICLE	IF	CITATIONS
1	Reversing the truth effect: Learning the interpretation of processing fluency in judgments of truth.. Journal of Experimental Psychology: Learning Memory and Cognition, 2007, 33, 219-230.	0.9	225
2	Why positive information is processed faster: The density hypothesis.. Journal of Personality and Social Psychology, 2008, 95, 36-49.	2.8	212
3	The ABC of stereotypes about groups: Agency/socioeconomic success, conservativeâ€™progressive beliefs, and communion.. Journal of Personality and Social Psychology, 2016, 110, 675-709.	2.8	178
4	The Learned Interpretation of Cognitive Fluency. Psychological Science, 2006, 17, 339-345.	3.3	177
5	Crowd Noise as a Cue in Referee Decisions Contributes to the Home Advantage. Journal of Sport and Exercise Psychology, 2010, 32, 483-498.	1.2	145
6	Oxytocin Selectively Facilitates Recognition of Positive Sex and Relationship Words. Psychological Science, 2008, 19, 1092-1094.	3.3	143
7	The turban effect: The influence of Muslim headgear and induced affect on aggressive responses in the shooter bias paradigm. Journal of Experimental Social Psychology, 2008, 44, 1409-1413.	2.2	113
8	On the respective contributions of awareness of unconditioned stimulus valence and unconditioned stimulus identity in attitude formation through evaluative conditioning.. Journal of Personality and Social Psychology, 2009, 97, 404-420.	2.8	107
9	Why Good Is More Alike Than Bad: Processing Implications. Trends in Cognitive Sciences, 2017, 21, 69-79.	7.8	106
10	Dissociating contingency awareness and conditioned attitudes: Evidence of contingency-unaware evaluative conditioning.. Journal of Experimental Psychology: General, 2012, 141, 539-557.	2.1	98
11	Can bad weather improve your memory? An unobtrusive field study of natural mood effects on real-life memory. Journal of Experimental Social Psychology, 2009, 45, 254-257.	2.2	95
12	Game Management, Context Effects, and Calibration: The Case of Yellow Cards in Soccer. Journal of Sport and Exercise Psychology, 2008, 30, 95-109.	1.2	91
13	The Epistemic Status of Processing Fluency as Source for Judgments of Truth. Review of Philosophy and Psychology, 2010, 1, 563-581.	1.8	90
14	Truth by Repetition: Explanations and Implications. Current Directions in Psychological Science, 2019, 28, 247-253.	5.3	90
15	Investigating the Robustness of the Illusory Truth Effect Across Individual Differences in Cognitive Ability, Need for Cognitive Closure, and Cognitive Style. Personality and Social Psychology Bulletin, 2020, 46, 204-215.	3.0	87
16	A referential theory of the repetition-induced truth effect. Cognition, 2017, 160, 110-126.	2.2	82
17	A multinomial modeling approach to dissociate different components of the truth effect. Consciousness and Cognition, 2009, 18, 22-38.	1.5	81
18	Regulatory fit as a determinant of sport performance: How to succeed in a soccer penalty-shooting. Psychology of Sport and Exercise, 2009, 10, 108-115.	2.1	71

#	ARTICLE	IF	CITATIONS
19	Pseudocontingencies in a simulated classroom.. Journal of Personality and Social Psychology, 2007, 92, 665-677.	2.8	66
20	A general valence asymmetry in similarity: Good is more alike than bad.. Journal of Experimental Psychology: Learning Memory and Cognition, 2016, 42, 1171-1192.	0.9	60
21	Evaluative learning with single versus multiple unconditioned stimuli: The role of contingency awareness.. Journal of Experimental Psychology, 2009, 35, 286-291.	1.7	59
22	My friends are all alike – the relation between liking and perceived similarity in person perception. Journal of Experimental Social Psychology, 2016, 62, 103-117.	2.2	56
23	Information repetition in evaluative judgments: Easy to monitor, hard to control. Organizational Behavior and Human Decision Processes, 2007, 103, 37-52.	2.5	54
24	Evaluative conditioning depends on higher order encoding processes. Cognition and Emotion, 2011, 25, 639-656.	2.0	53
25	Arginine Vasopressin selectively enhances recognition of sexual cues in male humans. Psychoneuroendocrinology, 2011, 36, 294-297.	2.7	51
26	Is Mood Congruency an Effect of Genuine Memory or Response Bias?. Journal of Experimental Social Psychology, 2001, 37, 201-214.	2.2	49
27	Hating the cute kitten or loving the aggressive pit-bull: EC effects depend on CS–US relations. Cognition and Emotion, 2012, 26, 534-540.	2.0	46
28	A Turban Effect, Too: Selection Biases Against Women Wearing Muslim Headscarves. Social Psychological and Personality Science, 2010, 1, 378-383.	3.9	45
29	Truthiness and falsiness of trivia claims depend on judgmental contexts.. Journal of Experimental Psychology: Learning Memory and Cognition, 2015, 41, 1337-1348.	0.9	41
30	Hearing a statement now and believing the opposite later. Journal of Experimental Social Psychology, 2015, 56, 126-129.	2.2	38
31	Halo Effects in Trait Assessment Depend on Information Valence. Personality and Social Psychology Bulletin, 2016, 42, 290-310.	3.0	38
32	A density explanation of valence asymmetries in recognition memory. Memory and Cognition, 2015, 43, 896-909.	1.6	35
33	Experiential fluency and declarative advice jointly inform judgments of truth. Journal of Experimental Social Psychology, 2018, 79, 78-86.	2.2	35
34	The “common good” phenomenon: Why similarities are positive and differences are negative.. Journal of Experimental Psychology: General, 2017, 146, 512-528.	2.1	34
35	Good Things Come Easy: Subjective Exposure Frequency and the Faster Processing of Positive Information. Social Cognition, 2010, 28, 538-555.	0.9	33
36	Negativity bias, positivity bias, and valence asymmetries: Explaining the differential processing of positive and negative information. Advances in Experimental Social Psychology, 2020, 62, 115-187.	3.3	32

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37	A calibration explanation of serial position effects in evaluative judgments. <i>Organizational Behavior and Human Decision Processes</i> , 2012, 119, 103-113.	2.5	31
38	The Impact of Regulatory Fit on Performance in an Inattentive Blindness Paradigm. <i>Journal of General Psychology</i> , 2010, 137, 129-139.	2.8	30
39	Fluency and positivity as possible causes of the truth effect. <i>Consciousness and Cognition</i> , 2011, 20, 594-602.	1.5	30
40	Lottery attractiveness and presentation mode of probability and value information. <i>Journal of Behavioral Decision Making</i> , 2011, 24, 99-115.	1.7	30
41	Groups' warmth is a personal matter: Understanding consensus on stereotype dimensions reconciles adversarial models of social evaluation. <i>Journal of Experimental Social Psychology</i> , 2020, 89, 103995.	2.2	30
42	Regressive Judgment. <i>Current Directions in Psychological Science</i> , 2014, 23, 361-367.	5.3	28
43	A Cognitive-Ecological Explanation of Intergroup Biases. <i>Psychological Science</i> , 2018, 29, 1126-1133.	3.3	27
44	Repetition increases both the perceived truth and fakeness of information: An ecological account. <i>Cognition</i> , 2020, 205, 104470.	2.2	27
45	On the adaptive flexibility of evaluative priming. <i>Memory and Cognition</i> , 2011, 39, 557-572.	1.6	23
46	Contrastive CS-US Relations Reverse Evaluative Conditioning Effects. <i>Social Cognition</i> , 2016, 34, 413-434.	0.9	23
47	Mere repetition increases belief in factually true COVID-19-related information.. <i>Journal of Applied Research in Memory and Cognition</i> , 2021, 10, 241-247.	1.1	23
48	Beyond Evaluative Conditioning! Evidence for Transfer of Non-Evaluative Attributes. <i>Social Psychological and Personality Science</i> , 2011, 2, 479-486.	3.9	22
49	The evaluative information ecology: On the frequency and diversity of "good" and "bad". <i>European Review of Social Psychology</i> , 2019, 30, 216-270.	9.4	21
50	Serial-Position Effects in Evaluative Judgments. <i>Current Directions in Psychological Science</i> , 2014, 23, 195-200.	5.3	20
51	Positivity Advantages in Social Information Processing. <i>Social and Personality Psychology Compass</i> , 2012, 6, 83-94.	3.7	18
52	Attribute conditioning: Changing attribute-assessments through mere pairings. <i>Quarterly Journal of Experimental Psychology</i> , 2015, 68, 144-164.	1.1	16
53	On the Stability of Evaluative Conditioning Effects. <i>Social Psychology</i> , 2013, 44, 380-389.	0.7	16
54	Does evaluative conditioning depend on awareness? Evidence from a continuous flash suppression paradigm.. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2018, 44, 1641-1657.	0.9	16

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55	Extreme judgments depend on the expectation of following judgments: A calibration analysis. <i>Psychology of Sport and Exercise</i> , 2012, 13, 197-200.	2.1	14
56	Collective fit increases team performances: extending regulatory fit from individuals to dyadic teams. <i>Journal of Applied Social Psychology</i> , 2015, 45, 274-281.	2.0	14
57	On splitting and merging categories: A regression account of subadditivity. <i>Memory and Cognition</i> , 2009, 37, 383-393.	1.6	12
58	Attitudes from mere co-occurrences are guided by differentiation.. <i>Journal of Personality and Social Psychology</i> , 2020, 119, 560-581.	2.8	11
59	Great oaks from giant acorns grow: How causalâ€™impact judgments depend on the strength of a cause. <i>European Journal of Social Psychology</i> , 2011, 41, 162-172.	2.4	10
60	Incidental Attitude Formation via the Surveillance Task: A Preregistered Replication of the Olson and Fazio (2001) Study. <i>Psychological Science</i> , 2021, 32, 120-131.	3.3	10
61	The moderating role of attribute accessibility in conditioning multiple specific attributes. <i>European Journal of Social Psychology</i> , 2014, 44, 69-81.	2.4	9
62	Calibration processes in a serial talent test. <i>Psychology of Sport and Exercise</i> , 2013, 14, 488-492.	2.1	8
63	Changing US Attributes After CS-US Pairings Changes CS-Attribute-Assessments. <i>Personality and Social Psychology Bulletin</i> , 2016, 42, 350-365.	3.0	8
64	Alcohol consumption increases bias to shoot at Middle Eastern but not White targets. <i>Group Processes and Intergroup Relations</i> , 2017, 20, 202-215.	3.9	8
65	Halo effects from agency behaviors and communion behaviors depend on social context: Why technicians benefit more from showing tidiness than nurses do. <i>European Journal of Social Psychology</i> , 2018, 48, 701-717.	2.4	8
66	The differential similarity of positive and negative information â€™ an affect-induced processing outcome?. <i>Cognition and Emotion</i> , 2019, 33, 1224-1238.	2.0	7
67	Q-SpAM: How to Efficiently Measure Similarity in Online Research. <i>Sociological Methods and Research</i> , 2020, , 004912412091493.	6.8	7
68	Relational versus structural goals prioritize different social information.. <i>Journal of Personality and Social Psychology</i> , 2022, 122, 659-682.	2.8	7
69	Increasing Replicability. <i>Social Psychology</i> , 2016, 47, 1-3.	0.7	7
70	A theory-based intervention to prevent calibration effects in serial sport performance evaluations. <i>Psychology of Sport and Exercise</i> , 2015, 18, 47-52.	2.1	6
71	Similarity-based and rule-based generalisation in the acquisition of attitudes via evaluative conditioning. <i>Cognition and Emotion</i> , 2020, 34, 105-127.	2.0	6
72	Changing CS features alters evaluative responses in evaluative conditioning. <i>Learning and Motivation</i> , 2012, 43, 127-134.	1.2	5

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73	Fluent processing leads to positive stimulus evaluations even when base rates suggest negative evaluations. <i>Consciousness and Cognition</i> , 2021, 96, 103238.	1.5	5
74	Moral Character Impression Formation Depends on the Valence Homogeneity of the Context. <i>Social Psychological and Personality Science</i> , 2018, 9, 576-585.	3.9	4
75	Explaining Negativity Dominance without Processing Bias. <i>Trends in Cognitive Sciences</i> , 2021, 25, 429-430.	7.8	4
76	Gullible but Functional?. , 2019, , 42-60.		4
77	A Model of Attribute Conditioning. <i>Psychologia Społeczna</i> , 2018, 13, .	1.8	4
78	Why Does George Clooney Make Coffee Sexy? The Case for Attribute Conditioning. <i>Current Directions in Psychological Science</i> , 2019, 28, 540-546.	5.3	3
79	Typical is Trustworthy - Evidence for a Generalized Heuristic. <i>Social Psychological and Personality Science</i> , 2022, 13, 446-455.	3.9	3
80	Unaware Attitude Formation in the Surveillance Task? Revisiting the Findings of Moran et al. (2021). <i>Revue Internationale De Psychologie Sociale</i> , 2022, 35, .	1.5	3
81	The Challenge of Diagnostic Inferences From Implicit Measures: The Case of Non-Evaluative Influences in the Evaluative Priming Paradigm. <i>Social Cognition</i> , 2020, 38, s208-s222.	0.9	2
82	The Role of Relational Qualifiers in Attribute Conditioning: Does Disliking an Athletic Person Make You Unathletic?. <i>Personality and Social Psychology Bulletin</i> , 2021, 47, 643-656.	3.0	2
83	Rational Dictators in the Dictator Game Are Seen as Cold and Agentic but Not Intelligent. <i>Personality and Social Psychology Bulletin</i> , 2022, 48, 1298-1312.	3.0	2
84	Moses, money, and multiple-choice: The Moses illusion in a multiple-choice format with high incentives. <i>Memory and Cognition</i> , 2021, 49, 843-862.	1.6	2
85	Monetary incentives do not reduce the repetition-induced truth effect. <i>Psychonomic Bulletin and Review</i> , 2021, , 1.	2.8	2
86	Social Psychology â€œ Change and Consistency. <i>Social Psychology</i> , 2013, 44, 1-3.	0.7	1
87	Repeating stereotypes: Increased belief and subsequent discrimination. <i>European Journal of Social Psychology</i> , 2022, 52, 528-537.	2.4	1
88	When do people learn likes and dislikes from co-occurrences? A dual-force perspective on evaluative conditioning. <i>Journal of Experimental Social Psychology</i> , 2022, 103, 104377.	2.2	1
89	The Best of Times, the Worst of Times. <i>Social Psychology</i> , 2014, 45, 71-73.	0.7	0
90	Looking Back and Looking Forward. <i>Social Psychology</i> , 2015, 46, 1-3.	0.7	0