

Milton Mayfield

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4201746/publications.pdf>

Version: 2024-02-01

74
papers

1,160
citations

430874

18
h-index

454955

30
g-index

80
all docs

80
docs citations

80
times ranked

399
citing authors

#	ARTICLE	IF	CITATIONS
1	The Influence of Leader Motivating Language on Workplace Spirituality. <i>Journal of Management, Spirituality and Religion</i> , 2022, 19, 215-233.	1.0	4
2	Business Communication Lessons in Agility: Introduction to the Special Issue on the COVID-19 Pandemic. <i>International Journal of Business Communication</i> , 2022, 59, 163-173.	2.6	2
3	Speaking to the Self: How Motivating Language Links With Self-Leadership. <i>International Journal of Business Communication</i> , 2021, 58, 31-54.	2.6	32
4	Leader Communication and Follower Identity: How Leader Motivating Language Shapes Organizational Identification through Cultural Knowledge and Fit. <i>International Journal of Business Communication</i> , 2021, 58, 221-253.	2.6	9
5	Sound and Safe: The Role of Leader Motivating Language and Follower Self-Leadership in Feelings of Psychological Safety. <i>Administrative Sciences</i> , 2021, 11, 51.	2.9	11
6	Fundamental Theories of Business Communication. <i>New Perspectives in Organizational Communication</i> , 2020, , .	0.1	7
7	Innovation matters: creative environment, absenteeism, and job satisfaction. <i>Journal of Organizational Change Management</i> , 2020, 33, 715-735.	2.7	14
8	How We Selected the Theories. <i>New Perspectives in Organizational Communication</i> , 2020, , 11-21.	0.1	0
9	A Typology of Business Communication Theories. <i>New Perspectives in Organizational Communication</i> , 2020, , 23-37.	0.1	0
10	Motivation and Persuasion. <i>New Perspectives in Organizational Communication</i> , 2020, , 143-159.	0.1	0
11	Meaning-Making and Discovery. <i>New Perspectives in Organizational Communication</i> , 2020, , 119-142.	0.1	0
12	Emerging and Noteworthy Theories. <i>New Perspectives in Organizational Communication</i> , 2020, , 187-210.	0.1	1
13	Flows and Patterns. <i>New Perspectives in Organizational Communication</i> , 2020, , 95-117.	0.1	0
14	Conclusion and Future Development. <i>New Perspectives in Organizational Communication</i> , 2020, , 251-259.	0.1	0
15	Theory Traditions and Influences. <i>New Perspectives in Organizational Communication</i> , 2020, , 211-231.	0.1	0
16	Why We Need Business Communication Theories. <i>New Perspectives in Organizational Communication</i> , 2020, , 233-250.	0.1	0
17	Channels and Barriers. <i>New Perspectives in Organizational Communication</i> , 2020, , 49-76.	0.1	0
18	Organizational Structures. <i>New Perspectives in Organizational Communication</i> , 2020, , 161-170.	0.1	0

#	ARTICLE	IF	CITATIONS
19	Reasons and Representations. <i>New Perspectives in Organizational Communication</i> , 2020, , 171-186.	0.1	0
20	Cultural Characteristics and Influences. <i>New Perspectives in Organizational Communication</i> , 2020, , 77-94.	0.1	0
21	Comments From the Editors: Looking Forward With the International Journal of Business Communication. <i>International Journal of Business Communication</i> , 2019, 56, 3-6.	2.6	1
22	Notes From the Co-Editors. <i>International Journal of Business Communication</i> , 2019, 56, 452-452.	2.6	1
23	A Commentary on "The Call Center Agent's Performance Paradox: A Mixed-Methods Study of Discourse Strategies and Paradox Resolution". <i>Academy of Management Discoveries</i> , 2019, 5, 205-206.	2.9	6
24	Cultivating voice through hands, heart, and spirit: motivating language's role in gaining feedback. <i>Development and Learning in Organizations</i> , 2019, 34, 1-5.	0.2	5
25	Empathetic Leadership: How Leader Emotional Support and Understanding Influences Follower Performance. <i>Journal of Leadership and Organizational Studies</i> , 2019, 26, 217-236.	4.0	62
26	The Diffusion Process of Strategic Motivating Language: An Examination of the Internal Organizational Environment and Emergent Properties. <i>International Journal of Business Communication</i> , 2019, 56, 368-392.	2.6	40
27	Motivating Language Coordination. , 2018, , 65-73.		3
28	Strategic Motivating Language. , 2018, , 95-109.		1
29	Motivating Language Theory. , 2018, , .		48
30	Motivating Language and Workplace Outcomes. , 2018, , 75-94.		4
31	Keep them on-board! How organizations can develop employee embeddedness to increase employee retention. <i>Development and Learning in Organizations</i> , 2018, 32, 5-9.	0.2	25
32	Speaking from the Heart: Empathetic Language. , 2018, , 35-48.		1
33	Measurement and Generalizability. , 2018, , 111-135.		7
34	Clarity Is Key: Direction-Giving Language. , 2018, , 49-63.		0
35	A Few Words to Get Us Started. , 2018, , 9-22.		0
36	Hands, Heart, and Spirit. , 2018, , 145-159.		0

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37	Fitting into the Big Picture: Meaning-Making Language. , 2018, , 23-34.		0
38	How Human Resource Systems Affect Employee Outcomes: An Integrative Perspective. Proceedings - Academy of Management, 2018, 2018, 15576.	0.1	0
39	Effect of Motivating Language on Self-Leadership and Turnover Intentions. Proceedings - Academy of Management, 2018, 2018, 12924.	0.1	2
40	â€œWhatâ€™s Past Is Prologueâ€• International Journal of Business Communication, 2017, 54, 107-114.	2.6	19
41	Leader Talk and the Creative Spark. International Journal of Business Communication, 2017, 54, 210-225.	2.6	51
42	Leadership Communication. International Journal of Business Communication, 2017, 54, 3-11.	2.6	35
43	Raise Their Voices: The Link Between Motivating Language and Employee Voice. Proceedings - Academy of Management, 2017, 2017, 13015.	0.1	2
44	Talent development for top leaders: three HR initiatives for competitive advantage. Human Resource Management International Digest, 2016, 24, 4-7.	0.0	13
45	Growing self-leaders: the role of motivating language. Development and Learning in Organizations, 2016, 30, 14-17.	0.2	15
46	The Effects of Leader Motivating Language Use on Employee Decision Making. International Journal of Business Communication, 2016, 53, 465-484.	2.6	52
47	Motivating language as a mediator between servant leadership and employee outcomes. Management Research Review, 2015, 38, 1234-1250.	2.7	48
48	Strategic Vision and Values in Top Leadersâ€™ Communications. International Journal of Business Communication, 2015, 52, 97-121.	2.6	82
49	The Diffusion Process of Strategic Motivating Language. Proceedings - Academy of Management, 2015, 2015, 13723.	0.1	0
50	What workers want: a global perspective. Competitiveness Review, 2014, 24, 332-346.	2.6	9
51	Step by step to better performance. Human Resource Management International Digest, 2014, 22, 36-39.	0.0	15
52	Developing your organization with models and simulations. Development and Learning in Organizations, 2013, 27, 11-14.	0.2	6
53	National culture and infrastructure development. Competitiveness Review, 2012, 22, 396-410.	2.6	23
54	The Relationship Between Leader Motivating Language and Self-Efficacy: A Partial Least Squares Model Analysis. Journal of Business Communication, 2012, 49, 357-376.	1.8	83

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55	Logoleadership: breathing life into loyalty and putting meaning back into work. <i>Development and Learning in Organizations</i> , 2012, 26, 11-15.	0.2	11
56	Creating training and development programs: using the ADDIE method. <i>Development and Learning in Organizations</i> , 2011, 25, 19-22.	0.2	26
57	Effective performance feedback for learning in organizations and organizational learning. <i>Development and Learning in Organizations</i> , 2011, 26, 15-18.	0.2	20
58	The Effects Of Spousal Support And Gender On Workers Stress And Job Satisfaction: A Cross National Investigation Of Dual Career Couples. <i>Journal of Applied Business Research</i> , 2011, 12, 52.	0.3	19
59	Tacit knowledge sharing: techniques for putting a powerful tool in practice. <i>Development and Learning in Organizations</i> , 2010, 24, 24-26.	0.2	14
60	Leader-level influence on motivating language. <i>Competitiveness Review</i> , 2010, 20, 407-422.	2.6	38
61	Developing a Scale to Measure the Creative Environment Perceptions: A Questionnaire for Investigating Garden Variety Creativity. <i>Creativity Research Journal</i> , 2010, 22, 162-169.	2.6	32
62	Making garden variety creativity a strategic priority. <i>Business Strategy Series</i> , 2009, 10, 345-351.	0.4	6
63	The Role of Leader Motivating Language in Employee Absenteeism. <i>Journal of Business Communication</i> , 2009, 46, 455-479.	1.8	51
64	Sparking worker creativity: cultures where garden variety creativity can flourish. <i>Development and Learning in Organizations</i> , 2009, 23, 10-14.	0.2	7
65	Employee communication, information technology use, and mandatory training. <i>International Journal of Liability and Scientific Enquiry</i> , 2009, 2, 26.	0.1	1
66	Increasing Tacit Knowledge Sharing with an HRIS. , 2009, , 518-524.		5
67	Leadership techniques for nurturing worker garden variety creativity. <i>Journal of Management Development</i> , 2008, 27, 976-986.	2.1	19
68	The relationship of generic strategy typing and organizational longevity. <i>Competitiveness Review</i> , 2007, 17, 94-108.	2.6	12
69	The creative environment's influence on intent to turnover. <i>Management Research Review</i> , 2007, 31, 41-56.	0.7	36
70	The Effects of Leader Communication on a Worker's Intent to Stay: An Investigation Using Structural Equation Modeling. <i>Human Performance</i> , 2007, 20, 85-102.	2.4	89
71	Useful Web Sites for International Business Communication Education. <i>Journal of Teaching in International Business</i> , 2005, 16, 27-44.	0.5	9
72	Recent trends in pregnancy discrimination law. <i>Business Horizons</i> , 2005, 48, 421-429.	5.2	7

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73	Human Resource Regulation and Legal Issues: Web Sites for Instructional and Training Development. Journal of Education for Business, 2004, 79, 339-343.	1.6	2
74	Increasing Worker Outcomes by Improving Leader Follower Relations. Journal of Leadership & Organizational Studies, 1998, 5, 72-81.	0.2	17