

# Paola Sapienza

## List of Publications by Year in descending order

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Version: 2024-02-01

53  
papers

19,289  
citations

136950

32  
h-index

243625

44  
g-index

66  
all docs

66  
docs citations

66  
times ranked

8228  
citing authors

#	ARTICLE	IF	CITATIONS
1	Civic capital and social distancing during the Covid-19 pandemic†. Journal of Public Economics, 2021, 193, 104310.	4.3	174
2	Born in the family: Preferences for boys and the gender gap in math. Journal of Economic Behavior and Organization, 2021, 183, 175-188.	2.0	24
3	The Family Origin of the Math Gender Gap Is a White Affluent Phenomenon. AEA Papers and Proceedings American Economic Association, 2021, 111, 179-183.	1.2	0
4	The Cost of Being Too Patient. AEA Papers and Proceedings American Economic Association, 2020, 110, 314-318.	1.2	0
5	Long-Term Orientation and Educational Performance. American Economic Journal: Economic Policy, 2019, 11, 272-309.	3.1	27
6	Time varying risk aversion. Journal of Financial Economics, 2018, 128, 403-421.	9.0	432
7	Monnet's error?. Economic Policy, 2016, 31, 247-297.	2.3	50
8	LONG-TERM PERSISTENCE. Journal of the European Economic Association, 2016, 14, 1401-1436.	3.5	364
9	Corporate Culture, Societal Culture, and Institutions. American Economic Review, 2015, 105, 336-339.	8.5	113
10	Monnet's Error?. SSRN Electronic Journal, 2015, , .	0.4	2
11	Procrastination and impatience. Journal of Behavioral and Experimental Economics, 2015, 58, 63-76.	1.2	32
12	The value of corporate culture. Journal of Financial Economics, 2015, 117, 60-76.	9.0	604
13	How stereotypes impair women's careers in science. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 4403-4408.	7.1	540
14	Morningness-eveningness and intelligence among high-achieving US students: Night owls have higher GMAT scores than early morning types in a top-ranked MBA program. Intelligence, 2014, 47, 107-112.	3.0	34
15	Dominance-based rough set approach to network bridge management. Baltic Journal of Road and Bridge Engineering, 2014, 9, 31-42.	0.8	3
16	Understanding Trust. Economic Journal, 2013, 123, 1313-1332.	3.6	284
17	Economic Experts versus Average Americans. American Economic Review, 2013, 103, 636-642.	8.5	100
18	The Determinants of Attitudes toward Strategic Default on Mortgages. Journal of Finance, 2013, 68, 1473-1515.	5.1	404

#	ARTICLE	IF	CITATIONS
19	The emergence of male leadership in competitive environments. Journal of Economic Behavior and Organization, 2012, 83, 111-117.	2.0	94
20	A Trust Crisis. International Review of Finance, 2012, 12, 123-131.	1.9	229
21	Civic Capital as the Missing Link. Handbook of Social Economics, 2011, 1, 417-480.	1.3	193
22	Discussion of Self-Selection and the Forecasting Abilities of Female Equity Analysts. Journal of Accounting Research, 2010, 48, 437-443.	4.5	9
23	Between- and within-sex variation in hormonal responses to psychological stress in a large sample of college students. Stress, 2010, 13, 413-424.	1.8	48
24	What Do Independent Directors Know? Evidence from Their Trading. Review of Financial Studies, 2010, 23, 962-1003.	6.8	366
25	Reply to Joel and Tarrasch: On the relationship between testosterone, gender, financial risk aversion, and career choices. Proceedings of the National Academy of Sciences of the United States of America, 2010, 107, .	7.1	3
26	Time discounting for primary and monetary rewards. Economics Letters, 2010, 106, 125-127.	1.9	85
27	Gender differences in financial risk aversion and career choices are affected by testosterone. Proceedings of the National Academy of Sciences of the United States of America, 2009, 106, 15268-15273.	7.1	599
28	Does Local Financial Development Matter?. , 2009, , 31-66.		13
29	A Lobbying Approach to Evaluating the Sarbanes-Oxley Act of 2002. Journal of Accounting Research, 2009, 47, 519-583.	4.5	188
30	Is mistrust self-fulfilling?. Economics Letters, 2009, 104, 89-91.	1.9	85
31	Cultural Biases in Economic Exchange? <sup>*</sup> . Quarterly Journal of Economics, 2009, 124, 1095-1131.	8.6	1,552
32	The Stock Market and Corporate Investment: A Test of Catering Theory. Review of Financial Studies, 2009, 22, 187-217.	6.8	607
33	Trust and Financial Markets. World Scientific Studies in International Economics, 2009, , 29-38.	0.0	6
34	<i>Alfred Marshall Lecture</i> Social Capital as Good Culture. Journal of the European Economic Association, 2008, 6, 295-320.	3.5	423
35	Trusting the Stock Market. Journal of Finance, 2008, 63, 2557-2600.	5.1	1,527
36	Culture, Gender, and Math. Science, 2008, 320, 1164-1165.	12.6	717

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37	Social Capital as Good Culture. SSRN Electronic Journal, 2007, , .	0.4	18
38	Does Culture Affect Economic Outcomes?. SSRN Electronic Journal, 2006, , .	0.4	105
39	Does Culture Affect Economic Outcomes?. Journal of Economic Perspectives, 2006, 20, 23-48.	5.9	2,556
40	Comments on Lessons from Case Studies of Large Insolvencies. , 2005, , 391-394.		0
41	Cultural Biases in Economic Exchange?. SSRN Electronic Journal, 2004, , .	0.4	142
42	The Role of Social Capital in Financial Development. American Economic Review, 2004, 94, 526-556.	8.5	2,197
43	The effects of government ownership on bank lending. Journal of Financial Economics, 2004, 72, 357-384.	9.0	1,031
44	Does Local Financial Development Matter?. Quarterly Journal of Economics, 2004, 119, 929-969.	8.6	832
45	People's opium? Religion and economic attitudes. Journal of Monetary Economics, 2003, 50, 225-282.	3.4	1,295
46	What do State-Owned Firms Maximize? Evidence from Italian Banks. SSRN Electronic Journal, 2002, , .	0.4	8
47	The Effects of Banking Mergers on Loan Contracts. Journal of Finance, 2002, 57, 329-367.	5.1	414
48	Trusting the Stock Market. SSRN Electronic Journal, 0, , .	0.4	103
49	Civic Capital as the Missing Link. SSRN Electronic Journal, 0, , .	0.4	1
50	Taste for Competition and the Gender Gap Among Young Business Professionals. SSRN Electronic Journal, 0, , .	0.4	4
51	Corporate Culture, Societal Culture, and Institutions. SSRN Electronic Journal, 0, , .	0.4	1
52	Procrastination and Impatience. SSRN Electronic Journal, 0, , .	0.4	2
53	The Cost of Banking Regulation. SSRN Electronic Journal, 0, , .	0.4	14