

Paola Sapienza

List of Publications by Year in descending order

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53
papers

19,289
citations

136950

32
h-index

243625

44
g-index

66
all docs

66
docs citations

66
times ranked

8228
citing authors

#	ARTICLE	IF	CITATIONS
1	Does Culture Affect Economic Outcomes?. Journal of Economic Perspectives, 2006, 20, 23-48.	5.9	2,556
2	The Role of Social Capital in Financial Development. American Economic Review, 2004, 94, 526-556.	8.5	2,197
3	Cultural Biases in Economic Exchange?*. Quarterly Journal of Economics, 2009, 124, 1095-1131.	8.6	1,552
4	Trusting the Stock Market. Journal of Finance, 2008, 63, 2557-2600.	5.1	1,527
5	People's opium? Religion and economic attitudes. Journal of Monetary Economics, 2003, 50, 225-282.	3.4	1,295
6	The effects of government ownership on bank lending. Journal of Financial Economics, 2004, 72, 357-384.	9.0	1,031
7	Does Local Financial Development Matter?. Quarterly Journal of Economics, 2004, 119, 929-969.	8.6	832
8	Culture, Gender, and Math. Science, 2008, 320, 1164-1165.	12.6	717
9	The Stock Market and Corporate Investment: A Test of Catering Theory. Review of Financial Studies, 2009, 22, 187-217.	6.8	607
10	The value of corporate culture. Journal of Financial Economics, 2015, 117, 60-76.	9.0	604
11	Gender differences in financial risk aversion and career choices are affected by testosterone. Proceedings of the National Academy of Sciences of the United States of America, 2009, 106, 15268-15273.	7.1	599
12	How stereotypes impair women's careers in science. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 4403-4408.	7.1	540
13	Time varying risk aversion. Journal of Financial Economics, 2018, 128, 403-421.	9.0	432
14	<i>Alfred Marshall Lecture</i>Social Capital as Good Culture. Journal of the European Economic Association, 2008, 6, 295-320.	3.5	423
15	The Effects of Banking Mergers on Loan Contracts. Journal of Finance, 2002, 57, 329-367.	5.1	414
16	The Determinants of Attitudes toward Strategic Default on Mortgages. Journal of Finance, 2013, 68, 1473-1515.	5.1	404
17	What Do Independent Directors Know? Evidence from Their Trading. Review of Financial Studies, 2010, 23, 962-1003.	6.8	366
18	LONG-TERM PERSISTENCE. Journal of the European Economic Association, 2016, 14, 1401-1436.	3.5	364

#	ARTICLE	IF	CITATIONS
19	Understanding Trust. <i>Economic Journal</i> , 2013, 123, 1313-1332.	3.6	284
20	A Trust Crisis. <i>International Review of Finance</i> , 2012, 12, 123-131.	1.9	229
21	Civic Capital as the Missing Link. <i>Handbook of Social Economics</i> , 2011, 1, 417-480.	1.3	193
22	A Lobbying Approach to Evaluating the Sarbanes-Oxley Act of 2002. <i>Journal of Accounting Research</i> , 2009, 47, 519-583.	4.5	188
23	Civic capital and social distancing during the Covid-19 pandemic†. <i>Journal of Public Economics</i> , 2021, 193, 104310.	4.3	174
24	Cultural Biases in Economic Exchange?. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	142
25	Corporate Culture, Societal Culture, and Institutions. <i>American Economic Review</i> , 2015, 105, 336-339.	8.5	113
26	Does Culture Affect Economic Outcomes?. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	105
27	Trusting the Stock Market. <i>SSRN Electronic Journal</i> , 0, , .	0.4	103
28	Economic Experts versus Average Americans. <i>American Economic Review</i> , 2013, 103, 636-642.	8.5	100
29	The emergence of male leadership in competitive environments. <i>Journal of Economic Behavior and Organization</i> , 2012, 83, 111-117.	2.0	94
30	Is mistrust self-fulfilling?. <i>Economics Letters</i> , 2009, 104, 89-91.	1.9	85
31	Time discounting for primary and monetary rewards. <i>Economics Letters</i> , 2010, 106, 125-127.	1.9	85
32	Monnet's error?. <i>Economic Policy</i> , 2016, 31, 247-297.	2.3	50
33	Between- and within-sex variation in hormonal responses to psychological stress in a large sample of college students. <i>Stress</i> , 2010, 13, 413-424.	1.8	48
34	Morningness-eveningness and intelligence among high-achieving US students: Night owls have higher GMAT scores than early morning types in a top-ranked MBA program. <i>Intelligence</i> , 2014, 47, 107-112.	3.0	34
35	Procrastination and impatience. <i>Journal of Behavioral and Experimental Economics</i> , 2015, 58, 63-76.	1.2	32
36	Long-Term Orientation and Educational Performance. <i>American Economic Journal: Economic Policy</i> , 2019, 11, 272-309.	3.1	27

#	ARTICLE	IF	CITATIONS
37	Born in the family: Preferences for boys and the gender gap in math. Journal of Economic Behavior and Organization, 2021, 183, 175-188.	2.0	24
38	Social Capital as Good Culture. SSRN Electronic Journal, 2007, , .	0.4	18
39	The Cost of Banking Regulation. SSRN Electronic Journal, 0, , .	0.4	14
40	Does Local Financial Development Matter?. , 2009, , 31-66.		13
41	Discussion of Self-Selection and the Forecasting Abilities of Female Equity Analysts. Journal of Accounting Research, 2010, 48, 437-443.	4.5	9
42	What do State-Owned Firms Maximize? Evidence from Italian Banks. SSRN Electronic Journal, 2002, , .	0.4	8
43	Trust and Financial Markets. World Scientific Studies in International Economics, 2009, , 29-38.	0.0	6
44	Taste for Competition and the Gender Gap Among Young Business Professionals. SSRN Electronic Journal, 0, , .	0.4	4
45	Reply to Joel and Tarrasch: On the relationship between testosterone, gender, financial risk aversion, and career choices. Proceedings of the National Academy of Sciences of the United States of America, 2010, 107, .	7.1	3
46	Dominance-based rough set approach to network bridge management. Baltic Journal of Road and Bridge Engineering, 2014, 9, 31-42.	0.8	3
47	Monnet's Error?. SSRN Electronic Journal, 2015, , .	0.4	2
48	Procrastination and Impatience. SSRN Electronic Journal, 0, , .	0.4	2
49	Civic Capital as the Missing Link. SSRN Electronic Journal, 0, , .	0.4	1
50	Corporate Culture, Societal Culture, and Institutions. SSRN Electronic Journal, 0, , .	0.4	1
51	The Cost of Being Too Patient. AEA Papers and Proceedings American Economic Association, 2020, 110, 314-318.	1.2	0
52	The Family Origin of the Math Gender Gap Is a White Affluent Phenomenon. AEA Papers and Proceedings American Economic Association, 2021, 111, 179-183.	1.2	0
53	Comments on Lessons from Case Studies of Large Insolvencies. , 2005, , 391-394.		0