

Kathleen D Vohs

List of Publications by Year in descending order

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Version: 2024-02-01

49
papers

7,059
citations

257101

24
h-index

243296

44
g-index

49
all docs

49
docs citations

49
times ranked

5811
citing authors

#	ARTICLE	IF	CITATIONS
1	Feeling good without doing good: Comment on Orth and Robins (2022).. American Psychologist, 2022, 77, 18-19.	3.8	5
2	Training for Wisdom: The Distanced-Self-Reflection Diary Method. Psychological Science, 2021, 32, 381-394.	1.8	39
3	Self-Control at 220 Miles per Hour: Steering and Braking to Achieve Optimal Outcomes During Adolescence. Current Directions in Psychological Science, 2021, 30, 351-357.	2.8	10
4	A Multisite Preregistered Paradigmatic Test of the Ego-Depletion Effect. Psychological Science, 2021, 32, 1566-1581.	1.8	76
5	Personal economic anxiety in response to COVID-19. Personality and Individual Differences, 2020, 167, 110233.	1.6	114
6	Victims, perpetrators, or both? The vicious cycle of disrespect and cynical beliefs about human nature.. Journal of Experimental Psychology: General, 2020, 149, 1736-1754.	1.5	23
7	The sense of moral obligation facilitates information agency and culture. Behavioral and Brain Sciences, 2020, 43, e78.	0.4	0
8	Avoiding Regulatory Rigidity and Approaching Regulatory Flexibility. Psychological Inquiry, 2019, 30, 155-157.	0.4	0
9	Self-other asymmetries in the perceived validity of the Implicit Association Test.. Journal of Experimental Psychology: Applied, 2019, 25, 192-218.	0.9	3
10	Cognitive and Self-regulatory Mechanisms of Obesity Study (COSMOS): Study protocol for a randomized controlled weight loss trial examining change in biomarkers, cognition, and self-regulation across two behavioral treatments. Contemporary Clinical Trials, 2018, 66, 20-27.	0.8	10
11	Power increases the socially toxic component of narcissism among individuals with high baseline testosterone.. Journal of Experimental Psychology: General, 2018, 147, 591-596.	1.5	15
12	The Sticky Anchor Hypothesis: Ego Depletion Increases Susceptibility to Situational Cues. Journal of Behavioral Decision Making, 2017, 30, 1027-1040.	1.0	20
13	Art enhances meaning by stimulating integrative complexity and aesthetic interest. Behavioral and Brain Sciences, 2017, 40, e364.	0.4	0
14	Free will beliefs predict attitudes toward unethical behavior and criminal punishment. Proceedings of the National Academy of Sciences of the United States of America, 2017, 114, 7325-7330.	3.3	53
15	Stitching time: Vintage consumption connects the past, present, and future. Journal of Consumer Psychology, 2017, 27, 182-194.	3.2	44
16	Differentiation of individual selves facilitates group-level benefits of ultrasociality. Behavioral and Brain Sciences, 2016, 39, e93.	0.4	1
17	Decision Fatigue, Choosing for Others, and Self-Construal. Social Psychological and Personality Science, 2016, 7, 471-478.	2.4	50
18	Misguided Effort With Elusive Implications. Perspectives on Psychological Science, 2016, 11, 574-575.	5.2	145

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19	Are groups more or less than the sum of their members? The moderating role of individual identification. Behavioral and Brain Sciences, 2016, 39, e137.	0.4	60
20	Could the resource depletion model of self-control help the field to better understand momentary processes that lead to binge eating?. International Journal of Eating Disorders, 2016, 49, 998-1001.	2.1	17
21	Differentiating selves facilitates group outcomes. Behavioral and Brain Sciences, 2016, 39, e167.	0.4	1
22	No match for money: Even in intimate relationships and collectivistic cultures, reminders of money weaken sociomoral responses. Self and Identity, 2016, 15, 342-355.	1.0	19
23	Correcting Some Misrepresentations About Gender and Sexual Economics Theory. Psychological Science, 2015, 26, 1522-1523.	1.8	6
24	Out of Control. Current Directions in Psychological Science, 2015, 24, 261-266.	2.8	28
25	Maybe it helps to be conscious, after all. Behavioral and Brain Sciences, 2014, 37, 20-21.	0.4	3
26	The Price Had Better Be Right. Psychological Science, 2014, 25, 278-283.	1.8	12
27	Yes, But Are They Happy? Effects of Trait Self-Control on Affective Well-Being and Life Satisfaction. Journal of Personality, 2014, 82, 265-277.	1.8	365
28	Money, moral transgressions, and blame. Journal of Consumer Psychology, 2014, 24, 299-306.	3.2	27
29	Free Will and Punishment: A Mechanistic View of Human Nature Reduces Retribution. Psychological Science, 2014, 25, 1563-1570.	1.8	160
30	Self-Serving Sins versus In-Group Indiscretions: How Self-Construal Predicts Unethical Behavior. Proceedings - Academy of Management, 2014, 2014, 16214.	0.0	0
31	Self-affirmation can enable goal disengagement.. Journal of Personality and Social Psychology, 2013, 104, 14-27.	2.6	52
32	Physical Order Produces Healthy Choices, Generosity, and Conventionality, Whereas Disorder Produces Creativity. Psychological Science, 2013, 24, 1860-1867.	1.8	108
33	Rituals Enhance Consumption. Psychological Science, 2013, 24, 1714-1721.	1.8	104
34	Unethical Behavior for Self or Collective Benefit: The Role of Self-Construal. Proceedings - Academy of Management, 2013, 2013, 17391.	0.0	1
35	The Effect of Self-Control on Attentional Bias for Alcohol Cues in Male Heavy Drinkers¹. Journal of Applied Social Psychology, 2012, 42, 776-792.	1.3	4
36	Reducing self-control depletion effects through enhanced sensitivity to implementation: Evidence from fMRI and behavioral studies. Journal of Consumer Psychology, 2012, 22, 486-495.	3.2	56

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37	Sexual Economics, Culture, Men, and Modern Sexual Trends. <i>Society</i> , 2012, 49, 520-524.	0.7	12
38	Everyday temptations: An experience sampling study of desire, conflict, and self-control.. <i>Journal of Personality and Social Psychology</i> , 2012, 102, 1318-1335.	2.6	647
39	What's the use of happiness? It can't buy you money. <i>Journal of Consumer Psychology</i> , 2011, 21, 139-141.	3.2	25
40	Addiction and free will. <i>Addiction Research and Theory</i> , 2009, 17, 231-235.	1.2	48
41	Acts of Benevolence: A Limited-Resource Account of Compliance with Charitable Requests. <i>Journal of Consumer Research</i> , 2009, 35, 906-924.	3.5	126
42	Merely Activating the Concept of Money Changes Personal and Interpersonal Behavior. <i>Current Directions in Psychological Science</i> , 2008, 17, 208-212.	2.8	331
43	The Value of Believing in Free Will. <i>Psychological Science</i> , 2008, 19, 49-54.	1.8	565
44	Making choices impairs subsequent self-control: A limited-resource account of decision making, self-regulation, and active initiative.. <i>Journal of Personality and Social Psychology</i> , 2008, 94, 883-898.	2.6	692
45	Social Rejection Can Reduce Pain and Increase Spending: Further Evidence That Money, Pain, and Belongingness Are Interrelated. <i>Psychological Inquiry</i> , 2008, 19, 145-147.	0.4	22
46	Psychology as the Science of Self-Reports and Finger Movements: Whatever Happened to Actual Behavior?. <i>Perspectives on Psychological Science</i> , 2007, 2, 396-403.	5.2	1,206
47	The Psychological Consequences of Money. <i>Science</i> , 2006, 314, 1154-1156.	6.0	1,125
48	Intellectual performance and ego depletion: Role of the self in logical reasoning and other information processing.. <i>Journal of Personality and Social Psychology</i> , 2003, 85, 33-46.	2.6	628
49	Psychology as the Science of Self-Reports and Finger Movements: Whatever Happened to Actual Behavior?. , 0, .		1