

# Loukas Balafoutas

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/4060569/publications.pdf>

Version: 2024-02-01

40  
papers

1,417  
citations

471509

17  
h-index

434195

31  
g-index

45  
all docs

45  
docs citations

45  
times ranked

968  
citing authors

#	ARTICLE	IF	CITATIONS
1	Affirmative Action Policies Promote Women and Do Not Harm Efficiency in the Laboratory. <i>Science</i> , 2012, 335, 579-582.	12.6	218
2	What Drives Taxi Drivers? A Field Experiment on Fraud in a Market for Credence Goods. <i>Review of Economic Studies</i> , 2013, 80, 876-891.	5.4	149
3	Distributional preferences and competitive behavior. <i>Journal of Economic Behavior and Organization</i> , 2012, 83, 125-135.	2.0	131
4	Direct and indirect punishment among strangers in the field. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2014, 111, 15924-15927.	7.1	109
5	Norm enforcement in the city: A natural field experiment. <i>European Economic Review</i> , 2012, 56, 1773-1785.	2.3	92
6	Equality, equity and incentives: An experiment. <i>European Economic Review</i> , 2013, 60, 32-51.	2.3	87
7	Second-degree Moral Hazard in a Real-World Credence Goods Market. <i>Economic Journal</i> , 2017, 127, 1-18.	3.6	55
8	Altruistic punishment does not increase with the severity of norm violations in the field. <i>Nature Communications</i> , 2016, 7, 13327.	12.8	54
9	Sabotage in Tournaments: Evidence from a Natural Experiment. <i>Kyklos</i> , 2012, 65, 425-441.	1.4	52
10	Third-party punishment and counter-punishment in one-shot interactions. <i>Economics Letters</i> , 2014, 122, 308-310.	1.9	43
11	Credence goods in the literature: What the past fifteen years have taught us about fraud, incentives, and the role of institutions. <i>Journal of Behavioral and Experimental Finance</i> , 2020, 26, 100285.	3.8	41
12	Cancelling out early age gender differences in competition: an analysis of policy interventions. <i>Experimental Economics</i> , 2016, 19, 412-432.	2.1	38
13	Strive to be first or avoid being last: An experiment on relative performance incentives. <i>Games and Economic Behavior</i> , 2015, 94, 39-56.	0.8	37
14	Revealed distributional preferences: Individuals vs. teams. <i>Journal of Economic Behavior and Organization</i> , 2014, 108, 319-330.	2.0	35
15	Closing the gender gap in competitiveness through priming. <i>Nature Communications</i> , 2018, 9, 4359.	12.8	33
16	Public beliefs and corruption in a repeated psychological game. <i>Journal of Economic Behavior and Organization</i> , 2011, 78, 51-59.	2.0	30
17	Affirmative action or just discrimination? A study on the endogenous emergence of quotas. <i>Journal of Economic Behavior and Organization</i> , 2016, 127, 87-98.	2.0	28
18	On the nature of guilt aversion: Insights from a new methodology in the dictator game. <i>Journal of Behavioral and Experimental Finance</i> , 2017, 13, 9-15.	3.8	21

#	ARTICLE	IF	CITATIONS
19	The hidden costs of tax evasion.. Journal of Public Economics, 2015, 129, 14-25.	4.3	19
20	Gender, Competition and the Efficiency of Policy Interventions. SSRN Electronic Journal, 0, , .	0.4	19
21	How uncertainty and ambiguity in tournaments affect gender differences in competitive behavior. European Economic Review, 2019, 118, 1-13.	2.3	17
22	The limits of guilt. Journal of the Economic Science Association, 2017, 3, 137-148.	2.3	14
23	Securing property rights: A dilemma experiment in Austria, Mexico, Mongolia, South Korea and the United States. Journal of Public Economics, 2016, 143, 115-124.	4.3	13
24	Rehabilitation and social behavior: Experiments in prison. Games and Economic Behavior, 2020, 119, 148-171.	0.8	10
25	THE OPTIMAL ALLOCATION OF PRIZES IN TOURNAMENTS OF HETEROGENEOUS AGENTS. Economic Inquiry, 2017, 55, 461-478.	1.8	9
26	Security of Property as a Public Good: Institutions, Socio-Political Environment and Experimental Behavior in Five Countries. SSRN Electronic Journal, 0, , .	0.4	8
27	How much income redistribution? An explanation based on vote-buying and corruption. Public Choice, 2011, 146, 185-203.	1.7	7
28	Trust and communication in a property rights dilemma. Journal of Economic Behavior and Organization, 2018, 149, 413-433.	2.0	7
29	INCENTIVES FOR DISHONESTY: AN EXPERIMENTAL STUDY WITH INTERNAL AUDITORS. Economic Inquiry, 2020, 58, 764-779.	1.8	6
30	Distributional preferences and ego depletion.. Journal of Neuroscience, Psychology, and Economics, 2018, 11, 147-165.	1.0	5
31	Self-Governance and Punishment: An Experimental Study among Namibian Forest Users. Economic Development and Cultural Change, 2019, 67, 935-967.	1.8	4
32	Impunity under pressure: On the role of emotions as a commitment device. Economics Letters, 2018, 168, 112-114.	1.9	2
33	Psychopathy and Economic Behavior Among Prison Inmates: An Experiment. Frontiers in Psychology, 2021, 12, 732184.	2.1	2
34	Exposure to conspiracy theories in the lab. Economic and Political Studies, 2021, 9, 90-112.	1.8	1
35	How Uncertainty and Ambiguity in Tournaments Affect Gender Differences in Competitive Behavior. SSRN Electronic Journal, 0, , .	0.4	1
36	Incentives for Dishonesty: An Experimental Study with Internal Auditors. SSRN Electronic Journal, 0, , .	0.4	1

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37	Religious worship and discrimination. Journal of Economic Behavior and Organization, 2022, 197, 91-102.	2.0	1
38	No Moral Wiggle Room in an Experimental Corruption Game. Frontiers in Psychology, 2021, 12, 701294.	2.1	0
39	Predictably Competitive: What Faces Can Tell Us About Competitive Behavior. SSRN Electronic Journal, 0, , .	0.4	0
40	Ostracism and theft in heterogeneous groups. Experimental Economics, 0, , .	2.1	0