

Andrew A King

List of Publications by Year in descending order

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Version: 2024-02-01

40
papers

7,483
citations

159585

30
h-index

289244

40
g-index

41
all docs

41
docs citations

41
times ranked

4583
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--|------|-----------|
| 1 | INDUSTRY SELF-REGULATION WITHOUT SANCTIONS: THE CHEMICAL INDUSTRY'S RESPONSIBLE CARE PROGRAM.. Academy of Management Journal, 2000, 43, 698-716. | 6.3 | 1,157 |
| 2 | Exploring the Locus of Profitable Pollution Reduction. Management Science, 2002, 48, 289-299. | 4.1 | 913 |
| 3 | Does It Really Pay to Be Green? An Empirical Study of Firm Environmental and Financial Performance: An Empirical Study of Firm Environmental and Financial Performance. Journal of Industrial Ecology, 2001, 5, 105-116. | 5.5 | 767 |
| 4 | The Strategic Use of Decentralized Institutions: Exploring Certification With the ISO 14001 Management Standard. Academy of Management Journal, 2005, 48, 1091-1106. | 6.3 | 675 |
| 5 | LEAN AND GREEN? AN EMPIRICAL EXAMINATION OF THE RELATIONSHIP BETWEEN LEAN PRODUCTION AND ENVIRONMENTAL PERFORMANCE. Production and Operations Management, 2001, 10, 244-256. | 3.8 | 664 |
| 6 | Incumbent Entry into New Market Niches: The Role of Experience and Managerial Choice in the Creation of Dynamic Capabilities. Management Science, 2002, 48, 171-186. | 4.1 | 511 |
| 7 | Prospects for developing absorptive capacity through internal information provision. Strategic Management Journal, 2004, 25, 331-345. | 7.3 | 375 |
| 8 | The effect of certification with the ISO 9000 Quality Management Standard: A signaling approach. Journal of Economic Behavior and Organization, 2006, 60, 579-602. | 2.0 | 373 |
| 9 | Good Fences Make Good Neighbors: A Longitudinal Analysis of an Industry Self-Regulatory Institution. Academy of Management Journal, 2008, 51, 1150-1170. | 6.3 | 295 |
| 10 | CSR Needs CPR: Corporate Sustainability and Politics. California Management Review, 2018, 60, 5-24. | 6.3 | 224 |
| 11 | Cooperation between corporations and environmental groups: A transaction cost perspective. Academy of Management Review, 2007, 32, 889-900. | 11.7 | 159 |
| 12 | Are aliens green? Assessing foreign establishments' environmental conduct in the United states. Strategic Management Journal, 2001, 22, 1069-1085. | 7.3 | 118 |
| 13 | Environmental capabilities and corporate strategy: exploring acquisitions among US manufacturing firms. Strategic Management Journal, 2012, 33, 1053-1071. | 7.3 | 115 |
| 14 | Avoiding Ecological Surprise: Lessons From Long-Standing Communities. Academy of Management Review, 1995, 20, 961-985. | 11.7 | 111 |
| 15 | Scientific apophenia in strategic management research: Significance tests & mistaken inference. Strategic Management Journal, 2016, 37, 167-176. | 7.3 | 101 |
| 16 | 11â€¢Postcards from the Edge. Academy of Management Annals, 2007, 1, 513-547. | 9.6 | 99 |
| 17 | Industry Self-Regulation Without Sanctions: The Chemical Industry's Responsible Care Program. Academy of Management Journal, 2000, 43, 698-716. | 6.3 | 87 |
| 18 | An Assessment of Design-for-Environment Practices in Leading US Electronics Firms. Interfaces, 2000, 30, 83-94. | 1.5 | 78 |

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|----|---|------|-----------|
| 19 | 11â€fPostcards from the Edge. <i>Academy of Management Annals</i> , 2007, 1, 513-547. | 9.6 | 77 |
| 20 | Retrieving and Transferring Embodied Data: Implications for the Management of Interdependence Within Organizations. <i>Management Science</i> , 1999, 45, 918-935. | 4.1 | 55 |
| 21 | Follow the small? Informationâ€revealing adoption bandwagons when observers expect larger firms to benefit more from adoption. <i>Strategic Management Journal</i> , 2007, 28, 1167-1185. | 7.3 | 55 |
| 22 | Learning from Testimony on Quantitative Research in Management. <i>Academy of Management Review</i> , 2021, 46, 465-488. | 11.7 | 55 |
| 23 | Avoiding Ecological Surprise: Lessons from Long-Standing Communities. <i>Academy of Management Review</i> , 1995, 20, 961. | 11.7 | 53 |
| 24 | The Judgment of Garbage: End-of-Pipe Treatment and Waste Reduction. <i>Management Science</i> , 2014, 60, 1812-1828. | 4.1 | 52 |
| 25 | Kitchen confidential? Norms for the use of transferred knowledge in gourmet cuisine. <i>Strategic Management Journal</i> , 2014, 35, 1645-1670. | 7.3 | 47 |
| 26 | Innovation from differentiation: pollution control departments and innovation in the printed circuit industry. <i>IEEE Transactions on Engineering Management</i> , 1995, 42, 270-277. | 3.5 | 46 |
| 27 | Organizational response to environmental regulation: punctuated change or autogenesis?. <i>Business Strategy and the Environment</i> , 2000, 9, 224-238. | 14.3 | 46 |
| 28 | Does the apple always fall close to the tree? The geographical proximity choice of spinâ€outs. <i>Strategic Entrepreneurship Journal</i> , 2011, 5, 120-136. | 4.4 | 43 |
| 29 | Sanctioning in the Wild: Rational Calculus and Retributive Instincts in Gourmet Cuisine. <i>Academy of Management Journal</i> , 2015, 58, 906-931. | 6.3 | 37 |
| 30 | Self-Regulatory Institutions for Solving Environmental Problems: Perspectives and Contributions from the Management Literature. <i>SSRN Electronic Journal</i> , 2007, , . | 0.4 | 16 |
| 31 | Environmental Performance and the Market for Corporate Assets. <i>Strategic Management Journal</i> , 2017, 38, 2444-2464. | 7.3 | 13 |
| 32 | Building knowledge by mapping model uncertainty in six studies of social and financial performance. <i>Strategic Management Journal</i> , 2022, 43, 1319-1346. | 7.3 | 8 |
| 33 | Understanding and Overcoming Roadblocks to Environmental Sustainability: Past Roads and Future Prospects. <i>Business History Review</i> , 2019, 93, 127-148. | 0.4 | 5 |
| 34 | Too Many Cooks Spoil the Broth? Geographic Concentration, Social Norms, and Knowledge Transfer. <i>Advances in Strategic Management</i> , 2017, , 267-308. | 0.1 | 4 |
| 35 | Environmental Capabilities and Corporate Strategy: Exploring Acquisitions Among US Manufacturing Firms. <i>SSRN Electronic Journal</i> , 2011, , . | 0.4 | 3 |
| 36 | Using tacit knowledge in training and accident prevention. <i>Proceedings of Institution of Civil Engineers: Management, Procurement and Law</i> , 2015, 168, 232-240. | 0.5 | 3 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 37 | Heritability of trust and distrust remains unknown. Proceedings of the National Academy of Sciences of the United States of America, 2018, 115, E2149-E2150. | 7.1 | 2 |
| 38 | Are aliens green? Assessing foreign establishments' environmental conduct in the United states. Strategic Management Journal, 2001, 22, 1069-1085. | 7.3 | 2 |
| 39 | Part II: Where Do Reputations Come From?: The Social Performance Uncertainty Principle. Corporate Reputation Review, 1997, 1, 43-46. | 1.7 | 1 |
| 40 | Too Many Cooks Spoil the Broth? Geographic Concentration, Social Norms, and Knowledge Transfer. SSRN Electronic Journal, 2016, , . | 0.4 | 0 |