

# Jiatao Li

## List of Publications by Year in descending order

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74  
papers

6,552  
citations

108046

37  
h-index

87275

74  
g-index

75  
all docs

75  
docs citations

75  
times ranked

4637  
citing authors

#	ARTICLE	IF	CITATIONS
1	CEO Hubris and Firm Risk Taking in China: The Moderating Role of Managerial Discretion. <i>Academy of Management Journal</i> , 2010, 53, 45-68.	4.3	735
2	Factional Groups: A New Vantage on Demographic Faultlines, Conflict, and Disintegration in Work Teams. <i>Academy of Management Journal</i> , 2005, 48, 794-813.	4.3	566
3	Foreign entry and survival: Effects of strategic choices on performance in international markets. <i>Strategic Management Journal</i> , 1995, 16, 333-351.	4.7	467
4	Too Little or Too Much? Untangling the Relationship Between Corporate Philanthropy and Firm Financial Performance. <i>Organization Science</i> , 2008, 19, 143-159.	3.0	459
5	Knowledge Search in International Cooperative Ventures. <i>Organization Science</i> , 1999, 10, 134-143.	3.0	245
6	Comparative Business Failures of Foreign-Controlled Firms in the United States. <i>Journal of International Business Studies</i> , 1991, 22, 209-224.	4.6	242
7	Effects of International Diversity and Product Diversity on the Performance of Multinational Firms. <i>Academy of Management Journal</i> , 1996, 39, 179-196.	4.3	201
8	Principal-principal conflicts under weak institutions: A study of corporate takeovers in China. <i>Strategic Management Journal</i> , 2013, 34, 498-508.	4.7	188
9	Exporting and innovating among emerging market firms: The moderating role of institutional development. <i>Journal of International Business Studies</i> , 2018, 49, 222-245.	4.6	158
10	Untangling the Effects of Overexploration and Overexploitation on Organizational Performance: The Moderating Role of Environmental Dynamism. <i>Journal of Management</i> , 2008, 34, 925-951.	6.3	145
11	Identity, Community, And Audience: How Wholly Owned Foreign Subsidiaries Gain Legitimacy In China. <i>Academy of Management Journal</i> , 2007, 50, 175-190.	4.3	144
12	What I See, What I Do. <i>Journal of Management</i> , 2015, 41, 1698-1723.	6.3	144
13	Compositional gaps and downward spirals in international joint venture management groups. <i>Strategic Management Journal</i> , 2001, 22, 1033-1053.	4.7	134
14	The development of entrepreneurship in China. <i>Asia Pacific Journal of Management</i> , 2008, 25, 335-359.	2.9	130
15	Developing new innovation models: Shifts in the innovation landscapes in emerging economies and implications for global R&D management. <i>Journal of International Management</i> , 2009, 15, 328-339.	2.4	130
16	Knowledge management and innovation strategy: The challenge for latecomers in emerging economies. <i>Asia Pacific Journal of Management</i> , 2008, 25, 429-450.	2.9	127
17	Building effective international joint venture leadership teams in China. <i>Journal of World Business</i> , 1999, 34, 52-68.	4.6	119
18	Do cross-border acquisitions create value? Evidence from overseas acquisitions by Chinese firms. <i>International Business Review</i> , 2016, 25, 471-483.	2.6	118

#	ARTICLE	IF	CITATIONS
19	The belt and road initiative, cultural friction and ethnicity: Their effects on the export performance of SMEs in China. <i>Journal of World Business</i> , 2019, 54, 350-359.	4.6	118
20	National Culture and the Composition and Leadership Structure of Boards of Directors. <i>Corporate Governance: an International Review</i> , 2008, 16, 375-385.	2.4	113
21	Ecosystem-specific advantages in international digital commerce. <i>Journal of International Business Studies</i> , 2019, 50, 1448-1463.	4.6	112
22	The liability of opaqueness: State ownership and the likelihood of deal completion in international acquisitions by Chinese firms. <i>Strategic Management Journal</i> , 2019, 40, 303-327.	4.7	109
23	Cultural distance, investment flow, and control in cross-border cooperation. <i>Strategic Management Journal</i> , 2008, 29, 1117-1125.	4.7	101
24	A Citation Analysis of Management and Organization Research in the Chinese Context: 1984-1999. <i>Asia Pacific Journal of Management</i> , 2002, 19, 87-107.	2.9	99
25	Dealing with dynamic endogeneity in international business research. <i>Journal of International Business Studies</i> , 2021, 52, 339-362.	4.6	88
26	Overcoming the liability of outsidership for emerging market MNEs: A capability-building perspective. <i>Journal of International Business Studies</i> , 2020, 51, 23-37.	4.6	76
27	Multi-cultural leadership teams and organizational identification in international joint ventures. <i>International Journal of Human Resource Management</i> , 2002, 13, 320-337.	3.3	71
28	Explaining the growth of international R&D alliances in China. <i>Managerial and Decision Economics</i> , 2003, 24, 101-115.	1.3	66
29	Grades of Membership and Legitimacy Spillovers: Foreign Banks in Shanghai, 1847-1935. <i>Academy of Management Journal</i> , 2009, 52, 229-245.	4.3	64
30	Global R&D Alliances in China: Collaborations With Universities and Research Institutes. <i>IEEE Transactions on Engineering Management</i> , 2010, 57, 78-87.	2.4	63
31	The role of reference groups in international investment decisions by firms from emerging economies. <i>Journal of International Management</i> , 2010, 16, 143-153.	2.4	58
32	Political Pluralism, Public Policies, and Organizational Choices: Banking Branch Expansion in India, 1948-2003. <i>Academy of Management Journal</i> , 2012, 55, 339-359.	4.3	56
33	Adopting knowledge from reverse innovations? Transnational patents and signaling from an emerging economy. <i>Journal of International Business Studies</i> , 2019, 50, 1078-1102.	4.6	56
34	Corporate governance and national culture: a multi-country study. <i>Corporate Governance (Bingley)</i> , 2008, 8, 607-621.	3.2	53
35	Selective imitation of compatriot firms: Entry mode decisions of emerging market multinationals in cross-border acquisitions. <i>Asia Pacific Journal of Management</i> , 2017, 34, 47-68.	2.9	47
36	Market Size, Legal Institutions, and International Diversification Strategies: Implications for the Performance of Multinational Firms. <i>Management International Review</i> , 2008, 48, 667-688.	2.1	43

#	ARTICLE	IF	CITATIONS
37	Managing global research and development in China: Patterns of R&D configuration and evolution. <i>Technology Analysis and Strategic Management</i> , 2005, 17, 317-338.	2.0	42
38	Adjusting to and learning from institutional diversity: Toward a capability-building perspective. <i>Journal of International Business Studies</i> , 2019, 50, 36-47.	4.6	40
39	Foreign direct investment along the Belt and Road: A political economy perspective. <i>Journal of International Business Studies</i> , 2022, 53, 902-919.	4.6	37
40	Demand Heterogeneity, Learning Diversity and Innovation in an Emerging Economy. <i>Journal of International Management</i> , 2015, 21, 277-292.	2.4	36
41	Asymmetric interactions between foreign and domestic banks: effects on market entry. <i>Strategic Management Journal</i> , 2008, 29, 873-893.	4.7	33
42	Will a Second Mouse Get the Cheese? Learning from Early Entrants' Failures in a Foreign Market. <i>Organization Science</i> , 2015, 26, 908-922.	3.0	33
43	The Organizers' Ecology: An Empirical Study of Foreign Banks in Shanghai. <i>Organization Science</i> , 2006, 17, 385-401.	3.0	32
44	The internationalization of entrepreneurial firms from emerging economies: The roles of institutional transitions and market opportunities. <i>Journal of International Entrepreneurship</i> , 2013, 11, 158-171.	1.8	32
45	Confidence in learning: Inter- and intraorganizational learning in foreign market entry decisions. <i>Strategic Management Journal</i> , 2015, 36, 918-929.	4.7	28
46	The Social Influence of Executive Hubris. <i>Management International Review</i> , 2013, 53, 83-107.	2.1	27
47	Global R&D Strategies in an Emerging Economy: The Development and Protection of Technological Competencies. <i>European Management Review</i> , 2011, 8, 153-164.	2.2	24
48	A review of foreign business management in China. <i>Asia Pacific Journal of Management</i> , 2011, 28, 627-659.	2.9	23
49	Examining the Cross-Border Acquisition Strategy of Chinese Companies. <i>Journal of Leadership and Organizational Studies</i> , 2013, 20, 436-447.	2.1	22
50	Does Founder CEO Status Affect Firm Risk Taking?. <i>Journal of Leadership and Organizational Studies</i> , 2016, 23, 322-334.	2.1	21
51	Outside in: Global demand heterogeneity and dynamic capabilities of multinational enterprises. <i>Journal of International Business Studies</i> , 2022, 53, 709-722.	4.6	21
52	Competing with multinational enterprises' entry: Search strategy, environmental complexity, and survival of local firms. <i>International Business Review</i> , 2019, 28, 727-738.	2.6	19
53	Entrepreneurs' socioeconomic status and government expropriation in an emerging economy. <i>Strategic Entrepreneurship Journal</i> , 2020, 14, 396-418.	2.6	19
54	Protecting intellectual property in foreign subsidiaries: An internal network defense perspective. <i>Journal of International Business Studies</i> , 2022, 53, 1924-1944.	4.6	19

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55	Internationalization and Indigenous Technological Efforts of Emerging Economy Firms: The Effect of Multiple Knowledge Sources. <i>Journal of International Management</i> , 2013, 19, 247-259.	2.4	18
56	China's Cross-border Mergers and Acquisitions: A Contextual Distance Perspective. <i>Management and Organization Review</i> , 2016, 12, 449-456.	1.8	18
57	The Consequents Of Organizer Ecologies: A Logical Formalization. <i>Academy of Management Review</i> , 2009, 34, 253-272.	7.4	16
58	Contextual Distance and the International Strategic Alliance Performance: A Conceptual Framework and a Partial Meta-analytic Test. <i>Management and Organization Review</i> , 2015, 11, 289-313.	1.8	15
59	Governance Structure and the Creation and Protection of Technological Competencies: International R&D Joint Ventures in China. <i>Management International Review</i> , 2016, 56, 123-148.	2.1	15
60	Assessing the Belt and Road Initiative as a narrative: Implications for institutional change and international firm strategy. <i>Asia Pacific Journal of Management</i> , 2022, 39, 857-873.	2.9	13
61	The Belt and Road Initiative and international business policy: A kaleidoscopic perspective. <i>Journal of International Business Policy</i> , 2022, 5, 135-151.	3.5	13
62	The Normalization of Deviant Organizational Practices: The Non-performing Loans Problem in China. <i>Journal of Business Ethics</i> , 2013, 114, 643-653.	3.7	12
63	Top management teams in international business research: A review and suggestions for future research. <i>Journal of International Business Studies</i> , 2022, 53, 481-515.	4.6	12
64	Belt and Road Initiative, globalization and institutional changes: implications for firms in Asia. <i>Asia Pacific Journal of Management</i> , 2022, 39, 843-856.	2.9	11
65	Export intensity, domestic competition, and product innovation in an emerging economy. <i>International Journal of Technology Management</i> , 2017, 74, 96.	0.2	9
66	Organizational learning of emerging economy firms. <i>Organizational Dynamics</i> , 2011, 40, 214-221.	1.6	7
67	Multi-market Contact and Foreign Entry Location Decisions in China. <i>Management International Review</i> , 2016, 56, 95-122.	2.1	7
68	Unbalanced Institutions in Market Transition: How Do They Matter for Firm Strategic Choices and Performance in Emerging Economies?. <i>Management International Review</i> , 2019, 59, 675-702.	2.1	7
69	Mimicry, Knowledge Spillover and Expatriate Assignment Strategy in Overseas Subsidiaries. <i>Management International Review</i> , 2019, 59, 981-1007.	2.1	7
70	Does legal registration help or hurt? The effect of government corruption on resource acquisition by nascent ventures in an emerging economy. <i>Asia Pacific Journal of Management</i> , 2021, 38, 547-572.	2.9	7
71	Entertainment Spending and Capturing Value from Innovation in Chinese Firms. <i>Management and Organization Review</i> , 2022, 18, 623-657.	1.8	5
72	Rethinking international and global strategy. <i>Global Strategy Journal</i> , 2011, 1, 275-278.	4.4	3

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73	Selecting a target segment: market structure and new venture entry strategies. <i>Management Decision</i> , 2013, 51, 1402-1421.	2.2	3
74	Export intensity, domestic competition, and product innovation in an emerging economy. <i>International Journal of Technology Management</i> , 2017, 74, 96.	0.2	1