Bart S Vanneste

List of Publications by Year in descending order

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1478505 1588992 16 600 8 6 citations h-index g-index papers 16 16 16 531 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Generalized Trust, External Sourcing, and Firm Performance in Economic Downturns. Organization Science, 2022, 33, 1599-1619.	4.5	12
2	Performance of trust-based governance. Journal of Organization Design, 2020, 9, 1.	1.2	3
3	The Effect of Acquisitions on Customers: Twitter Evidence from Dollar Tree-Family Dollar. Proceedings - Academy of Management, 2018, 2018, 11782.	0.1	0
4	How Much Do Industry, Corporation, and Business Matter, Really? A Meta-Analysis. Strategy Science, 2017, 2, 121-139.	2.9	28
5	From interpersonal to interorganisational trust: The role of indirect reciprocity. Journal of Trust Research, 2016, 6, 7-36.	0.8	36
6	"When To Go It Alone: Start-ups, Alliances, and Resource Accumulation". Proceedings - Academy of Management, 2016, 2016, 16280.	0.1	0
7	Fragility and Interorganizational Trust. SSRN Electronic Journal, 2015, , .	0.4	0
8	The Fragility of Interorganizational Trust. Proceedings - Academy of Management, 2015, 2015, 17686.	0.1	0
9	Forgiveness in Vertical Relationships: Incentive and Termination Effects. Organization Science, 2014, 25, 1807-1822.	4.5	7
10	Trust over time in exchange relationships: Meta-analysis and theory. Strategic Management Journal, 2014, 35, 1891-1902.	7.3	119
11	Repeated Interactions and Contractual Detail: Identifying the Learning Effect. Organization Science, 2010, 21, 186-201.	4.5	162
12	Trust and Governance: Untangling A Tangled Web. Academy of Management Review, 2009, 34, 11-31.	11.7	224
13	Trust Over Time in Exchange Relationships: Theory and Meta-Analysis. SSRN Electronic Journal, 0, , .	0.4	5
14	Artificial Intelligence, Trust, and Perceptions of Agency. SSRN Electronic Journal, 0, , .	0.4	3
15	The Shadow of the Future in Vertical Relationships. SSRN Electronic Journal, 0, , .	0.4	0
16	From Interpersonal to Interorganizational Trust: The Role of Indirect Reciprocity. SSRN Electronic Journal, 0, , .	0.4	1