## Colleen P Kirk

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/3892892/publications.pdf

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|          |                | 1040056      | 1125743        |  |
|----------|----------------|--------------|----------------|--|
| 15       | 1,245          | 9            | 13             |  |
| papers   | citations      | h-index      | g-index        |  |
|          |                |              |                |  |
|          |                |              |                |  |
|          |                |              | 1004           |  |
| 15       | 15             | 15           | 1004           |  |
| all docs | docs citations | times ranked | citing authors |  |
|          |                |              |                |  |

| #  | Article  | IF   | Citations |
|----|--|------|-----------|
| 1  | When physical closeness induces psychological distance: The effects of psychological ownership and contagion threat on social connectedness. Journal of Consumer Behaviour, 2022, 21, 339-351.                       | 4.2  | 6         |
| 2  | Just my luck: Narcissistic admiration and rivalry differentially predict word of mouth about promotional games. Journal of Business Research, 2022, 150, 374-388.  | 10.2 | 10        |
| 3  | Caring for the Commons: Using Psychological Ownership to Enhance Stewardship Behavior for Public Goods. Journal of Marketing, 2021, 85, 33-49.   | 11.3 | 97        |
| 4  | I'll trade you diamonds for toilet paper: Consumer reacting, coping and adapting behaviors in the COVID-19 pandemic. Journal of Business Research, 2020, 117, 124-131.   | 10.2 | 420       |
| 5  | Dogs have masters, cats have staff: Consumers' psychological ownership and their economic valuation of pets. Journal of Business Research, 2019, 99, 306-318.  | 10.2 | 41        |
| 6  | Property Lines in the Mind: Consumers' Psychological Ownership and Their Territorial Responses.<br>Journal of Consumer Research, 2018, 45, 148-168.  | 5.1  | 110       |
| 7  | Consumer Psychological Ownership of Digital Technology. , 2018, , 69-90.   |      | 24        |
| 8  | Owning the birth experience: what factors influence women's vaginal birth after caesarean decision?. Journal of Reproductive and Infant Psychology, 2017, 35, 410-422.   | 1.8  | 11        |
| 9  | When Good Fences Make Good Customers: Exploring Psychological Ownership and Territoriality in Marketing. , 2017, , 135-157.  |      | 3         |
| 10 | How Do Digital Natives and Digital Immigrants Respond Differently to Interactivity Online?. Journal of Advertising Research, 2015, 55, 81-94.  | 2.1  | 41        |
| 11 | Investing the self: The effect of nonconscious goals on investor psychological ownership and word-of-mouth intentions. Journal of Behavioral and Experimental Economics, 2015, 58, 186-194.                          | 1.2  | 27        |
| 12 | Entrepreneurial Passion as Mediator of the Self–Efficacy to Persistence Relationship. Entrepreneurship Theory and Practice, 2015, 39, 1027-1050.   | 10.2 | 373       |
| 13 | The impact of brand value on firm valuation: The moderating influence of firm type. Journal of Brand Management, 2013, 20, 488-500.  | 3.5  | 52        |
| 14 | Some people just want to read: The roles of age, interactivity, and perceived usefulness of print in the consumption of digital information products. Journal of Retailing and Consumer Services, 2012, 19, 168-178. | 9.4  | 28        |
| 15 | New Media Books: Can Innovation Pay?. International Journal of Technology, Knowledge and Society, 2010, 6, 83-98.  | 0.2  | 2         |