

# Vishal Gaur

## List of Publications by Year in descending order

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Version: 2024-02-01

37  
papers

2,298  
citations

430874

18  
h-index

526287

27  
g-index

38  
all docs

38  
docs citations

38  
times ranked

1318  
citing authors

#	ARTICLE	IF	CITATIONS
1	An Econometric Analysis of Inventory Turnover Performance in Retail Services. Management Science, 2005, 51, 181-194.	4.1	335
2	Assortment Planning and Inventory Decisions Under a Locational Choice Model. Management Science, 2006, 52, 1528-1543.	4.1	225
3	Hedging Inventory Risk Through Market Instruments. Manufacturing and Service Operations Management, 2005, 7, 103-120.	3.7	212
4	Ordering Behavior in Retail Stores and Implications for Automated Replenishment. Management Science, 2010, 56, 766-784.	4.1	160
5	Assortment Planning and Inventory Decisions Under Stockout-Based Substitution. Operations Research, 2010, 58, 1364-1379.	1.9	158
6	A Periodic Inventory Routing Problem at a Supermarket Chain. Operations Research, 2004, 52, 813-822.	1.9	150
7	Information Sharing in a Supply Chain Under ARMA Demand. Management Science, 2005, 51, 961-969.	4.1	142
8	Do Inventory and Gross Margin Data Improve Sales Forecasts for U.S. Public Retailers?. Management Science, 2010, 56, 1519-1533.	4.1	116
9	Systematic Risk in Supply Chain Networks. Management Science, 2016, 62, 1755-1777.	4.1	99
10	Does Inventory Productivity Predict Future Stock Returns? A Retailing Industry Perspective. Management Science, 2014, 60, 2416-2434.	4.1	95
11	Operational Investment and Capital Structure Under Asset-Based Lending. Manufacturing and Service Operations Management, 2018, 20, 637-654.	3.7	88
12	Estimating Demand Uncertainty Using Judgmental Forecasts. Manufacturing and Service Operations Management, 2007, 9, 480-491.	3.7	75
13	Asymmetric Consumer Learning and Inventory Competition. Management Science, 2007, 53, 227-240.	4.1	72
14	In-Store Experiments to Determine the Impact of Price on Sales. Production and Operations Management, 2005, 14, 377-387.	3.8	57
15	Do High and Low Inventory Turnover Retailers Respond Differently to Demand Shocks?. Manufacturing and Service Operations Management, 2016, 18, 198-215.	3.7	39
16	Signaling to Partially Informed Investors in the Newsvendor Model. Production and Operations Management, 2015, 24, 383-401.	3.8	38
17	OM Forum—A Review of Empirical Operations Management over the Last Two Decades. Manufacturing and Service Operations Management, 2020, 22, 656-668.	3.7	36
18	Stockout-Based Substitution and Inventory Planning in Textbook Retailing. Manufacturing and Service Operations Management, 2016, 18, 104-121.	3.7	34

#	ARTICLE	IF	CITATIONS
19	Sales Forecasting with Financial Indicators and Experts' Input. Production and Operations Management, 2013, 22, 1056-1076.	3.8	22
20	Retail Inventory: Managing the Canary in the Coal Mine. California Management Review, 2014, 56, 55-76.	6.3	20
21	OM Forum "Reducing Food Waste: An Operations Management Research Agenda. Manufacturing and Service Operations Management, 2022, 24, 1261-1275.	3.7	19
22	Securitization and Real Investment in Incomplete Markets. Management Science, 2011, 57, 2180-2196.	4.1	17
23	The effects of firm size and sales growth rate on inventory turnover performance in the U.S retail sector. Profiles in Operations Research, 2008, , 25-52.	0.4	16
24	The Effects of Firm Size and Sales Growth Rate on Inventory Turnover Performance in the U.S. Retail Sector. Profiles in Operations Research, 2015, , 25-52.	0.4	14
25	Consumer Learning from Own Experience and Social Information: An Experimental Study. Management Science, 2021, 67, 2924-2943.	4.1	13
26	Drivers of Product Expiration in Consumer Packaged Goods Retailing. Management Science, 0, , .	4.1	12
27	A Multi-Supplier Sourcing Problem with a Preference Ordering of Suppliers. Production and Operations Management, 2012, 21, 1028-1041.	3.8	11
28	Does Inventory Turnover Predict Future Stock Returns?. SSRN Electronic Journal, 0, , .	0.4	5
29	Signaling to Partially Informed Investors in the Newsvendor Model. SSRN Electronic Journal, 0, , .	0.4	5
30	Sales Forecasting with Financial Indicators and Experts' Input. SSRN Electronic Journal, 0, , .	0.4	3
31	OM Forum "Reducing Food Waste: An Operations Management Research Agenda. SSRN Electronic Journal, 0, , .	0.4	3
32	Securitization and Real Investment in Incomplete Markets. SSRN Electronic Journal, 0, , .	0.4	2
33	Call for Papers "Management Science Special Issue on Blockchains and Crypto Economics. Management Science, 2021, 67, 6-7.	4.1	2
34	A Multi-Supplier Sourcing Problem with a Preference Ordering of Suppliers. SSRN Electronic Journal, 2010, , .	0.4	1
35	Do High- and Low-Inventory Turnover Retailers Respond Differently to Demand Shocks?. SSRN Electronic Journal, 0, , .	0.4	1
36	Have Supply Networks Become More Fragmented Over Time?. SSRN Electronic Journal, 0, , .	0.4	1

#	ARTICLE	IF	CITATIONS
37	The Effect of Social Information on Demand in Quality Competition. SSRN Electronic Journal, 2018, , .	0.4	0