## Saku Mantere

## List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/3848740/publications.pdf

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331670 501196 2,791 36 21 28 citations h-index g-index papers 39 39 39 1741 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Reasoning in Organization Science. Academy of Management Review, 2013, 38, 70-89.	11.7	346
2	On the Problem of Participation in Strategy: A Critical Discursive Perspective. Organization Science, 2008, 19, 341-358.	4.5	325
3	Placing Strategy Discourse in Context: Sociomateriality, Sensemaking, and Power. Journal of Management Studies, 2014, 51, 175-201.	8.3	222
4	Reversal of Strategic Change. Academy of Management Journal, 2012, 55, 172-196.	6.3	171
5	Strategy processes and practices: Dialogues and intersections. Strategic Management Journal, 2018, 39, 531-558.	7.3	171
6	Strategic practices as enablers and disablers of championing activity. Strategic Organization, 2005, 3, 157-184.	5.0	165
7	The Contraction of Meaning: The Combined Effect of Communication, Emotions, and Materiality on Sensemaking in the Stockwell Shooting. Journal of Management Studies, 2014, 51, 699-736.	8.3	157
8	Narrative attributions of entrepreneurial failure. Journal of Business Venturing, 2013, 28, 459-473.	6.3	149
9	TWO STRATEGIES FOR INDUCTIVE REASONING IN ORGANIZATIONAL RESEARCH Academy of Management Review, 2010, 35, 315-333.	11.7	147
10	Role Expectations and Middle Manager Strategic Agency. Journal of Management Studies, 2008, 45, 294-316.	8.3	146
11	Two Strategies for Inductive Reasoning in Organizational Research. Academy of Management Review, 2010, 35, 315-333.	11.7	131
12	Power in Sensemaking Processes. Organization Studies, 2020, 41, 241-265.	5.3	85
13	Reasoning by Analogy and the Progress of Theory. Academy of Management Review, 2017, 42, 637-658.	11.7	81
14	Video methods in strategy research: Focusing on embodied cognition. Strategic Management Journal, 2016, 37, 133-148.	7.3	78
15	Strategy as Storytelling. Journal of Management Inquiry, 2013, 22, 83-100.	3.9	63
16	Vices and Virtues of Corporate Political Activity. Business and Society, 2009, 48, 105-132.	6.4	62
17	What Is Organizational Strategy? A Languageâ€Based View. Journal of Management Studies, 2013, 50, 1408-1426.	8.3	58
18	Strategic intent as a rhetorical device. Scandinavian Journal of Management, 2007, 23, 406-423.	1.9	53

#	Article	IF	CITATIONS
19	Becoming a strategist: The roles of strategy discourse and ontological security in managerial identity work. Strategic Organization, 2021, 19, 553-578.	5.0	27
20	Music as a metaphor for organizational change. Journal of Organizational Change Management, 2007, 20, 447-459.	2.7	26
21	Consuming strategy: The art and practice of managers' everyday strategy usage. Advances in Strategic Management, 2010, , 211-245.	0.1	23
22	Making and breaking sense: an inquiry into the reputation change. Journal of Organizational Change Management, 2013, 26, 340-352.	2.7	23
23	Cutting the Cord: Mutual Respect, Organizational Autonomy, and Independence in Organizational Separation Processes. Administrative Science Quarterly, 2019, 64, 659-693.	6.9	21
24	What warrants our claims? A methodological evaluation of argument structure. Journal of Operations Management, 2021, 67, 755-776.	5.2	13
25	Open Theorizing in Management and Organization Studies. Academy of Management Review, 2021, 46, 725-749.	11.7	13
26	A Wittgensteinian perspective on strategizing. , 2010, , 155-167.		8
27	Mintzberg's pattern: middle managers in a polyphonic strategy process. , 2017, , .		2
28	A Wittgensteinian perspective on strategizing. , 2015, , 220-233.		1
29	Values-Driven Organizing. Proceedings - Academy of Management, 2020, 2020, 21485.	0.1	1
30	Ludwig Wittgenstein (1889–1952). , 2014, , .		0
31	Open Theorizing in Management and Organization Studies (WITHDRAWN). Proceedings - Academy of Management, 2021, 2021, 13748.	0.1	0
32	Social Structure of Campaign Funding: Ideology and Rational Choice in Corporate Political Activity. Proceedings - Academy of Management, 2013, 2013, 15820.	0.1	0
33	Managing Evaluation and Energy in Creative Idea Generation: Bringing in the Body. Proceedings - Academy of Management, 2017, 2017, 15499.	0.1	0
34	To reinvent the wheel or not? Expanding the replication perspective on knowledge transfer. Proceedings - Academy of Management, 2017, 2017, 14223.	0.1	0
35	Discursive Opportunities and Strategy-Making in Social Organizations: A Conceptual Framework. Proceedings - Academy of Management, 2018, 2018, 18773.	0.1	0
36	Templates in Qualitative Research Methods: How Have We Got Here and How Do We Get Out?. Proceedings - Academy of Management, 2019, 2019, 14900.	0.1	0