

# Taly Reich

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/3821679/publications.pdf>

Version: 2024-02-01

17  
papers

545  
citations

933447

10  
h-index

940533

16  
g-index

17  
all docs

17  
docs citations

17  
times ranked

432  
citing authors

#	ARTICLE	IF	CITATIONS
1	“Last-Place Aversion”: Evidence and Redistributive Implications *. Quarterly Journal of Economics, 2014, 129, 105-149.	8.6	214
2	Perceptual accuracy and conflicting effects of certainty on risk-taking behaviour. Nature, 2008, 453, 917-920.	27.8	78
3	Featuring Mistakes: The Persuasive Impact of Purchase Mistakes in Online Reviews. Journal of Marketing, 2020, 84, 52-65.	11.3	44
4	Sidestepping the rock and the hard place: The private avoidance of prosocial requests. Journal of Experimental Social Psychology, 2016, 64, 35-40.	2.2	33
5	Made by Mistake: When Mistakes Increase Product Preference. Journal of Consumer Research, 2018, 44, 1085-1103.	5.1	32
6	The good and bad of ambivalence: Desiring ambivalence under outcome uncertainty.. Journal of Personality and Social Psychology, 2016, 110, 493-508.	2.8	31
7	When contradictions foster persuasion: An attributional perspective. Journal of Experimental Social Psychology, 2013, 49, 426-439.	2.2	24
8	To Give or Not to Give? Choosing Chance Under Moral Conflict. Journal of Consumer Psychology, 2018, 28, 211-233.	4.5	21
9	How to overcome algorithm aversion: Learning from mistakes. Journal of Consumer Psychology, 2023, 33, 285-302.	4.5	20
10	Feeling certain: Gut choice, the true self, and attitude certainty.. Emotion, 2019, 19, 876-888.	1.8	14
11	The (bounded) benefits of correction: The unanticipated interpersonal advantages of making and correcting mistakes. Organizational Behavior and Human Decision Processes, 2018, 149, 165-178.	2.5	13
12	Can't finish what you started? The effect of climactic interruption on behavior. Journal of Consumer Psychology, 2015, 25, 113-119.	4.5	9
13	No laughing matter: Why humor mistakes are more damaging for men than women. Journal of Experimental Social Psychology, 2021, 96, 104169.	2.2	5
14	Perceptions of Collaborations: How Many Cooks Seem to Spoil the Broth?. Social Psychological and Personality Science, 2020, 11, 236-243.	3.9	3
15	Choice protection for feeling-focused decisions.. Journal of Experimental Psychology: General, 2020, 149, 1704-1718.	2.1	3
16	In the face of self-threat: Why ambivalence heightens people's willingness to act. Organizational Behavior and Human Decision Processes, 2022, 168, 104106.	2.5	1
17	Unintentional Inception: When a Premium Is Offered to Unintentional Creations. Personality and Social Psychology Bulletin, 2021, , 014616722110637.	3.0	0