

Shaojun Qin

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/3730320/publications.pdf>

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2
papers

104
citations

2682572

2
h-index

2917675

2
g-index

2
all docs

2
docs citations

2
times ranked

47
citing authors

#	ARTICLE	IF	CITATIONS
1	Artificial Intelligence Coaches for Sales Agents: Caveats and Solutions. <i>Journal of Marketing</i> , 2021, 85, 14-32.	11.3	95
2	Licensing and Price Competition in Tied-Goods Markets: An Application to the Single-Serve Coffee System Industry. <i>Marketing Science</i> , 2018, 37, 883-911.	4.1	9