

# Keld Laursen

## List of Publications by Year in descending order

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Version: 2024-02-01

55  
papers

10,811  
citations

147726  
31  
h-index

243529  
44  
g-index

56  
all docs

56  
docs citations

56  
times ranked

5699  
citing authors

#	ARTICLE	IF	CITATIONS
1	Open for innovation: the role of openness in explaining innovation performance among U.K. manufacturing firms. Strategic Management Journal, 2006, 27, 131-150.	4.7	4,500
2	Searching high and low: what types of firms use universities as a source of innovation?. Research Policy, 2004, 33, 1201-1215.	3.3	746
3	The paradox of openness: Appropriability, external search and collaboration. Research Policy, 2014, 43, 867-878.	3.3	733
4	New human resource management practices, complementarities and the impact on innovation performance. Cambridge Journal of Economics, 2003, 27, 243-263.	0.8	631
5	The open innovation research landscape: established perspectives and emerging themes across different levels of analysis. Industry and Innovation, 2017, 24, 8-40.	1.7	626
6	Linking Customer Interaction and Innovation: The Mediating Role of New Organizational Practices. Organization Science, 2011, 22, 980-999.	3.0	468
7	Exploring the Effect of Geographical Proximity and University Quality on University-Industry Collaboration in the United Kingdom. Regional Studies, 2011, 45, 507-523.	2.5	332
8	Regions Matter: How Localized Social Capital Affects Innovation and External Knowledge Acquisition. Organization Science, 2012, 23, 177-193.	3.0	288
9	Structural Change in OECD Export Specialisation Patterns: de-specialisation and "stickiness". International Review of Applied Economics, 1998, 12, 423-443.	1.3	263
10	Revealed comparative advantage and the alternatives as measures of international specialization. Eurasian Business Review, 2015, 5, 99-115.	2.5	263
11	Keep searching and you'll find: what do we know about variety creation through firms' search activities for innovation?. Industrial and Corporate Change, 2012, 21, 1181-1220.	1.7	219
12	The Importance of Sectoral Differences in the Application of Complementary HRM Practices for Innovation Performance. International Journal of the Economics of Business, 2002, 9, 139-156.	1.0	144
13	Knowledge Strategies, Firm Types, and Complementarity in Human-Resource Practices. Journal of Management and Governance, 2001, 5, 1-27.	2.4	132
14	Technological exploration through licensing: new insights from the licensee's point of view. Industrial and Corporate Change, 2010, 19, 871-897.	1.7	117
15	The role of lead users in knowledge sharing. Research Policy, 2009, 38, 1582-1589.	3.3	116
16	Performance pay, delegation and multitasking under uncertainty and innovativeness: An empirical investigation. Journal of Economic Behavior and Organization, 2005, 58, 246-276.	1.0	105
17	User-producer interaction as a driver of innovation: costs and advantages in an open innovation model. Science and Public Policy, 2011, 38, 713-723.	1.2	88
18	The impact of R&D offshoring on the home knowledge production of OECD investing regions. Journal of Economic Geography, 2013, 13, 145-175.	1.6	88

#	ARTICLE	IF	CITATIONS
19	Trapped or spurred by the home region? The effects of potential social capital on involvement in foreign markets for goods and technology. <i>Journal of International Business Studies</i> , 2012, 43, 783-807.	4.6	84
20	Match and manage: the use of knowledge matching and project management to integrate knowledge in collaborative inbound open innovation. <i>Industrial and Corporate Change</i> , 2016, 25, 333-352.	1.7	79
21	Experience matters: The role of academic scientist mobility for industrial innovation. <i>Strategic Management Journal</i> , 2018, 39, 1935-1958.	4.7	65
22	Knowledge diversity and coordination: The effect of intrafirm inventor task networks on absorption speed. <i>Strategic Management Journal</i> , 2018, 39, 2517-2546.	4.7	62
23	The impact of technological opportunity on the dynamics of trade performance. <i>Structural Change and Economic Dynamics</i> , 1999, 10, 341-357.	2.1	58
24	Introduction: Small Business and Networked Innovation: Organizational and Managerial Challenges. <i>Journal of Small Business Management</i> , 2012, 50, 181-190.	2.8	58
25	Winning combinations: search strategies and innovativeness in the UK. <i>Industry and Innovation</i> , 2018, 25, 115-143.	1.7	58
26	The importance of technology-based intersectoral linkages for market share dynamics. <i>Review of World Economics</i> , 2000, 136, 702-723.	0.9	54
27	Do export and technological specialisation patterns co-evolve in terms of convergence or divergence? Evidence from 19 OECD countries, 1971-1991. <i>Journal of Evolutionary Economics</i> , 2000, 10, 415-436.	0.8	48
28	Organizing Inter- and Intra-Firm Networks: What is the Impact on Innovation Performance?. <i>Industry and Innovation</i> , 2011, 18, 531-538.	1.7	48
29	The role of ICT knowledge flows for international market share dynamics. <i>Research Policy</i> , 2010, 39, 687-697.	3.3	42
30	Inbound Open Innovation and Innovation Performance: A Robustness Study. <i>Research Policy</i> , 2021, 50, 104271.	3.3	42
31	The relative importance of international vis-a-vis national technological spillovers for market share dynamics. <i>Industrial and Corporate Change</i> , 2002, 11, 875-894.	1.7	39
32	Human Resource Management Practices and Innovation. , 2014, , .		39
33	Evading the Boomerang Effect: Using the Grant-Back Clause to Further Generative Appropriability from Technology Licensing Deals. <i>Organization Science</i> , 2017, 28, 514-530.	3.0	35
34	Mounting corporate innovation performance: The effects of high-skilled migrant hires and integration capacity. <i>Research Policy</i> , 2020, 49, 104034.	3.3	23
35	Horizontal diversification in the Danish national system of innovation: the case of pharmaceuticals. <i>Research Policy</i> , 1996, 25, 1121-1137.	3.3	21
36	Cluster Studies As A Basis For Industrial Policy: The Case Of Denmark. <i>Industry and Innovation</i> , 1999, 6, 171-190.	1.7	14

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37	Do Inter-Sectoral Linkages Matter for International Export Specialisation?. Economics of Innovation and New Technology, 1999, 8, 311-330.	2.1	13
38	The fruits of intellectual production: economic and scientific specialisation among OECD countries. Cambridge Journal of Economics, 2005, 29, 289-308.	0.8	12
39	A Matter of Location: The Role of Regional Social Capital in Overcoming the Liability of Newness in R&D Acquisition Activities. Regional Studies, 2016, 50, 1537-1550.	2.5	12
40	Who Captures Value from Open Innovation â€” The Firm or Its Employees?. Strategic Management Review, 2020, 1, 255-276.	0.5	11
41	The Role of University Scientist Mobility for Industrial Innovation. SSRN Electronic Journal, 2013, , .	0.4	9
42	The role of â€œnon-economicâ€•endowments: introduction to the special section on what we know and what we should know about international knowledge sourcing. Industrial and Corporate Change, 2017, 26, 279-284.	1.7	8
43	Human Resource Management Practices and Innovation. SSRN Electronic Journal, 0, , .	0.4	6
44	Patent Exploitation Strategies and Value Creation. , 2011, , .		4
45	The Role of Public Researcher Mobility for Industrial Innovation. Proceedings - Academy of Management, 2012, 2012, 15593.	0.0	1
46	The impact of R&D offshoring on the home knowledge production of OECD investing regions. Proceedings - Academy of Management, 2012, 2012, 15692.	0.0	1
47	Technological and Marketing Capabilities of Incumbent Firms as Sources of Opportunities for Spinouts. Proceedings - Academy of Management, 2021, 2021, 12595.	0.0	0
48	Whom to Choose as License Partner? The Interplay between Technology Cooperation & Market Competition. Proceedings - Academy of Management, 2013, 2013, 15620.	0.0	0
49	Explaining the Use of the Grant-Back Clause in Technology Licensing. Proceedings - Academy of Management, 2013, 2013, 12872.	0.0	0
50	Open Innovation: Tensions between Value Creation and Value Capture?. Proceedings - Academy of Management, 2014, 2014, 12282.	0.0	0
51	A Behavioral Perspective on Open Innovation: A Defense Mechanism or an Offensive Weapon?. Proceedings - Academy of Management, 2014, 2014, 11665.	0.0	0
52	How Does Ambidexterity Matter for Radical and Incremental Innovation Capabilities?. Proceedings - Academy of Management, 2014, 2014, 16696.	0.0	0
53	"Finding the Limits of Inbound Open Innovation: Theory, Practice and Measurement". Proceedings - Academy of Management, 2016, 2016, 16678.	0.0	0
54	Technological Competition & Patent Strategy: Protection, Blocking Rivals or the Freedom to Operate. Proceedings - Academy of Management, 2018, 2018, 18067.	0.0	0

#	ARTICLE	IF	CITATIONS
55	How is Corporate R&D Changing? Recent Research on Trends Affecting the Nature of Corporate R&D. Proceedings - Academy of Management, 2020, 2020, 21767.	0.0	0