List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Struggling to make sense of it all: The emotional process of sensemaking following an extreme incident. Human Relations, 2023, 76, 420-451.	5.4	8
2	Post-Inquiry Sensemaking: The Case of the â€~Black Saturday' Bushfires. Organization Studies, 2021, 42, 637-661.	5.3	26
3	Organizations, Risk Translation, and the Ecology of Risks: The Discursive Construction of a Novel Risk. Academy of Management Journal, 2020, 63, 685-716.	6.3	19
4	Reflections on Reflexive Theorizing: The Need for A Little More Conversation. Organization Theory, 2020, 1, 263178772094418.	4.4	12
5	Organizing Risk: Organization and Management Theory for the Risk Society. Academy of Management Annals, 2020, 14, 1032-1066.	9.6	38
6	A New Methodology for Supply Chain Management: Discourse Analysis and its Potential for Theoretical Advancement. Journal of Supply Chain Management, 2020, 56, 19-35.	10.2	25
7	Broadening the Sight Lines of Supply Chain Management Research Through Discourse Analysis. Proceedings - Academy of Management, 2020, 2020, 12233.	0.1	0
8	Struggling to Make Sense of it All: The Emotional Process Of Sensemaking in Scrutinized Occupations. Proceedings - Academy of Management, 2020, 2020, 10023.	0.1	0
9	Institutional Entrepreneurship. , 2020, , 1409-1414.		0
10	The Discourse of Risk and Processes of Institutional Change. , 2019, , 154-173.		2
11	Bridging practice and process research to study transient manifestations of strategy. Strategic Management Journal, 2018, 39, 582-605.	7.3	22
12	Organizing to Save Lives: Post-Inquiry Sensemaking & Learning in Bushfire Emergency Organizations. Proceedings - Academy of Management, 2018, 2018, 10085.	0.1	0
13	Entrepreneurship, Creativity and Power: An Ethnographic Study of a Creative Space. Proceedings - Academy of Management, 2018, 2018, 10587.	0.1	0
14	An Organizational Perspective on Constructing Novel Risks: The Case of Bisphenol A. Proceedings - Academy of Management, 2018, 2018, 10284.	0.1	0
15	We have not lived long enough: Sensemaking and learning from bushfire in Australia. Management Learning, 2016, 47, 45-64.	2.1	24
16	Organizing Risk: Discourse, Power, and "Riskification― Academy of Management Review, 2016, 41, 80-108.	11.7	117
17	Riskwork 2016 130-149		3

18 Organizations: Authority and Power. , 2015, , 405-410.

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19	Discourse in a Material World. Journal of Management Studies, 2015, 52, 680-696.	8.3	109
20	"Risk, Discourse and Power: A Foucauldian Framework". Proceedings - Academy of Management, 2015, 2015, 10321.	0.1	0
21	"A Critical Analysis of Temporal Work: Time, Space and Identity in a Global Engineering Firm". Proceedings - Academy of Management, 2015, 2015, 13921.	0.1	1
22	What's Age Got to Do With It? On the Critical Analysis of Age and Organizations. Organization Studies, 2014, 35, 1569-1584.	5.3	75
23	Strategy, Discourse and Practice: The Intensification of Power. Journal of Management Studies, 2014, 51, 320-348.	8.3	100
24	Treading Fine Lines. Journal of Management Inquiry, 2013, 22, 451-456.	3.9	2
25	Organizing Processes and the Construction of Risk: A Discursive Approach. Academy of Management Journal, 2013, 56, 231-255.	6.3	115
26	Institutional Entrepreneurship. , 2013, , 1069-1074.		4
27	Readers beware: Provocation, problematization and $\hat{a} \in \$ problems. Human Relations, 2012, 65, 547-566.	5.4	21
28	Subjects of Inquiry: Statistics, Stories, and the Production of Knowledge. Organization Studies, 2012, 33, 1693-1714.	5.3	33
29	Reframing resistance to organizational change. Scandinavian Journal of Management, 2011, 27, 322-331.	1.9	136
30	Introduction to Special Topic Forum: Where are the New Theories of Organization?. Academy of Management Review, 2011, 36, 236-246.	11.7	83
31	Managing Organizational Change: Negotiating Meaning and Power-Resistance Relations. Organization Science, 2011, 22, 22-41.	4.5	244
32	WHERE ARE THE NEW THEORIES OF ORGANIZATION?. Academy of Management Review, 2011, 36, 236-246.	11.7	161
33	Knowledge as Power on the Internet. Lecture Notes in Computer Science, 2011, , 180-191.	1.3	2
34	Discourse, Field-Configuring Events, and Change in Organizations and Institutional Fields: Narratives of DDT and the Stockholm Convention. Academy of Management Journal, 2010, 53, 1365-1392.	6.3	281
35	Textualizing technology: Knowledge, artifact, and practice. Research in the Sociology of Organizations, 2010, , 247-258.	0.8	2
36	Merging, Masquerading and Morphing: Metaphors and the World Wide Web. Organization Studies, 2009, 30, 821-843.	5.3	18

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37	Mind over body: Physical and psychotherapeutic discourses and the regulation of the older worker. Human Relations, 2009, 62, 1199-1229.	5.4	49
38	Discourse and Deinstitutionalization: the Decline of DDT. Academy of Management Journal, 2009, 52, 148-178.	6.3	570
39	Reflecting on Reflexivity: Reflexive Textual Practices in Organization and Management Theory. Journal of Management Studies, 2008, 45, 480-501.	8.3	295
40	Institutional Entrepreneurship. , 2008, , 198-217.		394
41	Institutional Entrepreneurship as Embedded Agency: An Introduction to the Special Issue. Organization Studies, 2007, 28, 957-969.	5.3	879
42	Positioning, similarity and difference: Narratives of individual and organizational identities in an Australian university. Scandinavian Journal of Management, 2007, 23, 363-383.	1.9	67
43	Swimming with sharks: creating strategic change through multi-sector collaboration. International Journal of Strategic Change Management, 2006, 1, 96.	0.7	77
44	The Emergence of New Global Institutions: A Discursive Perspective. Organization Studies, 2006, 27, 7-29.	5.3	192
45	The SAGE Handbook of Organization Studies. , 2006, , .		96
46	Representation and Reflexivity. , 2006, , 425-444.		11
47	Some Dare Call it Power. , 2006, , 754-775.		85
48	Discussing "Discourse and Institutions― A Reply to Lok and Willmott. Academy of Management Review, 2006, 31, 480-483.	11.7	11
49	Discourse and Collaboration: The Role of Conversations and Collective Identity. Academy of Management Review, 2005, 30, 58-77.	11.7	470
50	Online Consultation. Management Communication Quarterly, 2005, 19, 120-145.	1.5	33
51	Editorial: Some Exciting News!. Organization Studies, 2005, 26, 5-5.	5.3	8
52	Identity and collaborative strategy in the Canadian HIV/AIDS treatment domain. Strategic Organization, 2005, 3, 11-45.	5.0	48
53	Institutional Entrepreneurship in Emerging Fields: HIV/AIDS Treatment Advocacy in Canada. Academy of Management Journal, 2004, 47, 657-679.	6.3	103
54	Discourse and Institutions. Academy of Management Review, 2004, 29, 635-652.	11.7	1,049

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55	Firing Blanks? An Analysis of Discursive Struggle in HRM. Journal of Management Studies, 2004, 41, 377-400.	8.3	88
56	INSTITUTIONAL ENTREPRENEURSHIP IN EMERGING FIELDS: HIV/AIDS TREATMENT ADVOCACY IN CANADA Academy of Management Journal, 2004, 47, 657-679.	6.3	1,311
57	Discourse and Institutions. Academy of Management Review, 2004, 29, 635.	11.7	356
58	Critical discourse analysis and identity: why bother?. Critical Discourse Studies, 2004, 1, 225-259.	1.8	138
59	Introduction: Organizational Discourse: Exploring the Field. , 2004, , 1-37.		105
60	Discourse and Power. , 2004, , 299-316.		123
61	Resources, Knowledge and Influence: The Organizational Effects of Interorganizational Collaboration*. Journal of Management Studies, 2003, 40, 321-347.	8.3	438
62	Continuity and Change for Organization Studies. Organization Studies, 2003, 24, 1003-1014.	5.3	15
63	On the Edge of a Pluralistic World. Journal of Management Inquiry, 2002, 11, 16-18.	3.9	7
64	Institutional Effects of Interorganizational Collaboration: The Emergence of Proto-Institutions. Academy of Management Journal, 2002, 45, 281-290.	6.3	156
65	Reflexivity in Organization and Management Theory: A Study of the Production of the Research `Subject'. Human Relations, 2001, 54, 531-560.	5.4	205
66	When `Silence = Death', Keep Talking: Trust, Control and the Discursive Construction of Identity in the Canadian HIV/AIDS Treatment Domain. Organization Studies, 2001, 22, 285-310.	5.3	139
67	Researching Organizational Discourse. International Studies of Management and Organization, 2001, 31, 25-47.	0.6	185
68	Interâ€organizational Collaboration and the Dynamics of Institutional Fields. Journal of Management Studies, 2000, 37, no.	8.3	353
69	Discourse as a Strategic Resource. Human Relations, 2000, 53, 1227-1248.	5.4	426
70	Debating the Ambiguous Enterprise of Management. Journal of Management and Organization, 1999, 5, 1-16.	3.0	1
71	Building Bridges for Refugees. Journal of Applied Behavioral Science, The, 1999, 35, 48-70.	3.3	40
72	Watching Whale Watching. Journal of Applied Behavioral Science, The, 1999, 35, 479-502.	3.3	94

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73	Pedagogical Practice and Postmodernist Ideas. Journal of Management Education, 1999, 23, 377-395.	1.1	19
74	No Joking Matter: Discursive Struggle in the Canadian Refugee System. Organization Studies, 1999, 20, 1-24.	5.3	247
75	Debating the Ambiguous Enterprise of Management. Journal of Management and Organization, 1999, 5, 1-16.	0.1	1
76	The Power Behind Empowerment: Implications for Research and Practice. Human Relations, 1998, 51, 451-483.	5.4	328
77	Strategies of Engagement: Lessons from the Critical Examination of Collaboration and Conflict in an Interorganizational Domain. Organization Science, 1998, 9, 217-230.	4.5	457
78	Talk and Action: Conversations and Narrative in Interorganizational Collaboration. , 1998, , 65-83.		42
79	Managing Multiple Identities: Discourse, Legitimacy and Resources in the UK Refugee System. Organization, 1997, 4, 159-185.	4.8	177
80	Relativity Without Relativism: Reflexivity in Post-Paradigm Organization Studies. British Journal of Management, 1997, 8, 5-17.	5.0	89
81	Powering product innovation. European Management Journal, 1997, 15, 16-27.	5.1	22
82	SUSTAINED PRODUCT INNOVATION IN LARGE, MATURE ORGANIZATIONS: OVERCOMING INNOVATION-TO-ORGANIZATION PROBLEMS Academy of Management Journal, 1996, 39, 1120-1153.	6.3	783
83	Understanding Power: Bringing about Strategic Change. British Journal of Management, 1996, 7, S3-S16.	5.0	252
84	Underorganized Interorganizational Domains: The Case of Refugee Systems. Journal of Applied Behavioral Science, The, 1994, 30, 278-296.	3.3	63
85	Power and Organizational Development: A Framework for Organizational Change. Journal of General Management, 1994, 20, 29-41.	1.2	15
86	Retrenchment Strategies in Two Canadian Universities: A Political Analysis. Canadian Journal of Administrative Sciences, 1992, 9, 180-191.	1.5	7
87	Configuration and Strategy Making in Universities. Journal of Higher Education, 1991, 62, 363-393.	2.7	18
88	PLURALISM, POWER AND COLLEGIALITY IN UNIVERSITIES. Financial Accountability and Management, 1991, 7, 127-142.	3.2	45
89	Configuration and Strategy Making in Universities: Broadening the Scope. Journal of Higher Education, 1991, 62, 363.	2.7	15
90	?Hard? decisions and ?tough? choices: the business approach to university decline. Higher Education, 1990, 20, 301-321.	4.4	19

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91	Strategy and Context: Retrenchment in Canadian Universities. Organization Studies, 1990, 11, 207-237.	5.3	21
92	Strategies for Retrenchment and Turnaround. , 1990, , .		16
93	Managing Strategy in Academic Institutions: Learning from Brazils. , 1990, , .		12
94	The rational approach to budget cuts: One university's experience. Higher Education, 1988, 17, 151-173.	4.4	23
95	Managing the Interest Groups in University Structures Proceedings - Academy of Management, 1988, 1988, 362-366.	0.1	3
96	Investing in Retrenchment: Avoiding the Hidden Costs. California Management Review, 1987, 29, 111-125.	6.3	35
97	Effective Retrenchment: Human Resource Implications. Journal of General Management, 1987, 12, 76-92.	1.2	3
98	Using Content, Context, and Process to Manage University Cutbacks. Canadian Journal of Higher Education, 1987, 17, 65-82.	0.5	12
99	THE NATURE OF UNOBTRUSIVE POWER. Journal of Management Studies, 1985, 22, 384-399.	8.3	91
100	Responses to industrial closure. Industrial Relations Journal, 1985, 16, 16-24.	1.3	17
101	Fighting cutbacks: some issues for public sector administrators. Canadian Public Administration, 1985, 28, 531-549.	0.9	6
102	The Management of University Cutbacks: Politics, Planning and Participation. Canadian Journal of Higher Education, 1984, 14, 59-69.	0.5	11
103	Organizations: Rational, Natural and Open Systems. Academy of Management Review, 1983, 8, 340.	11.7	1
104	Organizations: Rational, Natural and Open SystemsOrganizations: Rational, Natural and Open Systems by ScottW. R. Etiglewood Cliffs, N. J.: Prentice-Hall, 1981, 381 pp., \$21.95 Academy of Management Review, 1983, 8, 340-342.	11.7	0
105	Strategy Formation in the University Setting. Review of Higher Education, 1983, 6, 407-433.	1.3	58
106	Critical Perspectives on Collaboration. , 0, , 366-389.		22
107	Artifacts in Interaction: The Production and Politics of Boundary Objects. SSRN Electronic Journal, 0,	0.4	7

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109	Discourse and Identities. , 0, , 153-174.		83