

Samuel N Kirshner

List of Publications by Year in descending order

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Version: 2024-02-01

21
papers

188
citations

1478505

6
h-index

1199594

12
g-index

21
all docs

21
docs citations

21
times ranked

118
citing authors

#	ARTICLE	IF	CITATIONS
1	The overconfident and optimistic price-setting newsvendor. <i>European Journal of Operational Research</i> , 2019, 277, 166-173.	5.7	44
2	Heterogeneity of Reference Effects in the Competitive Newsvendor Problem. <i>Manufacturing and Service Operations Management</i> , 2019, 21, 571-581.	3.7	28
3	Understanding the impact of host facial characteristics on Airbnb pricing: Integrating facial image analytics into tourism research. <i>Tourism Management</i> , 2021, 83, 104235.	9.8	25
4	Internal and external reference effects in a two-tier supply chain. <i>European Journal of Operational Research</i> , 2018, 267, 944-957.	5.7	17
5	Managing Overconfident Newsvendors: A Target-Setting Approach. <i>Production and Operations Management</i> , 2021, 30, 3967-3986.	3.8	12
6	Scalable Dynamic Bid Prices for Network Revenue Management in Continuous Time. <i>Production and Operations Management</i> , 2015, 24, 1621-1635.	3.8	10
7	Product Upgrades with Stochastic Technology Advancement, Product Failure, and Brand Commitment. <i>Production and Operations Management</i> , 2017, 26, 742-756.	3.8	10
8	Salesforce Compensation and Two-Sided Ambiguity: Robust Moral Hazard with Moment Information. <i>Production and Operations Management</i> , 2021, 30, 2944-2961.	3.8	8
9	Construal level theory and risky decision making following near-miss events. <i>Journal of Behavioral Decision Making</i> , 2021, 34, 379-392.	1.7	7
10	Measuring demand chasing behavior. <i>Decision Sciences</i> , 2021, 52, 1264-1281.	4.5	6
11	Gamification of query-driven knowledge sharing systems. <i>Behaviour and Information Technology</i> , 2022, 41, 959-980.	4.0	5
12	Swiping vs. Scrolling in Mobile Shopping Applications. <i>Lecture Notes in Computer Science</i> , 2016, , 177-188.	1.3	4
13	Comment on "Newsvendor Demand Chasing Revisited". <i>Management Science</i> , 2020, 66, 6062-6064.	4.1	4
14	Supply chain contracting with competing regretful retailers. <i>Managerial and Decision Economics</i> , 2022, 43, 2196-2211.	2.5	3
15	Does virtual reality lower construal levels?. <i>Computers in Human Behavior Reports</i> , 2022, 7, 100205.	4.0	3
16	Oligopoly newsvendor competition with reference effects. <i>Operations Research Letters</i> , 2020, 48, 787-791.	0.7	2
17	Funding fix: Spend time. <i>Science</i> , 2020, 370, 30-31.	12.6	0
18	Seeking career clarity. <i>Science</i> , 2020, 368, 26-28.	12.6	0

#	ARTICLE	IF	CITATIONS
19	Forging remote relationships. Science, 2021, 372, 24-26.	12.6	0
20	Detecting regime shifts: the role of construal levels on system neglect. Applied Economics Letters, 0, , 1-5.	1.8	0
21	Defining events: 2020 in hindsight. Science, 2021, 371, 22-24.	12.6	0