## Markus Dertwinkel-Kalt

List of Publications by Year in descending order

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Version: 2024-02-01

1307594 1199594 19 202 12 7 citations g-index h-index papers 19 19 19 94 docs citations times ranked citing authors all docs

| #  | Article  | IF           | CITATIONS |
|----|--|--------------|-----------|
| 1  | Salience and Skewness Preferences. Journal of the European Economic Association, 2020, 18, 2057-2107.                                  | 3.5          | 48        |
| 2  | Demand Shifts Due to Salience Effects: Experimental Evidence. Journal of the European Economic Association, 2017, 15, 626-653.         | 3 <b>.</b> 5 | 26        |
| 3  | The Nash bargaining solution in vertical relations with linear input prices. Economics Letters, 2016, 145, 291-294.                    | 1.9          | 24        |
| 4  | Raising rivals' cost through buyer power. Economics Letters, 2015, 126, 181-184.   | 1.9          | 16        |
| 5  | Procompetitive dual pricing. European Journal of Law and Economics, 2016, 41, 537-557.   | 1.1          | 16        |
| 6  | Salient compromises in the newsvendor game. Journal of Economic Behavior and Organization, 2017, 141, 301-315.                         | 2.0          | 10        |
| 7  | Concentration Bias in Intertemporal Choice. Review of Economic Studies, 2022, 89, 1314-1334.   | 5.4          | 10        |
| 8  | Violations of first-order stochastic dominance as salience effects. Journal of Behavioral and Experimental Economics, 2015, 59, 42-46. | 1,2          | 9         |
| 9  | Merger Remedies in Oligopoly under a Consumer Welfare Standard. Journal of Law, Economics, and Organization, 2016, 32, 150-179.        | 1.5          | 9         |
| 10 | Attention-driven demand for bonus contracts. European Economic Review, 2019, 115, 1-24.  | 2.3          | 6         |
| 11 | Structural remedies as a signaling device. Information Economics and Policy, 2016, 35, 1-6.  | 3.5          | 5         |
| 12 | Exchange asymmetries for bads? Experimental evidence. European Economic Review, 2016, 82, 231-241.                                     | 2.3          | 4         |
| 13 | Salience and Health Campaigns. Forum for Health Economics and Policy, 2016, 19, 1-22.  | 0.8          | 3         |
| 14 | Focusing and framing of risky alternatives. Journal of Economic Behavior and Organization, 2019, 159, 289-304.                         | 2.0          | 3         |
| 15 | To buy or not to buy? Price salience in an online shopping field experiment. European Economic Review, 2020, 130, 103593.              | 2.3          | 3         |
| 16 | Multi-product bargaining, bundling, and buyer power. Economics Letters, 2020, 188, 108936.   | 1.9          | 3         |
| 17 | Attention to online sales: The role of brand image concerns. Journal of Economics and Management Strategy, 2022, 31, 64-89.            | 0.8          | 3         |
| 18 | Incumbency Dominance in Letters to the Editor: Field Experimental Evidence. Political Communication, 2019, 36, 337-356.                | 3.9          | 2         |

| #  | Article   | lF  | CITATIONS |
|----|---|-----|-----------|
| 19 | Evidence Production in Merger Control: The Role of Remedies. Review of Industrial Organization, 2021, 59, 1-12. | 0.7 | 2         |