

# Suresh Kotha

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/3418764/publications.pdf>

Version: 2024-02-01

13  
papers

1,985  
citations

687363

13  
h-index

1058476

14  
g-index

14  
all docs

14  
docs citations

14  
times ranked

1553  
citing authors

#	ARTICLE	IF	CITATIONS
1	Entrepreneur Passion And Preparedness In Business Plan Presentations: A Persuasion Analysis Of Venture Capitalists' Funding Decisions. <i>Academy of Management Journal</i> , 2009, 52, 199-214.	6.3	678
2	Changing with the Times: An Integrated View of Identity, Legitimacy, and New Venture Life Cycles. <i>Academy of Management Review</i> , 2016, 41, 383-409.	11.7	317
3	Strategy, advanced manufacturing technology and performance: empirical evidence from U.S. manufacturing firms. <i>Journal of Operations Management</i> , 2000, 18, 257-277.	5.2	223
4	Explaining manufacturing technology use, firm size and performance using a multidimensional view of technology. <i>Journal of Operations Management</i> , 1998, 17, 23-37.	5.2	174
5	Catching fire and spreading it: A glimpse into displayed entrepreneurial passion in crowdfunding campaigns.. <i>Journal of Applied Psychology</i> , 2017, 102, 1075-1090.	5.3	154
6	Technology entrepreneurship. <i>Strategic Entrepreneurship Journal</i> , 2012, 6, 89-93.	4.4	95
7	Does group membership matter? Evidence from the Japanese steel industry. <i>Strategic Management Journal</i> , 2001, 22, 221-235.	7.3	84
8	Managing A Global Partnership Model: Lessons from the Boeing 787 "Dreamliner"™ Program. <i>Global Strategy Journal</i> , 2013, 3, 41-66.	7.4	71
9	The Role of the Entrepreneur in Technology Entrepreneurship. <i>Strategic Entrepreneurship Journal</i> , 2012, 6, 203-206.	4.4	41
10	Search and Integration in External Venturing: An Inductive Examination of Corporate Venture Capital Units. <i>Strategic Entrepreneurship Journal</i> , 2016, 10, 129-152.	4.4	41
11	Community-Based Resource Mobilization: How Entrepreneurs Acquire Resources from Distributed Non-Professionals via Crowdfunding. <i>Organization Science</i> , 2020, 31, 960-989.	4.5	41
12	Signaling revisited: The use of signals in the market for IPOs. <i>Strategic Management Journal</i> , 2016, 37, 2362-2377.	7.3	32
13	Spillovers, spillovers, and strategic entrepreneurship: America's first commercial jet airplane and Boeing's ascendancy in commercial aviation. <i>Strategic Entrepreneurship Journal</i> , 2010, 4, 284-306.	4.4	31