

Paul Milgrom

List of Publications by Year in descending order

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47
papers

17,420
citations

136740

32
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253896

43
g-index

49
all docs

49
docs citations

49
times ranked

6999
citing authors

#	ARTICLE	IF	CITATIONS
1	When Should Control Be Shared?. Management Science, 2023, 69, 404-418.	2.4	0
2	Taming the Communication and Computation Complexity of Combinatorial Auctions: The FUEL Bid Language. Management Science, 2023, 69, 2217-2238.	2.4	3
3	Auction Research Evolving: Theorems and Market Designs. American Economic Review, 2021, 111, 1383-1405.	4.0	15
4	Extended proper equilibrium. Journal of Economic Theory, 2021, 194, 105258.	0.5	2
5	Clock Auctions and Radio Spectrum Reallocation. Journal of Political Economy, 2020, 128, 1-31.	3.3	50
6	Incentive Auction Design Alternatives: A Simulation Study. , 2020, , .		2
7	Auction Market Design: Recent Innovations. Annual Review of Economics, 2019, 11, 383-405.	2.4	13
8	Equilibrium Selection in Auctions and High Stakes Games. Econometrica, 2018, 86, 219-261.	2.6	13
9	Economics and computer science of a radio spectrum reallocation. Proceedings of the National Academy of Sciences of the United States of America, 2017, 114, 7202-7209.	3.3	51
10	Discovering Prices. , 2017, , .		31
11	Adverse Selection and Auction Design for Internet Display Advertising. American Economic Review, 2016, 106, 2852-2866.	4.0	34
12	Ascending prices and package bidding: Further experimental analysis. Games and Economic Behavior, 2014, 85, 210-231.	0.4	15
13	Designing Random Allocation Mechanisms: Theory and Applications. American Economic Review, 2013, 103, 585-623.	4.0	194
14	CRITICAL ISSUES IN THE PRACTICE OF MARKET DESIGN. Economic Inquiry, 2011, 49, 311-320.	1.0	33
15	Ascending Prices and Package Bidding: A Theoretical and Experimental Analysis. American Economic Journal: Microeconomics, 2010, 2, 160-185.	0.7	40
16	Online Advertising: Heterogeneity and Conflation in Market Design. American Economic Review, 2010, 100, 603-607.	4.0	130
17	Simplified mechanisms with an application to sponsored-search auctions. Games and Economic Behavior, 2010, 70, 62-70.	0.4	61
18	Substitute goods, auctions, and equilibrium. Journal of Economic Theory, 2009, 144, 212-247.	0.5	52

#	ARTICLE	IF	CITATIONS
19	Assignment Messages and Exchanges. American Economic Journal: Microeconomics, 2009, 1, 95-113.	0.7	50
20	Core-selecting package auctions. International Journal of Game Theory, 2008, 36, 393-407.	0.5	238
21	The Promise of Prediction Markets. Science, 2008, 320, 877-878.	6.0	251
22	The Limited Influence of Unemployment on the Wage Bargain. American Economic Review, 2008, 98, 1653-1674.	4.0	510
23	What the Seller Won't Tell You: Persuasion and Disclosure in Markets. Journal of Economic Perspectives, 2008, 22, 115-131.	2.7	166
24	Assignment Exchanges. Lecture Notes in Computer Science, 2008, , 12-12.	1.0	3
25	Package Auctions and Exchanges. Econometrica, 2007, 75, 935-965.	2.6	79
26	Envelope Theorems for Arbitrary Choice Sets. Econometrica, 2002, 70, 583-601.	2.6	828
27	Advances in Routing Technologies and Internet Peering Agreements. American Economic Review, 2001, 91, 292-296.	4.0	47
28	Putting Auction Theory to Work: The Simultaneous Ascending Auction. Journal of Political Economy, 2000, 108, 245-272.	3.3	489
29	Game theory and the spectrum auctions. European Economic Review, 1998, 42, 771-778.	1.2	49
30	Coalition-Proofness and Correlation with Arbitrary Communication Possibilities. Games and Economic Behavior, 1996, 17, 113-128.	0.4	52
31	Detering predation in telecommunications: Are line-of-business restraints needed?. Managerial and Decision Economics, 1995, 16, 427-438.	1.3	0
32	Complementarities and fit strategy, structure, and organizational change in manufacturing. Journal of Accounting and Economics, 1995, 19, 179-208.	1.7	1,805
33	Coordination, Commitment, and Enforcement: The Case of the Merchant Guild. Journal of Political Economy, 1994, 102, 745-776.	3.3	957
34	Comparing Optima: Do Simplifying Assumptions Affect Conclusions?. Journal of Political Economy, 1994, 102, 607-615.	3.3	31
35	Organizational Prospects, Influence Costs, and Ownership Changes. Journal of Economics and Management Strategy, 1992, 1, 9-35.	0.4	367
36	A theory of hierarchies based on limited managerial attention. Journal of the Japanese and International Economies, 1991, 5, 205-225.	1.4	220

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37	Adaptive and sophisticated learning in normal form games. <i>Games and Economic Behavior</i> , 1991, 3, 82-100.	0.4	271
38	Short-term contracts and long-term agency relationships. <i>Journal of Economic Theory</i> , 1990, 51, 1-31.	0.5	388
39	Auctions and Bidding: A Primer. <i>Journal of Economic Perspectives</i> , 1989, 3, 3-22.	2.7	607
40	An Economic Approach to Influence Activities in Organizations. <i>American Journal of Sociology</i> , 1988, 94, S154-S179.	0.3	611
41	Job Discrimination, Market Forces, and the Invisibility Hypothesis. <i>Quarterly Journal of Economics</i> , 1987, 102, 453.	3.8	200
42	Price and Advertising Signals of Product Quality. <i>Journal of Political Economy</i> , 1986, 94, 796-821.	3.3	1,762
43	Limit Pricing and Entry under Incomplete Information: An Equilibrium Analysis. <i>Econometrica</i> , 1982, 50, 443.	2.6	797
44	Information, trade and common knowledge. <i>Journal of Economic Theory</i> , 1982, 26, 17-27.	0.5	1,368
45	Rational cooperation in the finitely repeated prisoners' dilemma. <i>Journal of Economic Theory</i> , 1982, 27, 245-252.	0.5	2,047
46	Predation, reputation, and entry deterrence. <i>Journal of Economic Theory</i> , 1982, 27, 280-312.	0.5	1,494
47	The value of information in a sealed-bid auction. <i>Journal of Mathematical Economics</i> , 1982, 10, 105-114.	0.4	209