

David McKenzie

List of Publications by Year in descending order

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91
papers

9,712
citations

71102

41
h-index

49909

87
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99
all docs

99
docs citations

99
times ranked

4369
citing authors

#	ARTICLE	IF	CITATIONS
1	Does Management Matter? Evidence from India *. Quarterly Journal of Economics, 2013, 128, 1-51.	8.6	881
2	Returns to Capital in Microenterprises: Evidence from a Field Experiment[*]. Quarterly Journal of Economics, 2008, 123, 1329-1372.	8.6	788
3	Network effects and the dynamics of migration and inequality: Theory and evidence from Mexico. Journal of Development Economics, 2007, 84, 1-24.	4.5	571
4	Beyond baseline and follow-up: The case for more T in experiments. Journal of Development Economics, 2012, 99, 210-221.	4.5	487
5	In Pursuit of Balance: Randomization in Practice in Development Field Experiments. American Economic Journal: Applied Economics, 2009, 1, 200-232.	2.9	468
6	Self-Selection Patterns in Mexico-U.S. Migration: The Role of Migration Networks. Review of Economics and Statistics, 2010, 92, 811-821.	4.3	418
7	Can migration reduce educational attainment? Evidence from Mexico. Journal of Population Economics, 2011, 24, 1331-1358.	5.6	317
8	How Important is Selection? Experimental VS. Non-Experimental Measures of the Income Gains from Migration. Journal of the European Economic Association, 2010, 8, 913-945.	3.5	278
9	Measuring microenterprise profits: Must we ask how the sausage is made?. Journal of Development Economics, 2009, 88, 19-31.	4.5	253
10	The microeconomic determinants of emigration and return migration of the best and brightest: Evidence from the Pacific. Journal of Development Economics, 2011, 95, 18-29.	4.5	232
11	Measuring subjective expectations in developing countries: A critical review and new evidence. Journal of Development Economics, 2011, 94, 151-163.	4.5	226
12	Experimental Evidence on Returns to Capital and Access to Finance in Mexico. World Bank Economic Review, 2008, 22, 457-482.	2.4	224
13	Teaching personal initiative beats traditional training in boosting small business in West Africa. Science, 2017, 357, 1287-1290.	12.6	219
14	Do Poverty Traps Exist? Assessing the Evidence. Journal of Economic Perspectives, 2014, 28, 127-148.	5.9	193
15	Eight Questions about Brain Drain. Journal of Economic Perspectives, 2011, 25, 107-128.	5.9	188
16	Microenterprise growth and the flypaper effect: Evidence from a randomized experiment in Ghana. Journal of Development Economics, 2014, 106, 211-226.	4.5	178
17	Does it pay firms to register for taxes? The impact of formality on firm profitability. Journal of Development Economics, 2010, 91, 15-24.	4.5	177
18	The Demand for, and Consequences of, Formalization among Informal Firms in Sri Lanka. American Economic Journal: Applied Economics, 2013, 5, 122-150.	2.9	177

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19	Identifying and Spurring High-Growth Entrepreneurship: Experimental Evidence from a Business Plan Competition. <i>American Economic Review</i> , 2017, 107, 2278-2307.	8.5	164
20	Are Women More Credit Constrained? Experimental Evidence on Gender and Microenterprise Returns. <i>American Economic Journal: Applied Economics</i> , 2009, 1, 1-32.	2.9	154
21	Business training and female enterprise start-up, growth, and dynamics: Experimental evidence from Sri Lanka. <i>Journal of Development Economics</i> , 2014, 106, 199-210.	4.5	154
22	Mental health and poverty in developing countries: Revisiting the relationship. <i>Social Science and Medicine</i> , 2007, 65, 467-480.	3.8	153
23	The Impacts of International Migration on Remaining Household Members: Omnibus Results from a Migration Lottery Program. <i>Review of Economics and Statistics</i> , 2011, 93, 1297-1318.	4.3	140
24	The Economic Consequences of "Brain Drain" of the Best and Brightest: Microeconomic Evidence from Five Countries. <i>Economic Journal</i> , 2012, 122, 339-375.	3.6	137
25	Business Practices in Small Firms in Developing Countries. <i>Management Science</i> , 2017, 63, 2967-2981.	4.1	127
26	How Effective Are Active Labor Market Policies in Developing Countries? A Critical Review of Recent Evidence. <i>World Bank Research Observer</i> , 2017, 32, 127-154.	6.0	124
27	Enterprise Recovery Following Natural Disasters. <i>Economic Journal</i> , 2012, 122, 64-91.	3.6	110
28	A land of milk and honey with streets paved with gold: Do emigrants have over-optimistic expectations about incomes abroad?. <i>Journal of Development Economics</i> , 2013, 102, 116-127.	4.5	108
29	One-Time Transfers of Cash or Capital Have Long-Lasting Effects on Microenterprises in Sri Lanka. <i>Science</i> , 2012, 335, 962-966.	12.6	105
30	Miserable Migrants? Natural Experiment Evidence on International Migration and Objective and Subjective Well-Being. <i>World Development</i> , 2015, 65, 79-93.	4.9	98
31	Migration and mental health: Evidence from a natural experiment. <i>Journal of Health Economics</i> , 2009, 28, 677-687.	2.7	92
32	The Development Impact of a Best Practice Seasonal Worker Policy. <i>Review of Economics and Statistics</i> , 2014, 96, 229-243.	4.3	79
33	Distortions in the International Migrant Labor Market: Evidence from Filipino Migration and Wage Responses to Destination Country Economic Shocks. <i>American Economic Journal: Applied Economics</i> , 2014, 6, 49-75.	2.9	75
34	Scientific mobility and knowledge networks in high emigration countries: Evidence from the Pacific. <i>Research Policy</i> , 2014, 43, 1486-1495.	6.4	73
35	Who you train matters: Identifying combined effects of financial education on migrant households. <i>Journal of Development Economics</i> , 2014, 109, 39-55.	4.5	63
36	The Impact of Vocational Training for the Unemployed: Experimental Evidence from Turkey. <i>Economic Journal</i> , 2016, 126, 2115-2146.	3.6	60

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37	The minimal impact of a large-scale financial education program in Mexico City. <i>Journal of Development Economics</i> , 2014, 108, 184-189.	4.5	59
38	Small business training to improve management practices in developing countries: re-assessing the evidence for "training doesn't work". <i>Oxford Review of Economic Policy</i> , 2021, 37, 276-301.	1.9	59
39	Does inducing informal firms to formalize make sense? Experimental evidence from Benin. <i>Journal of Public Economics</i> , 2018, 157, 1-14.	4.3	57
40	Poverty traps and nonlinear income dynamics with measurement error and individual heterogeneity. <i>Journal of Development Studies</i> , 2007, 43, 1057-1083.	2.1	54
41	Mental Health Patterns and Consequences: Results from Survey Data in Five Developing Countries. <i>World Bank Economic Review</i> , 2009, 23, 31-55.	2.4	54
42	Accounting for Selectivity and Duration-Dependent Heterogeneity When Estimating the Impact of Emigration on Incomes and Poverty in Sending Areas. <i>Economic Development and Cultural Change</i> , 2013, 61, 247-280.	1.8	53
43	Why Don't Remittances Appear to Affect Growth?. <i>Economic Journal</i> , 2018, 128, F179-F209.	3.6	51
44	Paper Walls Are Easier to Tear Down: Passport Costs and Legal Barriers to Emigration. <i>World Development</i> , 2007, 35, 2026-2039.	4.9	50
45	The Impact of Financial Literacy Training for Migrants1*. <i>World Bank Economic Review</i> , 2014, 28, 130-161.	2.4	48
46	Unilateral Facilitation Does Not Raise International Labor Migration from the Philippines. <i>Economic Development and Cultural Change</i> , 2016, 64, 323-368.	1.8	46
47	Predicting entrepreneurial success is hard: Evidence from a business plan competition in Nigeria. <i>Journal of Development Economics</i> , 2019, 141, 102369.	4.5	45
48	The effects of cash transfers on adult labor market outcomes. <i>IZA Journal of Development and Migration</i> , 2018, 8, .	0.9	43
49	Soft Skills or Hard Cash? The Impact of Training and Wage Subsidy Programs on Female Youth Employment in Jordan. <i>Policy Research Working Papers</i> , 2012, , .	1.4	42
50	Do Wage Subsidies Provide a Stepping-Stone to Employment for Recent College Graduates? Evidence from a Randomized Experiment in Jordan. <i>Review of Economics and Statistics</i> , 2016, 98, 488-502.	4.3	37
51	Small Firm Death in Developing Countries. <i>Review of Economics and Statistics</i> , 2019, 101, 645-657.	4.3	35
52	Mental health recovery and economic recovery after the tsunami: High-frequency longitudinal evidence from Sri Lankan small business owners. <i>Social Science and Medicine</i> , 2008, 66, 582-595.	3.8	34
53	The Long-term Impacts of International Migration: Evidence from a Lottery. <i>World Bank Economic Review</i> , 2018, 32, 127-147.	2.4	32
54	Why Don't Remittances Appear to Affect Growth?. <i>Policy Research Working Papers</i> , 2014, , .	1.4	32

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55	The impact of soft skills training on female youth employment: evidence from a randomized experiment in Jordan. IZA Journal of Labor & Development, 2016, 5, .	0.9	31
56	Evidence on Policies to Increase the Development Impacts of International Migration. World Bank Research Observer, 2015, 30, 155-192.	6.0	28
57	Do Management Interventions Last? Evidence from India. American Economic Journal: Applied Economics, 2020, 12, 198-219.	2.9	28
58	Using PDA consistency checks to increase the precision of profits and sales measurement in panels. Journal of Development Economics, 2012, 98, 51-57.	4.5	26
59	Directing remittances to education with soft and hard commitments: Evidence from a lab-in-the-field experiment and new product take-up among Filipino migrants in Rome. Journal of Economic Behavior and Organization, 2015, 111, 197-208.	2.0	24
60	Improving Management with Individual and Group-Based Consulting: Results from a Randomized Experiment in Colombia. Review of Economic Studies, 2022, 89, 346-371.	5.4	24
61	Improving Business Practices and the Boundary of the Entrepreneur: A Randomized Experiment Comparing Training, Consulting, Insourcing, and Outsourcing. Journal of Political Economy, 2022, 130, 157-209.	4.5	24
62	Labor Drops: Experimental Evidence on the Return to Additional Labor in Microenterprises. American Economic Journal: Applied Economics, 2019, 11, 202-235.	2.9	21
63	Testing the importance of search frictions and matching through a randomized experiment in Jordan. IZA Journal of Labor Economics, 2015, 4, .	0.7	20
64	Australia's PSWPS: Development impacts in the first two years. Asia Pacific Viewpoint, 2011, 52, 361-370.	1.4	19
65	Beyond Baseline and Follow-up: The Case for More T in Experiments. Policy Research Working Papers, 2011, , .	1.4	19
66	Moving to opportunity, leaving behind what? Evaluating the initial effects of a migration policy on incomes and poverty in source areas*. New Zealand Economic Papers, 2007, 41, 197-223.	0.8	15
67	Can Business Owners Form Accurate Counterfactuals? Eliciting Treatment and Control Beliefs About Their Outcomes in the Alternative Treatment Status. Journal of Business and Economic Statistics, 2018, 36, 714-722.	2.9	15
68	Eliciting illegal migration rates through list randomization. Migration Studies, 2013, 1, 276-291.	1.7	14
69	The demand for, and impact of, youth internships: evidence from a randomized experiment in Yemen. IZA Journal of Labor & Development, 2016, 5, .	0.9	13
70	The additionality impact of a matching grant programme for small firms: experimental evidence from Yemen. Journal of Development Effectiveness, 2017, 9, 1-14.	0.8	13
71	The long-term impact of international migration on economic decision-making: Evidence from a migration lottery and lab-in-the-field experiments. Journal of Development Economics, 2019, 138, 99-115.	4.5	13
72	Poverty, Inequality, and International Migration: Insights from 10 Years of Migration and Development Conferences. Revue D'Economie Du Developpement, 2018, Vol. 25, 13-28.	0.1	12

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73	Growing Markets through Business Training for Female Entrepreneurs: A Market-Level Randomized Experiment in Kenya. <i>American Economic Journal: Applied Economics</i> , 2021, 13, 297-332.	2.9	12
74	Using administrative data to evaluate municipal reforms: an evaluation of the impact of Minas FÃ¡cil Expresso. <i>Journal of Development Effectiveness</i> , 2013, 5, 319-338.	0.8	11
75	Macroinsurance for microenterprises: A randomized experiment in post-revolution Egypt. <i>Journal of Development Economics</i> , 2016, 118, 13-25.	4.5	10
76	Revisiting the relationship between mental health and poverty in developing countries: a response to Corrigan. <i>Social Science and Medicine</i> , 2008, 66, 2064-2066.	3.8	9
77	Can Grants to Consortia Spur Innovation and Science-Industry Collaboration? Regression-Discontinuity Evidence from Poland. <i>World Bank Economic Review</i> , 2019, 33, 690-716.	2.4	9
78	Self-employment and migration. <i>World Development</i> , 2021, 141, 105362.	4.9	9
79	Aspirations and financial decisions: Experimental evidence from the Philippines. <i>Journal of Development Economics</i> , 2022, 156, 102846.	4.5	9
80	A Helping Hand or the Long Arm of the Law? Experimental Evidence on What Governments Can Do to Formalize Firms. <i>World Bank Economic Review</i> , 2014, , lhu008.	2.4	8
81	Is Personal Initiative Training a Substitute or Complement to the Existing Human Capital of Women? Results from a Randomized Trial in Togo. <i>AEA Papers and Proceedings American Economic Association</i> , 2018, 108, 256-261.	1.2	8
82	Learning from the experiments that never happened: Lessons from trying to conduct randomized evaluations of matching grant programs in Africa. <i>Journal of the Japanese and International Economies</i> , 2014, 33, 4-24.	2.7	5
83	Invitation Choice Structure Has No Impact on Attendance in a Female Business Training Program in Kenya. <i>PLoS ONE</i> , 2014, 9, e109873.	2.5	4
84	Why Don't Remittances Appear to Affect Growth?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
85	What Is Considered Development Economics? Commonalities and Differences in University Courses around the Developing World. <i>World Bank Economic Review</i> , 2017, 31, 595-610.	2.4	2
86	How is development economics taught in developing countries?. <i>Journal of Economic Education</i> , 2018, 49, 278-290.	1.3	2
87	Reprint of: The long-term impact of international migration on economic decision-making: Evidence from a migration lottery and lab-in-the-field experiments. <i>Journal of Development Economics</i> , 2020, 142, 102391.	4.5	2
88	If it needs a power calculation, does it matter for poverty reduction?. <i>World Development</i> , 2020, 127, 104815.	4.9	2
89	Directing Remittances to Education with Soft and Hard Commitments: Evidence from a Lab-in-the-Field Experiment and New Product Take-up among Filipino Migrants in Rome. <i>Policy Research Working Papers</i> , 2014, , .	1.4	2
90	Estimating Treatment Effects with Big Data When Take-up is Low: An Application to Financial Education. <i>World Bank Economic Review</i> , 2021, 35, 348-375.	2.4	1

#	ARTICLE	IF	CITATIONS
91	Shortening Supply Chains: Experimental Evidence from Fruit and Vegetable Vendors in Bogota. Economic Development and Cultural Change, 2022, 71, 111-149.	1.8	1