

# Elke U Weber

## List of Publications by Year in descending order

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Version: 2024-02-01

100  
papers

22,692  
citations

19657

61  
h-index

32842

100  
g-index

104  
all docs

104  
docs citations

104  
times ranked

16644  
citing authors

#	ARTICLE	IF	CITATIONS
1	Governance in the Face of Extreme Events: Lessons from Evolutionary Processes for Structuring Interventions, and the Need to Go Beyond. <i>Ecosystems</i> , 2022, 25, 697-711.	3.4	18
2	Motivating prosocial behavior by leveraging positive self-regard through values affirmation. <i>Journal of Applied Social Psychology</i> , 2022, 52, 106-114.	2.0	3
3	How we decide shapes what we choose: decision modes track consumer decisions that help decarbonize electricity generation. <i>Theory and Decision</i> , 2022, 92, 731-758.	1.0	7
4	Pictures Matter: How Images of Projected Sea-Level Rise Shape Long-Term Sustainable Design Decisions for Infrastructure Systems. <i>Sustainability</i> , 2022, 14, 3007.	3.2	0
5	Framing to reduce present bias in infrastructure design intentions. <i>IScience</i> , 2022, 25, 103954.	4.1	2
6	Earth stewardship: Shaping a sustainable future through interacting policy and norm shifts. <i>Ambio</i> , 2022, 51, 1907-1920.	5.5	23
7	Governing sustainable transformations of urban social-ecological-technological systems. <i>Npj Urban Sustainability</i> , 2022, 2, .	8.0	20
8	Effectiveness of behavioural interventions to reduce household energy demand: a scoping review. <i>Environmental Research Letters</i> , 2022, 17, 063005.	5.2	14
9	Our future in the Anthropocene biosphere. <i>Ambio</i> , 2021, 50, 834-869.	5.5	275
10	The source is the message: the impact of institutional signals on climate change-related norm perceptions and behaviors. <i>Climatic Change</i> , 2021, 166, 1.	3.6	13
11	Global climate marches sharply raise attention to climate change: Analysis of climate search behavior in 46 countries. <i>Journal of Environmental Psychology</i> , 2021, 75, 101596.	5.1	24
12	Stewardship of global collective behavior. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	7.1	129
13	Moderating spillover: Focusing on personal sustainable behavior rarely hinders and can boost climate policy support. <i>Energy Research and Social Science</i> , 2021, 78, 102150.	6.4	21
14	WTO must ban harmful fisheries subsidies. <i>Science</i> , 2021, 374, 544-544.	12.6	45
15	Decision-making under the deep uncertainty of climate change: The psychological and political agency of narratives. <i>Current Opinion in Psychology</i> , 2021, 42, 151-159.	4.9	20
16	Segregation and clustering of preferences erode socially beneficial coordination. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	7.1	18
17	The role of perceived effectiveness on the acceptability of choice architecture. <i>Behavioural Public Policy</i> , 2020, 4, 50-70.	2.4	36
18	Seeing Is Believing: Understanding & Aiding Human Responses to Global Climate Change. <i>Daedalus</i> , 2020, 149, 139-150.	1.8	7

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19	Impatience and Savoring vs. Dread: Asymmetries in Anticipation Explain Consumer Time Preferences for Positive vs. Negative Events. <i>Journal of Consumer Psychology</i> , 2020, 30, 598-613.	4.5	29
20	Reducing Discrimination and Fostering Prosociality Towards Ex-Prisoners in Nigeria and the United States. <i>Journal of Social Issues</i> , 2020, 76, 172-199.	3.3	10
21	Examining charitable giving in real-world online donations. <i>Nature Communications</i> , 2019, 10, 3968.	12.8	28
22	When and why defaults influence decisions: a meta-analysis of default effects. <i>Behavioural Public Policy</i> , 2019, 3, 159-186.	2.4	238
23	Climate change communicators' carbon footprints affect their audience's policy support. <i>Climatic Change</i> , 2019, 154, 529-545.	3.6	44
24	Towards demand-side solutions for mitigating climate change. <i>Nature Climate Change</i> , 2018, 8, 260-263.	18.8	496
25	Providing descriptive norms during engineering design can encourage more sustainable infrastructure. <i>Sustainable Cities and Society</i> , 2018, 40, 182-188.	10.4	16
26	Translated Attributes as Choice Architecture: Aligning Objectives and Choices Through Decision Signposts. <i>Management Science</i> , 2018, 64, 2445-2459.	4.1	44
27	Beyond rationality in engineering design for sustainability. <i>Nature Sustainability</i> , 2018, 1, 225-233.	23.7	32
28	Perception Matters: The Pitfalls of Misperceiving Psychological Barriers to Climate Policy. <i>Perspectives on Psychological Science</i> , 2018, 13, 508-511.	9.0	11
29	COP21 climate negotiators' responses to climate model forecasts. <i>Nature Climate Change</i> , 2017, 7, 185-190.	18.8	46
30	Community trust reduces myopic decisions of low-income individuals. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2017, 114, 5401-5406.	7.1	77
31	Catch me if I fall: Cross-national differences in willingness to take financial risks as a function of social and state "cushioning". <i>International Business Review</i> , 2017, 26, 1023-1033.	4.8	15
32	When do extreme weather events generate attention to climate change?. <i>Climatic Change</i> , 2017, 143, 227-241.	3.6	133
33	Culture versus cognition is a false dilemma. <i>Nature Climate Change</i> , 2017, 7, 457-457.	18.8	30
34	Behavioral science tools to strengthen energy & environmental policy. <i>Behavioral Science and Policy</i> , 2017, 3, 68-79.	0.4	38
35	The influence of anticipated pride and guilt on pro-environmental decision making. <i>PLoS ONE</i> , 2017, 12, e0188781.	2.5	130
36	What shapes perceptions of climate change? New research since 2010. <i>Wiley Interdisciplinary Reviews: Climate Change</i> , 2016, 7, 125-134.	8.1	159

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37	Social norms as solutions. <i>Science</i> , 2016, 354, 42-43.	12.6	476
38	Statements about climate researchers's carbon footprints affect their credibility and the impact of their advice. <i>Climatic Change</i> , 2016, 138, 325-338.	3.6	85
39	Using Framing Effects to Inform More Sustainable Infrastructure Design Decisions. <i>Journal of Construction Engineering and Management - ASCE</i> , 2016, 142, .	3.8	27
40	How Will I Be Remembered? Conserving the Environment for the Sake of One's Legacy. <i>Psychological Science</i> , 2015, 26, 231-236.	3.3	134
41	Neural Correlates of Expected Risks and Returns in Risky Choice across Development. <i>Journal of Neuroscience</i> , 2015, 35, 1549-1560.	3.6	107
42	Sound credit scores and financial decisions despite cognitive aging. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2015, 112, 65-69.	7.1	107
43	Perceptions and communication strategies for the many uncertainties relevant for climate policy. <i>Wiley Interdisciplinary Reviews: Climate Change</i> , 2014, 5, 219-232.	8.1	82
44	Positive and negative spillover of pro-environmental behavior: An integrative review and theoretical framework. <i>Global Environmental Change</i> , 2014, 29, 127-138.	7.8	503
45	Aiding Decision Making to Reduce the Impacts of Climate Change. <i>Journal of Consumer Policy</i> , 2014, 37, 397-411.	1.3	42
46	Capacity to Delay Reward Differentiates Obsessive-Compulsive Disorder and Obsessive-Compulsive Personality Disorder. <i>Biological Psychiatry</i> , 2014, 75, 653-659.	1.3	102
47	How warm days increase belief in global warming. <i>Nature Climate Change</i> , 2014, 4, 143-147.	18.8	274
48	Good or Bad, We Want it Now: Fixed Cost Present Bias for Gains and Losses Explains Magnitude Asymmetries in Intertemporal Choice. <i>Journal of Behavioral Decision Making</i> , 2013, 26, 348-361.	1.7	81
49	Reducing Carbon-Based Energy Consumption through Changes in Household Behavior. <i>Daedalus</i> , 2013, 142, 78-89.	1.8	72
50	Who takes Risks When and Why: Determinants of Changes in Investor Risk Taking*. <i>Review of Finance</i> , 2013, 17, 847-883.	6.3	196
51	Complementary cognitive capabilities, economic decision making, and aging.. <i>Psychology and Aging</i> , 2013, 28, 595-613.	1.6	153
52	DOSPERT's Gambling Risk-Taking Propensity Scale Predicts Excessive Stock Trading. <i>Journal of Behavioral Finance</i> , 2013, 14, 65-78.	1.7	74
53	Increased Capacity to Delay Reward in Anorexia Nervosa. <i>Journal of the International Neuropsychological Society</i> , 2012, 18, 773-780.	1.8	132
54	Beyond nudges: Tools of a choice architecture. <i>Marketing Letters</i> , 2012, 23, 487-504.	2.9	621

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55	Mind-reading in strategic interaction: The impact of perceived similarity on projection and stereotyping. <i>Organizational Behavior and Human Decision Processes</i> , 2012, 117, 96-110.	2.5	50
56	Who Takes Risks When and Why?. <i>Current Directions in Psychological Science</i> , 2011, 20, 211-216.	5.3	311
57	An agent based model to simulate structural and land use changes in agricultural systems of the argentine pampas. <i>Ecological Modelling</i> , 2011, 222, 3486-3499.	2.5	122
58	Asymmetric discounting of gains and losses: A query theory account. <i>Journal of Risk and Uncertainty</i> , 2011, 43, 107-126.	1.5	71
59	Public understanding of climate change in the United States.. <i>American Psychologist</i> , 2011, 66, 315-328.	4.2	592
60	Psychology's contributions to understanding and addressing global climate change.. <i>American Psychologist</i> , 2011, 66, 241-250.	4.2	332
61	Effects of Game-Like Interactive Graphics on Risk Perceptions and Decisions. <i>Medical Decision Making</i> , 2011, 31, 130-142.	2.4	47
62	What shapes perceptions of climate change?. <i>Wiley Interdisciplinary Reviews: Climate Change</i> , 2010, 1, 332-342.	8.1	525
63	Risk attitude and preference. <i>Wiley Interdisciplinary Reviews: Cognitive Science</i> , 2010, 1, 79-88.	2.8	65
64	Lateral prefrontal cortex and self-control in intertemporal choice. <i>Nature Neuroscience</i> , 2010, 13, 538-539.	14.8	567
65	Culture and Judgment and Decision Making. <i>Perspectives on Psychological Science</i> , 2010, 5, 410-419.	9.0	90
66	From individual preference construction to group decisions: Framing effects and group processes. <i>Organizational Behavior and Human Decision Processes</i> , 2009, 108, 242-255.	2.5	91
67	Value of perfect ENSO phase predictions for agriculture: evaluating the impact of land tenure and decision objectives. <i>Climatic Change</i> , 2009, 97, 145-170.	3.6	26
68	Mindful Judgment and Decision Making. <i>Annual Review of Psychology</i> , 2009, 60, 53-85.	17.7	644
69	Affective and deliberative processes in risky choice: Age differences in risk taking in the Columbia Card Task.. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2009, 35, 709-730.	0.9	481
70	Discounting future green: Money versus the environment.. <i>Journal of Experimental Psychology: General</i> , 2009, 138, 329-340.	2.1	290
71	Correcting expected utility for comparisons between alternative outcomes: A unified parameterization of regret and disappointment. <i>Journal of Risk and Uncertainty</i> , 2008, 36, 1-17.	1.5	59
72	The impact of institutions on the decision how to decide. <i>Journal of Institutional Economics</i> , 2007, 3, 323-349.	1.5	12

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73	Communication and mental processes: Experiential and analytic processing of uncertain climate information. <i>Global Environmental Change</i> , 2007, 17, 47-58.	7.8	381
74	Experience-Based and Description-Based Perceptions of Long-Term Risk: Why Global Warming does not Scare us (Yet). <i>Climatic Change</i> , 2006, 77, 103-120.	3.6	857
75	Communicating Asset Risk: How Name Recognition and the Format of Historic Volatility Information Affect Risk Perception and Investment Decisions. <i>Risk Analysis</i> , 2005, 25, 597-609.	2.7	161
76	â€˜How Do I Choose Thee? Let me Count the Waysâ€™: A Textual Analysis of Similarities and Differences in Modes of Decision-making in China and the United States. <i>Management and Organization Review</i> , 2005, 1, 87-118.	2.1	68
77	Investment Decisions and Time Horizon: Risk Perception and Risk Behavior in Repeated Gambles. <i>Management Science</i> , 2005, 51, 1777-1790.	4.1	114
78	Itâ€™s the Thought That Counts: On Perceiving How Helpers Decide to Lend a Hand. <i>Personality and Social Psychology Bulletin</i> , 2004, 30, 461-474.	3.0	151
79	Predicting Risk Sensitivity in Humans and Lower Animals: Risk as Variance or Coefficient of Variation.. <i>Psychological Review</i> , 2004, 111, 430-445.	3.8	584
80	A domain-specific risk-attitude scale: measuring risk perceptions and risk behaviors. <i>Journal of Behavioral Decision Making</i> , 2002, 15, 263-290.	1.7	1,966
81	Risk as feelings.. <i>Psychological Bulletin</i> , 2001, 127, 267-286.	6.1	4,737
82	Meta-theory rather than method fascism. <i>Behavioral and Brain Sciences</i> , 2001, 24, 430-431.	0.7	0
83	Domain-specificity and gender differences in decision making. <i>Risk, Decision and Policy</i> , 2001, 6, 47-69.	0.1	67
84	Confidence judgments as expressions of experienced decision conflict. <i>Risk, Decision and Policy</i> , 2000, 5, 69-100.	0.1	13
85	Models and mosaics: Investigating cross-cultural differences in risk perception and risk preference. <i>Psychonomic Bulletin and Review</i> , 1999, 6, 611-617.	2.8	110
86	Cross-national differences in risk preference and lay predictions. <i>Journal of Behavioral Decision Making</i> , 1999, 12, 165-179.	1.7	493
87	What Folklore Tells Us about Risk and Risk Taking: Cross-Cultural Comparisons of American, German, and Chinese Proverbs. <i>Organizational Behavior and Human Decision Processes</i> , 1998, 75, 170-186.	2.5	162
88	Cross-Cultural Differences in Risk Perception, but Cross-Cultural Similarities in Attitudes Towards Perceived Risk. <i>Management Science</i> , 1998, 44, 1205-1217.	4.1	730
89	Perceived Risk Attitudes: Relating Risk Perception to Risky Choice. <i>Management Science</i> , 1997, 43, 123-144.	4.1	612
90	A fundamental prediction error: Selfâ€™others discrepancies in risk preference.. <i>Journal of Experimental Psychology: General</i> , 1997, 126, 45-53.	2.1	273

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91	Cross-Cultural Differences in Risk Perception: A Model-Based Approach. Risk Analysis, 1997, 17, 479-488.	2.7	212
92	Reasons for Rank-Dependent Utility Evaluation. Journal of Risk and Uncertainty, 1997, 14, 41-61.	1.5	73
93	From subjective probabilities to decision weights: The effect of asymmetric loss functions on the evaluation of uncertain outcomes and events.. Psychological Bulletin, 1994, 115, 228-242.	6.1	276
94	Comonotonic independence: The critical test between classical and rank-dependent utility theories. Journal of Risk and Uncertainty, 1994, 9, 195-230.	1.5	105
95	Dimensions of Risk Perception for Financial and Health Risks. Risk Analysis, 1993, 13, 553-558.	2.7	109
96	A theory of perceived risk and attractiveness. Organizational Behavior and Human Decision Processes, 1992, 52, 492-523.	2.5	72
97	Contextual effects in the interpretations of probability words: Perceived base rate and severity of events.. Journal of Experimental Psychology: Human Perception and Performance, 1990, 16, 781-789.	0.9	166
98	Axiomatic measures of perceived risk: Some tests and extensions. Journal of Behavioral Decision Making, 1989, 2, 113-131.	1.7	70
99	A descriptive measure of risk. Acta Psychologica, 1988, 69, 185-203.	1.5	68
100	An axiomatic theory of conjoint, expected risk. Journal of Mathematical Psychology, 1986, 30, 188-205.	1.8	119