Elke U Weber

List of Publications by Year
in descending order

Source: https://exaly.com/author-pdf/3198901/publications.pdf

Version: 2024-02-01

100 papers	22,692 citations	20759 60 h-index	32761 100 g-index
104 all docs	104 docs citations	104 times ranked	16644 citing authors

#	Article	IF	Citations
1	Governance in the Face of Extreme Events: Lessons from Evolutionary Processes for Structuring Interventions, and the Need to Go Beyond. Ecosystems, 2022, 25, 697-711.	1.6	18
2	Motivating prosocial behavior by leveraging positive selfâ€regard through values affirmation. Journal of Applied Social Psychology, 2022, 52, 106-114.	1.3	3
3	How we decide shapes what we choose: decision modes track consumer decisions that help decarbonize electricity generation. Theory and Decision, 2022, 92, 731-758.	0.5	7
4	Pictures Matter: How Images of Projected Sea-Level Rise Shape Long-Term Sustainable Design Decisions for Infrastructure Systems. Sustainability, 2022, 14, 3007.	1.6	0
5	Framing to reduce present bias in infrastructure design intentions. IScience, 2022, 25, 103954.	1.9	2
6	Earth stewardship: Shaping a sustainable future through interacting policy and norm shifts. Ambio, 2022, 51, 1907-1920.	2.8	23
7	Governing sustainable transformations of urban social-ecological-technological systems. Npj Urban Sustainability, 2022, 2, .	3.7	20
8	Effectiveness of behavioural interventions to reduce household energy demand: a scoping review. Environmental Research Letters, 2022, 17, 063005.	2.2	14
9	Our future in the Anthropocene biosphere. Ambio, 2021, 50, 834-869.	2.8	275
10	The source is the message: the impact of institutional signals on climate changeâ€“related norm perceptions and behaviors. Climatic Change, 2021, 166, 1.	1.7	13
11	Global climate marches sharply raise attention to climate change: Analysis of climate search behavior in 46 countries. Journal of Environmental Psychology, 2021, 75, 101596.	2.3	24
12	Stewardship of global collective behavior. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .	3.3	129
13	Moderating spillover: Focusing on personal sustainable behavior rarely hinders and can boost climate policy support. Energy Research and Social Science, 2021, 78, 102150.	3.0	21
14	WTO must ban harmful fisheries subsidies. Science, 2021, 374, 544-544.	6.0	45
15	Decision-making under the deep uncertainty of climate change: The psychological and political agency of narratives. Current Opinion in Psychology, 2021, 42, 151-159.	2.5	20
16	Segregation and clustering of preferences erode socially beneficial coordination. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .	3.3	18
17	The role of perceived effectiveness on the acceptability of choice architecture. Behavioural Public Policy, 2020, 4, 50-70.	1.6	36
18	Seeing Is Believing: Understanding & Aiding Human Responses to Global Climate Change. Daedalus, 2020, 149, 139-150.	0.9	7

#	Article	IF	Citations
19	Impatience and Savoring vs. Dread: Asymmetries in Anticipation Explain Consumer Time Preferences for Positive vs. Negative Events. Journal of Consumer Psychology, 2020, 30, 598-613.	3.2	29
20	Reducing Discrimination and Fostering Prosociality Towards Exâ€Prisoners in Nigeria and the United States. Journal of Social Issues, 2020, 76, 172-199.	1.9	10
21	Examining charitable giving in real-world online donations. Nature Communications, 2019, 10, 3968.	5.8	28
22	When and why defaults influence decisions: a meta-analysis of default effects. Behavioural Public Policy, 2019, 3, 159-186.	1.6	238
23	Climate change communicatorsâ€™ carbon footprints affect their audienceâ€™s policy support. Climatic Change, 2019, 154, 529-545.	1.7	44
24	Towards demand-side solutions for mitigating climate change. Nature Climate Change, 2018, 8, 260-263.	8.1	496
25	Providing descriptive norms during engineering design can encourage more sustainable infrastructure. Sustainable Cities and Society, 2018, 40, 182-188.	5.1	16
26	Translated Attributes as Choice Architecture: Aligning Objectives and Choices Through Decision Signposts. Management Science, 2018, 64, 2445-2459.	2.4	44
27	Beyond rationality in engineering design for sustainability. Nature Sustainability, 2018, 1, 225-233.	11.5	32
28	Perception Matters: The Pitfalls of Misperceiving Psychological Barriers to Climate Policy. Perspectives on Psychological Science, 2018, 13, 508-511.	5.2	11
29	COP21 climate negotiatorsâ€™ responses to climate model forecasts. Nature Climate Change, 2017, 7, 185-190.	8.1	46
30	Community trust reduces myopic decisions of low-income individuals. Proceedings of the National Academy of Sciences of the United States of America, 2017, 114, 5401-5406.	3.3	77
31	Catch me if I fall: Cross-national differences in willingness to take financial risks as a function of social and state â€˜cushioningâ€™. International Business Review, 2017, 26, 1023-1033.	2.6	15
32	When do extreme weather events generate attention to climate change?. Climatic Change, 2017, 143, 227-241.	1.7	133
33	Culture versus cognition is a false dilemma. Nature Climate Change, 2017, 7, 457-457.	8.1	30
34	Behavioral science tools to strengthen energy & environmental policy. Behavioral Science and Policy, 2017, 3, 68-79.	1.8	38
35	The influence of anticipated pride and guilt on pro-environmental decision making. PLoS ONE, 2017, 12, e0188781.	1.1	130
36	What shapes perceptions of climate change? New research since 2010. Wiley Interdisciplinary Reviews: Climate Change, 2016, 7, 125-134.	3.6	159

#	Article	IF	Citations
37	Social norms as solutions. Science, 2016, 354, 42-43.	6.0	476
38	Statements about climate researchersâ€™ carbon footprints affect their credibility and the impact of their advice. Climatic Change, 2016, 138, 325-338.	1.7	85
39	Using Framing Effects to Inform More Sustainable Infrastructure Design Decisions. Journal of Construction Engineering and Management - ASCE, 2016, 142, .	2.0	27
40	How Will I Be Remembered? Conserving the Environment for the Sake of Oneâ€™s Legacy. Psychological Science, 2015, 26, 231-236.	1.8	134
41	Neural Correlates of Expected Risks and Returns in Risky Choice across Development. Journal of Neuroscience, 2015, 35, 1549-1560.	1.7	107
42	Sound credit scores and financial decisions despite cognitive aging. Proceedings of the National Academy of Sciences of the United States of America, 2015, 112, 65-69.	3.3	107
43	Perceptions and communication strategies for the many uncertainties relevant for climate policy. Wiley Interdisciplinary Reviews: Climate Change, 2014, 5, 219-232.	3.6	82
44	Positive and negative spillover of pro-environmental behavior: An integrative review and theoretical framework. Global Environmental Change, 2014, 29, 127-138.	3.6	503
45	Aiding Decision Making to Reduce the Impacts of Climate Change. Journal of Consumer Policy, 2014, 37, 397-411.	0.6	42
46	Capacity to Delay Reward Differentiates Obsessive-Compulsive Disorder and Obsessive-Compulsive Personality Disorder. Biological Psychiatry, 2014, 75, 653-659.	0.7	102
47	How warm days increase belief in global warming. Nature Climate Change, 2014, 4, 143-147.	8.1	274
48	Good or Bad, We Want it Now: Fixedâ€cost Present Bias for Gains and Losses Explains Magnitude Asymmetries in Intertemporal Choice. Journal of Behavioral Decision Making, 2013, 26, 348-361.	1.0	81
49	Reducing Carbon-Based Energy Consumption through Changes in Household Behavior. Daedalus, 2013, 142, 78-89.	0.9	72
50	Who takes Risks When and Why: Determinants of Changes in Investor Risk Taking*. Review of Finance, 2013, 17, 847-883.	3.2	196
51	Complementary cognitive capabilities, economic decision making, and aging.. Psychology and Aging, 2013, 28, 595-613.	1.4	153
52	DOSPERT's Gambling Risk-Taking Propensity Scale Predicts Excessive Stock Trading. Journal of Behavioral Finance, 2013, 14, 65-78.	0.8	74
53	Increased Capacity to Delay Reward in Anorexia Nervosa. Journal of the International Neuropsychological Society, 2012, 18, 773-780.	1.2	132
54	Beyond nudges: Tools of a choice architecture. Marketing Letters, 2012, 23, 487-504.	1.9	621

#	Article	IF	Citations
55	Mind-reading in strategic interaction: The impact of perceived similarity on projection and stereotyping. Organizational Behavior and Human Decision Processes, 2012, 117, 96-110.	1.4	50
56	Who Takes Risks When and Why?. Current Directions in Psychological Science, 2011, 20, 211-216.	2.8	311
57	An agent based model to simulate structural and land use changes in agricultural systems of the argentine pampas. Ecological Modelling, 2011, 222, 3486-3499.	1.2	122
58	Asymmetric discounting of gains and losses: A query theory account. Journal of Risk and Uncertainty, 2011, 43, 107-126.	0.8	71
59	Public understanding of climate change in the United States.. American Psychologist, 2011, 66, 315-328.	3.8	592
60	Psychology's contributions to understanding and addressing global climate change.. American Psychologist, 2011, 66, 241-250.	3.8	332
61	Effects of Game-Like Interactive Graphics on Risk Perceptions and Decisions. Medical Decision Making, 2011, 31, 130-142.	1.2	47
62	What shapes perceptions of climate change?. Wiley Interdisciplinary Reviews: Climate Change, 2010, 1, 332-342.	3.6	525
63	Risk attitude and preference. Wiley Interdisciplinary Reviews: Cognitive Science, 2010, 1, 79-88.	1.4	65
64	Lateral prefrontal cortex and self-control in intertemporal choice. Nature Neuroscience, 2010, 13, 538-539.	7.1	567
65	Culture and Judgment and Decision Making. Perspectives on Psychological Science, 2010, 5, 410-419.	5.2	90
66	From individual preference construction to group decisions: Framing effects and group processes. Organizational Behavior and Human Decision Processes, 2009, 108, 242-255.	1.4	91
67	Value of perfect ENSO phase predictions for agriculture: evaluating the impact of land tenure and decision objectives. Climatic Change, 2009, 97, 145-170.	1.7	26
68	Mindful Judgment and Decision Making. Annual Review of Psychology, 2009, 60, 53-85.	9.9	644
69	Affective and deliberative processes in risky choice: Age differences in risk taking in the Columbia Card Task.. Journal of Experimental Psychology: Learning Memory and Cognition, 2009, 35, 709-730.	0.7	481
70	Discounting future green: Money versus the environment.. Journal of Experimental Psychology: General, 2009, 138, 329-340.	1.5	290
71	Correcting expected utility for comparisons between alternative outcomes: A unified parameterization of regret and disappointment. Journal of Risk and Uncertainty, 2008, 36, 1-17.	0.8	59
72	The impact of institutions on the decision how to decide. Journal of Institutional Economics, 2007, 3, 323-349.	1.3	12

#	Article	IF	Citations
73	Communication and mental processes: Experiential and analytic processing of uncertain climate information. Global Environmental Change, 2007, 17, 47-58.	3.6	381
74	Experience-Based and Description-Based Perceptions of Long-Term Risk: Why Global Warming does not Scare us (Yet). Climatic Change, 2006, 77, 103-120.	1.7	857
75	Communicating Asset Risk: How Name Recognition and the Format of Historic Volatility Information Affect Risk Perception and Investment Decisions. Risk Analysis, 2005, 25, 597-609.	1.5	161
76	â€˜How Do I Choose Thee? Let me Count the Waysâ€™: A Textual Analysis of Similarities and Differences in Modes of Decision-making in China and the United States. Management and Organization Review, 2005, 1, 87-118.	1.8	68
77	Investment Decisions and Time Horizon: Risk Perception and Risk Behavior in Repeated Gambles. Management Science, 2005, 51, 1777-1790.	2.4	114
78	Itâ€™s the Thought That Counts: On Perceiving How Helpers Decide to Lend a Hand. Personality and Social Psychology Bulletin, 2004, 30, 461-474.	1.9	151
79	Predicting Risk Sensitivity in Humans and Lower Animals: Risk as Variance or Coefficient of Variation.. Psychological Review, 2004, 111, 430-445.	2.7	584
80	A domain-specific risk-attitude scale: measuring risk perceptions and risk behaviors. Journal of Behavioral Decision Making, 2002, 15, 263-290.	1.0	1,966
81	Risk as feelings.. Psychological Bulletin, 2001, 127, 267-286.	5.5	4,737
82	Meta-theory rather than method fascism. Behavioral and Brain Sciences, 2001, 24, 430-431.	0.4	0
83	Domain-specificity and gender differences in decision making. Risk, Decision and Policy, 2001, 6, 47-69.	0.1	67
84	Confidence judgments as expressions of experienced decision conflict. Risk, Decision and Policy, 2000, 5, 69-100.	0.1	13
85	Models and mosaics: Investigating cross-cultural differences in risk perception and risk preference. Psychonomic Bulletin and Review, 1999, 6, 611-617.	1.4	110
86	Cross-national differences in risk preference and lay predictions. Journal of Behavioral Decision Making, 1999, 12, 165-179.	1.0	493
87	What Folklore Tells Us about Risk and Risk Taking: Cross-Cultural Comparisons of American, German, and Chinese Proverbs. Organizational Behavior and Human Decision Processes, 1998, 75, 170-186.	1.4	162
88	Cross-Cultural Differences in Risk Perception, but Cross-Cultural Similarities in Attitudes Towards Perceived Risk. Management Science, 1998, 44, 1205-1217.	2.4	730
89	Perceived Risk Attitudes: Relating Risk Perception to Risky Choice. Management Science, 1997, 43, 123-144.	2.4	612
90	A fundamental prediction error: Selfâ€“others discrepancies in risk preference.. Journal of Experimental Psychology: General, 1997, 126, 45-53.	1.5	273

#	Article	IF	Citations
91	Cross-Cultural Differences in Risk Perception: A Model-Based Approach. Risk Analysis, 1997, 17, 479-488.	1.5	212
92	Reasons for Rank-Dependent Utility Evaluation. Journal of Risk and Uncertainty, 1997, 14, 41-61.	0.8	73
93	From subjective probabilities to decision weights: The effect of asymmetric loss functions on the evaluation of uncertain outcomes and events.. Psychological Bulletin, 1994, 115, 228-242.	5.5	276
94	Comonotonic independence: The critical test between classical and rank-dependent utility theories. Journal of Risk and Uncertainty, 1994, 9, 195-230.	0.8	105
95	Dimensions of Risk Perception for Financial and Health Risks. Risk Analysis, 1993, 13, 553-558.	1.5	109
96	A theory of perceived risk and attractiveness. Organizational Behavior and Human Decision Processes, 1992, 52, 492-523.	1.4	72
97	Contextual effects in the interpretations of probability words: Perceived base rate and severity of events.. Journal of Experimental Psychology: Human Perception and Performance, 1990, 16, 781-789.	0.7	166
98	Axiomatic measures of perceived risk: Some tests and extensions. Journal of Behavioral Decision Making, 1989, 2, 113-131.	1.0	70
99	A descriptive measure of risk. Acta Psychologica, 1988, 69, 185-203.	0.7	68
100	An axiomatic theory of conjoint, expected risk. Journal of Mathematical Psychology, 1986, 30, 188-205.	1.0	119