

Hazel Rose Markus

List of Publications by Year in descending order

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Version: 2024-02-01

101
papers

24,066
citations

30551

56
h-index

36203

101
g-index

103
all docs

103
docs citations

103
times ranked

13910
citing authors

#	ARTICLE	IF	CITATIONS
1	Nutritional Analysis of Foods and Beverages Posted in Social Media Accounts of Highly Followed Celebrities. <i>JAMA Network Open</i> , 2022, 5, e2143087.	2.8	10
2	Passion matters but not equally everywhere: Predicting achievement from interest, enjoyment, and efficacy in 59 societies. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	19
3	Gender Inequality and Well-Being: Concepts and Their Measures Are Cultural Productsâ€™ A Reflection on Li et al. (2021). <i>Psychological Science</i> , 2021, 32, 952-954.	1.8	2
4	The salience of choice fuels independence: Implications for self-perception, cognition, and behavior. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	3
5	Will This Help Be Helpful? Giving Aid to Strangers in the United States and Japan. <i>Frontiers in Psychology</i> , 2021, 12, 784858.	1.1	2
6	â€œBetter policies for better livesâ€™?: constructive critique of the OECDâ€™s (mis)measure of student well-being. <i>Journal of Education Policy</i> , 2020, 35, 258-282.	2.1	56
7	The Paradoxical Consequences of Choice: Often Good for the Individual, Perhaps Less So for Society?. <i>Current Directions in Psychological Science</i> , 2020, 29, 80-85.	2.8	8
8	Toward a science of delivering aid with dignity: Experimental evidence and local forecasts from Kenya. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 15546-15553.	3.3	23
9	Health in the United States: Are Appeals to Choice and Personal Responsibility Making Americans Sick?. <i>Perspectives on Psychological Science</i> , 2020, 15, 643-664.	5.2	26
10	Masculine defaults: Identifying and mitigating hidden cultural biases.. <i>Psychological Review</i> , 2020, 127, 1022-1052.	2.7	143
11	Race influences professional investorsâ€™ financial judgments. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2019, 116, 17225-17230.	3.3	13
12	Understanding Culture Clashes and Catalyzing Change: A Culture Cycle Approach. <i>Frontiers in Psychology</i> , 2019, 10, 700.	1.1	21
13	Students of color show health advantages when they attend schools that emphasize the value of diversity. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2019, 116, 6013-6018.	3.3	20
14	The Psychology of Neoliberalism and the Neoliberalism of Psychology. <i>Journal of Social Issues</i> , 2019, 75, 189-216.	1.9	132
15	Americansâ€™ Health Mindsets: Content, Cultural Patterning, and Associations With Physical and Mental Health. <i>Annals of Behavioral Medicine</i> , 2019, 53, 321-332.	1.7	19
16	Hypocrisy and culture: Failing to practice what you preach receives harsher interpersonal reactions in independent (vs. interdependent) cultures. <i>Journal of Experimental Social Psychology</i> , 2018, 76, 371-384.	1.3	29
17	Culture and social hierarchy: Self- and other-oriented correlates of socioeconomic status across cultures.. <i>Journal of Personality and Social Psychology</i> , 2018, 115, 427-445.	2.6	129
18	In This Together: Doing and Undoing Inequality and Social Class Divides. <i>Journal of Social Issues</i> , 2017, 73, 211-221.	1.9	18

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19	Social class shapes the form and function of relationships and selves. <i>Current Opinion in Psychology</i> , 2017, 18, 123-130.	2.5	43
20	Editorial overview: Inequality and social class: The psychological and behavioral consequences of inequality and social class: a theoretical integration. <i>Current Opinion in Psychology</i> , 2017, 18, iv-xii.	2.5	22
21	Choice as an engine of analytic thought.. <i>Journal of Experimental Psychology: General</i> , 2017, 146, 1234-1246.	1.5	12
22	American = Independent?. <i>Perspectives on Psychological Science</i> , 2017, 12, 855-866.	5.2	33
23	Culture and Healthy Eating. <i>Personality and Social Psychology Bulletin</i> , 2016, 42, 1335-1348.	1.9	39
24	Social class matters: A rejoinder. <i>Journal of Consumer Psychology</i> , 2016, 26, 599-602.	3.2	9
25	Teaching a lay theory before college narrows achievement gaps at scale. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016, 113, E3341-8.	3.3	327
26	What moves people to action? Culture and motivation. <i>Current Opinion in Psychology</i> , 2016, 8, 161-166.	2.5	67
27	Judging Hypocrisy: Inconsistency Receives Greater Condemnation in Western Than in Asian Cultures. <i>Proceedings - Academy of Management</i> , 2016, 2016, 13679.	0.0	0
28	Indian Employees' Attitudes toward Poaching. <i>Business Perspectives and Research</i> , 2015, 3, 81-94.	1.6	4
29	Feeling at Home in College: Fortifying School-Relevant Selves to Reduce Social Class Disparities in Higher Education. <i>Social Issues and Policy Review</i> , 2015, 9, 1-24.	3.7	79
30	“Two souls, two thoughts,” two self-schemas: Double consciousness can have positive academic consequences for African Americans.. <i>Journal of Personality and Social Psychology</i> , 2015, 108, 586-609.	2.6	73
31	Subjective and Objective Hierarchies and Their Relations to Psychological Well-Being. <i>Social Psychological and Personality Science</i> , 2014, 5, 855-864.	2.4	74
32	Preferences don't have to be personal: Expanding attitude theorizing with a cross-cultural perspective.. <i>Psychological Review</i> , 2014, 121, 619-648.	2.7	116
33	My Mother and Me. <i>Personality and Social Psychology Bulletin</i> , 2014, 40, 739-749.	1.9	71
34	Psychological Resources as Mediators of the Association Between Social Class and Health: Comparative Findings from Japan and the USA. <i>International Journal of Behavioral Medicine</i> , 2014, 21, 53-65.	0.8	40
35	Social Class Culture Cycles: How Three Gateway Contexts Shape Selves and Fuel Inequality. <i>Annual Review of Psychology</i> , 2014, 65, 611-634.	9.9	397
36	Negative emotions predict elevated interleukin-6 in the United States but not in Japan. <i>Brain, Behavior, and Immunity</i> , 2013, 34, 79-85.	2.0	97

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37	Who Explains Hurricane Katrina and the Chilean Earthquake as an Act of God? The Experience of Extreme Hardship Predicts Religious Meaning-Making. <i>Journal of Cross-Cultural Psychology</i> , 2013, 44, 606-619.	1.0	85
38	In the Land of the Free, Interdependent Action Undermines Motivation. <i>Psychological Science</i> , 2013, 24, 189-196.	1.8	56
39	Social Class and Race: Burdens but Also Some Benefits of Chronic Low Rank. <i>Psychological Inquiry</i> , 2013, 24, 97-101.	0.4	14
40	Feeling close and doing well: The prevalence and motivational effects of interpersonally engaging emotions in Mexican and European American cultural contexts. <i>International Journal of Psychology</i> , 2013, 48, 682-694.	1.7	18
41	Being mixed: Who claims a biracial identity?. <i>Cultural Diversity and Ethnic Minority Psychology</i> , 2012, 18, 91-96.	1.3	44
42	Unseen disadvantage: How American universities' focus on independence undermines the academic performance of first-generation college students.. <i>Journal of Personality and Social Psychology</i> , 2012, 102, 1178-1197.	2.6	728
43	Social class disparities in health and education: Reducing inequality by applying a sociocultural self model of behavior.. <i>Psychological Review</i> , 2012, 119, 723-744.	2.7	171
44	The Cultural Construction of Self and Well-Being. <i>Personality and Social Psychology Bulletin</i> , 2012, 38, 1644-1658.	1.9	37
45	Influencing and adjusting in daily emotional situations: A comparison of European and Asian American action styles. <i>Cognition and Emotion</i> , 2012, 26, 332-340.	1.2	22
46	A cultural mismatch: Independent cultural norms produce greater increases in cortisol and more negative emotions among first-generation college students. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 1389-1393.	1.3	202
47	How the Media Frames the Immigration Debate: The Critical Role of Location and Politics. <i>Analyses of Social Issues and Public Policy</i> , 2012, 12, 96-112.	1.0	99
48	My Nation, My Self: Divergent Framings of America Influence American Selves. <i>Personality and Social Psychology Bulletin</i> , 2011, 37, 350-364.	1.9	7
49	When Choice Does Not Equal Freedom. <i>Social Psychological and Personality Science</i> , 2011, 2, 33-41.	2.4	108
50	The Unanticipated Interpersonal and Societal Consequences of Choice. <i>Psychological Science</i> , 2011, 22, 795-802.	1.8	77
51	Independence and Interdependence Predict Health and Wellbeing: Divergent Patterns in the United States and Japan. <i>Frontiers in Psychology</i> , 2010, 1, 163.	1.1	148
52	What Counts as a Choice?. <i>Psychological Science</i> , 2010, 21, 391-398.	1.8	122
53	Temperament trait of sensory processing sensitivity moderates cultural differences in neural response. <i>Social Cognitive and Affective Neuroscience</i> , 2010, 5, 219-226.	1.5	74
54	Cultures and Selves. <i>Perspectives on Psychological Science</i> , 2010, 5, 420-430.	5.2	1,082

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55	Does Choice Mean Freedom and Well-Being?. <i>Journal of Consumer Research</i> , 2010, 37, 344-355.	3.5	210
56	Emotions as Within or Between People? Cultural Variation in Lay Theories of Emotion Expression and Inference. <i>Personality and Social Psychology Bulletin</i> , 2009, 35, 1427-1439.	1.9	112
57	Why Did They "Choose" to Stay?. <i>Psychological Science</i> , 2009, 20, 878-886.	1.8	123
58	Of Warrior Chiefs and Indian Princesses: The Psychological Consequences of American Indian Mascots. <i>Basic and Applied Social Psychology</i> , 2008, 30, 208-218.	1.2	201
59	A nation challenged: The impact of foreign threat on America's tolerance for diversity.. <i>Journal of Personality and Social Psychology</i> , 2008, 95, 308-318.	2.6	45
60	Let your preference be your guide? Preferences and choices are more tightly linked for North Americans than for Indians.. <i>Journal of Personality and Social Psychology</i> , 2008, 95, 861-876.	2.6	243
61	Pride, prejudice, and ambivalence: Toward a unified theory of race and ethnicity.. <i>American Psychologist</i> , 2008, 63, 651-670.	3.8	237
62	Choice as an act of meaning: The case of social class.. <i>Journal of Personality and Social Psychology</i> , 2007, 93, 814-830.	2.6	421
63	Cultural models of education in American Indian, Asian American and European American contexts. <i>Social Psychology of Education</i> , 2007, 10, 213-246.	1.2	91
64	Going for the Gold: Models of Agency in Japanese and American Contexts. <i>Psychological Science</i> , 2006, 17, 103-112.	1.8	134
65	You Can't Always Get What You Want: Educational Attainment, Agency, and Choice.. <i>Journal of Personality and Social Psychology</i> , 2005, 88, 703-720.	2.6	484
66	TARGET ARTICLE: On Telling Less Than We Can Know: The Too Tacit Wisdom of Social Psychology. <i>Psychological Inquiry</i> , 2005, 16, 180-184.	0.4	5
67	Self-Portraits: Possible Selves in European-American, Chilean, Japanese and Japanese-American Cultural Contexts. <i>Self and Identity</i> , 2004, 3, 321-338.	1.0	64
68	Culture and personality: Brief for an arranged marriage. <i>Journal of Research in Personality</i> , 2004, 38, 75-83.	0.9	23
69	On Being American Indian: Current and Possible Selves. <i>Self and Identity</i> , 2003, 2, 325-344.	1.0	80
70	Culture, Self, and the Reality of the Social. <i>Psychological Inquiry</i> , 2003, 14, 277-283.	0.4	188
71	Models of agency: sociocultural diversity in the construction of action. <i>Nebraska Symposium on Motivation</i> , 2003, 49, 1-57.	0.9	41
72	Place matters: consensual features and regional variation in American well-being and self. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 160-84.	2.6	34

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73	“Who Am I?” The Cultural Psychology of the Conceptual Self. <i>Personality and Social Psychology Bulletin</i> , 2001, 27, 90-103.	1.9	366
74	Culture, Emotion, and Well-being: Good Feelings in Japan and the United States. <i>Cognition and Emotion</i> , 2000, 14, 93-124.	1.2	788
75	Is there a universal need for positive self-regard?. <i>Psychological Review</i> , 1999, 106, 766-794.	2.7	1,856
76	Deviance or uniqueness, harmony or conformity? A cultural analysis.. <i>Journal of Personality and Social Psychology</i> , 1999, 77, 785-800.	2.6	883
77	The Cultural Psychology of Personality. <i>Journal of Cross-Cultural Psychology</i> , 1998, 29, 63-87.	1.0	533
78	The Role of the Self in Building the Bridge From Philosophy to Biology. <i>Psychological Inquiry</i> , 1998, 9, 49-53.	0.4	18
79	The role of the self in behavioral change.. <i>Journal of Psychotherapy Integration</i> , 1996, 6, 349-384.	0.7	43
80	A Collective Fear of the Collective: Implications for Selves and Theories of Selves. <i>Personality and Social Psychology Bulletin</i> , 1994, 20, 568-579.	1.9	494
81	The organization of the self: An alternative focus for psychopathology and behavior change.. <i>Journal of Psychotherapy Integration</i> , 1994, 4, 317-353.	0.7	27
82	Self-schemas, possible selves, and competent performance.. <i>Journal of Educational Psychology</i> , 1994, 86, 423-438.	2.1	154
83	Possible Selves and Performance: The Power of Self-Relevant Imagery. <i>Social Cognition</i> , 1992, 10, 95-124.	0.5	254
84	The What, Why and How of Cultural Psychology: A Review of Shweder's Thinking Through Cultures. <i>Psychological Inquiry</i> , 1992, 3, 357-364.	0.4	9
85	Possible Selves in Balance: Implications for Delinquency. <i>Journal of Social Issues</i> , 1990, 46, 141-157.	1.9	249
86	Unresolved issues of self-representation. <i>Cognitive Therapy and Research</i> , 1990, 14, 241-253.	1.2	40
87	The Willful Self. <i>Personality and Social Psychology Bulletin</i> , 1990, 16, 726-742.	1.9	83
88	Situational Variability in the Self-Concept: Appraisals, Expectancies, and Asymmetries. <i>Journal of Social and Clinical Psychology</i> , 1990, 9, 316-333.	0.2	26
89	The Role of Self-Schemas in Going Beyond the Information Given. <i>Social Cognition</i> , 1987, 5, 349-368.	0.5	64
90	The relationship of employment to self-perception and well-being in women: A cognitive analysis. <i>Sex Roles</i> , 1987, 17, 467-477.	1.4	17

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91	Thinking Fat: Self-Schemas for Body Weight and the Processing of Weight Relevant Information1. Journal of Applied Social Psychology, 1987, 17, 50-71.	1.3	172
92	Possible selves.. American Psychologist, 1986, 41, 954-969.	3.8	4,863
93	Role of the self-concept in the perception of others.. Journal of Personality and Social Psychology, 1985, 49, 1494-1512.	2.6	340
94	Must All Affect Be Mediated by Cognition?. Journal of Consumer Research, 1985, 12, 363.	3.5	55
95	Self-knowledge: An expanded view. Journal of Personality, 1983, 51, 543-565.	1.8	218
96	Affective and Cognitive Factors in Preferences. Journal of Consumer Research, 1982, 9, 123.	3.5	805
97	Self-Schemas and Judgments about Others. Social Cognition, 1982, 1, 191-204.	0.5	141
98	The effect of mere presence on social facilitation: An unobtrusive test. Journal of Experimental Social Psychology, 1978, 14, 389-397.	1.3	132
99	Self-schemata and processing information about the self.. Journal of Personality and Social Psychology, 1977, 35, 63-78.	2.6	3,187
100	Exposure effects and associative learning. Journal of Experimental Social Psychology, 1974, 10, 248-263.	1.3	90
101	Exposure, object preference, and distress in the domestic chick.. Journal of Comparative and Physiological Psychology, 1974, 86, 581-585.	1.8	37