

Daewon Sun

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/299778/publications.pdf>

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31
papers

1,072
citations

623734

14
h-index

454955

30
g-index

32
all docs

32
docs citations

32
times ranked

930
citing authors

#	ARTICLE	IF	CITATIONS
1	Competition and Coordination in Online Marketplaces. <i>Production and Operations Management</i> , 2012, 21, 997-1014.	3.8	229
2	Progress in Web-based decision support technologies. <i>Decision Support Systems</i> , 2007, 43, 1083-1095.	5.9	163
3	Coordinating a Supply Chain With a Manufacturer-Owned Online Channel: A Dual Channel Model Under Price Competition. <i>IEEE Transactions on Engineering Management</i> , 2013, 60, 247-259.	3.5	93
4	Impact of supply chain power and drop-shipping on a manufacturer's optimal distribution channel strategy. <i>European Journal of Operational Research</i> , 2017, 259, 554-563.	5.7	81
5	A Test of Two Models of Value Creation in Virtual Communities. <i>Journal of Management Information Systems</i> , 2013, 30, 261-292.	4.3	70
6	On static stochastic order crossover. <i>International Journal of Production Economics</i> , 2008, 114, 404-413.	8.9	50
7	Commercialization of Platform Technologies: Launch Timing and Versioning Strategy. <i>Production and Operations Management</i> , 2013, 22, 1374-1388.	3.8	49
8	Stockout Compensation: Joint Inventory and Price Optimization in Electronic Retailing. <i>INFORMS Journal on Computing</i> , 2006, 18, 255-266.	1.7	48
9	Supply Contract Design for Competing Heterogeneous Suppliers under Asymmetric Information. <i>Production and Operations Management</i> , 2015, 24, 791-807.	3.8	38
10	Selling Virtual Currency in Digital Games: Implications for Gameplay and Social Welfare. <i>Information Systems Research</i> , 2019, 30, 430-446.	3.7	38
11	Dual mechanism for an online retailer. <i>European Journal of Operational Research</i> , 2008, 187, 903-921.	5.7	23
12	The (s,Q) inventory model with Erlang lead time and deterministic demand. <i>Naval Research Logistics</i> , 2004, 51, 906-923.	2.2	20
13	Pricing under quality of service uncertainty: Market segmentation via statistical QoS guarantees. <i>European Journal of Operational Research</i> , 2008, 191, 1189-1204.	5.7	20
14	Newsvendor Problems with Demand Shocks and Unknown Demand Distributions. <i>Decision Sciences</i> , 2016, 47, 125-156.	4.5	18
15	Why Do We Observe Stockless Operations on the Internet? Stockless Operations Under Competition. <i>Production and Operations Management</i> , 2008, 17, 139-149.	3.8	14
16	Equity-Based Incentives and Supply Chain Buy-Back Contracts*. <i>Decision Sciences</i> , 2012, 43, 661-686.	4.5	14
17	Optimal Pricing and Capacity Investment for Delay-Sensitive Demand. <i>IEEE Transactions on Engineering Management</i> , 2013, 60, 124-136.	3.5	14
18	The optimal format to sell a product through the internet: Posted price, auction, and buy-price auction. <i>International Journal of Production Economics</i> , 2010, 127, 147-157.	8.9	13

#	ARTICLE	IF	CITATIONS
19	Designing Multi-Attribute Procurement Mechanisms for Assortment Planning. Decision Sciences, 2015, 46, 597-622.	4.5	13
20	Responsible Sourcing under Asymmetric Information: Price Signaling versus Supplier Disclosure. Decision Sciences, 2020, 51, 1082-1109.	4.5	13
21	Optimal Digital Rights Management with Uncertain Piracy. Decision Sciences, 2015, 46, 165-191.	4.5	11
22	Incentive-Compatible in Dominant Strategies Mechanism Design for an Assembler under Asymmetric Information. Production and Operations Management, 2019, 28, 479-496.	3.8	8
23	Selling through outlets: The impact of quality, product development risk, and market awareness. International Journal of Production Economics, 2017, 186, 71-80.	8.9	7
24	Multi-attribute procurement contracts. International Journal of Production Economics, 2015, 159, 137-146.	8.9	6
25	Impact of Organizational Structure on Development Strategy under Equity-Based Incentives. Production and Operations Management, 2021, 30, 984-996.	3.8	5
26	Acquisition and Disclosure of Operational Information*. Decision Sciences, 2012, 43, 459-487.	4.5	4
27	<i>JIT</i> delivery with stochastic lead time. Journal of the Operational Research Society, 2013, 64, 97-105.	3.4	3
28	On jointly optimising the changes of seasonable goods and inventory replenishment. International Journal of Systems Science, 2012, 43, 1064-1076.	5.5	2
29	Robust mechanism design and production structure for assembly systems with asymmetric cost information. European Journal of Operational Research, 2022, 301, 609-623.	5.7	2
30	Contracting Mechanisms for Stable Sourcing Networks. Manufacturing and Service Operations Management, 2022, 24, 2558-2576.	3.7	2
31	Optimal Digital Rights Management with Uncertain Piracy. , 2012, , .		1