

Johan Wiklund

List of Publications by Year in descending order

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Version: 2024-02-01

110
papers

20,466
citations

26610

56
h-index

39638

94
g-index

115
all docs

115
docs citations

115
times ranked

8088
citing authors

#	ARTICLE	IF	CITATIONS
1	Entrepreneurial Orientation and Business Performance: An Assessment of past Research and Suggestions for the Future. <i>Entrepreneurship Theory and Practice</i> , 2009, 33, 761-787.	7.1	2,108
2	Entrepreneurial orientation and small business performance: a configurational approach. <i>Journal of Business Venturing</i> , 2005, 20, 71-91.	4.0	2,086
3	Knowledge-based resources, entrepreneurial orientation, and the performance of small and medium-sized businesses. <i>Strategic Management Journal</i> , 2003, 24, 1307-1314.	4.7	1,880
4	Entrepreneurial Orientation, Risk Taking, and Performance in Family Firms. <i>Family Business Review</i> , 2007, 20, 33-47.	4.5	955
5	The Sustainability of the Entrepreneurial Orientationâ€”Performance Relationship. <i>Entrepreneurship Theory and Practice</i> , 1999, 24, 37-48.	7.1	872
6	Aspiring for, and Achieving Growth: The Moderating Role of Resources and Opportunities*. <i>Journal of Management Studies</i> , 2003, 40, 1919-1941.	6.0	534
7	Levels of Analysis in Entrepreneurship Research: Current Research Practice and Suggestions for the Future. <i>Entrepreneurship Theory and Practice</i> , 2001, 25, 81-100.	7.1	494
8	Building an integrative model of small business growth. <i>Small Business Economics</i> , 2009, 32, 351-374.	4.4	479
9	Advancing Firm Growth Research: A Focus on Growth Mode Instead of Growth Rate. <i>Entrepreneurship Theory and Practice</i> , 2010, 34, 261-288.	7.1	433
10	Exploring the Heart: Entrepreneurial Emotion is a Hot Topic. <i>Entrepreneurship Theory and Practice</i> , 2012, 36, 1-10.	7.1	426
11	An operationalization of Stevenson's conceptualization of entrepreneurship as opportunity-based firm behavior. <i>Strategic Management Journal</i> , 2001, 22, 953-968.	4.7	419
12	Ownership and the Internationalization of Small Firms. <i>Journal of Management</i> , 2005, 31, 210-233.	6.3	413
13	Reconceptualizing entrepreneurial exit: Divergent exit routes and their drivers. <i>Journal of Business Venturing</i> , 2010, 25, 361-375.	4.0	399
14	What Do They Think and Feel about Growth? An Expectancyâ€”Value Approach to Small Business Managersâ€™ Attitudes toward Growth. <i>Entrepreneurship Theory and Practice</i> , 2003, 27, 247-270.	7.1	370
15	Moving forward: Balancing the financial and emotional costs of business failure. <i>Journal of Business Venturing</i> , 2009, 24, 134-148.	4.0	352
16	Values, beliefs and regional variations in new firm formation rates. <i>Journal of Economic Psychology</i> , 1997, 18, 179-199.	1.1	319
17	Corporate Governance and Strategic Change in SMEs: The Effects of Ownership, Board Composition and Top Management Teams. <i>Small Business Economics</i> , 2007, 29, 295-308.	4.4	317
18	The Future of Entrepreneurship Research. <i>Entrepreneurship Theory and Practice</i> , 2011, 35, 1-9.	7.1	317

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19	The Effect of Small Business Managers' Growth Motivation on Firm Growth: A Longitudinal Study. <i>Entrepreneurship Theory and Practice</i> , 2008, 32, 437-457.	7.1	306
20	Entrepreneurship and well-being: Past, present, and future. <i>Journal of Business Venturing</i> , 2019, 34, 579-588.	4.0	302
21	Where to from Here? EO-as-Experimentation, Failure, and Distribution of Outcomes. <i>Entrepreneurship Theory and Practice</i> , 2011, 35, 925-946.	7.1	293
22	Are we Comparing Apples with Apples or Apples with Oranges? Appropriateness of Knowledge Accumulation across Growth Studies. <i>Entrepreneurship Theory and Practice</i> , 2009, 33, 105-123.	7.1	282
23	An Assessment of Resource-Based Theorizing on Firm Growth and Suggestions for the Future. <i>Journal of Management</i> , 2018, 44, 32-60.	6.3	277
24	The effectiveness of university knowledge spillovers: Performance differences between university spinoffs and corporate spinoffs. <i>Research Policy</i> , 2011, 40, 1128-1143.	3.3	268
25	The dual nature of innovative activity: How entrepreneurial orientation influences innovation generation and adoption. <i>Journal of Business Venturing</i> , 2011, 26, 555-571.	4.0	267
26	Individual responses to firm failure: Appraisals, grief, and the influence of prior failure experience. <i>Journal of Business Venturing</i> , 2014, 29, 17-33.	4.0	254
27	The Importance of Slack for New Organizations Facing "Tough" Environments. <i>Journal of Management Studies</i> , 2011, 48, 1071-1097.	6.0	240
28	Organizational Sponsorship and Founding Environments: A Contingency View on the Survival of Business-Incubated Firms, 1994-2007. <i>Academy of Management Journal</i> , 2013, 56, 1628-1654.	4.3	236
29	Swinging a double-edged sword: The effect of slack on entrepreneurial management and growth. <i>Journal of Business Venturing</i> , 2011, 26, 537-554.	4.0	203
30	The age-effect of financial indicators as buffers against the liability of newness. <i>Journal of Business Venturing</i> , 2010, 25, 423-437.	4.0	197
31	Antecedents, moderators, and performance consequences of membership change in new venture teams. <i>Journal of Business Venturing</i> , 2005, 20, 705-725.	4.0	181
32	Success, Failure, and Entrepreneurial Reentry: An Experimental Assessment of the Veracity of Self-Efficacy and Prospect Theory. <i>Entrepreneurship Theory and Practice</i> , 2017, 41, 19-47.	7.1	170
33	What Are We Explaining? A Review and Agenda on Initiating, Engaging, Performing, and Contextualizing Entrepreneurship. <i>Journal of Management</i> , 2019, 45, 159-196.	6.3	164
34	How entrepreneurial intentions influence entrepreneurial career choices: The moderating influence of social context. <i>Journal of Business Venturing</i> , 2020, 35, 105982.	4.0	160
35	Stigma and business failure: implications for entrepreneurs' career choices. <i>Small Business Economics</i> , 2014, 42, 485-505.	4.4	146
36	Portfolio Entrepreneurship: Habitual and Novice Founders, New Entry, and Mode of Organizing. <i>Entrepreneurship Theory and Practice</i> , 2008, 32, 701-725.	7.1	145

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37	Successes and Failures at Research on Business Failure and Learning from It. Foundations and Trends in Entrepreneurship, 2006, 2, 1-35.	1.4	142
38	Organic and Acquisitive Growth: Re-examining, Testing and Extending Penrose's Growth Theory. Journal of Management Studies, 2011, 48, 48-74.	6.0	136
39	ADHD, impulsivity and entrepreneurship. Journal of Business Venturing, 2017, 32, 627-656.	4.0	135
40	Resources, environmental change, and survival: asymmetric paths of young independent and subsidiary organizations. Strategic Management Journal, 2011, 32, 486-509.	4.7	132
41	Rethinking the Commercialization of Public Science: From Entrepreneurial Outcomes to Societal Impacts. Academy of Management Perspectives, 2018, 32, 4-20.	4.3	132
42	Entrepreneurship and psychological disorders: How ADHD can be productively harnessed. Journal of Business Venturing Insights, 2016, 6, 14-20.	2.0	121
43	Implications of intra-family and external ownership transfer of family firms: short-term and long-term performance differences. Strategic Entrepreneurship Journal, 2011, 5, 352-372.	2.6	117
44	The Varying Effects of Family Relationships in Entrepreneurial Teams. Entrepreneurship Theory and Practice, 2013, 37, 107-132.	7.1	113
45	Initial Conditions as Predictors of New Venture Performance: A Replication and Extension of the Cooper et al. study. Enterprise and Innovation Management Studies, 2000, 1, 1-17.	0.3	111
46	Inside the black box of outcome additionality: Effects of early-stage government subsidies on resource accumulation and new venture performance. Research Policy, 2015, 44, 1501-1512.	3.3	110
47	Mental Disorders in the Entrepreneurship Context: When Being Different Can Be An Advantage. Academy of Management Perspectives, 2018, 32, 182-206.	4.3	109
48	Entrepreneurial exit intentions and the business-family interface. Journal of Business Venturing, 2016, 31, 613-627.	4.0	106
49	The Effectiveness of Alliances and Acquisitions: The Role of Resource Combination Activities. Entrepreneurship Theory and Practice, 2009, 33, 193-212.	7.1	99
50	Conquering Relevance: Entrepreneurship Research's Grand Challenge. Entrepreneurship Theory and Practice, 2019, 43, 419-436.	7.1	98
51	Internal versus External Ownership Transition in Family Firms: An Embeddedness Perspective. Entrepreneurship Theory and Practice, 2013, 37, 1319-1340.	7.1	92
52	Measuring the market newness of new ventures. Journal of Business Venturing, 2012, 27, 185-196.	4.0	90
53	The Role of Human Capital in Loan Officers'™ Decision Policies. Entrepreneurship Theory and Practice, 2008, 32, 485-506.	7.1	88
54	Levels of Analysis in Entrepreneurship Research: Current Research Practice and Suggestions for the Future*. , 2007, , 245-265.		85

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55	What Do They Think and Feel about Growth? An Expectancy-Value Approach to Small Business Managers' Attitudes toward Growth. <i>Entrepreneurship Theory and Practice</i> , 2003, 27, 247-270.	7.1	69
56	Exploratory learning structures in artificial cognitive systems. <i>Image and Vision Computing</i> , 2009, 27, 1671-1687.	2.7	66
57	Externally Acquired or Internally Generated? Knowledge Development and Perceived Environmental Dynamism in New Venture Innovation. <i>Entrepreneurship Theory and Practice</i> , 2018, 42, 24-46.	7.1	63
58	What about new entry? Examining the theorized role of new entry in the entrepreneurial orientation-performance relationship. <i>International Small Business Journal</i> , 2015, 33, 351-373.	2.9	61
59	Gender gaps and reentry into entrepreneurial ecosystems after business failure. <i>Small Business Economics</i> , 2019, 53, 517-531.	4.4	59
60	The Effects of CEO Founder Status and Stock Ownership on Entrepreneurial Orientation in Small Firms. <i>Journal of Small Business Management</i> , 2017, 55, 32-55.	2.8	57
61	Impulsivity and Entrepreneurial Action. <i>Academy of Management Perspectives</i> , 2018, 32, 379-403.	4.3	56
62	The Emergence of Evidence-Based Entrepreneurship. <i>Entrepreneurship Theory and Practice</i> , 2014, 38, 209-216.	7.1	52
63	Dispositional Positive and Negative Affect and Self-Employment Transitions: The Mediating Role of Job Satisfaction. <i>Entrepreneurship Theory and Practice</i> , 2020, 44, 451-474.	7.1	50
64	ADHD Symptoms, Entrepreneurial Orientation (EO), and Firm Performance. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 92-117.	7.1	49
65	Location choices of graduate entrepreneurs. <i>Research Policy</i> , 2017, 46, 1490-1504.	3.3	41
66	Simple Rules, Templates, and Heuristics! An Attempt to Deconstruct the Craft of Writing an Entrepreneurship Paper. <i>Entrepreneurship Theory and Practice</i> , 2020, 44, 371-390.	7.1	30
67	ADHD symptoms, entrepreneurial passion, and entrepreneurial performance. <i>Small Business Economics</i> , 2021, 57, 1693-1713.	4.4	27
68	Entrepreneurship in the Future: A Delphi Study of ETP and JBV Editorial Board Members. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 1239-1275.	7.1	27
69	Act or Wait-and-See? Adversity, Agility, and Entrepreneur Wellbeing across Countries during the COVID-19 Pandemic. <i>Entrepreneurship Theory and Practice</i> , 2023, 47, 682-723.	7.1	26
70	Innovation and Imitation as Sources of Sustainable Competitive Advantage. <i>Management Research</i> , 2007, 5, 71-82.	0.5	24
71	Entrepreneurial learning under uncertainty: exploring the role of self-efficacy and perceived complexity. <i>Entrepreneurship and Regional Development</i> , 2020, 32, 606-628.	2.0	22
72	Orchestrating boundaries: The effect of R&D boundary permeability on new venture growth. <i>Journal of Business Venturing</i> , 2019, 34, 63-79.	4.0	21

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73	A holistic approach to the evolution of an entrepreneurial ecosystem: An exploratory study of academic spin-offs. <i>Journal of Business Venturing</i> , 2021, 36, 106143.	4.0	21
74	A Resource-Based View on Organic and Acquired Growth. <i>Advances in Entrepreneurship, Firm Emergence and Growth</i> , 0, , 175-194.	1.5	18
75	Fear not, want not: Untangling the effects of social cost of failure on high-growth entrepreneurship. <i>Small Business Economics</i> , 2021, 57, 531-553.	4.4	18
76	Dynamics of external growth in SMEs: A process model of acquisition capabilities emergence. <i>Schmalenbach Business Review</i> , 2007, 59, 282-305.	0.9	17
77	Envisioning Entrepreneurship's Future: Introducing Me-Search and Research Agendas. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 955-966.	7.1	17
78	Business failure and institutions in entrepreneurship: a systematic review and research agenda. <i>Small Business Economics</i> , 2022, 58, 1997-2023.	4.4	16
79	The New Venture Innovation Process: Examining the Role of Absorptive Capacity. <i>Advances in Entrepreneurship, Firm Emergence and Growth</i> , 0, , 159-185.	1.5	15
80	What does not kill you makes you stronger: Entrepreneurs' childhood adversity, resilience, and career success. <i>Journal of Business Research</i> , 2022, 151, 40-55.	5.8	15
81	INTENTIONS AND GROWTH: THE MODERATING ROLE OF RESOURCES AND OPPORTUNITIES.. <i>Proceedings - Academy of Management</i> , 2001, 2001, F1-F6.	0.0	13
82	Mental Health in the Family Business: A Conceptual Model and a Research Agenda. <i>Entrepreneurship Theory and Practice</i> , 2020, 44, 55-80.	7.1	12
83	Entrepreneurial Team Diversity and Productivity: The Role of Family Relationships in Nascent Ventures. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 386-417.	7.1	12
84	The Polygenic Risk Score of Subjective Well-Being, Self-Employment, and Earnings Among Older Individuals*. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 440-466.	7.1	11
85	Entrepreneurial impulsivity is not rational judgment. <i>Journal of Business Venturing Insights</i> , 2019, 11, e00105.	2.0	10
86	GROWTH MOTIVATION AND GROWTH: UNTANGLING CAUSAL RELATIONSHIPS.. <i>Proceedings - Academy of Management</i> , 2003, 2003, H1-H6.	0.0	9
87	Aspiring for, and achieving growth: the moderating role of resources and opportunities. , 2013, , .		9
88	A Dynamic Model of Entrepreneurial Opportunity: Integrating Kirzner's and Mises's Approaches to Entrepreneurial Action.. <i>Quarterly Journal of Austrian Economics</i> , 2020, 23, 499-541.	0.5	9
89	Scott A. Shane: winner of the Global Award for Entrepreneurship Research. <i>Small Business Economics</i> , 2009, 33, 131-140.	4.4	8
90	De la creatividad al lanzamiento de productos: el papel del conocimiento en los procesos de innovaci3n e imitaci3n. <i>Cuadernos De Econom3a Y Direcci3n De La Empresa</i> , 2009, 12, 95-118.	0.5	7

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91	A FLEXIBLE RUNTIME SYSTEM FOR IMAGE PROCESSING IN A DISTRIBUTED COMPUTATIONAL ENVIRONMENT FOR AN UNMANNED AERIAL VEHICLE. International Journal of Pattern Recognition and Artificial Intelligence, 2006, 20, 763-780.	0.7	5
92	ADHD Symptoms, Entrepreneurial Orientation (EO) and Firm Performance. Proceedings - Academy of Management, 2018, 2018, 15046.	0.0	5
93	Risk, proactivity and uncertainties as determinants of the decision to imitate or to innovate. International Journal of Technology Intelligence and Planning, 2007, 3, 343.	0.6	4
94	"ADHD, Impulsivity and Entrepreneurship". Proceedings - Academy of Management, 2016, 2016, 14003.	0.0	4
95	Building an integrative model of small business growth. , 2013, , .		3
96	Working in Bedâ€”A Commentary on â€œAutomation, Algorithms, and Beyond: Why Work Design Matters More than Ever in a Digital Worldâ€•by Parker and Grote. Applied Psychology, 2020, , .	4.4	3
97	Levels of Analysis in Entrepreneurship Research: Current Research Practice and Suggestions for the Future. , 2007, , 245-265.		3
98	Prototyping, Visualization and Simulation Using the Application Visualization System. Series in Machine Perception and Artificial Intelligence, 1994, , 33-61.	0.1	2
99	Modes of Knowledge Acquisition and Innovation in Different Environments: An Examination of New Firms. SSRN Electronic Journal, 0, , .	0.4	1
100	THE EFFECT OF TOP MANAGEMENT TEAM CHARACTERISTICS ON PRODUCT INNOVATION AMONG NEW VENTURES: THE MODERATING ROLE OF BEHAVIORAL INTEGRATION.. Proceedings - Academy of Management, 2010, 2010, 1-6.	0.0	1
101	Advancing firm growth research: a focus on growth mode instead of growth rate. , 2013, , .		1
102	Organic and acquisitive growth: re-examining, testing and extending Penroseâ€™s growth theory. , 2013, , .		1
103	A FLEXIBLE RUNTIME SYSTEM FOR IMAGE PROCESSING IN A DISTRIBUTED COMPUTATIONAL ENVIRONMENT FOR AN UNMANNED AERIAL VEHICLE. , 2002, , .		1
104	Antecedents and Consequences of Early Entrepreneurial Behaviors: Planning versus Actions. Proceedings - Academy of Management, 2016, 2016, 16855.	0.0	1
105	Dynamics of External Growth in SME. Advances in Entrepreneurship, Firm Emergence and Growth, 0, , 229-266.	1.5	0
106	Location Choices of Graduate Entrepreneurs. SSRN Electronic Journal, 2017, , .	0.4	0
107	New Venture Innovation in Dynamic Markets. SSRN Electronic Journal, 0, , .	0.4	0
108	Firm Growth: Assessing Resource-Based Explanations. Proceedings - Academy of Management, 2014, 2014, 13979.	0.0	0

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109	Managing Resources and Boundaries: The Effect of Boundary Permeability on New Venture Growth. Proceedings - Academy of Management, 2015, 2015, 14460.	0.0	0
110	Team Diversity and New Venture Performance: The Role of Family Relationships. Proceedings - Academy of Management, 2015, 2015, 18156.	0.0	0