

# Gordon M Phillips

## List of Publications by Year in descending order

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57  
papers

8,907  
citations

236925

25  
h-index

289244

40  
g-index

67  
all docs

67  
docs citations

67  
times ranked

2621  
citing authors

#	ARTICLE	IF	CITATIONS
1	Does Industry Competition Influence Analyst Coverage Decisions and Career Outcomes?. Journal of Financial and Quantitative Analysis, 2023, 58, 711-745.	3.5	3
2	Outsourcing Through Purchase Contracts and Firm Capital Structure. Management Science, 2021, 67, 363-387.	4.1	15
3	The impact of consumer credit access on self-employment and entrepreneurship. Journal of Financial Economics, 2021, 141, 345-371.	9.0	30
4	Innovation Activities and Integration through Vertical Acquisitions. Review of Financial Studies, 2020, 33, 2937-2976.	6.8	88
5	CEOs and the Product Market: When Are Powerful CEOs Beneficial?. Journal of Financial and Quantitative Analysis, 2019, 54, 2295-2326.	3.5	50
6	Conglomerate Industry Choice and Product Language. Management Science, 2018, 64, 3735-3755.	4.1	31
7	Text-Based Industry Momentum. Journal of Financial and Quantitative Analysis, 2018, 53, 2355-2388.	3.5	61
8	The Impact of Bank Credit on Labor Reallocation and Aggregate Industry Productivity. Journal of Finance, 2018, 73, 2787-2836.	5.1	99
9	Feature Selection Methods For Understanding Business Competitor Relationships. , 2018, , .		2
10	Web Text-based Network Industry Classifications. , 2017, , .		4
11	Financing and New Product Decisions of Private and Publicly Traded Firms. Review of Financial Studies, 2017, 30, 1744-1789.	6.8	41
12	Extending Industry Specialization through Cross-Border Acquisitions. Review of Financial Studies, 2017, 30, 1539-1582.	6.8	55
13	Text-Based Network Industries and Endogenous Product Differentiation. Journal of Political Economy, 2016, 124, 1423-1465.	4.5	1,297
14	Financing Decisions and Product Introductions of Private and Publicly Traded Firms. SSRN Electronic Journal, 2014, , .	0.4	0
15	Product Market Momentum. SSRN Electronic Journal, 2014, , .	0.4	1
16	Real Asset Illiquidity and the Cost of Capital. Journal of Financial and Quantitative Analysis, 2014, 49, 1-32.	3.5	133
17	Product Market Threats, Payouts, and Financial Flexibility. Journal of Finance, 2014, 69, 293-324.	5.1	699
18	Conglomerate Firms, Internal Capital Markets, and the Theory of the Firm. Annual Review of Financial Economics, 2013, 5, 225-244.	4.7	80

#	ARTICLE	IF	CITATIONS
19	Discussion of A Measure of Competition Based on 10â€K Filings. Journal of Accounting Research, 2013, 51, 437-447.	4.5	5
20	How Do Firm Financial Conditions Affect Product Quality and Pricing?. Management Science, 2013, 59, 1764-1782.	4.1	95
21	Private and Public Merger Waves. Journal of Finance, 2013, 68, 2177-2217.	5.1	183
22	R&D and the Incentives from Merger and Acquisition Activity. Review of Financial Studies, 2013, 26, 34-78.	6.8	279
23	Why do public firms issue private and public securities?. Journal of Financial Intermediation, 2012, 21, 619-658.	2.5	155
24	R&D and the Incentives from Merger and Acquisition Activity. SSRN Electronic Journal, 2012, , .	0.4	21
25	Product Market Threats, Payouts, and Financial Flexibility. SSRN Electronic Journal, 2012, , .	0.4	38
26	Post-Merger Restructuring and the Boundaries of the Firm. SSRN Electronic Journal, 2011, , .	0.4	15
27	Text-Based Network Industries and Endogenous Product Differentiation. SSRN Electronic Journal, 2011, , .	0.4	45
28	Post-merger restructuring and the boundaries of the firm. Journal of Financial Economics, 2011, 102, 317-343.	9.0	189
29	Real and Financial Industry Booms and Busts. Journal of Finance, 2010, 65, 45-86.	5.1	281
30	How Do Firm Financial Conditions Affect Product Quality and Pricing?. SSRN Electronic Journal, 2010, , .	0.4	5
31	Product Market Synergies and Competition in Mergers and Acquisitions: A Text-Based Analysis. Review of Financial Studies, 2010, 23, 3773-3811.	6.8	1,171
32	The Industry Life Cycle, Acquisitions and Investment: Does Firm Organization Matter?. Journal of Finance, 2008, 63, 673-708.	5.1	137
33	Post-Merger Restructuring and the Boundaries of the Firm. SSRN Electronic Journal, 2008, , .	0.4	0
34	Conglomerate Firms and Internal Capital Markets**We thank Espen Eckbo and N.R. Prabhala for helpful comments.. , 2007, , 423-479.		59
35	The Industry Life Cycle and Acquisitions and Investment: Does Firm Organization Matter?. SSRN Electronic Journal, 2005, , .	0.4	18
36	How Does Industry Affect Firm Financial Structure?. Review of Financial Studies, 2005, 18, 1433-1466.	6.8	620

#	ARTICLE	IF	CITATIONS
37	Do Conglomerate Firms Allocate Resources Inefficiently Across Industries? Theory and Evidence. <i>Journal of Finance</i> , 2002, 57, 721-767.	5.1	606
38	Is There an Optimal Industry Financial Structure?. <i>SSRN Electronic Journal</i> , 2001, , .	0.4	4
39	The Market for Corporate Assets: Who Engages in Mergers and Asset Sales and Are There Efficiency Gains?. <i>Journal of Finance</i> , 2001, 56, 2019-2065.	5.1	667
40	Corporate Equity Ownership, Strategic Alliances, and Product Market Relationships. <i>Journal of Finance</i> , 2000, 55, 2791-2815.	5.1	458
41	The Market for Corporate Assets: Who Engages in Mergers and Asset Sales and are there Efficiency Gains?. <i>SSRN Electronic Journal</i> , 2000, , .	0.4	62
42	Asset Efficiency and Reallocation Decisions of Bankrupt Firms. <i>Journal of Finance</i> , 1998, 53, 1495-1532.	5.1	162
43	Capital Structure and Product Market Behavior: An Examination of Plant Exit and Investment Decisions. <i>Review of Financial Studies</i> , 1997, 10, 767-803.	6.8	315
44	Increased debt and industry product markets an empirical analysis. <i>Journal of Financial Economics</i> , 1995, 37, 189-238.	9.0	410
45	Information and Normal Backwardation as Determinants of Trading Performance: Evidence From the North Sea Oil Forward Market. <i>Economic Journal</i> , 1994, 104, 76.	3.6	19
46	Private and Public Merger Waves. <i>SSRN Electronic Journal</i> , 0, , .	0.4	27
47	Conglomerate Industry Choice and Product Differentiation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
48	The Stock Market, Product Uniqueness, and Comovement of Peer Firms. <i>SSRN Electronic Journal</i> , 0, , .	0.4	9
49	Conglomerate Firms, Internal Capital Markets and the Theory of the Firm. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
50	Extending Comparative Advantage Through Cross-Border Acquisitions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
51	CEOs and the Product Market: When are Powerful CEOs Beneficial?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8
52	Do Public Firms Respond to Investment Opportunities More than Private Firms? The Impact of Initial Firm Quality. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
53	Does Product Market Competition Influence Analyst Coverage and Analyst Career Success?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	7
54	Venture Capital Investments and Merger and Acquisition Activity Around the World. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0

#	ARTICLE	IF	CITATIONS
55	R&D and the Market for Acquisitions. SSRN Electronic Journal, 0, , .	0.4	3
56	Product Market Competition and Analyst Coverage Decisions. SSRN Electronic Journal, 0, , .	0.4	0
57	Does Industry Competition Influence Analyst-level Coverage Decisions and Career Outcomes?. SSRN Electronic Journal, 0, , .	0.4	1