

Gordon M Phillips

List of Publications by Year in descending order

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57
papers

8,907
citations

236925

25
h-index

289244

40
g-index

67
all docs

67
docs citations

67
times ranked

2621
citing authors

#	ARTICLE	IF	CITATIONS
1	Text-Based Network Industries and Endogenous Product Differentiation. <i>Journal of Political Economy</i> , 2016, 124, 1423-1465.	4.5	1,297
2	Product Market Synergies and Competition in Mergers and Acquisitions: A Text-Based Analysis. <i>Review of Financial Studies</i> , 2010, 23, 3773-3811.	6.8	1,171
3	Product Market Threats, Payouts, and Financial Flexibility. <i>Journal of Finance</i> , 2014, 69, 293-324.	5.1	699
4	The Market for Corporate Assets: Who Engages in Mergers and Asset Sales and Are There Efficiency Gains?. <i>Journal of Finance</i> , 2001, 56, 2019-2065.	5.1	667
5	How Does Industry Affect Firm Financial Structure?. <i>Review of Financial Studies</i> , 2005, 18, 1433-1466.	6.8	620
6	Do Conglomerate Firms Allocate Resources Inefficiently Across Industries? Theory and Evidence. <i>Journal of Finance</i> , 2002, 57, 721-767.	5.1	606
7	Corporate Equity Ownership, Strategic Alliances, and Product Market Relationships. <i>Journal of Finance</i> , 2000, 55, 2791-2815.	5.1	458
8	Increased debt and industry product markets an empirical analysis. <i>Journal of Financial Economics</i> , 1995, 37, 189-238.	9.0	410
9	Capital Structure and Product Market Behavior: An Examination of Plant Exit and Investment Decisions. <i>Review of Financial Studies</i> , 1997, 10, 767-803.	6.8	315
10	Real and Financial Industry Booms and Busts. <i>Journal of Finance</i> , 2010, 65, 45-86.	5.1	281
11	R&D and the Incentives from Merger and Acquisition Activity. <i>Review of Financial Studies</i> , 2013, 26, 34-78.	6.8	279
12	Post-merger restructuring and the boundaries of the firm. <i>Journal of Financial Economics</i> , 2011, 102, 317-343.	9.0	189
13	Private and Public Merger Waves. <i>Journal of Finance</i> , 2013, 68, 2177-2217.	5.1	183
14	Asset Efficiency and Reallocation Decisions of Bankrupt Firms. <i>Journal of Finance</i> , 1998, 53, 1495-1532.	5.1	162
15	Why do public firms issue private and public securities?. <i>Journal of Financial Intermediation</i> , 2012, 21, 619-658.	2.5	155
16	The Industry Life Cycle, Acquisitions and Investment: Does Firm Organization Matter?. <i>Journal of Finance</i> , 2008, 63, 673-708.	5.1	137
17	Real Asset Illiquidity and the Cost of Capital. <i>Journal of Financial and Quantitative Analysis</i> , 2014, 49, 1-32.	3.5	133
18	The Impact of Bank Credit on Labor Reallocation and Aggregate Industry Productivity. <i>Journal of Finance</i> , 2018, 73, 2787-2836.	5.1	99

#	ARTICLE	IF	CITATIONS
19	How Do Firm Financial Conditions Affect Product Quality and Pricing?. Management Science, 2013, 59, 1764-1782.	4.1	95
20	Innovation Activities and Integration through Vertical Acquisitions. Review of Financial Studies, 2020, 33, 2937-2976.	6.8	88
21	Conglomerate Firms, Internal Capital Markets, and the Theory of the Firm. Annual Review of Financial Economics, 2013, 5, 225-244.	4.7	80
22	The Market for Corporate Assets: Who Engages in Mergers and Asset Sales and are there Efficiency Gains?. SSRN Electronic Journal, 2000, , .	0.4	62
23	Text-Based Industry Momentum. Journal of Financial and Quantitative Analysis, 2018, 53, 2355-2388.	3.5	61
24	Conglomerate Firms and Internal Capital Markets**We thank Espen Eckbo and N.R. Prabhala for helpful comments.. , 2007, , 423-479.		59
25	Extending Industry Specialization through Cross-Border Acquisitions. Review of Financial Studies, 2017, 30, 1539-1582.	6.8	55
26	CEOs and the Product Market: When Are Powerful CEOs Beneficial?. Journal of Financial and Quantitative Analysis, 2019, 54, 2295-2326.	3.5	50
27	Text-Based Network Industries and Endogenous Product Differentiation. SSRN Electronic Journal, 2011, , .	0.4	45
28	Financing and New Product Decisions of Private and Publicly Traded Firms. Review of Financial Studies, 2017, 30, 1744-1789.	6.8	41
29	Product Market Threats, Payouts, and Financial Flexibility. SSRN Electronic Journal, 2012, , .	0.4	38
30	Conglomerate Industry Choice and Product Language. Management Science, 2018, 64, 3735-3755.	4.1	31
31	The impact of consumer credit access on self-employment and entrepreneurship. Journal of Financial Economics, 2021, 141, 345-371.	9.0	30
32	Private and Public Merger Waves. SSRN Electronic Journal, 0, , .	0.4	27
33	R&D and the Incentives from Merger and Acquisition Activity. SSRN Electronic Journal, 2012, , .	0.4	21
34	Information and Normal Backwardation as Determinants of Trading Performance: Evidence From the North Sea Oil Forward Market. Economic Journal, 1994, 104, 76.	3.6	19
35	The Industry Life Cycle and Acquisitions and Investment: Does Firm Organization Matter?. SSRN Electronic Journal, 2005, , .	0.4	18
36	Post-Merger Restructuring and the Boundaries of the Firm. SSRN Electronic Journal, 2011, , .	0.4	15

#	ARTICLE	IF	CITATIONS
37	Outsourcing Through Purchase Contracts and Firm Capital Structure. <i>Management Science</i> , 2021, 67, 363-387.	4.1	15
38	The Stock Market, Product Uniqueness, and Comovement of Peer Firms. <i>SSRN Electronic Journal</i> , 0, , .	0.4	9
39	CEOs and the Product Market: When are Powerful CEOs Beneficial?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8
40	Does Product Market Competition Influence Analyst Coverage and Analyst Career Success?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	7
41	How Do Firm Financial Conditions Affect Product Quality and Pricing?. <i>SSRN Electronic Journal</i> , 2010, , .	0.4	5
42	Discussion of A Measure of Competition Based on 10â€K Filings. <i>Journal of Accounting Research</i> , 2013, 51, 437-447.	4.5	5
43	Is There an Optimal Industry Financial Structure?. <i>SSRN Electronic Journal</i> , 2001, , .	0.4	4
44	Conglomerate Industry Choice and Product Differentiation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
45	Web Text-based Network Industry Classifications. , 2017, , .		4
46	R&D and the Market for Acquisitions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
47	Does Industry Competition Influence Analyst Coverage Decisions and Career Outcomes?. <i>Journal of Financial and Quantitative Analysis</i> , 2023, 58, 711-745.	3.5	3
48	Conglomerate Firms, Internal Capital Markets and the Theory of the Firm. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
49	Extending Comparative Advantage Through Cross-Border Acquisitions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
50	Feature Selection Methods For Understanding Business Competitor Relationships. , 2018, , .		2
51	Product Market Momentum. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	1
52	Does Industry Competition Influence Analyst-level Coverage Decisions and Career Outcomes?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
53	Post-Merger Restructuring and the Boundaries of the Firm. <i>SSRN Electronic Journal</i> , 2008, , .	0.4	0
54	Financing Decisions and Product Introductions of Private and Publicly Traded Firms. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	0

#	ARTICLE	IF	CITATIONS
55	Do Public Firms Respond to Investment Opportunities More than Private Firms? The Impact of Initial Firm Quality. SSRN Electronic Journal, 0, , .	0.4	0
56	Venture Capital Investments and Merger and Acquisition Activity Around the World. SSRN Electronic Journal, 0, , .	0.4	0
57	Product Market Competition and Analyst Coverage Decisions. SSRN Electronic Journal, 0, , .	0.4	0