

Joel A C Baum

List of Publications by Year in descending order

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85
papers

13,484
citations

76326

40
h-index

95266

68
g-index

111
all docs

111
docs citations

111
times ranked

6165
citing authors

#	ARTICLE	IF	CITATIONS
1	Don't go it alone: alliance network composition and startups' performance in Canadian biotechnology. <i>Strategic Management Journal</i> , 2000, 21, 267-294.	7.3	2,085
2	Institutional Linkages and Organizational Mortality. <i>Administrative Science Quarterly</i> , 1991, 36, 187.	6.9	1,127
3	Picking winners or building them? Alliance, intellectual, and human capital as selection criteria in venture financing and performance of biotechnology startups. <i>Journal of Business Venturing</i> , 2004, 19, 411-436.	6.3	1,045
4	Localized Competition and Organizational Failure in the Manhattan Hotel Industry, 1898-1990. <i>Administrative Science Quarterly</i> , 1992, 37, 580.	6.9	605
5	Survival-Enhancing Learning in the Manhattan Hotel Industry, 1898-1980. <i>Management Science</i> , 1998, 44, 996-1016.	4.1	599
6	Making the Next Move: How Experiential and Vicarious Learning Shape the Locations of Chains' Acquisitions. <i>Administrative Science Quarterly</i> , 2000, 45, 766.	6.9	572
7	Institutional Embeddedness and the Dynamics of Organizational Populations. <i>American Sociological Review</i> , 1992, 57, 540.	5.2	508
8	Dancing with Strangers: Aspiration Performance and the Search for Underwriting Syndicate Partners. <i>Administrative Science Quarterly</i> , 2005, 50, 536-575.	6.9	472
9	Love Thy Neighbor? Differentiation and Agglomeration in the Manhattan Hotel Industry, 1898-1990. <i>Administrative Science Quarterly</i> , 1997, 42, 304.	6.9	415
10	Aspiration Performance and Railroads' Patterns of Learning from Train Wrecks and Crashes. <i>Organization Science</i> , 2007, 18, 368-385.	4.5	410
11	OPPORTUNITY AND CONSTRAINT: ORGANIZATIONS' LEARNING FROM THE OPERATING AND COMPETITIVE EXPERIENCE OF INDUSTRIES. <i>Strategic Management Journal</i> , 1997, 18, 75-98.	7.3	389
12	Chain Affiliation and the Failure of Manhattan Hotels, 1898-1980. <i>Administrative Science Quarterly</i> , 1997, 42, 68.	6.9	334
13	Where do small worlds come from?. <i>Industrial and Corporate Change</i> , 2003, 12, 697-725.	2.8	310
14	Dynamics of dyadic competitive interaction. <i>Strategic Management Journal</i> , 1999, 20, 251-278.	7.3	280
15	Organizational Niches and the Dynamics of Organizational Mortality. <i>American Journal of Sociology</i> , 1994, 100, 346-380.	0.5	276
16	COMPETITIVE DYNAMICS OF INTERFIRM RIVALRY.. <i>Academy of Management Journal</i> , 1996, 39, 255-291.	6.3	262
17	Cultivating an Institutional Ecology of Organizations: Comment on Hannan, Carroll, Dundon, and Torres. <i>American Sociological Review</i> , 1995, 60, 529.	5.2	204
18	Network-Independent Partner Selection and the Evolution of Innovation Networks. <i>Management Science</i> , 2010, 56, 2094-2110.	4.1	202

#	ARTICLE	IF	CITATIONS
19	Organizational Niches and the Dynamics of Organizational Founding. <i>Organization Science</i> , 1994, 5, 483-501.	4.5	183
20	TOWARD AN INSTITUTIONAL ECOLOGY OF ORGANIZATIONAL FOUNDING.. <i>Academy of Management Journal</i> , 1996, 39, 1378-1427.	6.3	179
21	ALLIANCE-BASED COMPETITIVE DYNAMICS.. <i>Academy of Management Journal</i> , 2002, 45, 791-806.	6.3	175
22	Competitive Dynamics Of Interfirm Rivalry. <i>Academy of Management Journal</i> , 1996, 39, 255-291.	6.3	170
23	MANAGEMENT CHALLENGES IN A NEW TIME.. <i>Academy of Management Journal</i> , 2002, 45, 916-930.	6.3	150
24	Built to Last but Falling Apart: Cohesion, Friction, and Withdrawal from Interfirm Alliances. <i>Academy of Management Journal</i> , 2010, 53, 302-322.	6.3	130
25	It's All in the Name: Failure-Induced Learning by Multiunit Chains. <i>Administrative Science Quarterly</i> , 2003, 48, 33.	6.9	126
26	Time to Break Up: Social and Instrumental Antecedents of Firm Exits from Exchange Cliques. <i>Academy of Management Journal</i> , 2005, 48, 499-520.	6.3	116
27	Desperately seeking spillovers? Increasing returns, industrial organization and the location of new entrants in geographic and technological space. <i>Industrial and Corporate Change</i> , 2007, 16, 89-130.	2.8	111
28	CHANCE, IMITATIVE, AND STRATEGIC ANTECEDENTS TO MULTIMARKET CONTACT.. <i>Academy of Management Journal</i> , 1999, 42, 171-193.	6.3	102
29	Better with Age? Tie Longevity and the Performance Implications of Bridging and Closure. <i>Organization Science</i> , 2012, 23, 529-546.	4.5	98
30	The Legitimacy of Organizational Downsizing in Canada: An Analysis of Explanatory Media Accounts. <i>Canadian Journal of Administrative Sciences</i> , 1998, 15, 93-107.	1.5	88
31	OPPORTUNITY AND CONSTRAINT: ORGANIZATIONSâ€™ LEARNING FROM THE OPERATING AND COMPETITIVE EXPERIENCE OF INDUSTRIES. <i>Strategic Management Journal</i> , 1997, 18, 75-98.	7.3	80
32	Inventive and uninventive clusters: The case of Canadian biotechnology. <i>Research Policy</i> , 2008, 37, 1108-1131.	6.4	78
33	Dominant Designs and Population Dynamics in Telecommunications Services: Founding and Failure of Facsimile Transmission Service Organizations, 1965-1992. <i>Social Science Research</i> , 1995, 24, 97-135.	2.0	76
34	Competing in groups. <i>Managerial and Decision Economics</i> , 2004, 25, 453-471.	2.5	70
35	The rise of human service chains: antecedents to acquisitions and their effects on the quality of care in US nursing homes. <i>Managerial and Decision Economics</i> , 2002, 23, 261-282.	2.5	65
36	Greener Pastures: Outside Options and Strategic Alliance Withdrawal. <i>Organization Science</i> , 2013, 24, 79-98.	4.5	64

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37	Toward An Institutional Ecology of Organizational Founding. <i>Academy of Management Journal</i> , 1996, 39, 1378-1427.	6.3	54
38	HITS AND MISSES: MANAGERS' (MIS)CATEGORIZATION OF COMPETITORS IN THE MANHATTAN HOTEL INDUSTRY. <i>Advances in Strategic Management</i> , 0, , 119-156.	0.1	54
39	Alliance-Based Competitive Dynamics. <i>Academy of Management Journal</i> , 2002, 45, 791-806.	6.3	51
40	Whole-Part Coevolutionary Competition in Organizations. , 1999, , 113-136.		49
41	EDITORS' INTRODUCTION: GEOGRAPHY AND STRATEGY: THE STRATEGIC MANAGEMENT OF SPACE AND PLACE. <i>Advances in Strategic Management</i> , 0, , 1-19.	0.1	47
42	The Small World of Canadian Capital Markets: Statistical Mechanics of Investment Bank Syndicate Networks, 1952-1989. <i>Canadian Journal of Administrative Sciences</i> , 2004, 21, 307-325.	1.5	47
43	Canadian Biotechnology Start-Ups, 1991-1997: The Role of Incumbents' Patents and Strategic Alliances in Controlling Competition. <i>Social Science Research</i> , 2000, 29, 503-534.	2.0	46
44	CONTEXT, TECHNOLOGY AND STRATEGY: FORGING NEW PERSPECTIVES ON THE INDUSTRY LIFE CYCLE. <i>Advances in Strategic Management</i> , 0, , 1-21.	0.1	45
45	Competitive Parity, Status Disparity, and Mutual Forbearance: Securities Analysts' Competition for Investor Attention. <i>Academy of Management Journal</i> , 2014, 57, 38-62.	6.3	40
46	The Wal-Mart Effect: Wave of Destruction or Creative Destruction?. <i>Economic Geography</i> , 2009, 85, 209-236.	4.6	38
47	Sophistication of interfirm network strategies in the Canadian investment banking industry. <i>Scandinavian Journal of Management</i> , 2004, 20, 103-124.	1.9	35
48	Does evidence of network effects on firm performance in pooled cross-section support prescriptions for network strategy?. <i>Strategic Management Journal</i> , 2014, 35, 652-667.	7.3	34
49	Introduction: A multiunit, multimarket world. <i>Advances in Strategic Management</i> , 0, , 1-28.	0.1	33
50	œI Think You Think I Think You're Lyingœ: The Interactive Epistemology of Trust in Social Networks. <i>Management Science</i> , 2011, 57, 393-412.	4.1	32
51	Interorganizational learning and the dynamics of chain relationships. <i>Advances in Strategic Management</i> , 0, , 109-139.	0.1	31
52	Dynamics of Organizational Responses to Competition. <i>Social Forces</i> , 1996, 74, 1261.	1.3	30
53	Analysis of Extremes in Management Studies. <i>Research Methodology in Strategy and Management</i> , 0, , 123-196.	0.3	29
54	Reflections on Scientific Misconduct in Management: Unfortunate Incidents or a Normative Crisis?. <i>Academy of Management Perspectives</i> , 2018, 32, 412-442.	6.8	29

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55	Do corporate chains affect quality of care in nursing homes? The role of corporate standardization*. Health Care Management Review, 2007, 32, 168-178.	1.4	27
56	The reorganization of legitimate violence: The contested terrain of the private military and security industry during the post-cold war era. Research in Organizational Behavior, 2013, 33, 3-37.	1.2	23
57	The Changing Basis of Competition in Organizational Populations: The Manhattan Hotel Industry, 1898-1990. Social Forces, 1995, 74, 177.	1.3	22
58	Competition, Institutional Linkages, and Organizational Growth. Social Science Research, 1993, 22, 131-164.	2.0	20
59	Transfer learning in ongoing and newly acquired components of multiunit chains: US nursing homes, 1991-1997. Industrial and Corporate Change, 2006, 15, 41-75.	2.8	16
60	European and North American Approaches to Organizations and Strategy Research: An Atlantic Divide? Not.. Organization Science, 2011, 22, 1663-1679.	4.5	15
61	Mutual Forbearance and Competition Among Security Analysts. Management Science, 2016, 62, 1610-1631.	4.1	14
62	INFORMATION REGIMES, INFORMATION STRATEGIES AND THE EVOLUTION OF INTERFIRM NETWORK TOPOLOGIES. Research in Multi-Level Issues, 0, , 221-264.	0.5	13
63	The Skewed Few. Journal of Management Inquiry, 2012, 21, 349-354.	3.9	13
64	The Rise of Chain Nursing Homes in Ontario, 1971-1996. Social Forces, 1999, 78, 543.	1.3	12
65	The dynamics of network strategies and positions. Advances in Strategic Management, 2008, , 641-671.	0.1	11
66	The Community Ecology of Large Canadian Companies, 1984-1991. Canadian Journal of Administrative Sciences, 1994, 11, 277-294.	1.5	7
67	Between Closure and Holes: Hybrid Network Positions and the Performance of U.K. Investment Banks. SSRN Electronic Journal, 0, , .	0.4	7
68	Introduction: Ecology versus Strategy or Strategy and Ecology?. Advances in Strategic Management, 0, , 1-26.	0.1	5
69	Don't go it alone: alliance network composition and startups' performance in Canadian biotechnology. , 2000, 21, 267.		5
70	Community Ecology and Employment Dynamics: A Study of Large Canadian Organizations, 1985-1992. Social Forces, 1994, 73, 1.	1.3	4
71	Industrial Clustering and Innovative Output. , 2014, , 65-81.		4
72	The globalization of strategy research: Permanent pluralism or prelude to a new synthesis?. Advances in Strategic Management, 2010, , xiii-xxxii.	0.1	3

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73	Aspiration Performance and Railroads' Patterns of Experiential Learning from Train Wrecks and Crashes. SSRN Electronic Journal, 0, , .	0.4	2
74	MODELS AS AN EXPLANATORY STRATEGY AND THE UBIQUITY OF INFORMATION AS AN EXPLANATION. Research in Multi-Level Issues, 0, , 287-299.	0.5	1
75	Fifth anniversary So!apbox special issue: editorial introduction. Strategic Organization, 2007, 5, 195-196.	5.0	1
76	Greener Pastures: Outside Options and Strategic Alliance Withdrawal. SSRN Electronic Journal, 2011, , .	0.4	1
77	Prescriptions for Network Strategy: Does Evidence of Network Effects in Cross-Section Support Them?. SSRN Electronic Journal, 2012, , .	0.4	1
78	The Excess-Tail Ratio: Correcting Journal Impact Factors for Citation Quality. SSRN Electronic Journal, 0, , .	0.4	1
79	Why Organizations? How and Why People Organize.. Contemporary Sociology, 1994, 23, 589.	0.0	0
80	Institutions and Organizations. Contemporary Sociology, 1998, 27, 161.	0.0	0
81	Still fighting the good fight. Strategic Organization, 2007, 5, 5-11.	5.0	0
82	Editorial: movinâ€™ on up. Strategic Organization, 2010, 8, 5-9.	5.0	0
83	Competitive Parity, Status Disparity, and Mutual Forbearance: Securities Analysts' Competition for Investor Attention. SSRN Electronic Journal, 2013, , .	0.4	0
84	Desperately Seeking Spillovers?: Increasing Returns, Industrial Organization and the Location of New Entrants in Geographic and Technological Space. SSRN Electronic Journal, 0, , .	0.4	0
85	Ecology: Organizations. , 2015, , 890-894.		0