

# Dorothea Kuebler

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/2533327/publications.pdf>

Version: 2024-02-01

33  
papers

1,134  
citations

430874

18  
h-index

454955

30  
g-index

36  
all docs

36  
docs citations

36  
times ranked

787  
citing authors

#	ARTICLE	IF	CITATIONS
1	Limited Depth of Reasoning and Failure of Cascade Formation in the Laboratory. <i>Review of Economic Studies</i> , 2004, 71, 425-441.	5.4	182
2	Unwillingness to pay for privacy: A field experiment. <i>Economics Letters</i> , 2012, 117, 25-27.	1.9	142
3	Social norms and economic incentives in firms. <i>Journal of Economic Behavior and Organization</i> , 2012, 83, 173-185.	2.0	86
4	Gender differences in team work and team competition. <i>Journal of Economic Psychology</i> , 2011, 32, 797-808.	2.2	62
5	Privacy concerns, voluntary disclosure of information, and unraveling: An experiment. <i>European Economic Review</i> , 2015, 75, 43-59.	2.3	59
6	On the Regulation of Social Norms. <i>Journal of Law, Economics, and Organization</i> , 2001, 17, 449-476.	1.5	55
7	Job-market signaling and screening: An experimental comparison. <i>Games and Economic Behavior</i> , 2008, 64, 219-236.	0.8	48
8	Gender discrimination in hiring across occupations: a nationally-representative vignette study. <i>Labour Economics</i> , 2018, 55, 215-229.	1.7	48
9	Implementing quotas in university admissions: An experimental analysis. <i>Games and Economic Behavior</i> , 2014, 85, 232-251.	0.8	46
10	Simultaneous and sequential price competition in heterogeneous duopoly markets: experimental evidence. <i>International Journal of Industrial Organization</i> , 2002, 20, 1437-1460.	1.2	42
11	Information and beliefs in a repeated normal-form game. <i>Experimental Economics</i> , 2012, 15, 622-640.	2.1	40
12	Flipping a coin: Evidence from university applications. <i>Journal of Public Economics</i> , 2018, 167, 240-250.	4.3	40
13	Price versus privacy: an experiment into the competitive advantage of collecting less personal information. <i>Electronic Commerce Research</i> , 2013, 13, 423-455.	5.0	39
14	Experiments on centralized school choice and college admissions: a survey. <i>Experimental Economics</i> , 2021, 24, 434-488.	2.1	35
15	Compensating the cooperators: is sorting in the prisoner's dilemma possible?. <i>Journal of Economic Behavior and Organization</i> , 2005, 56, 61-76.	2.0	33
16	College admissions with entrance exams: Centralized versus decentralized. <i>Journal of Economic Theory</i> , 2018, 176, 886-934.	1.1	32
17	The willingness to pay vs. willingness to accept gap: A failed replication of Plott and Zeiler. <i>European Economic Review</i> , 2015, 78, 120-128.	2.3	27
18	Clean up your own mess: An experimental study of moral responsibility and efficiency. <i>Journal of Public Economics</i> , 2017, 155, 138-146.	4.3	24

#	ARTICLE	IF	CITATIONS
19	Why votes have value: Instrumental voting with overconfidence and overestimation of others' errors. <i>Games and Economic Behavior</i> , 2014, 84, 17-38.	0.8	19
20	Long-term work contracts versus sequential spot markets: experimental evidence on firm-specific investment. <i>Labour Economics</i> , 2003, 10, 407-425.	1.7	12
21	Depth of Reasoning and Information Revelation: An Experiment on the Distribution of k-Levels. <i>International Game Theory Review</i> , 2017, 19, 1750021.	0.5	10
22	Coexistence of public and private job agencies: Screening with heterogeneous institutions. <i>Public Choice</i> , 1999, 101, 85-107.	1.7	7
23	Social pressure, uncertainty, and cooperation. <i>Economics of Governance</i> , 2000, 1, 199-212.	1.5	7
24	On the Failure of Hindsight-Biased Principals to Delegate Optimally. <i>Management Science</i> , 2015, 61, 1938-1958.	4.1	7
25	How to Avoid Black Markets for Appointments with Online Booking Systems. <i>American Economic Review</i> , 2021, 111, 2127-2151.	8.5	7
26	Auctioning off labor contracts: Legal restrictions reconsidered. <i>International Review of Law and Economics</i> , 1997, 17, 63-74.	0.8	4
27	Sustainable Urban Mobility through the Perspective of Overcompliance. <i>Procedia CIRP</i> , 2016, 40, 312-317.	1.9	4
28	How lotteries in school choice help to level the playing field. <i>Games and Economic Behavior</i> , 2021, 129, 198-237.	0.8	4
29	Are Longer Cascades More Stable?. <i>Journal of the European Economic Association</i> , 2005, 3, 330-339.	3.5	4
30	Take Your Time to Grow: A Field Experiment on the Hiring of Youths. <i>German Economic Review</i> , 2019, 20, e706-e729.	1.1	3
31	Who Benefits from Workers with General Skills? Countervailing Incentives in Labour Contracts. <i>Metroeconomica</i> , 2002, 53, 290-314.	1.0	1
32	Hochschulzulassungen in Deutschland: Wem hilft die Reform durch das „Dialogorientierte Serviceverfahren“? <i>Perspektiven Der Wirtschaftspolitik</i> , 2011, 12, 430-444.	0.4	1
33	Peer effects of ambition. <i>Journal of Economic Behavior and Organization</i> , 2022, 193, 161-195.	2.0	0