

Arjen van Witteloostuijn

List of Publications by Year in descending order

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Version: 2024-02-01

183
papers

9,278
citations

76326

40
h-index

48315

88
g-index

193
all docs

193
docs citations

193
times ranked

6209
citing authors

#	ARTICLE	IF	CITATIONS
1	From the Editors: Common method variance in international business research. <i>Journal of International Business Studies</i> , 2010, 41, 178-184.	7.3	2,546
2	Cross-border acquisition abandonment and completion: The effect of institutional differences and organizational learning in the international business service industry, 1981â€“2001. <i>Journal of International Business Studies</i> , 2010, 41, 223-245.	7.3	390
3	Foreign direct investment mode choice: entry and establishment modes in transition economies. <i>Journal of International Business Studies</i> , 2007, 38, 1013-1033.	7.3	318
4	Whatâ€™s in a p? Reassessing best practices for conducting and reporting hypothesis-testing research. <i>Journal of International Business Studies</i> , 2017, 48, 535-551.	7.3	223
5	From the Editors: Student samples in international business research. <i>Journal of International Business Studies</i> , 2009, 40, 361-364.	7.3	213
6	What happens to gazelles? The importance of dynamic management strategy. <i>Small Business Economics</i> , 2010, 35, 203-226.	6.7	193
7	A contextual theory of organizational learning from failures and successes: A study of acquisition completion in the global newspaper industry, 1981â€“2008. <i>Strategic Management Journal</i> , 2012, 33, 938-964.	7.3	182
8	Ceo Locus of Control and Small Firm Performance: an Integrative Framework and Empirical Test. <i>Journal of Management Studies</i> , 1996, 33, 667-700.	8.3	164
9	The Impact of Board Independence and CEO Duality on Firm Performance: A Quantile Regression Analysis for Indonesia, Malaysia, South Korea and Thailand. <i>British Journal of Management</i> , 2010, 21, 607-627.	5.0	163
10	A note on strategic delegation: The market share case. <i>International Journal of Industrial Organization</i> , 2007, 25, 531-539.	1.2	159
11	Human Capital, Social Capital, and Firm Dissolution. <i>Academy of Management Journal</i> , 1998, 41, 425-440.	6.3	157
12	Circular organizing and triple loop learning. <i>Journal of Organizational Change Management</i> , 1999, 12, 439-454.	2.7	157
13	The impact of personality on behavior in five Prisoner's Dilemma games. <i>Journal of Economic Psychology</i> , 1999, 20, 343-377.	2.2	153
14	AN EMPIRICAL TEST OF THE RESOURCE-BASED THEORY: STRATEGIC REGULATION IN THE DUTCH AUDIT INDUSTRY. <i>Strategic Management Journal</i> , 1996, 17, 549-569.	7.3	148
15	A theoretical framework of organizational change. <i>Journal of Organizational Change Management</i> , 2013, 26, 772-792.	2.7	138
16	The (Non)Sense of Organizational Change: An Essai about Universal Management Hypes, Sick Consultancy Metaphors, and Healthy Organization Theories. <i>Organization Studies</i> , 2004, 25, 1205-1231.	5.3	122
17	Bridging Behavioral and Economic Theories of Decline: Organizational Inertia, Strategic Competition, and Chronic Failure. <i>Management Science</i> , 1998, 44, 501-519.	4.1	116
18	Unravelling the internal and external drivers of digital servitization: A dynamic capabilities and contingency perspective on firm strategy. <i>Industrial Marketing Management</i> , 2020, 89, 265-277.	6.7	112

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19	Prosocial Behavior and Public Service Motivation. <i>Public Administration Review</i> , 2016, 76, 177-187.	4.1	100
20	The higher returns to formal education for entrepreneurs versus employees. <i>Small Business Economics</i> , 2013, 40, 375-396.	6.7	89
21	Resource Distributions and Market Partitioning: Dutch Daily Newspapers, 1968 to 1994. <i>American Sociological Review</i> , 2002, 67, 408.	5.2	86
22	Corporate Governance in the Netherlands: an overview of the application of the Tabaksblat Code in 2004. <i>Corporate Governance: an International Review</i> , 2007, 15, 1106-1118.	2.4	81
23	Public Sector Motivation: Personality Traits as Antecedents of the Motivation to Serve the Public Interest. <i>Journal of Public Administration Research and Theory</i> , 2017, 27, 20-35.	3.3	80
24	Team Locus-of-Control Composition, Leadership Structure, Information Acquisition, and Financial Performance: A Business Simulation Study. <i>Academy of Management Journal</i> , 2005, 48, 889-909.	6.3	79
25	Entrepreneurial locus of control and competitive strategies – The moderating effect of environmental dynamism. <i>Journal of Economic Psychology</i> , 2007, 28, 566-589.	2.2	78
26	Drivers of freelance career success. <i>Journal of Organizational Behavior</i> , 2013, 34, 24-46.	4.7	78
27	Industrial Organization and Organizational Ecology: The Potentials for Cross-fertilization. <i>Organization Studies</i> , 1995, 16, 265-298.	5.3	76
28	Auditor human capital and audit firm survival. <i>Accounting, Organizations and Society</i> , 2004, 29, 627-646.	2.8	70
29	On the impact of managerial bonus systems on firm profit and market competition: the cases of pure profit, sales, market share and relative profits compared. <i>Managerial and Decision Economics</i> , 2009, 30, 141-153.	2.5	70
30	Best Practice Recommendations for Replicating Experiments in Public Administration. <i>Journal of Public Administration Research and Theory</i> , 2019, 29, 609-626.	3.3	58
31	A Resource-Based Theory of Market Structure and Organizational Form. <i>Academy of Management Review</i> , 2006, 31, 409-426.	11.7	55
32	What happened to Popperian falsification? Publishing neutral and negative findings. <i>Cross Cultural and Strategic Management</i> , 2016, 23, 481-508.	1.7	55
33	Chinese Bilateral Intra-Industry Trade: A Panel Data Study for 50 Countries in the 1992–2001 Period. <i>Review of World Economics</i> , 2005, 141, 510-540.	2.0	54
34	Cultural Accommodation and Language Priming. <i>Management International Review</i> , 2010, 50, 559-583.	3.3	50
35	Toward Experimental International Business. <i>Cross Cultural Management</i> , 2015, 22, 530-544.	1.1	50
36	Climate, communication and participation impacting commitment to change. <i>Journal of Organizational Change Management</i> , 2015, 28, 1094-1106.	2.7	48

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37	The Shareholderâ€™Manager Relationship and Its Impact on the Likelihood of Firm Bribery. <i>Journal of Business Ethics</i> , 2012, 108, 495-507.	6.0	46
38	Ambitious Entrepreneurship: A Review of Growth Aspirations, Intentions, and Expectations. <i>Advances in Entrepreneurship, Firm Emergence and Growth</i> , 2015, , 127-160.	1.5	46
39	Exploiting opportunities at all cost? Entrepreneurial intent and externalities. <i>Journal of Economic Psychology</i> , 2012, 33, 379-393.	2.2	45
40	The turn from just-in-time to just-in-case globalization in and after times of COVID-19. <i>Social Sciences & Humanities Open</i> , 2020, 2, 100034.	2.2	44
41	Bargaining over managerial contracts in delegation games: managerial power, contract disclosure and cartel behavior. <i>Managerial and Decision Economics</i> , 2007, 28, 897-904.	2.5	43
42	Completion or Abandonment of Mergers and Acquisitions: Evidence from the Newspaper Industry, 1981â€™2000. <i>Journal of Media Economics</i> , 2007, 20, 107-137.	0.8	42
43	Ecology of National Rule Birth: A Longitudinal Study of Dutch Higher Education Law, 1960-2004. <i>Journal of Public Administration Research and Theory</i> , 2010, 20, 187-213.	3.3	42
44	The Effects of Public Service Motivation on Collaborative Behavior: Evidence from Three Experimental Games. <i>International Public Management Journal</i> , 2015, 18, 171-189.	2.0	42
45	Social Value Orientation and Climate Strength as Moderators of the Impact of Work Group Cooperative Climate on Affective Commitment. <i>Journal of Management Studies</i> , 2012, 49, 918-944.	8.3	39
46	Topic Modeling the Researchâ€™Practice Gap in Public Administration. <i>Public Administration Review</i> , 2019, 79, 931-937.	4.1	39
47	Robots do not get the coronavirus: The COVID-19 pandemic and the international division of labor. <i>Journal of International Business Studies</i> , 2021, 52, 1215-1224.	7.3	39
48	The Genesis of Top Management Team Diversity: Selective Turnover Among Top Management Teams in Dutch Newspaper Publishing, 1970â€™94. <i>Academy of Management Journal</i> , 2004, 47, 633-656.	6.3	39
49	Multimarket competition. <i>Journal of Economic Behavior and Organization</i> , 1992, 18, 273-282.	2.0	37
50	Organizational Form Emergence. <i>Journal of Management</i> , 2016, 42, 1344-1373.	9.3	35
51	Strategy and performance of new ventures: A contingency model of the role and influence of the venture capitalist. <i>Venture Capital</i> , 2003, 5, 231-250.	1.6	34
52	A new approach to data access and research transparency (DART). <i>Journal of International Business Studies</i> , 2020, 51, 887-905.	7.3	34
53	Successful corporate democracy: Sustainable cooperation of capital and labor in the Dutch Breman Group. <i>Academy of Management Perspectives</i> , 2004, 18, 54-66.	6.8	33
54	Locus of control and strategic behaviour in a prisoners dilemma game. <i>Personality and Individual Differences</i> , 1999, 27, 695-706.	2.9	31

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55	A General Framework for Estimating Multidimensional Contingency Fit. <i>Organization Science</i> , 2010, 21, 540-553.	4.5	31
56	Policy agendas and births and deaths of political parties. <i>Party Politics</i> , 2013, 19, 381-407.	2.5	29
57	Come on and Take a Free Ride: Contributing to Public Goods in Native and Foreign Language Settings. <i>Academy of Management Learning and Education</i> , 2016, 15, 268-286.	2.5	29
58	Reflections on Scientific Misconduct in Management: Unfortunate Incidents or a Normative Crisis?. <i>Academy of Management Perspectives</i> , 2018, 32, 412-442.	6.8	29
59	Psychological team make-up as a determinant of economic firm performance. <i>Journal of Economic Psychology</i> , 1998, 19, 43-73.	2.2	28
60	Locus of control and learning to cooperate in a prisoner's dilemma game. <i>Personality and Individual Differences</i> , 2002, 32, 929-946.	2.9	28
61	Unpacking LogM: Toward a More General Theory of Party System Density. <i>American Journal of Political Science</i> , 2010, 54, 921-935.	4.5	28
62	Institutional constraints and ecological processes: Evolution of foreign-invested enterprises in the Chinese construction industry, 1993-2006. <i>Journal of International Business Studies</i> , 2010, 41, 539-556.	7.3	28
63	Being flexible through customization - The impact of incubator focus and customization strategies on incubatee survival and growth. <i>Journal of Engineering and Technology Management - JET-M</i> , 2016, 41, 45-64.	2.7	28
64	Lessons from the flipside: How do acquirers learn from divestitures to complete acquisitions?. <i>Long Range Planning</i> , 2018, 51, 252-266.	4.9	28
65	Graduates' personality characteristics and labor market entry an empirical study among dutch economics graduates. <i>Economics of Education Review</i> , 2005, 24, 67-83.	1.4	27
66	From Scooters to Choppers: Product Portfolio Change and Organizational Failure. <i>Long Range Planning</i> , 2006, 39, 11-28.	4.9	27
67	Mergers and acquisitions in the global food processing industry in 1986-2006. <i>Food Policy</i> , 2011, 36, 466-479.	6.0	27
68	Long-Term Concentration in the Dutch Audit Market: The Use of Auditor Association Membership Lists in Historical Research. <i>Abacus</i> , 1995, 31, 152-177.	1.9	26
69	CHANGING NATIONAL RULES: THEORY AND EVIDENCE FROM THE NETHERLANDS (1960-2004). <i>Public Administration</i> , 2008, 86, 499-522.	3.5	26
70	The evolution of higher education rules: evidence for an ecology of law. <i>International Review of Administrative Sciences</i> , 2007, 73, 235-255.	3.1	25
71	Individual motivation among entrepreneurs in the creative and cultural industries: A self-determination perspective. <i>Creativity and Innovation Management</i> , 2019, 28, 389-402.	3.3	25
72	Public Service Motivation and Prosocial Rule-Breaking: An International Vignettes Study in Belgium, Germany, and the Netherlands. <i>Review of Public Personnel Administration</i> , 2022, 42, 258-286.	3.2	24

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73	Industry competition and firm human capital. <i>Small Business Economics</i> , 1996, 8, 347-364.	6.7	22
74	A modified Cournot model of the natural gas market in the European Union: Mixed-motives delegation in a politicized environment. <i>Energy Policy</i> , 2012, 41, 280-285.	8.8	22
75	REGULATORY RED TAPE AND PRIVATE FIRM PERFORMANCE. <i>Public Administration</i> , 2015, 93, 34-51.	3.5	22
76	The entrepreneur's experiential diversity and entrepreneurial performance. <i>Small Business Economics</i> , 2017, 49, 141-161.	6.7	22
77	Do Rules Breed Rules? Vertical Rule-Making Cascades at the Supranational, National, and Organizational Level. <i>International Public Management Journal</i> , 2018, 21, 650-676.	2.0	22
78	Cross-Border Merger & Acquisition Activity and Revealed Comparative Advantage in Manufacturing Industries. <i>Journal of Economics and Management Strategy</i> , 2013, 22, 28-57.	0.8	21
79	Multimarket competition and business strategy. <i>Review of Industrial Organization</i> , 1993, 8, 83-99.	0.7	20
80	Replication studies in international business. <i>Journal of International Business Studies</i> , 2022, 53, 215-230.	7.3	20
81	Configurations of market environments, competitive strategies, manufacturing technologies and human resource management policies. <i>Scandinavian Journal of Management</i> , 2003, 19, 31-62.	1.9	19
82	Joining the pack or going solo? A dynamic theory of new firm positioning. <i>Journal of Business Venturing</i> , 2013, 28, 511-527.	6.3	19
83	Capability, environment and internationalization fit, and financial and marketing performance of MNEs' foreign subsidiaries. <i>Cross Cultural and Strategic Management</i> , 2017, 24, 405-435.	1.7	19
84	Does organizational adaptation really matter? How mission change affects the survival of U.S. federal independent agencies, 1933-2011. <i>Governance</i> , 2017, 30, 663-686.	2.0	19
85	Credible Entry Threats into Contestable Markets: A Symmetric Multi-Market Model of Contestability. <i>Economica</i> , 1992, 59, 437.	1.6	18
86	The internationalization of Chinese industries: Overseas acquisition activity in Chinese mining and manufacturing industries. <i>Asian Business and Management</i> , 2014, 13, 89-116.	2.8	18
87	Explaining the survival of public organizations: Applying density dependence theory to a population of US federal agencies. <i>Public Administration</i> , 2018, 96, 633-650.	3.5	18
88	The added value of implicit motives for management research Development and first validation of a Brief Implicit Association Test (BIAT) for the measurement of implicit motives. <i>PLoS ONE</i> , 2018, 13, e0198094.	2.5	18
89	Is firm growth random? A machine learning perspective. <i>Journal of Business Venturing Insights</i> , 2019, 11, e00107.	3.4	18
90	Maximising and satisficing opposite or equivalent concepts?. <i>Journal of Economic Psychology</i> , 1988, 9, 289-313.	2.2	17

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91	Economic openness and trade linkages of China: An empirical study of the determinants of chinese trade intensities from 1993 to 1999. <i>Review of World Economics</i> , 2004, 140, 254-281.	2.0	17
92	Returns for Entrepreneurs Versus Employees: The Effect of Education and Personal Control on the Relative Performance of Entrepreneurs vis-a-vis Wage Employees. <i>SSRN Electronic Journal</i> , 0, .	0.4	17
93	Works Councils and Organizational Performance. <i>Journal of Labor Research</i> , 2011, 32, 136-156.	0.7	17
94	What drives product-service integration? An abductive study of decision-makers' motives and value strategies. <i>Journal of Business Research</i> , 2020, 117, 189-200.	10.2	17
95	L'entrepreneur ambitieux: État des lieux et perspectives. <i>Revue De L'entrepreneuriat</i> , 2014, Vol. 12, 43-70.	0.2	17
96	Organizational sponsorship and service co-development: A contingency view on service co-development directiveness of business incubators. <i>Technovation</i> , 2020, 98, 102154.	7.8	16
97	Multimarket and multiproject collusion. <i>De Economist</i> , 1994, 142, 253-285.	1.4	15
98	Human resource management in relation to generic strategies: a comparison of chemical and food&drink companies in the Netherlands and Great Britain. <i>International Journal of Human Resource Management</i> , 1996, 7, 383-412.	5.3	15
99	When Does Globalization Lead to Local Adaptation? The Emergence of Hybrid Islamic Schools in Turkey, 1985-2007. <i>American Journal of Sociology</i> , 2017, 122, 1822-1868.	0.5	15
100	New-day statistical thinking: A bold proposal for a radical change in practices. <i>Journal of International Business Studies</i> , 2020, 51, 274-278.	7.3	15
101	Managerial Perceptions of Works Councils' Effectiveness in the Netherlands. <i>Industrial Relations</i> , 2011, 50, 497-513.	1.6	14
102	Willingness to work for multinational enterprises from emerging countries: The case of Chinese multinational enterprises in the Netherlands. <i>International Business Review</i> , 2020, 29, 101713.	4.8	14
103	Learning in economic theory: a taxonomy with an application to expectations formation. <i>Journal of Economic Psychology</i> , 1990, 11, 183-207.	2.2	13
104	Towards the establishment of an internal market for audit services within the European Union. <i>European Accounting Review</i> , 1998, 7, 655-673.	3.8	13
105	The ecology of law. <i>International Journal of Law Crime and Justice</i> , 2003, 31, 55-67.	0.8	13
106	ANALYZING INTER-ORGANIZATIONAL RELATIONSHIPS IN THE CONTEXT OF THEIR NATIONAL BUSINESS SYSTEMS. <i>European Societies</i> , 2009, 11, 49-76.	6.1	13
107	Talking the talk, but not walking the walk: A comparison of self-reported and observed prosocial behaviour. <i>Public Administration</i> , 2020, 98, 995-1010.	3.5	13
108	The growth puzzle in the creative industries. <i>Revue De L'entrepreneuriat</i> , 2018, Vol. 17, 39-58.	0.2	13

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109	The Power Paradox: Implicit and Explicit Power Motives, and the Importance Attached to Prosocial Organizational Goals in SMEs. Sustainability, 2017, 9, 2001.	3.2	12
110	The needs of freelancers and the characteristics of "gigs": Creating beneficial relations between freelancers and their hiring organizations. Emerald Open Research, 0, 1, 8.	0.0	12
111	Theories of competition and market performance. De Economist, 1992, 140, 109-139.	1.4	11
112	Competitive and opportunistic behavior in a prisoner's dilemma game: experimental evidence on the impact of culture and education. Scandinavian Journal of Management, 1999, 15, 333-350.	1.9	11
113	Is pay related to performance in The Netherlands? An analysis of Dutch executive compensation, 2002-2006. De Economist, 2010, 158, 123-149.	1.4	11
114	European and National Rules as Potential Red Tape Drivers: An Ecological Analysis of the Europeanization of Dutch Competition Law, 1962-2010. International Public Management Journal, 2012, 15, 266-287.	2.0	11
115	Foreign Language Anxiety in Professional Contexts. Schmalenbach Business Review, 2016, 17, 195-223.	0.9	11
116	Expected job creation across the cultural industries: a sectoral division and its implications for cultural policy. International Journal of Cultural Policy, 2018, 24, 45-67.	1.5	11
117	A multi-level model of emerging technology: An empirical study of the evolution of biotechnology from 1976 to 2003. PLoS ONE, 2018, 13, e0197024.	2.5	11
118	A Moral Theory of Public Service Motivation. Frontiers in Psychology, 2020, 11, 517763.	2.1	11
119	Micro-foundations of small business internationalization: introduction to the Special Section. Cross Cultural and Strategic Management, 2020, 27, 265-283.	1.7	11
120	SME innovativeness in a dynamic environment: is there any value in combining causation and effectuation?. Technology Analysis and Strategic Management, 2020, 32, 1277-1293.	3.5	11
121	Bribery and the Role of Public Service Motivation and Social Value Orientation: A Multi-Site Experimental Study in Belgium, Germany and the Netherlands. Frontiers in Psychology, 2021, 12, 655964.	2.1	11
122	The Effects of Institutional Change in European Soccer. Jahrbucher Fur Nationalokonomie Und Statistik, 2012, 232, 318-335.	0.7	10
123	BIS and BAS: Biobehaviorally rooted drivers of entrepreneurial intent. Personality and Individual Differences, 2016, 95, 204-213.	2.9	10
124	Welfare distribution effect of a price reduction in the Dutch gas transport market: A scenario analysis of regulatory policy, market form and rent allocation. Energy Policy, 2007, 35, 6299-6308.	8.8	9
125	Managerial Bonus Systems in a Differentiated Duopoly: A Comment. Managerial and Decision Economics, 2012, 33, 61-70.	2.5	9
126	A Game-Theoretic Framework of Trust. International Studies of Management and Organization, 2003, 33, 53-71.	0.6	8

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127	Estimating public performance bias through an MTMM model: the case of police performance in 26 European countries. <i>Policy Studies</i> , 2014, 35, 377-396.	1.6	8
128	The foreign language effect on the self-serving bias: A field experiment in the high school classroom. <i>PLoS ONE</i> , 2018, 13, e0192143.	2.5	8
129	Relationship between arousal and activation, and sensation seeking. <i>Personality and Individual Differences</i> , 1995, 18, 373-384.	2.9	7
130	The (Non)sense of Organizational Change Continued: A Rejoinder to Armbruster and Gluckler. <i>Organization Studies</i> , 2007, 28, 1887-1892.	5.3	7
131	Individual-level heterogeneity and macro-level outcomes. <i>Strategic Organization</i> , 2007, 5, 259-270.	5.0	7
132	Optimal monopoly market area spanning in multidimensional commodity spaces. <i>Managerial and Decision Economics</i> , 2009, 30, 1-14.	2.5	7
133	Toward a behavioural theory of cooperation between managers and employee representatives in works councils. <i>Economic and Industrial Democracy</i> , 2017, 38, 314-343.	1.6	7
134	Cooperating or competing in three languages: cultural accommodation or alienation?. <i>Cross Cultural and Strategic Management</i> , 2017, 24, 167-191.	1.7	7
135	Employee workplace representation in Belgium: effects on firm performance. <i>International Journal of Manpower</i> , 2017, 38, 130-144.	4.4	7
136	Self-sacrifice for the Common Good under Risk and Competition: An Experimental Examination of the Impact of Public Service Motivation in a Volunteer's Dilemma Game. <i>Journal of Public Administration Research and Theory</i> , 2022, 32, 217-232.	3.3	7
137	Micro-Level Adaptation, Macro-Level Selection, and the Dynamics of Market Partitioning. <i>PLoS ONE</i> , 2015, 10, e0144574.	2.5	7
138	Top Management Team Composition and Organizational Ecology: A Nested Hierarchical Selection Theory of Team Reproduction and Organizational Diversity. <i>Advances in Strategic Management</i> , 0, , 103-135.	0.1	6
139	Policing opportunities and threats in Europe. <i>Journal of Organizational Change Management</i> , 2013, 26, 811-829.	2.7	6
140	A cognitive organization theory (COT) of organizational change. <i>Journal of Organizational Change Management</i> , 2017, 30, 903-922.	2.7	6
141	Regional stickiness of novel ideas in the scholarly international business community. <i>Cross Cultural and Strategic Management</i> , 2019, 26, 145-165.	1.7	6
142	Emergence of entrepreneurial populations: a feature dimensionality approach. <i>Small Business Economics</i> , 2020, 54, 971-989.	6.7	6
143	Explicit and Implicit Basic Human Motives, and Public Service Motivation. <i>Frontiers in Psychology</i> , 2020, 11, 1542.	2.1	6
144	Birds of a feather flock together? The survival of underrepresented groups within parliamentary parties, 1991-2015. <i>European Journal of Political Research</i> , 2021, 60, 474-496.	4.1	6

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145	Introduction: Ecology versus Strategy or Strategy and Ecology?. <i>Advances in Strategic Management</i> , 0, , 1-26.	0.1	5
146	The Effects of Personality Composition and Decision-making Processes on Change Preferences of Self-managing Teams. <i>Managerial and Decision Economics</i> , 2011, 32, 333-353.	2.5	5
147	POLITICAL SPACES, DIMENSIONALITY DECLINE AND PARTY COMPETITION. <i>International Journal of Modeling, Simulation, and Scientific Computing</i> , 2013, 16, 1350019.	1.4	5
148	An experimental study into the influence of works council advice on managerial decision-making. <i>Scandinavian Journal of Management</i> , 2014, 30, 358-371.	1.9	5
149	Ideological Polarization and Organizational Form Evolution: A Study of Islamic“Secular Rivalry and High Schools in Turkey, 1971“1998. <i>Social Forces</i> , 2018, 96, 1593-1624.	1.3	5
150	Strategic Decision-Making in a Global Context: The Comprehension Effect of Foreign Language Use on Cooperation. <i>Management International Review</i> , 2020, 60, 351-385.	3.3	5
151	Strategic management in the new economy: Modern information technologies and multichannel contact strategies. <i>Advances in Strategic Management</i> , 0, , 263-304.	0.1	4
152	MARKET DIMENSIONALITY AND THE PROLIFERATION OF SMALL-SCALE FIRMS. <i>International Journal of Modeling, Simulation, and Scientific Computing</i> , 2008, 11, 231-247.	1.4	4
153	The Population Ecology of Technology: An Empirical Study of US Biotechnology Patents from 1976 to 2003. <i>PLoS ONE</i> , 2017, 12, e0169961.	2.5	4
154	The performance effects of attitudes of management <i>vis-À-vis</i> employee representatives in Belgium. <i>Personnel Review</i> , 2018, 47, 133-149.	2.7	4
155	Co-Creative Action Research Experiments“ A Careful Method for Causal Inference and Societal Impact. <i>Social Sciences</i> , 2020, 9, 171.	1.4	4
156	Adapt or Perish? How Parties Respond to Party System Saturation in 21 Western Democracies, 1945“2011. <i>British Journal of Political Science</i> , 2021, 51, 16-38.	3.1	4
157	The Post-Corona Crisis Paradox: How Labor Will Globalize to the Benefit of Emerging Economies. <i>Management and Organization Review</i> , 2021, 17, 40-44.	2.1	4
158	What Makes Entrepreneurs Happy? Psychological Flexibility and Entrepreneurs' Satisfaction. <i>Journal of Business Venturing Insights</i> , 2021, 16, e00263.	3.4	4
159	Common Method Variance in International Business Research: Further Reflections. <i>JIBS Special Collections</i> , 2020, , 409-413.	1.2	4
160	Contestability and investment in average cost reduction. <i>European Journal of Political Economy</i> , 1990, 6, 23-40.	1.8	3
161	The inevitability and irreversibility of organizational uncontrollability. <i>Computational and Mathematical Organization Theory</i> , 2015, 21, 380-405.	2.0	3
162	Identity realization, multiple logics and legitimacy: Organizational foundings during the emergence of the Dutch accounting industry. <i>Accounting, Organizations and Society</i> , 2020, 83, 101104.	2.8	3

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163	Toward Servitized Research: An Integrated Approach for Sustainable Product-Service Innovation. Sustainability, 2021, 13, 8422.	3.2	3
164	Firm Entry Diversity, Resource Space Heterogeneity and Market Structure. Lecture Notes in Economics and Mathematical Systems, 2011, , 153-164.	0.3	3
165	A systematic literature review on SME internationalization: a personality lens. Management Review Quarterly, 2023, 73, 1457-1518.	9.2	3
166	Scale and Scope Economies in the British Motorcycle Industry, 1899â€“1993. Advances in Strategic Management, 0, , 523-548.	0.1	2
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