

# Daniel L Van Knippenberg

## List of Publications by Year in descending order

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Version: 2024-02-01

185  
papers

25,843  
citations

10389

72  
h-index

7348

152  
g-index

193  
all docs

193  
docs citations

193  
times ranked

10459  
citing authors

| #  | ARTICLE   | IF   | CITATIONS |
|----|---|------|-----------|
| 1  | Work Group Diversity and Group Performance: An Integrative Model and Research Agenda.. Journal of Applied Psychology, 2004, 89, 1008-1022.  | 5.3  | 2,085     |
| 2  | Work Group Diversity. Annual Review of Psychology, 2007, 58, 515-541.   | 17.7 | 1,650     |
| 3  | A Critical Assessment of Charismatic"Transformational Leadership Research: Back to the Drawing Board?. Academy of Management Annals, 2013, 7, 1-60.   | 9.6  | 715       |
| 4  | A Cross-Level Perspective on Employee Creativity: Goal Orientation, Team Learning Behavior, and Individual Creativity. Academy of Management Journal, 2009, 52, 280-293.  | 6.3  | 682       |
| 5  | Foci and correlates of organizational identification. Journal of Occupational and Organizational Psychology, 2000, 73, 137-147.   | 4.5  | 671       |
| 6  | Work Motivation and Performance: A Social Identity Perspective. Applied Psychology, 2000, 49, 357-371.  | 7.1  | 646       |
| 7  | Leadership, self, and identity: A review and research agenda. Leadership Quarterly, 2004, 15, 825-856.  | 5.8  | 612       |
| 8  | Motivated Information Processing in Group Judgment and Decision Making. Personality and Social Psychology Review, 2008, 12, 22-49.  | 6.0  | 593       |
| 9  | Bridging faultlines by valuing diversity: Diversity beliefs, information elaboration, and performance in diverse work groups.. Journal of Applied Psychology, 2007, 92, 1189-1199.  | 5.3  | 523       |
| 10 | Transformational and transactional leadership and innovative behavior: The moderating role of psychological empowerment. Journal of Organizational Behavior, 2010, 31, 609-623.   | 4.7  | 507       |
| 11 | Fostering team creativity: Perspective taking as key to unlocking diversity's potential.. Journal of Applied Psychology, 2012, 97, 982-996.   | 5.3  | 490       |
| 12 | Organizational identification versus organizational commitment: self-definition, social exchange, and job attitudes. Journal of Organizational Behavior, 2006, 27, 571-584.   | 4.7  | 475       |
| 13 | Transformational leadership and team innovation: Integrating team climate principles.. Journal of Applied Psychology, 2008, 93, 1438-1446.  | 5.3  | 467       |
| 14 | A SOCIAL IDENTITY MODEL OF LEADERSHIP EFFECTIVENESS IN ORGANIZATIONS. Research in Organizational Behavior, 2003, 25, 243-295.   | 1.2  | 458       |
| 15 | Leader Self-Sacrifice and Leadership Effectiveness: The Moderating Role of Leader Prototypicality.. Journal of Applied Psychology, 2005, 90, 25-37.   | 5.3  | 411       |
| 16 | Defying conventional wisdom: A meta-analytical examination of the differences between demographic and job-related diversity relationships with performance. Organizational Behavior and Human Decision Processes, 2012, 119, 38-53. | 2.5  | 400       |
| 17 | A Critical Assessment of Charismatic"Transformational Leadership Research: Back to the Drawing Board?. Academy of Management Annals, 2013, 7, 1-60.   | 9.6  | 384       |
| 18 | Facing Differences With an Open Mind: Openness to Experience, Salience of Intragroup Differences, and Performance of Diverse Work Groups. Academy of Management Journal, 2008, 51, 1204-1222.                                       | 6.3  | 364       |

| #  | ARTICLE  | IF   | CITATIONS |
|----|--|------|-----------|
| 19 | How do leaders promote cooperation? The effects of charisma and procedural fairness.. Journal of Applied Psychology, 2002, 87, 858-866.  | 5.3  | 343       |
| 20 | A century of work teams in the Journal of Applied Psychology.. Journal of Applied Psychology, 2017, 102, 452-467.  | 5.3  | 325       |
| 21 | The social identity theory of leadership: Theoretical origins, research findings, and conceptual developments. European Review of Social Psychology, 2012, 23, 258-304.  | 9.4  | 314       |
| 22 | How Does Bureaucracy Impact Individual Creativity? A Cross-Level Investigation of Team Contextual Influences on Goal Orientationâ€“Creativity Relationships. Academy of Management Journal, 2011, 54, 624-641.                                 | 6.3  | 287       |
| 23 | A Social Identity Analysis of Leadership Endorsement: The Effects of Leader Ingroup Prototypicality and Distributive Intergroup Fairness. Personality and Social Psychology Bulletin, 2001, 27, 1508-1519.                                     | 3.0  | 274       |
| 24 | Searing Sentiment Or Cold Calculation? The Effects Of Leader Emotional Displays On Team Performance Depend On Follower Epistemic Motivation. Academy of Management Journal, 2009, 52, 562-580.   | 6.3  | 267       |
| 25 | Organizational identification after a merger: A social identity perspective. British Journal of Social Psychology, 2002, 41, 233-252.  | 2.8  | 258       |
| 26 | A social identity perspective on leadership and employee creativity. Journal of Organizational Behavior, 2009, 30, 963-982.  | 4.7  | 248       |
| 27 | Motivated information processing and group decision-making: Effects of process accountability on information processing and decision quality. Journal of Experimental Social Psychology, 2007, 43, 539-552.                                    | 2.2  | 247       |
| 28 | Embodying who we are: Leader group prototypicality and leadership effectiveness. Leadership Quarterly, 2011, 22, 1078-1091.  | 5.8  | 244       |
| 29 | Social Identity and Leadership Processes in Groups. Advances in Experimental Social Psychology, 2003, 35, 1-52.  | 3.3  | 241       |
| 30 | Group diversity and group identification: The moderating role of diversity beliefs. Human Relations, 2008, 61, 1463-1492.  | 5.4  | 240       |
| 31 | The possessive self as a barrier to conflict resolution: Effects of mere ownership, process accountability, and self-concept clarity on competitive cognitions and behavior.. Journal of Personality and Social Psychology, 2005, 89, 345-357. | 2.8  | 234       |
| 32 | â€œLicense to Failâ€“ Goal definition, leader group prototypicality, and perceptions of leadership effectiveness after leader failure. Organizational Behavior and Human Decision Processes, 2008, 105, 14-35.                                 | 2.5  | 223       |
| 33 | Creative self-efficacy and individual creativity in team contexts: Cross-level interactions with team informational resources.. Journal of Applied Psychology, 2012, 97, 1282-1290.  | 5.3  | 217       |
| 34 | Intergroup Leadership in Organizations: Leading Across Group and Organizational Boundaries. Academy of Management Review, 2012, 37, 232-255.   | 11.7 | 202       |
| 35 | Cultural Diversity and Team Performance: The Role of Team Member Goal Orientation. Academy of Management Journal, 2013, 56, 782-804.   | 6.3  | 200       |
| 36 | Diversity faultlines, shared objectives, and top management team performance. Human Relations, 2011, 64, 307-336.  | 5.4  | 195       |

| #  | ARTICLE  | IF   | CITATIONS |
|----|--|------|-----------|
| 37 | Group information elaboration and group decision making: The role of shared task representations. <i>Organizational Behavior and Human Decision Processes</i> , 2008, 105, 82-97.                              | 2.5  | 192       |
| 38 | Teams in Pursuit of Radical Innovation: A Goal Orientation Perspective. <i>Academy of Management Review</i> , 2014, 39, 423-438.   | 11.7 | 192       |
| 39 | Social Identity and Social Exchange: Identification, Support, and Withdrawal From the Job. <i>Journal of Applied Social Psychology</i> , 2007, 37, 457-477.  | 2.0  | 191       |
| 40 | Diversity mindsets and the performance of diverse teams. <i>Organizational Behavior and Human Decision Processes</i> , 2013, 121, 183-193.   | 2.5  | 191       |
| 41 | Interactive effects of work group and organizational identification on job satisfaction and extra-role behavior. <i>Journal of Vocational Behavior</i> , 2008, 72, 388-399.                                    | 3.4  | 185       |
| 42 | Unity through diversity: Value-in-diversity beliefs, work group diversity, and group identification.. <i>Group Dynamics</i> , 2007, 11, 207-222.   | 1.2  | 183       |
| 43 | Past, present, and potential future of team diversity research: From compositional diversity to emergent diversity. <i>Organizational Behavior and Human Decision Processes</i> , 2016, 136, 135-145.          | 2.5  | 182       |
| 44 | Leader self-sacrifice and leadership effectiveness: The moderating role of leader self-confidence. <i>Organizational Behavior and Human Decision Processes</i> , 2004, 95, 140-155.                            | 2.5  | 180       |
| 45 | Creativity and Innovation Under Constraints: A Cross-Disciplinary Integrative Review. <i>Journal of Management</i> , 2019, 45, 96-121.   | 9.3  | 172       |
| 46 | Creating High-Impact Literature Reviews: An Argument for "Integrative Reviews"™. <i>Journal of Management Studies</i> , 2020, 57, 1277-1289.   | 8.3  | 161       |
| 47 | Disentangling the Fairness & Discrimination and Synergy Perspectives on Diversity Climate. <i>Journal of Management</i> , 2016, 42, 1136-1168.   | 9.3  | 153       |
| 48 | The role of transformational leadership in enhancing team reflexivity. <i>Human Relations</i> , 2008, 61, 1593-1616.   | 5.4  | 151       |
| 49 | Continuing and Changing Group Identities: The Effects of Merging on Social Identification and Ingroup Bias. <i>Personality and Social Psychology Bulletin</i> , 2003, 29, 679-690.                             | 3.0  | 149       |
| 50 | Leadership and fairness: The state of the art. <i>European Journal of Work and Organizational Psychology</i> , 2007, 16, 113-140.  | 3.7  | 148       |
| 51 | Team Innovation. <i>Annual Review of Organizational Psychology and Organizational Behavior</i> , 2017, 4, 211-233.   | 9.9  | 148       |
| 52 | Procedural fairness and self-esteem. <i>European Journal of Social Psychology</i> , 1993, 23, 313-325.   | 2.4  | 144       |
| 53 | To reflect or not to reflect: Prior team performance as a boundary condition of the effects of reflexivity on learning and final team performance. <i>Journal of Organizational Behavior</i> , 2013, 34, 6-23. | 4.7  | 138       |
| 54 | How leader displays of happiness and sadness influence follower performance: Emotional contagion and creative versus analytical performance. <i>Leadership Quarterly</i> , 2013, 24, 172-188.                  | 5.8  | 138       |

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|----|--|-----|-----------|
| 55 | On Angry Leaders and Agreeable Followers. <i>Psychological Science</i> , 2010, 21, 1827-1834.  | 3.3 | 134       |
| 56 | Ethical leadership and follower organizational deviance: The moderating role of follower moral attentiveness. <i>Leadership Quarterly</i> , 2015, 26, 190-203.   | 5.8 | 132       |
| 57 | Doing Well by Doing Good? Analyzing the Relationship Between CEO Ethical Leadership and Firm Performance. <i>Journal of Business Ethics</i> , 2015, 128, 635-651.  | 6.0 | 129       |
| 58 | Diversity in goal orientation, team reflexivity, and team performance. <i>Organizational Behavior and Human Decision Processes</i> , 2011, 114, 153-164.   | 2.5 | 125       |
| 59 | Information, Attention, and Decision Making. <i>Academy of Management Journal</i> , 2015, 58, 649-657.   | 6.3 | 125       |
| 60 | Rewarding Leadership and Fair Procedures as Determinants of Self-Esteem.. <i>Journal of Applied Psychology</i> , 2005, 90, 3-12.   | 5.3 | 120       |
| 61 | Knowledge about the distribution of information and group decision making: When and why does it work?. <i>Organizational Behavior and Human Decision Processes</i> , 2009, 108, 218-229.                             | 2.5 | 118       |
| 62 | License to fail? How leader group prototypicality moderates the effects of leader performance on perceptions of leadership effectiveness. <i>Leadership Quarterly</i> , 2009, 20, 434-451.                           | 5.8 | 109       |
| 63 | Affective Match in Leadership: Leader Emotional Displays, Follower Positive Affect, and Follower Performance. <i>Journal of Applied Social Psychology</i> , 2008, 38, 868-902.                                       | 2.0 | 108       |
| 64 | The Catalyst Effect: The Impact of Transactive Memory System Structure on Team Performance. <i>Academy of Management Journal</i> , 2014, 57, 1154-1173.  | 6.3 | 107       |
| 65 | An Image of Who We Might Become: Vision Communication, Possible Selves, and Vision Pursuit. <i>Organization Science</i> , 2014, 25, 1172-1194.   | 4.5 | 107       |
| 66 | The role of regulatory fit in visionary leadership. <i>Journal of Organizational Behavior</i> , 2010, 31, 499-518.   | 4.7 | 97        |
| 67 | Structuring for team success: The interactive effects of network structure and cultural diversity on team potency and performance. <i>Organizational Behavior and Human Decision Processes</i> , 2014, 124, 245-255. | 2.5 | 95        |
| 68 | A special gift we bestow on you for being representative of us: Considering leader charisma from a self-categorization perspective. <i>British Journal of Social Psychology</i> , 2006, 45, 303-320.                 | 2.8 | 93        |
| 69 | Focusing on followers: The role of regulatory focus and possible selves in visionary leadership. <i>Leadership Quarterly</i> , 2010, 21, 457-468.  | 5.8 | 92        |
| 70 | Leader group prototypicality and leadership effectiveness: The moderating role of need for cognitive closure. <i>Leadership Quarterly</i> , 2005, 16, 503-516.   | 5.8 | 91        |
| 71 | Team reflexivity, development of shared task representations, and the use of distributed information in group decision making.. <i>Group Dynamics</i> , 2009, 13, 265-280.   | 1.2 | 90        |
| 72 | On ethical leadership impact: The role of follower mindfulness and moral emotions. <i>Journal of Organizational Behavior</i> , 2015, 36, 182-195.  | 4.7 | 84        |

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|----|--|-----|-----------|
| 73 | Advancing the social identity theory of leadership: A meta-analytic review of leader group prototypicality. <i>Organizational Psychology Review</i> , 2021, 11, 35-72.   | 4.3 | 84        |
| 74 | Who Takes the Lead in Risky Decision Making? Effects of Group Members' Risk Preferences and Prototypicality. <i>Organizational Behavior and Human Decision Processes</i> , 2000, 83, 213-234.                        | 2.5 | 82        |
| 75 | More than meets the eye: The role of subordinates' self-perceptions in leader categorization processes. <i>Leadership Quarterly</i> , 2011, 22, 367-382.   | 5.8 | 81        |
| 76 | Research in leadership, self, and identity: A sample of the present and a glimpse of the future. <i>Leadership Quarterly</i> , 2005, 16, 495-499.  | 5.8 | 80        |
| 77 | Cooperation as a function of leader self-sacrifice, trust, and identification. <i>Leadership and Organization Development Journal</i> , 2005, 26, 355-369.   | 3.0 | 79        |
| 78 | Leader power and self-serving behavior: The Moderating Role of Accountability. <i>Leadership Quarterly</i> , 2012, 23, 13-26.  | 5.8 | 79        |
| 79 | A paradox perspective on the interactive effects of visionary and empowering leadership. <i>Organizational Behavior and Human Decision Processes</i> , 2019, 155, 20-30.   | 2.5 | 77        |
| 80 | The X-factor: On the relevance of implicit leadership and followership theories for leader-member exchange agreement. <i>European Journal of Work and Organizational Psychology</i> , 2010, 19, 333-363.             | 3.7 | 76        |
| 81 | Gender and leadership aspiration: The impact of work-life initiatives. <i>Human Resource Management</i> , 2018, 57, 855-868.   | 5.8 | 75        |
| 82 | Interacting Dimensions of Diversity: Cross-Categorization and the Functioning of Diverse Work Groups.. <i>Group Dynamics</i> , 2007, 11, 79-94.  | 1.2 | 74        |
| 83 | Outperforming whom? A multilevel study of performance-prove goal orientation, performance, and the moderating role of shared team identification.. <i>Journal of Applied Psychology</i> , 2015, 100, 1811-1824.      | 5.3 | 72        |
| 84 | Cooperating If One's Goals Are Collective-Based: Social Identification Effects in Social Dilemmas as a Function of Goal Transformation. <i>Journal of Applied Social Psychology</i> , 2008, 38, 1562-1579.           | 2.0 | 70        |
| 85 | Leader Empowering Behaviour: The Leader's Perspective. <i>British Journal of Management</i> , 2010, 21, 701-716.   | 5.0 | 70        |
| 86 | In-group prototypicality and persuasion: Determinants of heuristic and systematic message processing. <i>British Journal of Social Psychology</i> , 1994, 33, 289-300.   | 2.8 | 69        |
| 87 | Cooperation with leaders in social dilemmas: On the effects of procedural fairness and outcome favorability in structural cooperation. <i>Organizational Behavior and Human Decision Processes</i> , 2003, 91, 1-11. | 2.5 | 69        |
| 88 | The Interactive Effects of Mood and Trait Negative Affect in Group Decision Making. <i>Organization Science</i> , 2010, 21, 731-744.   | 4.5 | 69        |
| 89 | Visions of Change as Visions of Continuity. <i>Academy of Management Journal</i> , 2019, 62, 667-690.  | 6.3 | 69        |
| 90 | Trading wine: On the endowment effect, loss aversion, and the comparability of consumer goods. <i>Journal of Economic Psychology</i> , 1998, 19, 485-495.  | 2.2 | 67        |

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|-----|---|-----|-----------|
| 91  | Leader emotion as a catalyst of effective leader communication of visions, value-laden messages, and goals. <i>Organizational Behavior and Human Decision Processes</i> , 2013, 122, 53-68.                                     | 2.5 | 67        |
| 92  | Antecedents and consequences of empowering leadership: Leader power distance, leader perception of team capability, and team innovation. <i>Journal of Organizational Behavior</i> , 2020, 41, 551-566.                         | 4.7 | 67        |
| 93  | Prototypicality of arguments and conformity to ingroup norms. <i>European Journal of Social Psychology</i> , 1992, 22, 141-155.   | 2.4 | 66        |
| 94  | Buying and selling exchange goods: Loss aversion and the endowment effect. <i>Journal of Economic Psychology</i> , 1996, 17, 517-524.   | 2.2 | 64        |
| 95  | Leader power and leader self-serving behavior: The role of effective leadership beliefs and performance information. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 922-933.                                      | 2.2 | 64        |
| 96  | Leader self-definition and leader self-serving behavior. <i>Leadership Quarterly</i> , 2010, 21, 509-529.   | 5.8 | 62        |
| 97  | Leader Affective Displays and Attributions of Charisma: The Role of Arousal. <i>Journal of Applied Social Psychology</i> , 2008, 38, 2594-2614.   | 2.0 | 60        |
| 98  | Leader openness, nationality dissimilarity, and voice in multinational management teams. <i>Journal of International Business Studies</i> , 2012, 43, 591-613.  | 7.3 | 60        |
| 99  | Different Strokes for Different Teams: The Contingent Effects of Positive and Negative Feedback on the Creativity of Informationally Homogeneous and Diverse Teams. <i>Academy of Management Journal</i> , 2018, 61, 2159-2181. | 6.3 | 60        |
| 100 | Leadership and Affect: Moving the Hearts and Minds of Followers. <i>Academy of Management Annals</i> , 2016, 10, 799-840.   | 9.6 | 59        |
| 101 | Team-oriented leadership: The interactive effects of leader group prototypicality, accountability, and team identification.. <i>Journal of Applied Psychology</i> , 2013, 98, 658-667.  | 5.3 | 58        |
| 102 | When Interteam Conflict Spirals into Intrateam Power Struggles: The Pivotal Role of Team Power Structures. <i>Academy of Management Journal</i> , 2018, 61, 1100-1130.  | 6.3 | 58        |
| 103 | Organizational identification and "currencies of exchange" integrating social identity and social exchange perspectives. <i>Journal of Applied Social Psychology</i> , 2016, 46, 34-45.   | 2.0 | 57        |
| 104 | Group member prototypicality and intergroup negotiation: How one's standing in the group affects negotiation behaviour. <i>British Journal of Social Psychology</i> , 2007, 46, 129-152.  | 2.8 | 56        |
| 105 | The impact of strategic dissent on organizational outcomes: A meta-analytic integration. <i>Strategic Management Journal</i> , 2018, 39, 379-402.   | 7.3 | 56        |
| 106 | The Dark Side of Visionary Leadership in Strategy Implementation: Strategic Alignment, Strategic Consensus, and Commitment. <i>Journal of Management</i> , 2020, 46, 637-665.   | 9.3 | 56        |
| 107 | Ethnic diversity and distributed information in group decision making: The importance of information elaboration.. <i>Group Dynamics</i> , 2008, 12, 307-320.   | 1.2 | 55        |
| 108 | Motivation in Words: Promotion- and Prevention-Oriented Leader Communication in Times of Crisis. <i>Journal of Management</i> , 2018, 44, 2859-2887.  | 9.3 | 54        |

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|-----|--|------|-----------|
| 109 | Leadership and Uncertainty: How Role Ambiguity Affects the Relationship between Leader Group Prototypicality and Leadership Effectiveness. <i>British Journal of Management</i> , 2010, 21, 411-421.   | 5.0  | 52        |
| 110 | Heard it through the grapevine: Indirect networks and employee creativity.. <i>Journal of Applied Psychology</i> , 2015, 100, 567-574.   | 5.3  | 51        |
| 111 | Group leadership and shared task representations in decision making groups. <i>Leadership Quarterly</i> , 2012, 23, 94-106.  | 5.8  | 50        |
| 112 | A motivational lens model of person Ã— situation interactions in employee creativity.. <i>Journal of Applied Psychology</i> , 2020, 105, 1129-1144.  | 5.3  | 50        |
| 113 | The Theory Crisis in Management Research: Solving the Right Problem. <i>Academy of Management Review</i> , 2021, 46, 667-683.  | 11.7 | 48        |
| 114 | Visionary Leadership. , 0, , .   |      | 44        |
| 115 | Self-esteem and outcome fairness: Differential importance of procedural and outcome considerations.. <i>Journal of Applied Psychology</i> , 2001, 86, 621-628.   | 5.3  | 43        |
| 116 | Nothing Succeeds Like Moderation: A Social Self-Regulation Perspective on Cultural Dissimilarity and Performance. <i>Academy of Management Journal</i> , 2014, 57, 1284-1308.  | 6.3  | 43        |
| 117 | Strategic consensus mapping: A new method for testing and visualizing strategic consensus within and between teams. <i>Strategic Management Journal</i> , 2014, 35, 1053-1069.   | 7.3  | 43        |
| 118 | Leader group prototypicality and job satisfaction: The moderating role of job stress and team identification.. <i>Group Dynamics</i> , 2007, 11, 165-175.  | 1.2  | 43        |
| 119 | Beyond social exchange: Collectivismâ€™s moderating role in the relationship between perceived organizational support and organizational citizenship behaviour. <i>European Journal of Work and Organizational Psychology</i> , 2015, 24, 152-160. | 3.7  | 42        |
| 120 | Gender and leadership aspiration: the impact of organizational identification. <i>Leadership and Organization Development Journal</i> , 2017, 38, 1018-1037.   | 3.0  | 41        |
| 121 | Exploitation and Exploration Climatesâ€™ Influence on Performance and Creativity: Diminishing Returns as Function of Self-Efficacy. <i>Journal of Management</i> , 2018, 44, 870-891.  | 9.3  | 39        |
| 122 | Relational Considerations in the Use of Influence Tactics1. <i>Journal of Applied Social Psychology</i> , 1999, 29, 806-819.   | 2.0  | 36        |
| 123 | The Coevolution of Social Networks and Thoughts of Quitting. <i>Academy of Management Journal</i> , 2019, 62, 22-43.   | 6.3  | 36        |
| 124 | Meaning-based leadership. <i>Organizational Psychology Review</i> , 2020, 10, 6-28.  | 4.3  | 36        |
| 125 | Do Group and Organizational Identification Help or Hurt Intergroup Strategic Consensus?. <i>Journal of Management</i> , 2020, 46, 234-260.   | 9.3  | 34        |
| 126 | A Diversity Mindset Perspective on Inclusive Leadership. <i>Group and Organization Management</i> , 2022, 47, 779-797.   | 4.4  | 34        |



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|-----|---|-----|-----------|
| 127 | Too Masculine, Too Bad. <i>Group and Organization Management</i> , 2016, 41, 458-490.   | 4.4 | 33        |
| 128 | Training Leader Emotion Regulation and Leadership Effectiveness. <i>Journal of Business and Psychology</i> , 2017, 32, 747-757.   | 4.0 | 33        |
| 129 | Self-sacrificial leadership and follower self-esteem: When collective identification matters.. <i>Group Dynamics</i> , 2006, 10, 233-245.   | 1.2 | 32        |
| 130 | Leadership and Affect: Moving the Hearts and Minds of Followers. <i>Academy of Management Annals</i> , 2016, 10, 799-840.   | 9.6 | 32        |
| 131 | The <i>Academy of Management Annals</i> : Looking Back, Looking Forward. <i>Academy of Management Annals</i> , 2018, 12, 1-4.   | 9.6 | 30        |
| 132 | Emotional intelligence, management of subordinate's emotions, and leadership effectiveness. <i>Leadership and Organization Development Journal</i> , 2018, 39, 592-607.   | 3.0 | 30        |
| 133 | How Self-Relevant is Fair Treatment? Social Self-Esteem Moderates Interactional Justice Effects. <i>Social Justice Research</i> , 2004, 17, 407-419.  | 1.1 | 27        |
| 134 | When Organizational Identification Elicits Moral Decision-Making: A Matter of the Right Climate. <i>Journal of Business Ethics</i> , 2017, 142, 155-168.  | 6.0 | 27        |
| 135 | Individual differences in the leader categorization to openness to influence relationship. <i>Group Processes and Intergroup Relations</i> , 2011, 14, 605-622.   | 3.9 | 26        |
| 136 | Leadership and fairness: Taking stock and looking ahead. <i>European Journal of Work and Organizational Psychology</i> , 2008, 17, 173-179.   | 3.7 | 25        |
| 137 | Respectful leadership: Reducing performance challenges posed by leader role incongruence and gender dissimilarity. <i>Human Relations</i> , 2018, 71, 1590-1610.  | 5.4 | 25        |
| 138 | Intergroup Leadership Across Distinct Subgroups and Identities. <i>Personality and Social Psychology Bulletin</i> , 2018, 44, 1090-1103.  | 3.0 | 25        |
| 139 | Individuation or Depersonalization: The Influence of Personal Status Position. <i>Group Processes and Intergroup Relations</i> , 2000, 3, 63-77.  | 3.9 | 22        |
| 140 | Good Effects of Bad Feelings: Negative Affectivity and Group Decision-making. <i>British Journal of Management</i> , 2010, 21, 375-392.   | 5.0 | 20        |
| 141 | In the moral eye of the beholder: the interactive effects of leader and follower moral identity on perceptions of ethical leadership and LMX quality. <i>Frontiers in Psychology</i> , 2015, 6, 1126.                             | 2.1 | 20        |
| 142 | Team Diversity and Categorization Salience. <i>Organizational Research Methods</i> , 2016, 19, 433-474.   | 9.1 | 19        |
| 143 | Paradoxical leadership as sensegiving: stimulating change-readiness and change-oriented performance. <i>Leadership and Organization Development Journal</i> , 2022, 43, 225-237.  | 3.0 | 19        |
| 144 | Leader and organizational identification and organizational citizenship behaviors: Examining cross-lagged relationships and the moderating role of collective identity orientation. <i>Human Relations</i> , 2021, 74, 1716-1745. | 5.4 | 18        |

| #   | ARTICLE   | IF   | CITATIONS |
|-----|---|------|-----------|
| 145 | Gender and leadership aspiration: Interpersonal and collective elements of cooperative climate differentially influence women and men. <i>Journal of Applied Social Psychology</i> , 2017, 47, 591-604.         | 2.0  | 17        |
| 146 | Creativity and Imitation: Effects of Regulatory Focus and Creative Exemplar Quality. <i>Creativity Research Journal</i> , 2011, 23, 346-356.  | 2.6  | 15        |
| 147 | A Network Utilization Perspective on the Leadership Advancement of Minorities. <i>Academy of Management Review</i> , 2020, 45, 109-129.   | 11.7 | 15        |
| 148 | Capturing the state of the science to change the state of the science: A categorization approach to integrative reviews. <i>Journal of Organizational Behavior</i> , 2021, 42, 104-117.                         | 4.7  | 15        |
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