Phanish Puranam

List of Publications by Year
in descending order

56 papers	5,983 citations	159358 30 h-index	182168 51 g-index
58 all docs	58 docs citations	58 times ranked	3341 citing authors

#	Article	IF	Citations
1	Division of Labor Through Self-Selection. Organization Science, 2022, 33, 810-830.	3.0	18
2	Does design thinking training increase creativity? Results from a field experiment with middle-school students. Innovation: Management, Policy and Practice, 2022, 24, 315-332.	2.6	15
3	Formal Hierarchy As a Source of Upward Status Disagreement? A Theoretical Perspective. Organization Science, 2022, 33, 464-482.	3.0	2
4	Do Alliance portfolios encourage or impede new business practice adoption? Theory and evidence from the private equity industry. Strategic Management Journal, 2022, 43, 2279-2312.	4.7	3
5	Ambiguity can compensate for semantic differences in human-AI communication. Computers in Human Behavior Reports, 2022, 6, 100200.	2.3	0
6	Algorithm Supported Induction for Building Theory: How Can We Use Prediction Models to Theorize?. Organization Science, 2021, 32, 856-880.	3.0	43
7	Self-Confirming Biased Beliefs in Organizational "Learning by Doing". Complexity, 2021, 2021, 1-14.	0.9	3
8	Adaptation or Persistence? Emergence and Revision of Organization Designs in New Ventures. Organization Science, 2021, 32, 1439-1472.	3.0	19
9	Human–AI collaborative decision-making as an organization design problem. Journal of Organization Design, 2021, 10, 75-80.	0.7	21
10	Resolving governance disputes in communities: A study of software license decisions. Strategic Management Journal, 2020, 41, 1837-1868.	4.7	21
11	Transparency and Fairness in Organizational Decisions: An Experimental Investigation Using the Paired Ultimatum Game. Strategy Science, 2020, 5, 55-70.	2.1	9
12	The Theorist as an Endangered Species?. Journal of Marketing Behavior, 2019, 4, 43-48.	0.4	2
13	Editorial: A Model Is a Model. Strategy Science, 2019, 4, 1-3.	2.1	27
14	What Is Different About Digital Strategy? From Quantitative to Qualitative Change. Strategy Science, 2019, 4, 253-261.	2.1	143
15	Searching for Structure: Formal Organization Design as a Guide to Network Evolution. Management Science, 2018, 64, 3879-3895.	2.4	58
16	The Microstructure of Organizations. , 2018, , .		153
17	Organizational adaptation to interdependence shifts: The role of integrator structures. Strategic Management Journal, 2017, 38, 1041-1061.	4.7	31
18	When will we stop studying innovations in organizing, and start creating them?. Innovation: Management, Policy and Practice, 2017, 19, 5-10.	2.6	12

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19	Incentive Redesign and Collaboration in Organizations: Evidence from a Natural Experiment. Strategic Management Journal, 2017, 38, 2333-2352.	4.7	28
20	GitHub: exploring the space between boss-less and hierarchical forms of organizing. Journal of Organization Design, 2017, 6, 1.	0.7	55
21	The implementation imperative: Why one should implement even imperfect strategies perfectly. Strategic Management Journal, 2016, 37, 1529-1546.	4.7	59
22	Object Salience in the Division of Labor: Experimental Evidence. Management Science, 2016, 62, 2110-2128.	2.4	35
23	How Initial Representations Shape Coupled Learning Processes. Organization Science, 2016, 27, 323-335.	3.0	57
24	The (Under) Performance of Mega-Projects: A Meta-Organizational Perspective. Proceedings - Academy of Management, 2015, 2015, 11299.	0.0	19
25	Modelling Bounded Rationality in Organizations: Progress and Prospects. Academy of Management Annals, 2015, 9, 337-392.	5.8	88
26	Modelling Bounded Rationality in Organizations: Progress and Prospects. Academy of Management Annals, 2015, 9, 337-392.	5.8	47
27	The Nature of Expertise in Organization Design: Evidence from an Expert–Novice Comparison. Advances in Strategic Management, 2015, , 181-209.	0.1	5
28	Business groups in developing capital markets: Towards a complementarity perspective. Strategic Management Journal, 2015, 36, 1277-1296.	4.7	123
29	Valve's Way. Journal of Organization Design, 2015, 4, 2.	0.7	57
30	Closing Thoughts & Open Questions. Journal of Organization Design, 2015, 4, 22.	0.7	1
31	The Firm as a Coordination System: Evidence from Software Services Offshoring. Organization Science, 2014, 25, 1253-1271.	3.0	81
32	What's "New" About New Forms of Organizing?. Academy of Management Review, 2014, 39, 162-180.	7.4	387
33	Trust over time in exchange relationships: Meta-analysis and theory. Strategic Management Journal, 2014, 35, 1891-1902.	4.7	119
34	How much to make and how much to buy? An analysis of optimal plural sourcing strategies. Strategic Management Journal, 2013, 34, 1145-1161.	4.7	79
35	Organization Design: The Epistemic Interdependence Perspective. Academy of Management Review, 2012, 37, 419-440.	7.4	246
36	Expeditions Without Maps: When are faulty initial representations useful in coupled learning?. Proceedings - Academy of Management, 2012, 2012, 10413.	0.0	2

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37	Meta‐organization design: Rethinking design in interorganizational and community contexts. Strategic Management Journal, 2012, 33, 571-586.	4.7	524
38	Architecture of Adaptation: Role of the corporate office in adaptation of the multi-business firm. Proceedings - Academy of Management, 2012, 2012, 13024.	0.0	0
39	INDIA INSIDE. Business Strategy Review, 2011, 22, 61-63.	0.0	7
40	Integrating distributed work: comparing task design, communication, and tacit coordination mechanisms. Strategic Management Journal, 2011, 32, 849-875.	4.7	252
41	Repeated Interactions and Contractual Detail: Identifying the Learning Effect. Organization Science, 2010, 21, 186-201.	3.0	162
42	Trust and Governance: Untangling A Tangled Web. Academy of Management Review, 2009, 34, 11-31.	7.4	224
43	Value appropriation as an organizational capability: the case of IP protection through patents. Strategic Management Journal, 2009, 30, 765-789.	4.7	147
44	Integrating Acquired Capabilities: When Structural Integration Is (Un)necessary. Organization Science, 2009, 20, 313-328.	3.0	326
45	Renewal Through Reorganization: The Value of Inconsistencies Between Formal and Informal Organization. Organization Science, 2009, 20, 422-440.	3.0	392
46	Integration Through Incentives Within Differentiated Organizations. Organization Science, 2008, 19, 860-875.	3.0	165
47	What they know vs. what they do: how acquirers leverage technology acquisitions. Strategic Management Journal, 2007, 28, 805-825.	4.7	303
48	Organizing for Innovation: Managing the Coordination-Autonomy Dilemma in Technology Acquisitions. Academy of Management Journal, 2006, 49, 263-280.	4.3	502
49	Due diligence failure as a signal detection problem. Strategic Organization, 2006, 4, 319-348.	3.1	62
50	Adaptation in vertical relationships: beyond incentive conflict. Strategic Management Journal, 2005, 26, 415-440.	4.7	457
51	Choosing Equity Stakes in Technology-Sourcing Relationships: An Integrative Framework. California Management Review, 2004, 46, 77-99.	3.4	55
52	A Bird in the Hand or Two in the Bush?. European Management Journal, 2003, 21, 179-184.	3.1	106
53	Does Leadership Matter? CEO Leadership Attributes and Profitability Under Conditions of Perceived Environmental Uncertainty. Academy of Management Journal, 2001, 44, 134-143.	4.3	191
54	Measuring organizational resilience as a performance outcome. Journal of Organization Design, 0, , .	0.7	5

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55	Separated by a Common Language: How the Nature of Code Differences Shapes Communication Success and Code Convergence. Management Science, 0, , .	2.4	0
56	Deflating the rhetoric around â€œflat firmsâ€• Journal of Organization Design, 0, , 1.	0.7	0