

William Von Hippel

List of Publications by Year in descending order

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Version: 2024-02-01

109
papers

6,288
citations

87888

38
h-index

71685

76
g-index

114
all docs

114
docs citations

114
times ranked

5903
citing authors

#	ARTICLE	IF	CITATIONS
1	Eliciting false insights with semantic priming. <i>Psychonomic Bulletin and Review</i> , 2022, 29, 954-970.	2.8	12
2	The better to fool you with: Deception and self-deception. <i>Current Opinion in Psychology</i> , 2022, 47, 101385.	4.9	6
3	The Couple Flourishing Measure. <i>Family Process</i> , 2021, 60, 457-476.	2.6	2
4	A comprehensive assessment of poststroke social cognitive function.. <i>Neuropsychology</i> , 2021, 35, 556-567.	1.3	7
5	No evidence that implicit identification with mental illness predicts recovery. <i>British Journal of Clinical Psychology</i> , 2021, 60, 530-545.	3.5	1
6	Absolute Versus Relative Success: Why Overconfidence Creates an Inefficient Equilibrium. <i>Psychological Science</i> , 2021, 32, 1662-1674.	3.3	7
7	Identity Selection and the Social Construction of Birthdays. <i>Frontiers in Psychology</i> , 2021, 12, 693776.	2.1	0
8	Sex-Based Division of Labor Is a Form of Cooperation that Constrains both Males and Females. <i>Archives of Sexual Behavior</i> , 2021, , 1.	1.9	1
9	Inequality rules: Resource distribution and the evolution of dominance- and prestige-based leadership. <i>Leadership Quarterly</i> , 2020, 31, 101246.	5.8	26
10	The relationship between social cognitive difficulties in the acute stages of stroke and later functional outcomes. <i>Social Neuroscience</i> , 2020, 15, 158-169.	1.3	9
11	Strategically delusional. <i>Experimental Economics</i> , 2020, 23, 604-631.	2.1	22
12	Helping behavior is non-zero-sum: Helper and recipient autobiographical accounts of help. <i>Evolution and Human Behavior</i> , 2020, 41, 210-217.	2.2	7
13	Female Chess Players Show Typical Stereotype-Threat Effects: Commentary on Stafford (2018). <i>Psychological Science</i> , 2020, 31, 756-759.	3.3	14
14	Sexual Selection, History, and the Evolution of Tribalism. <i>Psychological Inquiry</i> , 2020, 31, 23-25.	0.9	2
15	A Meaningful Discussion of Evolution and Meaning: Reply to Commentaries. <i>Evolutionary Studies in Imaginative Culture</i> , 2020, 4, 69-76.	0.2	0
16	Science progresses through open disagreement: Rejoinder to Fine (2020).. <i>Archives of Scientific Psychology</i> , 2020, 8, 11-14.	0.8	2
17	Perceived inability to help is associated with client-related burnout and negative work outcomes among community mental health workers. <i>Health and Social Care in the Community</i> , 2019, 27, 1507-1514.	1.6	12
18	Identification with drug use among young adults who are at risk of transitioning to more serious use. <i>Addictive Behaviors</i> , 2019, 99, 106072.	3.0	3

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19	Age and the experience of strong self-conscious emotion. <i>Aging and Mental Health</i> , 2018, 22, 497-502.	2.8	8
20	A Longitudinal Test of Three Theories of Overconfidence. <i>Social Psychological and Personality Science</i> , 2018, 9, 353-363.	3.9	6
21	Did humans evolve to innovate with a social rather than technical orientation?. <i>New Ideas in Psychology</i> , 2018, 51, 34-39.	1.9	7
22	Psychological barriers to evolutionary psychology: Ideological bias and coalitional adaptations.. <i>Archives of Scientific Psychology</i> , 2018, 6, 148-158.	0.8	45
23	Evolutionary Psychology and Global Security. <i>Science and Global Security</i> , 2017, 25, 28-41.	0.3	2
24	A Preregistered Study of Competing Predictions Suggests That Men <i><i>Do</i></i> Overestimate Women's Sexual Intent. <i>Psychological Science</i> , 2017, 28, 253-255.	3.3	40
25	Self-deception facilitates interpersonal persuasion. <i>Journal of Economic Psychology</i> , 2017, 63, 93-101.	2.2	43
26	Do Sitting, Standing, or Treadmill Desks Impact Psychobiological Indicators of Work Productivity?. <i>Journal of Physical Activity and Health</i> , 2017, 14, 793-796.	2.0	21
27	Affective forecasting bias in preschool children. <i>Journal of Experimental Child Psychology</i> , 2017, 159, 175-184.	1.4	18
28	Social Cognition and Aging. , 2017, , 2168-2174.		1
29	An Old Infirmity. <i>Inference</i> , 2017, 3, .	0.0	0
30	Infirm Views on the Old. <i>Inference</i> , 2017, 3, .	0.0	0
31	The impact of aging on the neural networks involved in gaze and emotional processing. <i>Neurobiology of Aging</i> , 2016, 48, 182-194.	3.1	26
32	Detecting deceptive behaviour after the fact. <i>British Journal of Social Psychology</i> , 2016, 55, 195-205.	2.8	5
33	Clinical assessment of social cognitive function in neurological disorders. <i>Nature Reviews Neurology</i> , 2016, 12, 28-39.	10.1	332
34	Quick Thinkers Are Smooth Talkers. <i>Psychological Science</i> , 2016, 27, 119-122.	3.3	8
35	Self-Regulation and Power: How Self-Regulatory Failures Can Enhance Social Power. <i>Social and Personality Psychology Compass</i> , 2016, 10, 41-49.	3.7	4
36	Implicit identification with drug and alcohol use predicts retention in residential rehabilitation programs.. <i>Psychology of Addictive Behaviors</i> , 2015, 29, 136-141.	2.1	13

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37	Are Age Effects in Positivity Influenced by the Valence of Distractors?. PLoS ONE, 2015, 10, e0137604.	2.5	21
38	The Role of Overconfidence in Romantic Desirability and Competition. Personality and Social Psychology Bulletin, 2015, 41, 1036-1052.	3.0	41
39	Sensitivity to Changing Contingencies Predicts Social Success. Social Psychological and Personality Science, 2015, 6, 23-30.	3.9	10
40	Self-Deception. Evolutionary Psychology, 2015, , 149-158.	1.8	1
41	Social Cognition and Aging. , 2015, , 1-7.		1
42	Goals are not selfish. Behavioral and Brain Sciences, 2014, 37, 157-158.	0.7	2
43	The aging positivity effect and immune function: Positivity in recall predicts higher CD4 counts and lower CD4 activation.. Psychology and Aging, 2014, 29, 636-641.	1.6	16
44	A Functional Polymorphism of the MAOA Gene Is Associated with Neural Responses to Induced Anger Control. Journal of Cognitive Neuroscience, 2014, 26, 1418-1427.	2.3	44
45	A multivariate approach to human mate preferences. Evolution and Human Behavior, 2014, 35, 193-203.	2.2	30
46	A Functional Polymorphism of the MAOA Gene Is Associated with Neural Responses to Induced Anger Control. Journal of Cognitive Neuroscience, 2014, 26, 1418-1427.	2.3	33
47	Endogenous testosterone and cortisol modulate neural responses during induced anger control. Social Neuroscience, 2013, 8, 165-177.	1.3	50
48	Sexual Regret: Evidence for Evolved Sex Differences. Archives of Sexual Behavior, 2013, 42, 1145-1161.	1.9	81
49	Human facial attributes, but not perceived intelligence, are used as cues of health and resource provision potential. Behavioral Ecology, 2013, 24, 779-787.	2.2	30
50	Social behavior in mild cognitive impairment and early dementia. Journal of Clinical and Experimental Neuropsychology, 2012, 34, 806-813.	1.3	13
51	Caffeine expectancies but not caffeine reduce depletion-induced aggression.. Psychology of Addictive Behaviors, 2012, 26, 140-144.	2.1	15
52	Exploring the relationship between implicit self-representation and drug use. Addiction Research and Theory, 2012, 20, 133-137.	1.9	6
53	Age Differences in Neural Activity during Slot Machine Gambling: An fMRI Study. PLoS ONE, 2012, 7, e49787.	2.5	14
54	Social Cognitive Aging. , 2012, , 390-410.		4

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55	The evolution and psychology of self-deception. Behavioral and Brain Sciences, 2011, 34, 1-16.	0.7	555
56	Reflections on self-deception. Behavioral and Brain Sciences, 2011, 34, 41-56.	0.7	41
57	Good Things Come Easy: Subjective Exposure Frequency and the Faster Processing of Positive Information. Social Cognition, 2010, 28, 538-555.	0.9	33
58	Power, testosterone, and risk-taking. Journal of Behavioral Decision Making, 2010, 23, 473-482.	1.7	58
59	Perceptions of discriminatory treatment by staff as predictors of drug treatment completion: Utility of a mixed methods approach. Drug and Alcohol Review, 2010, 29, 491-497.	2.1	108
60	The Presence of an Attractive Woman Elevates Testosterone and Physical Risk Taking in Young Men. Social Psychological and Personality Science, 2010, 1, 57-64.	3.9	180
61	The Role of Physician and Nurse Attitudes in the Health Care of Injecting Drug Users. Substance Use and Misuse, 2010, 45, 1007-1018.	1.4	98
62	Stereotype activation, inhibition, and aging. Journal of Experimental Social Psychology, 2010, 46, 51-60.	2.2	60
63	Glucose consumption decreases impulsive aggression in response to provocation in aggressive individuals. Journal of Experimental Social Psychology, 2010, 46, 1023-1028.	2.2	62
64	Age, Race, and Implicit Prejudice. Psychological Science, 2009, 20, 164-168.	3.3	87
65	Beyond waist-hip ratio: experimental multivariate evidence that average women's torsos are most attractive. Behavioral Ecology, 2009, 20, 716-721.	2.2	22
66	Executive Functioning and Gambling: Performance on the Trail Making Test is Associated with Gambling Problems in Older Adult Gamblers. Aging, Neuropsychology, and Cognition, 2009, 16, 654-670.	1.3	16
67	Bias and regulation of bias in intergroup interactions: Implicit attitudes toward Muslims and interaction quality. Journal of Experimental Social Psychology, 2009, 45, 161-166.	2.2	33
68	Interacting with sexist men triggers social identity threat among female engineers.. Journal of Personality and Social Psychology, 2009, 96, 1089-1103.	2.8	243
69	Social inappropriateness, executive control, and aging.. Psychology and Aging, 2009, 24, 239-244.	1.6	59
70	Executive Function Deficits, Rumination and Late-Onset Depressive Symptoms in Older Adults. Cognitive Therapy and Research, 2008, 32, 474-487.	1.9	33
71	Aging and Stereotype Suppression. Aging, Neuropsychology, and Cognition, 2008, 16, 22-32.	1.3	19
72	Implicit Prejudice Toward Injecting Drug Users Predicts Intentions to Change Jobs Among Drug and Alcohol Nurses. Psychological Science, 2008, 19, 7-11.	3.3	77

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73	Measuring Attitudes Toward Injecting Drug Users and People with Hepatitis C. Substance Use and Misuse, 2008, 43, 295-302.	1.4	42
74	Empathy and social functioning in late adulthood. Aging and Mental Health, 2008, 12, 499-503.	2.8	165
75	Aging and social satisfaction: Offsetting positive and negative effects.. Psychology and Aging, 2008, 23, 435-439.	1.6	31
76	Aging, Executive Functioning, and Social Control. Current Directions in Psychological Science, 2007, 16, 240-244.	5.3	68
77	Prejudice among health care workers toward injecting drug users with hepatitis C: Does greater contact lead to less prejudice?. International Journal of Drug Policy, 2007, 18, 381-387.	3.3	77
78	Rose-colored priming effects: Life satisfaction and affective priming. Journal of Positive Psychology, 2006, 1, 187-197.	4.0	18
79	Exploring the use of Viagra in place of animal and plant potency products in traditional Chinese medicine. Environmental Conservation, 2005, 32, 235-238.	1.3	5
80	Coping With Stereotype Threat: Denial as an Impression Management Strategy.. Journal of Personality and Social Psychology, 2005, 89, 22-35.	2.8	79
81	Aging, Inhibition, and Social Inappropriateness.. Psychology and Aging, 2005, 20, 519-523.	1.6	51
82	Darwinian Grandparenting: Preferential Investment in More Certain Kin. Personality and Social Psychology Bulletin, 2005, 31, 63-72.	3.0	134
83	"That Is Bloody Revolting!": Inhibitory Control of Thoughts Better Left Unsaid. Psychological Science, 2005, 16, 497-500.	3.3	96
84	Individual Differences in Motivated Social Cognition: The Case of Self-Serving Information Processing. Personality and Social Psychology Bulletin, 2005, 31, 1347-1357.	3.0	97
85	Using Partially Structured Attitude Measures to Enhance the Attitude-Behavior Relationship. Personality and Social Psychology Bulletin, 2004, 30, 197-211.	3.0	40
86	Is Viagra a viable conservation tool? Response to Hoover, 2003. Environmental Conservation, 2004, 31, 4-6.	1.3	3
87	Stereotypic explanatory bias: Implicit stereotyping as a predictor of discrimination. Journal of Experimental Social Psychology, 2003, 39, 75-82.	2.2	96
88	Sex, drugs and animal parts: will Viagra save threatened species?. Environmental Conservation, 2002, 29, 277-281.	1.3	12
89	Attributional Mediation of In-Group Bias. Journal of Experimental Social Psychology, 2001, 37, 267-272.	2.2	53
90	Stereotype distinctiveness: How counterstereotypic behavior shapes the self-concept.. Journal of Personality and Social Psychology, 2001, 81, 193-205.	2.8	13

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91	The Effects of Depression on Impression Formation: The Role of Trait and Category Diagnosticity. Personality and Social Psychology Bulletin, 2000, 26, 462-473.	3.0	16
92	Stereotyping Against Your Will: The Role of Inhibitory Ability in Stereotyping and Prejudice among the Elderly. Personality and Social Psychology Bulletin, 2000, 26, 523-532.	3.0	150
93	To Stereotype or Not to Stereotype: Motivation and Stereotype Activation, Application, and Inhibition. Psychological Inquiry, 1999, 10, 49-54.	0.9	5
94	Undergraduate Student-Faculty Research Partnerships Affect Student Retention. Review of Higher Education, 1998, 22, 55-72.	1.3	534
95	Mapping cognitive structures and processes through verbal content: The thought-listing technique.. Journal of Consulting and Clinical Psychology, 1997, 65, 928-940.	2.0	201
96	The Linguistic Intergroup Bias As an Implicit Indicator of Prejudice. Journal of Experimental Social Psychology, 1997, 33, 490-509.	2.2	155
97	STEREOTYPES. Annual Review of Psychology, 1996, 47, 237-271.	17.7	753
98	The Role of the Linguistic Intergroup Bias in Expectancy Maintenance. Social Cognition, 1996, 14, 141-163.	0.9	38
99	On The Role Of Encoding Processes In Stereotype Maintenance. Advances in Experimental Social Psychology, 1995, 27, 177-254.	3.3	105
100	Hearts and Minds: The Priority of Affective Versus Cognitive Factors in Person Perception. Personality and Social Psychology Bulletin, 1995, 21, 996-1011.	3.0	108
101	A Social Psychological Perspective. Ethics and Behavior, 1994, 4, 397-399.	1.8	29
102	Personality and Perceptual Expertise: Individual Differences in Perceptual Identification. Psychological Science, 1994, 5, 401-406.	3.3	21
103	Stimulus exposure time and perceptual memory. Perception & Psychophysics, 1994, 56, 525-535.	2.3	14
104	Inhibitory effect of schematic processing on perceptual encoding.. Journal of Personality and Social Psychology, 1993, 64, 921-935.	2.8	73
105	Thinking About Thought. PsycCritiques, 1993, 38, 937-938.	0.0	0
106	Attention Allocation and Impression Formation. Personality and Social Psychology Bulletin, 1991, 17, 548-559.	3.0	50
107	The Role of Consistency in the Judgment of Stereotype-Relevant Behaviors. Personality and Social Psychology Bulletin, 1990, 16, 430-448.	3.0	44
108	Ethically Questionable Research. , 0, , 155-156.		1

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109	Darwinian Grandparenting Redux: a Pre-registered Replication and Extension. <i>Evolutionary Psychological Science</i> , 0, , .	1.3	0