

William Von Hippel

List of Publications by Year in descending order

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Version: 2024-02-01

109
papers

6,288
citations

87888

38
h-index

71685

76
g-index

114
all docs

114
docs citations

114
times ranked

5903
citing authors

#	ARTICLE	IF	CITATIONS
1	STEREOTYPES. Annual Review of Psychology, 1996, 47, 237-271.	17.7	753
2	The evolution and psychology of self-deception. Behavioral and Brain Sciences, 2011, 34, 1-16.	0.7	555
3	Undergraduate Student-Faculty Research Partnerships Affect Student Retention. Review of Higher Education, 1998, 22, 55-72.	1.3	534
4	Clinical assessment of social cognitive function in neurological disorders. Nature Reviews Neurology, 2016, 12, 28-39.	10.1	332
5	Interacting with sexist men triggers social identity threat among female engineers.. Journal of Personality and Social Psychology, 2009, 96, 1089-1103.	2.8	243
6	Mapping cognitive structures and processes through verbal content: The thought-listing technique.. Journal of Consulting and Clinical Psychology, 1997, 65, 928-940.	2.0	201
7	The Presence of an Attractive Woman Elevates Testosterone and Physical Risk Taking in Young Men. Social Psychological and Personality Science, 2010, 1, 57-64.	3.9	180
8	Empathy and social functioning in late adulthood. Aging and Mental Health, 2008, 12, 499-503.	2.8	165
9	The Linguistic Intergroup Bias As an Implicit Indicator of Prejudice. Journal of Experimental Social Psychology, 1997, 33, 490-509.	2.2	155
10	Stereotyping Against Your Will: The Role of Inhibitory Ability in Stereotyping and Prejudice among the Elderly. Personality and Social Psychology Bulletin, 2000, 26, 523-532.	3.0	150
11	Darwinian Grandparenting: Preferential Investment in More Certain Kin. Personality and Social Psychology Bulletin, 2005, 31, 63-72.	3.0	134
12	Hearts and Minds: The Priority of Affective Versus Cognitive Factors in Person Perception. Personality and Social Psychology Bulletin, 1995, 21, 996-1011.	3.0	108
13	Perceptions of discriminatory treatment by staff as predictors of drug treatment completion: Utility of a mixed methods approach. Drug and Alcohol Review, 2010, 29, 491-497.	2.1	108
14	On The Role Of Encoding Processes In Stereotype Maintenance. Advances in Experimental Social Psychology, 1995, 27, 177-254.	3.3	105
15	The Role of Physician and Nurse Attitudes in the Health Care of Injecting Drug Users. Substance Use and Misuse, 2010, 45, 1007-1018.	1.4	98
16	Individual Differences in Motivated Social Cognition: The Case of Self-Serving Information Processing. Personality and Social Psychology Bulletin, 2005, 31, 1347-1357.	3.0	97
17	Stereotypic explanatory bias: Implicit stereotyping as a predictor of discrimination. Journal of Experimental Social Psychology, 2003, 39, 75-82.	2.2	96
18	"That Is Bloody Revolting!": Inhibitory Control of Thoughts Better Left Unsaid. Psychological Science, 2005, 16, 497-500.	3.3	96

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19	Age, Race, and Implicit Prejudice. <i>Psychological Science</i> , 2009, 20, 164-168.	3.3	87
20	Sexual Regret: Evidence for Evolved Sex Differences. <i>Archives of Sexual Behavior</i> , 2013, 42, 1145-1161.	1.9	81
21	Coping With Stereotype Threat: Denial as an Impression Management Strategy.. <i>Journal of Personality and Social Psychology</i> , 2005, 89, 22-35.	2.8	79
22	Prejudice among health care workers toward injecting drug users with hepatitis C: Does greater contact lead to less prejudice?. <i>International Journal of Drug Policy</i> , 2007, 18, 381-387.	3.3	77
23	Implicit Prejudice Toward Injecting Drug Users Predicts Intentions to Change Jobs Among Drug and Alcohol Nurses. <i>Psychological Science</i> , 2008, 19, 7-11.	3.3	77
24	Inhibitory effect of schematic processing on perceptual encoding.. <i>Journal of Personality and Social Psychology</i> , 1993, 64, 921-935.	2.8	73
25	Aging, Executive Functioning, and Social Control. <i>Current Directions in Psychological Science</i> , 2007, 16, 240-244.	5.3	68
26	Glucose consumption decreases impulsive aggression in response to provocation in aggressive individuals. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 1023-1028.	2.2	62
27	Stereotype activation, inhibition, and aging. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 51-60.	2.2	60
28	Social inappropriateness, executive control, and aging.. <i>Psychology and Aging</i> , 2009, 24, 239-244.	1.6	59
29	Power, testosterone, and risk-taking. <i>Journal of Behavioral Decision Making</i> , 2010, 23, 473-482.	1.7	58
30	Attributional Mediation of In-Group Bias. <i>Journal of Experimental Social Psychology</i> , 2001, 37, 267-272.	2.2	53
31	Aging, Inhibition, and Social Inappropriateness.. <i>Psychology and Aging</i> , 2005, 20, 519-523.	1.6	51
32	Attention Allocation and Impression Formation. <i>Personality and Social Psychology Bulletin</i> , 1991, 17, 548-559.	3.0	50
33	Endogenous testosterone and cortisol modulate neural responses during induced anger control. <i>Social Neuroscience</i> , 2013, 8, 165-177.	1.3	50
34	Psychological barriers to evolutionary psychology: Ideological bias and coalitional adaptations.. <i>Archives of Scientific Psychology</i> , 2018, 6, 148-158.	0.8	45
35	The Role of Consistency in the Judgment of Stereotype-Relevant Behaviors. <i>Personality and Social Psychology Bulletin</i> , 1990, 16, 430-448.	3.0	44
36	A Functional Polymorphism of the <i>MAOA</i> Gene Is Associated with Neural Responses to Induced Anger Control. <i>Journal of Cognitive Neuroscience</i> , 2014, 26, 1418-1427.	2.3	44

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37	Self-deception facilitates interpersonal persuasion. <i>Journal of Economic Psychology</i> , 2017, 63, 93-101.	2.2	43
38	Measuring Attitudes Toward Injecting Drug Users and People with Hepatitis C. <i>Substance Use and Misuse</i> , 2008, 43, 295-302.	1.4	42
39	Reflections on self-deception. <i>Behavioral and Brain Sciences</i> , 2011, 34, 41-56.	0.7	41
40	The Role of Overconfidence in Romantic Desirability and Competition. <i>Personality and Social Psychology Bulletin</i> , 2015, 41, 1036-1052.	3.0	41
41	Using Partially Structured Attitude Measures to Enhance the Attitude-Behavior Relationship. <i>Personality and Social Psychology Bulletin</i> , 2004, 30, 197-211.	3.0	40
42	A Preregistered Study of Competing Predictions Suggests That Men <i><i>Do</i></i> Overestimate Women's Sexual Intent. <i>Psychological Science</i> , 2017, 28, 253-255.	3.3	40
43	The Role of the Linguistic Intergroup Bias in Expectancy Maintenance. <i>Social Cognition</i> , 1996, 14, 141-163.	0.9	38
44	Executive Function Deficits, Rumination and Late-Onset Depressive Symptoms in Older Adults. <i>Cognitive Therapy and Research</i> , 2008, 32, 474-487.	1.9	33
45	Bias and regulation of bias in intergroup interactions: Implicit attitudes toward Muslims and interaction quality. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 161-166.	2.2	33
46	Good Things Come Easy: Subjective Exposure Frequency and the Faster Processing of Positive Information. <i>Social Cognition</i> , 2010, 28, 538-555.	0.9	33
47	A Functional Polymorphism of the MAOA Gene Is Associated with Neural Responses to Induced Anger Control. <i>Journal of Cognitive Neuroscience</i> , 2014, 26, 1418-1427.	2.3	33
48	Aging and social satisfaction: Offsetting positive and negative effects.. <i>Psychology and Aging</i> , 2008, 23, 435-439.	1.6	31
49	Human facial attributes, but not perceived intelligence, are used as cues of health and resource provision potential. <i>Behavioral Ecology</i> , 2013, 24, 779-787.	2.2	30
50	A multivariate approach to human mate preferences. <i>Evolution and Human Behavior</i> , 2014, 35, 193-203.	2.2	30
51	A Social Psychological Perspective. <i>Ethics and Behavior</i> , 1994, 4, 397-399.	1.8	29
52	The impact of aging on the neural networks involved in gaze and emotional processing. <i>Neurobiology of Aging</i> , 2016, 48, 182-194.	3.1	26
53	Inequality rules: Resource distribution and the evolution of dominance- and prestige-based leadership. <i>Leadership Quarterly</i> , 2020, 31, 101246.	5.8	26
54	Beyond waist-hip ratio: experimental multivariate evidence that average women's torsos are most attractive. <i>Behavioral Ecology</i> , 2009, 20, 716-721.	2.2	22

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55	Strategically delusional. <i>Experimental Economics</i> , 2020, 23, 604-631.	2.1	22
56	Personality and Perceptual Expertise: Individual Differences in Perceptual Identification. <i>Psychological Science</i> , 1994, 5, 401-406.	3.3	21
57	Are Age Effects in Positivity Influenced by the Valence of Distractors?. <i>PLoS ONE</i> , 2015, 10, e0137604.	2.5	21
58	Do Sitting, Standing, or Treadmill Desks Impact Psychobiological Indicators of Work Productivity?. <i>Journal of Physical Activity and Health</i> , 2017, 14, 793-796.	2.0	21
59	Aging and Stereotype Suppression. <i>Aging, Neuropsychology, and Cognition</i> , 2008, 16, 22-32.	1.3	19
60	Rose-colored priming effects: Life satisfaction and affective priming. <i>Journal of Positive Psychology</i> , 2006, 1, 187-197.	4.0	18
61	Affective forecasting bias in preschool children. <i>Journal of Experimental Child Psychology</i> , 2017, 159, 175-184.	1.4	18
62	The Effects of Depression on Impression Formation: The Role of Trait and Category Diagnosticity. <i>Personality and Social Psychology Bulletin</i> , 2000, 26, 462-473.	3.0	16
63	Executive Functioning and Gambling: Performance on the Trail Making Test is Associated with Gambling Problems in Older Adult Gamblers. <i>Aging, Neuropsychology, and Cognition</i> , 2009, 16, 654-670.	1.3	16
64	The aging positivity effect and immune function: Positivity in recall predicts higher CD4 counts and lower CD4 activation.. <i>Psychology and Aging</i> , 2014, 29, 636-641.	1.6	16
65	Caffeine expectancies but not caffeine reduce depletion-induced aggression.. <i>Psychology of Addictive Behaviors</i> , 2012, 26, 140-144.	2.1	15
66	Stimulus exposure time and perceptual memory. <i>Perception & Psychophysics</i> , 1994, 56, 525-535.	2.3	14
67	Female Chess Players Show Typical Stereotype-Threat Effects: Commentary on Stafford (2018). <i>Psychological Science</i> , 2020, 31, 756-759.	3.3	14
68	Age Differences in Neural Activity during Slot Machine Gambling: An fMRI Study. <i>PLoS ONE</i> , 2012, 7, e49787.	2.5	14
69	Stereotype distinctiveness: How counterstereotypic behavior shapes the self-concept.. <i>Journal of Personality and Social Psychology</i> , 2001, 81, 193-205.	2.8	13
70	Social behavior in mild cognitive impairment and early dementia. <i>Journal of Clinical and Experimental Neuropsychology</i> , 2012, 34, 806-813.	1.3	13
71	Implicit identification with drug and alcohol use predicts retention in residential rehabilitation programs.. <i>Psychology of Addictive Behaviors</i> , 2015, 29, 136-141.	2.1	13
72	Sex, drugs and animal parts: will Viagra save threatened species?. <i>Environmental Conservation</i> , 2002, 29, 277-281.	1.3	12

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73	Perceived inability to help is associated with client-related burnout and negative work outcomes among community mental health workers. <i>Health and Social Care in the Community</i> , 2019, 27, 1507-1514.	1.6	12
74	Eliciting false insights with semantic priming. <i>Psychonomic Bulletin and Review</i> , 2022, 29, 954-970.	2.8	12
75	Sensitivity to Changing Contingencies Predicts Social Success. <i>Social Psychological and Personality Science</i> , 2015, 6, 23-30.	3.9	10
76	The relationship between social cognitive difficulties in the acute stages of stroke and later functional outcomes. <i>Social Neuroscience</i> , 2020, 15, 158-169.	1.3	9
77	Quick Thinkers Are Smooth Talkers. <i>Psychological Science</i> , 2016, 27, 119-122.	3.3	8
78	Age and the experience of strong self-conscious emotion. <i>Aging and Mental Health</i> , 2018, 22, 497-502.	2.8	8
79	Did humans evolve to innovate with a social rather than technical orientation?. <i>New Ideas in Psychology</i> , 2018, 51, 34-39.	1.9	7
80	Helping behavior is non-zero-sum: Helper and recipient autobiographical accounts of help. <i>Evolution and Human Behavior</i> , 2020, 41, 210-217.	2.2	7
81	A comprehensive assessment of poststroke social cognitive function.. <i>Neuropsychology</i> , 2021, 35, 556-567.	1.3	7
82	Absolute Versus Relative Success: Why Overconfidence Creates an Inefficient Equilibrium. <i>Psychological Science</i> , 2021, 32, 1662-1674.	3.3	7
83	Exploring the relationship between implicit self-representation and drug use. <i>Addiction Research and Theory</i> , 2012, 20, 133-137.	1.9	6
84	A Longitudinal Test of Three Theories of Overconfidence. <i>Social Psychological and Personality Science</i> , 2018, 9, 353-363.	3.9	6
85	The better to fool you with: Deception and self-deception. <i>Current Opinion in Psychology</i> , 2022, 47, 101385.	4.9	6
86	To Stereotype or Not to Stereotype: Motivation and Stereotype Activation, Application, and Inhibition. <i>Psychological Inquiry</i> , 1999, 10, 49-54.	0.9	5
87	Exploring the use of Viagra in place of animal and plant potency products in traditional Chinese medicine. <i>Environmental Conservation</i> , 2005, 32, 235-238.	1.3	5
88	Detecting deceptive behaviour after the fact. <i>British Journal of Social Psychology</i> , 2016, 55, 195-205.	2.8	5
89	Self-Regulation and Power: How Self-Regulatory Failures Can Enhance Social Power. <i>Social and Personality Psychology Compass</i> , 2016, 10, 41-49.	3.7	4
90	Social Cognitive Aging. , 2012, , 390-410.		4

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91	Is Viagra a viable conservation tool? Response to Hoover, 2003. Environmental Conservation, 2004, 31, 4-6.	1.3	3
92	Identification with drug use among young adults who are at risk of transitioning to more serious use. Addictive Behaviors, 2019, 99, 106072.	3.0	3
93	Goals are not selfish. Behavioral and Brain Sciences, 2014, 37, 157-158.	0.7	2
94	Evolutionary Psychology and Global Security. Science and Global Security, 2017, 25, 28-41.	0.3	2
95	Sexual Selection, History, and the Evolution of Tribalism. Psychological Inquiry, 2020, 31, 23-25.	0.9	2
96	The Couple Flourishing Measure. Family Process, 2021, 60, 457-476.	2.6	2
97	Science progresses through open disagreement: Rejoinder to Fine (2020).. Archives of Scientific Psychology, 2020, 8, 11-14.	0.8	2
98	Ethically Questionable Research. , 0, , 155-156.		1
99	Self-Deception. Evolutionary Psychology, 2015, , 149-158.	1.8	1
100	No evidence that implicit identification with mental illness predicts recovery. British Journal of Clinical Psychology, 2021, 60, 530-545.	3.5	1
101	Social Cognition and Aging. , 2015, , 1-7.		1
102	Social Cognition and Aging. , 2017, , 2168-2174.		1
103	Sex-Based Division of Labor Is a Form of Cooperation that Constrains both Males and Females. Archives of Sexual Behavior, 2021, , 1.	1.9	1
104	Identity Selection and the Social Construction of Birthdays. Frontiers in Psychology, 2021, 12, 693776.	2.1	0
105	Thinking About Thought. PsycCritiques, 1993, 38, 937-938.	0.0	0
106	An Old Infirmity. Inference, 2017, 3, .	0.0	0
107	Infirm Views on the Old. Inference, 2017, 3, .	0.0	0
108	A Meaningful Discussion of Evolution and Meaning: Reply to Commentaries. Evolutionary Studies in Imaginative Culture, 2020, 4, 69-76.	0.2	0

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109	Darwinian Grandparenting Redux: a Pre-registered Replication and Extension. Evolutionary Psychological Science, 0, , .	1.3	0