

# Michael D Grubb

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/2339520/publications.pdf>

Version: 2024-02-01

12  
papers

858  
citations

1163117

8  
h-index

1199594

12  
g-index

12  
all docs

12  
docs citations

12  
times ranked

445  
citing authors

#	ARTICLE	IF	CITATIONS
1	Peaches, lemons, and cookies: Designing auction markets with dispersed information. Games and Economic Behavior, 2020, 124, 454-477.	0.8	7
2	Cellular Service Demand: Biased Beliefs, Learning, and Bill Shock. American Economic Review, 2015, 105, 234-271.	8.5	178
3	Overconfident Consumers in the Marketplace. Journal of Economic Perspectives, 2015, 29, 9-36.	5.9	105
4	Introduction: Behavioral Industrial Organization. Review of Industrial Organization, 2015, 47, 243-245.	0.7	4
5	Behavioral Consumers in Industrial Organization: An Overview. Review of Industrial Organization, 2015, 47, 247-258.	0.7	50
6	Consumer Inattention and Bill-Shock Regulation. Review of Economic Studies, 2015, 82, 219-257.	5.4	97
7	Failing to Choose the Best Price: Theory, Evidence, and Policy. Review of Industrial Organization, 2015, 47, 303-340.	0.7	81
8	Dynamic nonlinear pricing: Biased expectations, inattention, and bill shock. International Journal of Industrial Organization, 2012, 30, 287-290.	1.2	12
9	Consumer Inattention and Bill-Shock Regulation. SSRN Electronic Journal, 2012, , .	0.4	6
10	Cellular Service Demand: Biased Beliefs, Learning, and Bill Shock. SSRN Electronic Journal, 2012, , .	0.4	15
11	Developing a Reputation for Reticence. Journal of Economics and Management Strategy, 2011, 20, 225-268.	0.8	22
12	Selling to Overconfident Consumers. American Economic Review, 2009, 99, 1770-1807.	8.5	281