

Michael D Grubb

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/2339520/publications.pdf>

Version: 2024-02-01

12
papers

858
citations

1163117

8
h-index

1199594

12
g-index

12
all docs

12
docs citations

12
times ranked

445
citing authors

#	ARTICLE	IF	CITATIONS
1	Selling to Overconfident Consumers. <i>American Economic Review</i> , 2009, 99, 1770-1807.	8.5	281
2	Cellular Service Demand: Biased Beliefs, Learning, and Bill Shock. <i>American Economic Review</i> , 2015, 105, 234-271.	8.5	178
3	Overconfident Consumers in the Marketplace. <i>Journal of Economic Perspectives</i> , 2015, 29, 9-36.	5.9	105
4	Consumer Inattention and Bill-Shock Regulation. <i>Review of Economic Studies</i> , 2015, 82, 219-257.	5.4	97
5	Failing to Choose the Best Price: Theory, Evidence, and Policy. <i>Review of Industrial Organization</i> , 2015, 47, 303-340.	0.7	81
6	Behavioral Consumers in Industrial Organization: An Overview. <i>Review of Industrial Organization</i> , 2015, 47, 247-258.	0.7	50
7	Developing a Reputation for Reticence. <i>Journal of Economics and Management Strategy</i> , 2011, 20, 225-268.	0.8	22
8	Cellular Service Demand: Biased Beliefs, Learning, and Bill Shock. <i>SSRN Electronic Journal</i> , 2012, , .	0.4	15
9	Dynamic nonlinear pricing: Biased expectations, inattention, and bill shock. <i>International Journal of Industrial Organization</i> , 2012, 30, 287-290.	1.2	12
10	Peaches, lemons, and cookies: Designing auction markets with dispersed information. <i>Games and Economic Behavior</i> , 2020, 124, 454-477.	0.8	7
11	Consumer Inattention and Bill-Shock Regulation. <i>SSRN Electronic Journal</i> , 2012, , .	0.4	6
12	Introduction: Behavioral Industrial Organization. <i>Review of Industrial Organization</i> , 2015, 47, 243-245.	0.7	4