

Tripat Gill

List of Publications by Year in descending order

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Version: 2024-02-01

31
papers

1,795
citations

516710

16
h-index

434195

31
g-index

32
all docs

32
docs citations

32
times ranked

2687
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--|------|-----------|
| 1 | Many Labs 2: Investigating Variation in Replicability Across Samples and Settings. <i>Advances in Methods and Practices in Psychological Science</i> , 2018, 1, 443-490. | 9.4 | 505 |
| 2 | The Psychological Science Accelerator: Advancing Psychology Through a Distributed Collaborative Network. <i>Advances in Methods and Practices in Psychological Science</i> , 2018, 1, 501-515. | 9.4 | 203 |
| 3 | Applications of evolutionary psychology in marketing. <i>Psychology and Marketing</i> , 2000, 17, 1005-1034. | 8.2 | 175 |
| 4 | Convergent Products: What Functionalities Add More Value to the Base?. <i>Journal of Marketing</i> , 2008, 72, 46-62. | 11.3 | 143 |
| 5 | An evolutionary psychology perspective on gift giving among young adults. <i>Psychology and Marketing</i> , 2003, 20, 765-784. | 8.2 | 87 |
| 6 | To which world regions does the valenceâ€“dominance model of social perception apply?. <i>Nature Human Behaviour</i> , 2021, 5, 159-169. | 12.0 | 85 |
| 7 | A multi-country test of brief reappraisal interventions on emotions during the COVID-19 pandemic. <i>Nature Human Behaviour</i> , 2021, 5, 1089-1110. | 12.0 | 71 |
| 8 | Sex Differences in the Ultimatum Game: An Evolutionary Psychology Perspective. <i>Journal of Bioeconomics</i> , 2001, 3, 171-193. | 3.3 | 65 |
| 9 | Core versus Peripheral Innovations: The Effect of Innovation Locus on Consumer Adoption of New Products. <i>Journal of Marketing Research</i> , 2015, 52, 309-324. | 4.8 | 58 |
| 10 | Blame It on the Self-Driving Car: How Autonomous Vehicles Can Alter Consumer Morality. <i>Journal of Consumer Research</i> , 2020, 47, 272-291. | 5.1 | 58 |
| 11 | What is a <i>Leather Iron</i> or a <i>Bird Phone</i> ? Using Conceptual Combinations to Generate and Understand New Product Concepts. <i>Journal of Consumer Psychology</i> , 2007, 17, 202-217. | 4.5 | 48 |
| 12 | Are laterborns more innovative and nonconforming consumers than firstborns? A Darwinian perspective. <i>Journal of Business Research</i> , 2005, 58, 902-909. | 10.2 | 41 |
| 13 | Convergence in the high-technology consumer markets: Not all brands gain equally from adding new functionalities to products. <i>Marketing Letters</i> , 2009, 20, 91-103. | 2.9 | 36 |
| 14 | The effects of a recipient's gender in a modified dictator game. <i>Applied Economics Letters</i> , 2001, 8, 463-466. | 1.8 | 25 |
| 15 | Ethical dilemmas are really important to potential adopters of autonomous vehicles. <i>Ethics and Information Technology</i> , 2021, 23, 657-673. | 3.8 | 25 |
| 16 | When size does matter: Dominance versus prestige based status signaling. <i>Journal of Business Research</i> , 2020, 120, 539-550. | 10.2 | 22 |
| 17 | â€“Youâ€™re not perfect, but youâ€™re still my favourite.â€™ Brand affective congruence as a new determinant of self-brand congruence. <i>Journal of Marketing Management</i> , 2020, 36, 1076-1103. | 2.3 | 21 |
| 18 | The framing effect when evaluating prospective mates: an adaptationist perspective. <i>Evolution and Human Behavior</i> , 2014, 35, 184-192. | 2.2 | 19 |

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|----|--|------|-----------|
| 19 | Ethnic stereotyping in service provision. <i>Journal of Service Theory and Practice</i> , 2017, 27, 520-546. | 3.2 | 16 |
| 20 | Situational factors shape moral judgements in the trolley dilemma in Eastern, Southern and Western countries in a culturally diverse sample. <i>Nature Human Behaviour</i> , 2022, 6, 880-895. | 12.0 | 15 |
| 21 | A global experiment on motivating social distancing during the COVID-19 pandemic. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, . | 7.1 | 15 |
| 22 | How rumors and preannouncements foster curiosity toward products. <i>European Journal of Innovation Management</i> , 2017, 20, 350-371. | 4.6 | 12 |
| 23 | Self-Ratings of Physical Attractiveness in a Competitive Context: When Males are More Sensitive to Self-Perceptions Than Females. <i>Journal of Social Psychology</i> , 2009, 149, 585-599. | 1.5 | 9 |
| 24 | Does exposure to dogs (cows) increase the preference for Puma (the colour white)? Not always. <i>International Journal of Research in Marketing</i> , 2014, 31, 125-126. | 4.2 | 9 |
| 25 | Counterstereotypical products: Barriers to their adoption and strategies to overcome them. <i>Psychology and Marketing</i> , 2018, 35, 493-510. | 8.2 | 8 |
| 26 | Gender differences when choosing between salary allocation options. <i>Applied Economics Letters</i> , 2001, 8, 531-533. | 1.8 | 6 |
| 27 | Is there a mere categorization effect in investment decisions?. <i>International Journal of Research in Marketing</i> , 2016, 33, 232-235. | 4.2 | 5 |
| 28 | Adding more portion-size options to a menu: A means to nudge consumers to choose larger portions of healthy food items. <i>Appetite</i> , 2022, 169, 105830. | 3.7 | 5 |
| 29 | Applications of evolutionary psychology in marketing. <i>Psychology and Marketing</i> , 2000, 17, 1005-1034. | 8.2 | 3 |
| 30 | Feature fit. <i>European Journal of Innovation Management</i> , 2016, 19, 589-607. | 4.6 | 2 |
| 31 | How accessories add value to a platform: the role of innovativeness and nonalignability. <i>European Journal of Marketing</i> , 2021, 55, 1103-1129. | 2.9 | 2 |