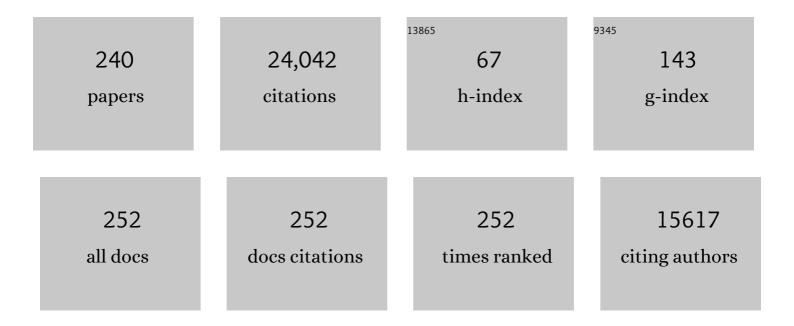
Naomi Ellemers

List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Reflective and decisive supervision: The role of participative leadership and team climate in joint <scp>decisionâ€making</scp> . Regulation and Governance, 2023, 17, 290-309.	2.9	4
2	Construal of power as opportunity or responsibility. Advances in Experimental Social Psychology, 2022, , 57-107.	3.3	4
3	Diversity and Inclusion. , 2022, , 161-200.		1
4	The Power of Ethical Climates. , 2022, , 285-327.		2
5	Lack of ambition or lack of support? Diverging career experiences of men and women explain the persistence of gender bias. Journal of Applied Social Psychology, 2022, 52, 851-864.	2.0	2
6	The Queen Bee phenomenon in Academia 15Âyears after: Does it still exist, and if so, why?. British Journal of Social Psychology, 2021, 60, 383-399.	2.8	48
7	Science as collaborative knowledge generation. British Journal of Social Psychology, 2021, 60, 1-28.	2.8	27
8	Social evaluation: Comparing models across interpersonal, intragroup, intergroup, several-group, and many-group contexts. Advances in Experimental Social Psychology, 2021, 63, 1-68.	3.3	28
9	Navigating the social world: Toward an integrated framework for evaluating self, individuals, and groups Psychological Review, 2021, 128, 290-314.	3.8	112
10	Trust predicts COVID-19 prescribed and discretionary behavioral intentions in 23 countries. PLoS ONE, 2021, 16, e0248334.	2.5	146
11	The Social and Organizational Psychology of Compliance: How Organizational Culture Impacts on (Un)ethical Behavior. , 2021, , 626-638.		2
12	Don't tell me about my moral failures but motivate me to improve: Increasing effectiveness of outgroup criticism by criticizing one's competence. European Journal of Social Psychology, 2021, 51, 597-609.	2.4	10
13	The right thing to do or the smart thing to do? How communicating moral or business motives for diversity affects the employment image of Dutch public and private sector organizations. Journal of Applied Social Psychology, 2021, 51, 746-759.	2.0	18
14	Just do it or do it right? How regulatory mode relates to perceived responsibility and opportunity in collaborations. Personality and Individual Differences, 2021, 176, 110776.	2.9	4
15	The social responsibility of organizations: Perceptions of organizational morality as a key mechanism explaining the relation between CSR activities and stakeholder support. Research in Organizational Behavior, 2021, 41, 100156.	1.2	13
16	Does National Context Matter When Women Surpass Their Partner in Status?. Frontiers in Psychology, 2021, 12, 670439.	2.1	1
17	Negotiating inclusion: Revealing the dynamic interplay between individual and group inclusion goals. European Journal of Social Psychology, 2020, 50, 520-533.	2.4	10
18	Heterogeneous groups cooperate in public good problems despite normative disagreements about individual contribution levels. Scientific Reports, 2020, 10, 16702.	3.3	14

#	Article	IF	CITATIONS
19	Neuroscience and the Social Origins of Moral Behavior: How Neural Underpinnings of Social Categorization and Conformity Affect Everyday Moral and Immoral Behavior. Current Directions in Psychological Science, 2020, 29, 513-520.	5.3	12
20	ESC Indicators as Organizational Performance Goals: Do Rating Agencies Encourage a Holistic Approach?. Sustainability, 2020, 12, 10228.	3.2	19
21	Men Should Be Competent, Women Should Have it All: Multiple Criteria in the Evaluation of Female Job Candidates. Sex Roles, 2020, 83, 269-288.	2.4	19
22	Using social and behavioural science to support COVID-19 pandemic response. Nature Human Behaviour, 2020, 4, 460-471.	12.0	3,200
23	Adversarial alignment enables competing models to engage in cooperative theory building toward cumulative science. Proceedings of the National Academy of Sciences of the United States of America, 2020, 117, 7561-7567.	7.1	32
24	Social Identity Theory. , 2019, , 129-143.		83
25	The Psychology of Morality: A Review and Analysis of Empirical Studies Published From 1940 Through 2017. Personality and Social Psychology Review, 2019, 23, 332-366.	6.0	164
26	Looking Beyond Our Similarities: How Perceived (In)Visible Dissimilarity Relates to Feelings of Inclusion at Work. Frontiers in Psychology, 2019, 10, 575.	2.1	10
27	Leader power, power stability, and interpersonal trust. Organizational Behavior and Human Decision Processes, 2019, 152, 1-10.	2.5	24
28	Learn to build an error management culture. Journal of Financial Regulation and Compliance, 2019, 28, 57-73.	1.5	8
29	Stimulating interethnic contact in Kosovo: The role of social identity complexity and distinctiveness threat. Group Processes and Intergroup Relations, 2019, 22, 1039-1058.	3.9	10
30	Editorial Statement: Social Issues and Policy Review. Social Issues and Policy Review, 2019, 13, 3-4.	6.5	0
31	Status Stress: Explaining Defensiveness to the Resolution of Social Inequality in Members of Dominant Groups. , 2019, , 267-287.		7
32	Exploring the Measurement of Inclusion in Organizations: Contributing to Construct Clarification. Proceedings - Academy of Management, 2019, 2019, 14666.	0.1	0
33	The Burden of Power: Construing Power as Responsibility (Rather Than as Opportunity) Alters Threat-Challenge Responses. Personality and Social Psychology Bulletin, 2018, 44, 1024-1038.	3.0	29
34	What seems attractive may not always work well: Evaluative and cardiovascular responses to morality and competence levels in decision-making teams. Group Processes and Intergroup Relations, 2018, 21, 73-87.	3.9	15
35	What hostile and benevolent sexism communicate about men's and women's warmth and competence. Group Processes and Intergroup Relations, 2018, 21, 159-177.	3.9	28
36	Highly identified powerâ€holders feel responsible: The interplay between social identification and social power within groups. British Journal of Social Psychology, 2018, 57, 112-129.	2.8	39

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37	Gender Stereotypes. Annual Review of Psychology, 2018, 69, 275-298.	17.7	530
38	Stress and the stability of social systems: A review of neurophysiological research. European Review of Social Psychology, 2018, 29, 340-376.	9.4	13
39	Coping with Conflict: Testosterone and Cortisol Changes in Men Dealing with Disagreement about Values versus Resources. Negotiation and Conflict Management Research, 2018, 11, 265-277.	1.0	6
40	Implications of research staff demographics for psychological science American Psychologist, 2018, 73, 639-650.	4.2	19
41	Whether power holders construe their power as responsibility or opportunity influences their tendency to take advice from others. Journal of Organizational Behavior, 2017, 38, 923-949.	4.7	46
42	Nothing Changes, Really: Why Women Who Break Through the Glass Ceiling End Up Reinforcing It. Personality and Social Psychology Bulletin, 2017, 43, 638-651.	3.0	76
43	A matter of focus: Powerâ€holders feel more responsible after adopting a cognitive otherâ€focus, rather than a selfâ€focus. British Journal of Social Psychology, 2017, 56, 89-102.	2.8	33
44	In or out? How the perceived morality (vs. competence) of prospective group members affects acceptance and rejection. European Journal of Social Psychology, 2017, 47, 748-762.	2.4	25
45	On sanction-goal justifications: How and why deterrence justifications undermine rule compliance Journal of Personality and Social Psychology, 2017, 112, 577-588.	2.8	26
46	Sorry seems to be the hardest word: Cultural differences in apologizing effectively. Journal of Applied Social Psychology, 2017, 47, 553-567.	2.0	13
47	Morality and Social Identity. , 2017, , .		5
48	Social contexts and personal moral motives reduce implicit prejudice: A direct comparison Group Dynamics, 2017, 21, 207-219.	1.2	1
49	Once Dishonest, Always Dishonest? The Impact of Perceived Pervasiveness of Moral Evaluations of the Self on Motivation to Restore a Moral Reputation. Frontiers in Psychology, 2016, 7, 586.	2.1	39
50	Exposure to sexism can decrease implicit gender stereotype bias. European Journal of Social Psychology, 2016, 46, 455-466.	2.4	17
51	Queen Bees and Alpha Males: Are successful women more competitive than successful men?. European Journal of Social Psychology, 2016, 46, 903-913.	2.4	33
52	Back to the Future: How Today's Neurocognitive Techniques Substantiate Predictions Made 50ÂYears Ago. Psychological Inquiry, 2016, 27, 290-293.	0.9	2
53	Social identification is generally a prerequisite for group success and does not preclude intragroup differentiation. Behavioral and Brain Sciences, 2016, 39, e150.	0.7	3
54	Building National Identity in Newborn Kosovo: Challenges of Integrating National Identity with Ethnic Identity Among Kosovar Albanians and Kosovar Serbs. Peace Psychology Book Series, 2016, , 245-260.	0.2	15

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55	Facilitation of attitude formation through communication: how perceived source expertise enhances the ability to achieve cognitive closure about complex environmental topics. Journal of Applied Social Psychology, 2016, 46, 627-640.	2.0	3
56	Bad apples or corrupting barrels? Preventing traders' misconduct. Journal of Financial Regulation and Compliance, 2016, 24, 366-382.	1.5	12
57	Diversity in work groups. Current Opinion in Psychology, 2016, 11, 49-53.	4.9	36
58	The queen bee phenomenon: Why women leaders distance themselves from junior women. Leadership Quarterly, 2016, 27, 456-469.	5.8	293
59	Perceptions of Manipulation and Judgments of Illegitimacy: Pitfalls in the Use of Emphasis Framing when Communicating about CO ₂ Capture and Storage. Environmental Communication, 2016, 10, 206-226.	2.5	37
60	Ironic Effects of Moral Motivation: Why Working Toward a Moral Goal Reduces Subsequent Perspective Taking. Social Cognition, 2016, 34, 133-148.	0.9	9
61	Mastering moral misery: Emotional and coping responses to intragroup morality (vs. competence) evaluations. Cognition and Emotion, 2016, 30, 51-65.	2.0	17
62	Groups as moral anchors. Current Opinion in Psychology, 2015, 6, 189-194.	4.9	19
63	Why leaders punish: A power perspective Journal of Personality and Social Psychology, 2015, 109, 75-89.	2.8	63
64	Regulatory focus moderates the social performance of individuals who conceal a stigmatized identity. British Journal of Social Psychology, 2015, 54, 787-797.	2.8	15
65	Extending the Queen Bee Effect: How Hindustani Workers Cope with Disadvantage by Distancing the Self from the Group. Journal of Social Issues, 2015, 71, 476-496.	3.3	57
66	"Selfâ€promotion― How regulatory focus affects the pursuit of selfâ€interest at the expense of the group. European Journal of Social Psychology, 2015, 45, 587-598.	2.4	7
67	The threat of moral transgression: The impact of group membership and moral opportunity. European Journal of Social Psychology, 2015, 45, 609-622.	2.4	46
68	Unstable power threatens the powerful and challenges the powerless: evidence from cardiovascular markers of motivation. Frontiers in Psychology, 2015, 6, 720.	2.1	26
69	Reply to Volker and Steenbeek: Multiple indicators point toward gender disparities in grant funding success in The Netherlands. Proceedings of the National Academy of Sciences of the United States of America, 2015, 112, E7038.	7.1	3
70	Reply to Albers: Acceptance of empirical evidence for gender disparities in Dutch research funding. Proceedings of the National Academy of Sciences of the United States of America, 2015, 112, E6830.	7.1	4
71	Regulating honor in the face of insults. International Journal of Intercultural Relations, 2015, 47, 158-174.	2.0	20
72	The pernicious effects of unstable work group membership: How work group changes undermine unique task contributions and newcomer acceptance. Group Processes and Intergroup Relations, 2015, 18, 6-23.	3.9	11

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73	The dark side of inclusion: Undesired acceptance increases aggression. Group Processes and Intergroup Relations, 2015, 18, 173-189.	3.9	18
74	Modern discrimination: how perpetrators and targets interactively perpetuate social disadvantage. Current Opinion in Behavioral Sciences, 2015, 3, 142-146.	3.9	20
75	Detecting and Experiencing Prejudice. Advances in Experimental Social Psychology, 2015, 52, 139-219.	3.3	54
76	Moral Impression Management. Social Psychological and Personality Science, 2015, 6, 183-192.	3.9	14
77	Gender contributes to personal research funding success in The Netherlands. Proceedings of the National Academy of Sciences of the United States of America, 2015, 112, 12349-12353.	7.1	197
78	Sustainability or Profitability? How Communicated Motives for Environmental Policy Affect Public Perceptions of Corporate Greenwashing. Corporate Social Responsibility and Environmental Management, 2015, 22, 142-154.	8.7	146
79	Does It Pay to Be Moral? How Indicators of Morality and Competence Enhance Organizational and Work Team Attractiveness. British Journal of Management, 2015, 26, 225-236.	5.0	54
80	Reducing implicit bias: How moral motivation helps people refrain from making "automatic―prejudiced associations Translational Issues in Psychological Science, 2015, 1, 382-391.	1.0	14
81	Understanding Power in Social Context: How Power Relates to Language and Communication in Line with Responsibilities or Opportunities. , 2015, , 312-334.		4
82	Moral concerns increase attention and response monitoring during IAT performance: ERP evidence. Social Cognitive and Affective Neuroscience, 2014, 9, 141-149.	3.0	43
83	Who Are You Calling Rude? Honorâ€Related Differences in Morality and Competence Evaluations After an Insult. Negotiation and Conflict Management Research, 2014, 7, 38-56.	1.0	11
84	Ingroup and outgroup support for upward mobility: Divergent responses to ingroup identification in low status groups. European Journal of Social Psychology, 2014, 44, 563-577.	2.4	31
85	Volunteer leadership: The role of pride and respect in organizational identification and leadership satisfaction. Leadership, 2014, 10, 160-173.	1.8	36
86	At the Heart of a Conflict. Social Psychological and Personality Science, 2014, 5, 35-42.	3.9	22
87	Mediating Value Conflicts. Conflict Resolution Quarterly, 2014, 31, 331-354.	0.6	5
88	Women at Work. Policy Insights From the Behavioral and Brain Sciences, 2014, 1, 46-54.	2.4	71
89	Spare the details, share the relevance: The dilution effect in communications about carbon dioxide capture and storage. Journal of Environmental Psychology, 2014, 38, 116-123.	5.1	23
90	Men as Allies Against Sexism. SAGE Open, 2014, 4, 215824401453916.	1.7	30

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91	Feeling Included and Valued: How Perceived Respect Affects Positive Team Identity and Willingness to Invest in the Team. British Journal of Management, 2013, 24, 21-37.	5.0	83
92	Power in group contexts: The influence of group status on promotion and prevention decision making. British Journal of Social Psychology, 2013, 52, 238-254.	2.8	25
93	The Good News about Honor Culture: The Preference for Cooperative Conflict Management in the Absence of Insults. Negotiation and Conflict Management Research, 2013, 6, 67-78.	1.0	34
94	Connecting the dots: Mobilizing theory to reveal the big picture in social psychology (and why we) Tj ETQq0 0 0	rgBT_/Ove 2:4	rlo <u>çk</u> 10 Tf 50
95	Morality and intergroup relations: Threats to safety and group image predict the desire to interact with outgroup and ingroup members. Journal of Experimental Social Psychology, 2013, 49, 811-821.	2.2	149
96	Morality and behavioural regulation in groups: A social identity approach. European Review of Social Psychology, 2013, 24, 160-193.	9.4	143
97	Initial Impressions Determine Behaviours: Morality Predicts the Willingness to Help Newcomers. Journal of Business Ethics, 2013, 117, 37-44.	6.0	67
98	Motivation for Education and Work in Young Muslim Women: The Importance of Value for Ingroup Domains. Basic and Applied Social Psychology, 2013, 35, 64-74.	2.1	28
99	Responding to Gender-Based Rejection. Social Psychological and Personality Science, 2013, 4, 151-158.	3.9	6
100	The Many Ways to Be Marginal in a Group. Personality and Social Psychology Review, 2013, 17, 3-21.	6.0	97
101	Team Receptivity to Newcomers: Five Decades of Evidence and Future Research Themes. Academy of Management Annals, 2013, 7, 247-293.	9.6	29
102	Volunteer Recruitment. , 2013, , .		1
103	Team Receptivity to Newcomers: Five Decades of Evidence and Future Research Themes. Academy of Management Annals, 2013, 7, 247-293.	9.6	72
104	Sexism in Contemporary Societies: How it isExpressed, Perceived, Confirmed, and Resisted. , 2013, , 289-305.		11
105	The role of prevention focus under stereotype threat: Initial cognitive mobilization is followed by depletion Journal of Personality and Social Psychology, 2012, 102, 1239-1251.	2.8	61
106	At the Heart of Egalitarianism. Social Psychological and Personality Science, 2012, 3, 747-753.	3.9	19
107	The Implications of Value Conflict. Personality and Social Psychology Bulletin, 2012, 38, 798-807.	3.0	40
	Searching for acceptance: Prejudice expectations direct attention towards social acceptance cues		-

108Searching for acceptance: Prejudice expectations direct attention towards social acceptance cues
when under a promotion focus. Group Processes and Intergroup Relations, 2012, 15, 523-538.3.910

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109	Social power makes the heart work more efficiently: Evidence from cardiovascular markers of challenge and threat. Journal of Experimental Social Psychology, 2012, 48, 371-374.	2.2	80
110	The attraction of social power: The influence of construing power as opportunity versus responsibility. Journal of Experimental Social Psychology, 2012, 48, 550-555.	2.2	103
111	Morality in Groups: On the Socialâ€Regulatory Functions of Right and Wrong. Social and Personality Psychology Compass, 2012, 6, 878-889.	3.7	107
112	Women in high places: When and why promoting women into top positions can harm them individually or as a group (and how to prevent this). Research in Organizational Behavior, 2012, 32, 163-187.	1.2	109
113	From Current State to Desired Future. , 2012, , 54-72.		4
114	The Group Self. Science, 2012, 336, 848-852.	12.6	170
115	Social change as an important goal or likely outcome: How regulatory focus affects commitment to collective action. British Journal of Social Psychology, 2012, 51, 93-110.	2.8	20
116	The Cortisol Response to Anticipated Intergroup Interactions Predicts Self-Reported Prejudice. PLoS ONE, 2012, 7, e33681.	2.5	26
117	The threat vs. challenge of car parking for women: How self- and group affirmation affect cardiovascular responses. Journal of Experimental Social Psychology, 2011, 47, 178-183.	2.2	67
118	Thou shalt not discriminate: How emphasizing moral ideals rather than obligations increases Whites' support for social equality. Journal of Experimental Social Psychology, 2011, 47, 562-571.	2.2	35
119	By any means necessary: The effects of regulatory focus and moral conviction on hostile and benevolent forms of collective action. British Journal of Social Psychology, 2011, 50, 670-689.	2.8	70
120	Identity Processes in Organizations. , 2011, , 715-744.		42
121	Is the world a just place? Countering the negative consequences of pervasive discrimination by affirming the world as just. British Journal of Social Psychology, 2011, 50, 484-500.	2.8	31
122	Do sexist organizational cultures create the Queen Bee?. British Journal of Social Psychology, 2011, 50, 519-535.	2.8	199
123	Going beyond the properties of CO2 capture and storage (CCS) technology: How trust in stakeholders affects public acceptance of CCS. International Journal of Greenhouse Gas Control, 2011, 5, 181-188.	4.6	105
124	Sharing Moral Values: Anticipated Ingroup Respect as a Determinant of Adherence to Morality-Based (but Not Competence-Based) Group Norms. Personality and Social Psychology Bulletin, 2011, 37, 1117-1129.	3.0	104
125	Gender-Bias Primes Elicit Queen-Bee Responses Among Senior Policewomen. Psychological Science, 2011, 22, 1243-1249.	3.3	136
126	Women's reactions to ingroup members who protest discriminatory treatment: The importance of beliefs about inequality and response appropriateness. European Journal of Social Psychology, 2010, 40, 733-745.	2.4	26

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127	Voice in political decision-making: The effect of group voice on perceived trustworthiness of decision makers and subsequent acceptance of decisions Journal of Experimental Psychology: Applied, 2010, 16, 173-186.	1.2	58
128	To be or not to be: The impact of implicit versus explicit inappropriate social categorizations on the self. British Journal of Social Psychology, 2010, 49, 43-67.	2.8	38
129	The dark side of ambiguous discrimination: How state selfâ€esteem moderates emotional and behavioural responses to ambiguous and unambiguous discrimination. British Journal of Social Psychology, 2010, 49, 155-174.	2.8	16
130	How Nice of Us and How Dumb of Me: The Effect of Exposure to Benevolent Sexism on Women's Task and Relational Self-Descriptions. Sex Roles, 2010, 62, 532-544.	2.4	80
131	When Searching Hurts: The Role of Information Search in Reactions to Gender Discrimination. Sex Roles, 2010, 62, 60-76.	2.4	14
132	Effective communication about complex environmental issues: Perceived quality of information about carbon dioxide capture and storage (CCS) depends on stakeholder collaboration. Journal of Environmental Psychology, 2010, 30, 347-357.	5.1	55
133	Current Issues in the Study of Social Stigma: Some Controversies and Unresolved Issues. Journal of Social Issues, 2010, 66, 431-445.	3.3	25
134	"What did You Say, and Who do You Think You Are?―How Power Differences Affect Emotional Reactions to Prejudice. Journal of Social Issues, 2010, 66, 477-492.	3.3	25
135	Valuing Social Identity: Consequences for Motivation and Performance in Low-Status Groups. Journal of Social Issues, 2010, 66, 602-617.	3.3	31
136	Experiencing Discrimination: How Members of Disadvantaged Groups Can Be Helped to Cope with Discrimination. Social Issues and Policy Review, 2010, 4, 181-213.	6.5	16
137	Individual Mobility. , 2010, , 561-576.		28
138	Eager to be the Best, or Vigilant Not to Be the Worst: The Emergence of Regulatory Focus in Disjunctive and Conjunctive Group Tasks. Group Processes and Intergroup Relations, 2009, 12, 653-671.	3.9	29
139	Temporary Versus Permanent Group Membership: How the Future Prospects of Newcomers Affect Newcomer Acceptance and Newcomer Influence. Personality and Social Psychology Bulletin, 2009, 35, 764-775.	3.0	52
140	Strength in Numbers or Less Is More? A Matter of Opinion and a Question of Taste. Personality and Social Psychology Bulletin, 2009, 35, 1099-1111.	3.0	18
141	How organizational motives and communications affect public trust in organizations: The case of carbon dioxide capture and storage. Journal of Environmental Psychology, 2009, 29, 290-299.	5.1	84
142	For better or for worse: the congruence of personal and group outcomes on targets' responses to discrimination. European Journal of Social Psychology, 2009, 39, 576-591.	2.4	33
143	Attachment anxiety, intraâ€group (dis)respect, actual efforts, and group donation. European Journal of Social Psychology, 2009, 39, 734-746.	2.4	11
144	Suffering from the possibility of status loss: Physiological responses to social identity threat in high status groups. European Journal of Social Psychology, 2009, 39, 1075-1092.	2.4	106

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145	Is managing the work–family interface worthwhile? Benefits for employee health and performance. Journal of Organizational Behavior, 2009, 30, 617-642.	4.7	153
146	Competenceâ€Based and Integrityâ€Based Trust as Predictors of Acceptance of Carbon Dioxide Capture and Storage (CCS). Risk Analysis, 2009, 29, 1129-1140.	2.7	134
147	Collective Action in Modern Times: How Modern Expressions of Prejudice Prevent Collective Action. Journal of Social Issues, 2009, 65, 749-768.	3.3	158
148	Trust as predictor of public acceptance of CCS. Energy Procedia, 2009, 1, 4613-4616.	1.8	13
149	Public information: On why and when multiple information sources are more effective than single information sources in communication about CCS. Energy Procedia, 2009, 1, 4715-4718.	1.8	11
150	Stereotype content model across cultures: Towards universal similarities and some differences. British Journal of Social Psychology, 2009, 48, 1-33.	2.8	670
151	Intrinsic need satisfaction and the job attitudes of volunteers versus employees working in a charitable volunteer organization. Journal of Occupational and Organizational Psychology, 2009, 82, 897-914.	4.5	98
152	Feeling Committed to Work: How Specific Forms of Work-Commitment Predict Work Behavior and Performance Over Time. Human Performance, 2009, 22, 410-431.	2.4	14
153	Working for the self or working for the group: How self- versus group affirmation affects collective behavior in low-status groups Journal of Personality and Social Psychology, 2009, 96, 183-202.	2.8	100
154	The self-fulfilling effects of contemporary sexism: How it affects women's well-being and behavior , 2009, , 99-123.		19
155	Pride and respect in volunteers' organizational commitment. European Journal of Social Psychology, 2008, 38, 159-172.	2.4	138
156	If <i>we</i> have the will, there will be a way: regulatory focus as a group identity. European Journal of Social Psychology, 2008, 38, 880-895.	2.4	64
157	There is nothing either good or bad but thinking makes it so: Informational support and cognitive appraisal of the workâ€family interface. Journal of Occupational and Organizational Psychology, 2008, 81, 349-367.	4.5	43
158	For love or money? How activation of relational versus instrumental concerns affects reactions to decision-making procedures. Journal of Experimental Social Psychology, 2008, 44, 80-94.	2.2	9
159	Is it better to be moral than smart? The effects of morality and competence norms on the decision to work at group status improvement Journal of Personality and Social Psychology, 2008, 95, 1397-1410.	2.8	111
160	Diversity, newcomers, and team innovation: The importance of a common identity. Research on Managing Groups and Teams, 2008, , 221-243.	0.6	5
161	Reactions to Outgroup Authorities' Decisions: The Role of Expected Bias, Procedural Fairness and Outcome Favorability. Group Processes and Intergroup Relations, 2008, 11, 281-299.	3.9	16
162	Volunteer recruitment: The role of organizational support and anticipated respect in non-volunteers' attraction to charitable volunteer organizations Journal of Applied Psychology, 2008, 93, 1013-1026.	5.3	78

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163	The Role of Expectancies in Accepting Task-Related Diversity: Do Disappointment and Lack of Commitment Stem From Actual Differences or Violated Expectations?. Personality and Social Psychology Bulletin, 2007, 33, 842-854.	3.0	24
164	How work and family can facilitate each other: Distinct types of work-family facilitation and outcomes for women and men Journal of Occupational Health Psychology, 2007, 12, 279-300.	3.3	256
165	Group virtue: The importance of morality (vs. competence and sociability) in the positive evaluation of in-groups Journal of Personality and Social Psychology, 2007, 93, 234-249.	2.8	675
166	Volunteering for charity: Pride, respect, and the commitment of volunteers Journal of Applied Psychology, 2007, 92, 771-785.	5.3	161
167	Social creativity strikes back: improving motivated performance of low status group members by valuing ingroup dimensions. European Journal of Social Psychology, 2007, 37, 470-493.	2.4	39
168	The Beneficial Effects of Social Identity Protection on the Performance Motivation of Members of Devalued Groups. Social Issues and Policy Review, 2007, 1, 217-256.	6.5	51
169	Diversity as a Basis for Shared Organizational Identity: The Norm Congruity Principle. British Journal of Management, 2007, 18, S17-S27.	5.0	100
170	Defining the common feature: Task-related differences as the basis for dyadic identity. British Journal of Social Psychology, 2007, 46, 499-515.	2.8	9
171	Explaining the motivational forces of (dis)Respect: How self-focused and group-focused concerns can result in the display of group-serving efforts. Gruppe Interaktion Organisation Zeitschrift Fur Angewandte Organisationspsychologie, 2007, 38, 327-342.	2.1	9
172	The paradox of the disrespected: Disrespected group members' engagement in group-serving efforts. Journal of Experimental Social Psychology, 2006, 42, 413-427.	2.2	48
173	Social Identity in Industrial and Organizational Psychology: Concepts, Controversies and Contributions. , 2006, , 39-118.		138
174	Cutting a diamond out of stone: psychological perspectives on changing self and identity. Netherlands Journal of Psychology, 2006, 62, 5-7.	0.5	0
175	Social identity and self-presentation at work: how attempts to hide a stigmatised identity affect emotional well-being, social inclusion and performance. Netherlands Journal of Psychology, 2006, 62, 51-57.	0.5	21
176	Who do we think we are? The effects of social context and social identification on in-group stereotyping. British Journal of Social Psychology, 2006, 45, 161-174.	2.8	41
177	Working under cover: performance-related self-confidence among members of contextually devalued groups who try to pass. European Journal of Social Psychology, 2006, 36, 337-352.	2.4	91
178	Hide and seek: the effects of revealing one's personal interests in intra- and intergroup negotiations. European Journal of Social Psychology, 2006, 36, 791-813.	2.4	33
179	Friend or foe? Ingroup identification moderates reactions to outgroup members' allocation behavior. European Journal of Social Psychology, 2006, 36, 877-885.	2.4	9
180	Categorization in everyday life: the effects of positive and negative categorizations on emotions and self-views. European Journal of Social Psychology, 2006, 36, 931-942.	2.4	21

#	Article	IF	CITATIONS
181	Striving for Success in Outgroup Settings: Effects of Contextually Emphasizing Ingroup Dimensions on Stigmatized Group Members' Social Identity and Performance Styles. Personality and Social Psychology Bulletin, 2006, 32, 576-588.	3.0	67
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