

Naomi Ellemers

List of Publications by Year in descending order

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Version: 2024-02-01

240
papers

24,042
citations

13827

67
h-index

9311

143
g-index

252
all docs

252
docs citations

252
times ranked

15617
citing authors

#	ARTICLE	IF	CITATIONS
1	Using social and behavioural science to support COVID-19 pandemic response. <i>Nature Human Behaviour</i> , 2020, 4, 460-471.	6.2	3,200
2	Self and Social Identity. <i>Annual Review of Psychology</i> , 2002, 53, 161-186.	9.9	1,160
3	Self-categorisation, commitment to the group and group self-esteem as related but distinct aspects of social identity. <i>European Journal of Social Psychology</i> , 1999, 29, 371-389.	1.5	1,035
4	Perceived Intragroup Variability as a Function of Group Status and Identification. <i>Journal of Experimental Social Psychology</i> , 1995, 31, 410-436.	1.3	896
5	Motivating Individuals and Groups at Work: A Social Identity Perspective on Leadership and Group Performance. <i>Academy of Management Review</i> , 2004, 29, 459-478.	7.4	751
6	Group virtue: The importance of morality (vs. competence and sociability) in the positive evaluation of in-groups.. <i>Journal of Personality and Social Psychology</i> , 2007, 93, 234-249.	2.6	675
7	Stereotype content model across cultures: Towards universal similarities and some differences. <i>British Journal of Social Psychology</i> , 2009, 48, 1-33.	1.8	670
8	Sticking together or falling apart: In-group identification as a psychological determinant of group commitment versus individual mobility.. <i>Journal of Personality and Social Psychology</i> , 1997, 72, 617-626.	2.6	575
9	Gender Stereotypes. <i>Annual Review of Psychology</i> , 2018, 69, 275-298.	9.9	530
10	Self-Stereotyping in the Face of Threats to Group Status and Distinctiveness: The Role of Group Identification. <i>Personality and Social Psychology Bulletin</i> , 1997, 23, 538-553.	1.9	519
11	The Influence of Socio-structural Variables on Identity Management Strategies. <i>European Review of Social Psychology</i> , 1993, 4, 27-57.	5.8	517
12	Effects of the legitimacy of low group or individual status on individual and collective status-enhancement strategies.. <i>Journal of Personality and Social Psychology</i> , 1993, 64, 766-778.	2.6	437
13	The burden of benevolent sexism: how it contributes to the maintenance of gender inequalities. <i>European Journal of Social Psychology</i> , 2005, 35, 633-642.	1.5	315
14	The queen bee phenomenon: Why women leaders distance themselves from junior women. <i>Leadership Quarterly</i> , 2016, 27, 456-469.	3.6	293
15	The influence of permeability of group boundaries and stability of group status on strategies of individual mobility and social change. <i>British Journal of Social Psychology</i> , 1990, 29, 233-246.	1.8	286
16	Social identification and permeability of group boundaries. <i>European Journal of Social Psychology</i> , 1988, 18, 497-513.	1.5	281
17	The underrepresentation of women in science: Differential commitment or the queen bee syndrome?. <i>British Journal of Social Psychology</i> , 2004, 43, 315-338.	1.8	274
18	How work and family can facilitate each other: Distinct types of work-family facilitation and outcomes for women and men.. <i>Journal of Occupational Health Psychology</i> , 2007, 12, 279-300.	2.3	256

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19	Career-oriented versus team-oriented commitment and behavior at work.. Journal of Applied Psychology, 1998, 83, 717-730.	4.2	246
20	Motivating Individuals and Groups at Work: A Social Identity Perspective on Leadership and Group Performance. Academy of Management Review, 2004, 29, 459.	7.4	245
21	More than a Metaphor: Organizational Identity Makes Organizational Life Possible. British Journal of Management, 2003, 14, 357-369.	3.3	229
22	When the pressure is up: The assessment of social identity threat in low and high status groups. Journal of Experimental Social Psychology, 2005, 41, 192-200.	1.3	219
23	Do sexist organizational cultures create the Queen Bee?. British Journal of Social Psychology, 2011, 50, 519-535.	1.8	199
24	Gender contributes to personal research funding success in The Netherlands. Proceedings of the National Academy of Sciences of the United States of America, 2015, 112, 12349-12353.	3.3	197
25	Social identity as both cause and effect: The development of group identification in response to anticipated and actual changes in the intergroup status hierarchy. British Journal of Social Psychology, 2002, 41, 57-76.	1.8	192
26	Coping with Group-Based Discrimination. , 1998, , 243-266.		174
27	The Group Self. Science, 2012, 336, 848-852.	6.0	170
28	Status protection in high status minority groups. European Journal of Social Psychology, 1992, 22, 123-140.	1.5	167
29	The Psychology of Morality: A Review and Analysis of Empirical Studies Published From 1940 Through 2017. Personality and Social Psychology Review, 2019, 23, 332-366.	3.4	164
30	Volunteering for charity: Pride, respect, and the commitment of volunteers.. Journal of Applied Psychology, 2007, 92, 771-785.	4.2	161
31	Collective Action in Modern Times: How Modern Expressions of Prejudice Prevent Collective Action. Journal of Social Issues, 2009, 65, 749-768.	1.9	158
32	Is managing the workâ€“family interface worthwhile? Benefits for employee health and performance. Journal of Organizational Behavior, 2009, 30, 617-642.	2.9	153
33	Continuing and Changing Group Identities: The Effects of Merging on Social Identification and Ingroup Bias. Personality and Social Psychology Bulletin, 2003, 29, 679-690.	1.9	149
34	Morality and intergroup relations: Threats to safety and group image predict the desire to interact with outgroup and ingroup members. Journal of Experimental Social Psychology, 2013, 49, 811-821.	1.3	149
35	Being different or being better? National stereotypes and identifications of Polish and Dutch students. European Journal of Social Psychology, 1996, 26, 97-114.	1.5	147
36	Sustainability or Profitability? How Communicated Motives for Environmental Policy Affect Public Perceptions of Corporate Greenwashing. Corporate Social Responsibility and Environmental Management, 2015, 22, 142-154.	5.0	146

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37	Trust predicts COVID-19 prescribed and discretionary behavioral intentions in 23 countries. PLoS ONE, 2021, 16, e0248334.	1.1	146
38	Intragroup and Intergroup Evaluation Effects on Group Behavior. Personality and Social Psychology Bulletin, 2002, 28, 744-753.	1.9	145
39	Morality and behavioural regulation in groups: A social identity approach. European Review of Social Psychology, 2013, 24, 160-193.	5.8	143
40	Social Identity in Industrial and Organizational Psychology: Concepts, Controversies and Contributions. , 2006, , 39-118.		138
41	Pride and respect in volunteers' organizational commitment. European Journal of Social Psychology, 2008, 38, 159-172.	1.5	138
42	Gender-Bias Primes Elicit Queen-Bee Responses Among Senior Policewomen. Psychological Science, 2011, 22, 1243-1249.	1.8	136
43	You Can't Always Do What You Want: Social Identity and Self-Presentational Determinants of the Choice to Work for a Low-Status Group. Personality and Social Psychology Bulletin, 2000, 26, 891-906.	1.9	135
44	Competence-Based and Integrity-Based Trust as Predictors of Acceptance of Carbon Dioxide Capture and Storage (CCS). Risk Analysis, 2009, 29, 1129-1140.	1.5	134
45	Social Identity Theory. , 0, , 379-398.		134
46	Identity Needs Versus Social Opportunities: The Use of Group-Level and Individual-Level Identity Management Strategies. Social Psychology Quarterly, 1997, 60, 52.	1.4	131
47	The Perils of Political Correctness: Men's and Women's Responses to Old-Fashioned and Modern Sexist Views. Social Psychology Quarterly, 2005, 68, 75-88.	1.4	116
48	Navigating the social world: Toward an integrated framework for evaluating self, individuals, and groups.. Psychological Review, 2021, 128, 290-314.	2.7	112
49	Is it better to be moral than smart? The effects of morality and competence norms on the decision to work at group status improvement.. Journal of Personality and Social Psychology, 2008, 95, 1397-1410.	2.6	111
50	Women in high places: When and why promoting women into top positions can harm them individually or as a group (and how to prevent this). Research in Organizational Behavior, 2012, 32, 163-187.	0.9	109
51	Bias in Intergroup Perceptions: Balancing Group Identity with Social Reality. Personality and Social Psychology Bulletin, 1997, 23, 186-198.	1.9	107
52	Morality in Groups: On the Social-Regulatory Functions of Right and Wrong. Social and Personality Psychology Compass, 2012, 6, 878-889.	2.0	107
53	Suffering from the possibility of status loss: Physiological responses to social identity threat in high status groups. European Journal of Social Psychology, 2009, 39, 1075-1092.	1.5	106
54	Going beyond the properties of CO2 capture and storage (CCS) technology: How trust in stakeholders affects public acceptance of CCS. International Journal of Greenhouse Gas Control, 2011, 5, 181-188.	2.3	105

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55	Sharing Moral Values: Anticipated Ingroup Respect as a Determinant of Adherence to Morality-Based (but Not Competence-Based) Group Norms. <i>Personality and Social Psychology Bulletin</i> , 2011, 37, 1117-1129.	1.9	104
56	The attraction of social power: The influence of construing power as opportunity versus responsibility. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 550-555.	1.3	103
57	Sources of respect: the effects of being liked by ingroups and outgroups. <i>European Journal of Social Psychology</i> , 2004, 34, 155-172.	1.5	101
58	The effects of being categorised: The interplay between internal and external social identities. <i>European Review of Social Psychology</i> , 2003, 14, 139-170.	5.8	100
59	Diversity as a Basis for Shared Organizational Identity: The Norm Congruity Principle. <i>British Journal of Management</i> , 2007, 18, S17-S27.	3.3	100
60	Working for the self or working for the group: How self- versus group affirmation affects collective behavior in low-status groups.. <i>Journal of Personality and Social Psychology</i> , 2009, 96, 183-202.	2.6	100
61	Intrinsic need satisfaction and the job attitudes of volunteers versus employees working in a charitable volunteer organization. <i>Journal of Occupational and Organizational Psychology</i> , 2009, 82, 897-914.	2.6	98
62	The Many Ways to Be Marginal in a Group. <i>Personality and Social Psychology Review</i> , 2013, 17, 3-21.	3.4	97
63	Working under cover: performance-related self-confidence among members of contextually devalued groups who try to pass. <i>European Journal of Social Psychology</i> , 2006, 36, 337-352.	1.5	91
64	How organizational motives and communications affect public trust in organizations: The case of carbon dioxide capture and storage. <i>Journal of Environmental Psychology</i> , 2009, 29, 290-299.	2.3	84
65	Feeling Included and Valued: How Perceived Respect Affects Positive Team Identity and Willingness to Invest in the Team. <i>British Journal of Management</i> , 2013, 24, 21-37.	3.3	83
66	Social Identity Theory. , 2019, , 129-143.		83
67	How Nice of Us and How Dumb of Me: The Effect of Exposure to Benevolent Sexism on Women's Task and Relational Self-Descriptions. <i>Sex Roles</i> , 2010, 62, 532-544.	1.4	80
68	Social power makes the heart work more efficiently: Evidence from cardiovascular markers of challenge and threat. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 371-374.	1.3	80
69	Volunteer recruitment: The role of organizational support and anticipated respect in non-volunteers' attraction to charitable volunteer organizations.. <i>Journal of Applied Psychology</i> , 2008, 93, 1013-1026.	4.2	78
70	Morality and the Regulation of Social Behavior. , 0, , .		78
71	Nothing Changes, Really: Why Women Who Break Through the Glass Ceiling End Up Reinforcing It. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 638-651.	1.9	76
72	Team Receptivity to Newcomers: Five Decades of Evidence and Future Research Themes. <i>Academy of Management Annals</i> , 2013, 7, 247-293.	5.8	72

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73	The Carrot and the Stick: Affective Commitment and Acceptance Anxiety as Motives for Discretionary Group Efforts by Respected and Disrespected Group Members. <i>Personality and Social Psychology Bulletin</i> , 2006, 32, 244-255.	1.9	71
74	Women at Work. <i>Policy Insights From the Behavioral and Brain Sciences</i> , 2014, 1, 46-54.	1.4	71
75	By any means necessary: The effects of regulatory focus and moral conviction on hostile and benevolent forms of collective action. <i>British Journal of Social Psychology</i> , 2011, 50, 670-689.	1.8	70
76	The Impact of Respect Versus Neglect of Self-Identities on Identification and Group Loyalty. <i>Personality and Social Psychology Bulletin</i> , 2002, 28, 629-639.	1.9	68
77	Striving for Success in Outgroup Settings: Effects of Contextually Emphasizing Ingroup Dimensions on Stigmatized Group Members' Social Identity and Performance Styles. <i>Personality and Social Psychology Bulletin</i> , 2006, 32, 576-588.	1.9	67
78	The threat vs. challenge of car parking for women: How self- and group affirmation affect cardiovascular responses. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 178-183.	1.3	67
79	Initial Impressions Determine Behaviours: Morality Predicts the Willingness to Help Newcomers. <i>Journal of Business Ethics</i> , 2013, 117, 37-44.	3.7	67
80	If we have the will, there will be a way: regulatory focus as a group identity. <i>European Journal of Social Psychology</i> , 2008, 38, 880-895.	1.5	64
81	Why leaders punish: A power perspective.. <i>Journal of Personality and Social Psychology</i> , 2015, 109, 75-89.	2.6	63
82	Who wants to know? The effect of audience on identity expression among minority group members. <i>British Journal of Social Psychology</i> , 2003, 42, 299-318.	1.8	62
83	(Mis)communicating Across Boundaries. <i>Communication Research</i> , 1998, 25, 571-595.	3.9	61
84	The role of prevention focus under stereotype threat: Initial cognitive mobilization is followed by depletion.. <i>Journal of Personality and Social Psychology</i> , 2012, 102, 1239-1251.	2.6	61
85	Voice in political decision-making: The effect of group voice on perceived trustworthiness of decision makers and subsequent acceptance of decisions.. <i>Journal of Experimental Psychology: Applied</i> , 2010, 16, 173-186.	0.9	58
86	Perceived Group Variability in Intergroup Relations: The Distinctive Role of Social Identity. <i>European Review of Social Psychology</i> , 1999, 10, 41-74.	5.8	57
87	Let me count the ways in which I respect thee: does competence compensate or compromise lack of liking from the group?. <i>European Journal of Social Psychology</i> , 2005, 35, 263-279.	1.5	57
88	Extending the Queen Bee Effect: How Hindustani Workers Cope with Disadvantage by Distancing the Self from the Group. <i>Journal of Social Issues</i> , 2015, 71, 476-496.	1.9	57
89	Social Identity and Intergroup Differentiation Processes. <i>European Review of Social Psychology</i> , 1990, 1, 137-169.	5.8	56
90	Effective communication about complex environmental issues: Perceived quality of information about carbon dioxide capture and storage (CCS) depends on stakeholder collaboration. <i>Journal of Environmental Psychology</i> , 2010, 30, 347-357.	2.3	55

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91	Detecting and Experiencing Prejudice. <i>Advances in Experimental Social Psychology</i> , 2015, 52, 139-219.	2.0	54
92	Does It Pay to Be Moral? How Indicators of Morality and Competence Enhance Organizational and Work Team Attractiveness. <i>British Journal of Management</i> , 2015, 26, 225-236.	3.3	54
93	Temporary Versus Permanent Group Membership: How the Future Prospects of Newcomers Affect Newcomer Acceptance and Newcomer Influence. <i>Personality and Social Psychology Bulletin</i> , 2009, 35, 764-775.	1.9	52
94	The Beneficial Effects of Social Identity Protection on the Performance Motivation of Members of Devalued Groups. <i>Social Issues and Policy Review</i> , 2007, 1, 217-256.	3.7	51
95	The paradox of the disrespected: Disrespected group members'™ engagement in group-serving efforts. <i>Journal of Experimental Social Psychology</i> , 2006, 42, 413-427.	1.3	48
96	The Queen Bee phenomenon in Academia 15Âyears after: Does it still exist, and if so, why?. <i>British Journal of Social Psychology</i> , 2021, 60, 383-399.	1.8	48
97	The threat of moral transgression: The impact of group membership and moral opportunity. <i>European Journal of Social Psychology</i> , 2015, 45, 609-622.	1.5	46
98	Whether power holders construe their power as responsibility or opportunity influences their tendency to take advice from others. <i>Journal of Organizational Behavior</i> , 2017, 38, 923-949.	2.9	46
99	There is nothing either good or bad but thinking makes it so: Informational support and cognitive appraisal of the workâ€family interface. <i>Journal of Occupational and Organizational Psychology</i> , 2008, 81, 349-367.	2.6	43
100	Moral concerns increase attention and response monitoring during IAT performance: ERP evidence. <i>Social Cognitive and Affective Neuroscience</i> , 2014, 9, 141-149.	1.5	43
101	Identity in Work Groups: The Beneficial and Detrimental Consequences of Multiple Identities and Group Norms for Collaboration and Group Performance. <i>Advances in Group Processes</i> , 0, , 1-41.	0.1	42
102	Identity Processes in Organizations. , 2011, , 715-744.		42
103	Who do we think we are? The effects of social context and social identification on in-group stereotyping. <i>British Journal of Social Psychology</i> , 2006, 45, 161-174.	1.8	41
104	The Implications of Value Conflict. <i>Personality and Social Psychology Bulletin</i> , 2012, 38, 798-807.	1.9	40
105	Group commitment as a moderator of attributional and behavioural responses to power use. <i>European Journal of Social Psychology</i> , 1998, 28, 555-573.	1.5	39
106	Social creativity strikes back: improving motivated performance of low status group members by valuing ingroup dimensions. <i>European Journal of Social Psychology</i> , 2007, 37, 470-493.	1.5	39
107	Once Dishonest, Always Dishonest? The Impact of Perceived Pervasiveness of Moral Evaluations of the Self on Motivation to Restore a Moral Reputation. <i>Frontiers in Psychology</i> , 2016, 7, 586.	1.1	39
108	Highly identified powerâ€holders feel responsible: The interplay between social identification and social power within groups. <i>British Journal of Social Psychology</i> , 2018, 57, 112-129.	1.8	39

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109	Social Identity, Relative Deprivation, and Coping With the Threat of Position Loss: A Field Study Among Native Shopkeepers in Amsterdam. <i>Journal of Applied Social Psychology</i> , 1998, 28, 1987-2006.	1.3	38
110	Context Effects on the Application of Stereotype Content to Multiple Categorizable Targets. <i>Personality and Social Psychology Bulletin</i> , 2002, 28, 90-101.	1.9	38
111	To be or not to be: The impact of implicit versus explicit inappropriate social categorizations on the self. <i>British Journal of Social Psychology</i> , 2010, 49, 43-67.	1.8	38
112	Connecting the dots: Mobilizing theory to reveal the big picture in social psychology (and why we) <i>Tj ETQq0 0 0 rgBT/Overlock 10 Tf 50</i>	1.5	37
113	Perceptions of Manipulation and Judgments of Illegitimacy: Pitfalls in the Use of Emphasis Framing when Communicating about CO ₂ Capture and Storage. <i>Environmental Communication</i> , 2016, 10, 206-226.	1.2	37
114	Volunteer leadership: The role of pride and respect in organizational identification and leadership satisfaction. <i>Leadership</i> , 2014, 10, 160-173.	1.3	36
115	Diversity in work groups. <i>Current Opinion in Psychology</i> , 2016, 11, 49-53.	2.5	36
116	Intergroup Differentiation in Social Context: Identity Needs versus Audience Constraints. <i>Social Psychology Quarterly</i> , 2000, 63, 60.	1.4	35
117	The benefits of being disadvantaged: performance-related circumstances and consequences of intergroup comparisons. <i>European Journal of Social Psychology</i> , 2002, 32, 73-91.	1.5	35
118	Thou shalt not discriminate: How emphasizing moral ideals rather than obligations increases Whites' support for social equality. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 562-571.	1.3	35
119	What Can You Expect? The Influence of Gender Diversity in Dyads on Work Goal Expectancies and Subsequent Work Commitment. <i>Group Processes and Intergroup Relations</i> , 2006, 9, 577-588.	2.4	34
120	The Good News about Honor Culture: The Preference for Cooperative Conflict Management in the Absence of Insults. <i>Negotiation and Conflict Management Research</i> , 2013, 6, 67-78.	1.0	34
121	The Backlash of Token Mobility: The Impact of Past Group Experiences on Individual Ambition and Effort. <i>Personality and Social Psychology Bulletin</i> , 2004, 30, 1433-1445.	1.9	33
122	Hide and seek: the effects of revealing one's personal interests in intra- and intergroup negotiations. <i>European Journal of Social Psychology</i> , 2006, 36, 791-813.	1.5	33
123	For better or for worse: the congruence of personal and group outcomes on targets' responses to discrimination. <i>European Journal of Social Psychology</i> , 2009, 39, 576-591.	1.5	33
124	Queen Bees and Alpha Males: Are successful women more competitive than successful men?. <i>European Journal of Social Psychology</i> , 2016, 46, 903-913.	1.5	33
125	A matter of focus: Power holders feel more responsible after adopting a cognitive other focus, rather than a self focus. <i>British Journal of Social Psychology</i> , 2017, 56, 89-102.	1.8	33
126	Adversarial alignment enables competing models to engage in cooperative theory building toward cumulative science. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 7561-7567.	3.3	32

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127	Valuing Social Identity: Consequences for Motivation and Performance in Low-Status Groups. <i>Journal of Social Issues</i> , 2010, 66, 602-617.	1.9	31
128	Is the world a just place? Countering the negative consequences of pervasive discrimination by affirming the world as just. <i>British Journal of Social Psychology</i> , 2011, 50, 484-500.	1.8	31
129	Ingroup and outgroup support for upward mobility: Divergent responses to ingroup identification in low status groups. <i>European Journal of Social Psychology</i> , 2014, 44, 563-577.	1.5	31
130	Men as Allies Against Sexism. <i>SAGE Open</i> , 2014, 4, 215824401453916.	0.8	30
131	Eager to be the Best, or Vigilant Not to Be the Worst: The Emergence of Regulatory Focus in Disjunctive and Conjunctive Group Tasks. <i>Group Processes and Intergroup Relations</i> , 2009, 12, 653-671.	2.4	29
132	Team Receptivity to Newcomers: Five Decades of Evidence and Future Research Themes. <i>Academy of Management Annals</i> , 2013, 7, 247-293.	5.8	29
133	The Burden of Power: Construing Power as Responsibility (Rather Than as Opportunity) Alters Threat-Challenge Responses. <i>Personality and Social Psychology Bulletin</i> , 2018, 44, 1024-1038.	1.9	29
134	The Impact of Anonymity and Group Identification on Progroup Behavior in Computer-Mediated Groups. <i>Small Group Research</i> , 2002, 33, 590-610.	1.8	28
135	Motivation for Education and Work in Young Muslim Women: The Importance of Value for Ingroup Domains. <i>Basic and Applied Social Psychology</i> , 2013, 35, 64-74.	1.2	28
136	What hostile and benevolent sexism communicate about men's warmth and competence. <i>Group Processes and Intergroup Relations</i> , 2018, 21, 159-177.	2.4	28
137	Social evaluation: Comparing models across interpersonal, intragroup, intergroup, several-group, and many-group contexts. <i>Advances in Experimental Social Psychology</i> , 2021, 63, 1-68.	2.0	28
138	Individual Mobility. , 2010, , 561-576.		28
139	Science as collaborative knowledge generation. <i>British Journal of Social Psychology</i> , 2021, 60, 1-28.	1.8	27
140	Women's reactions to ingroup members who protest discriminatory treatment: The importance of beliefs about inequality and response appropriateness. <i>European Journal of Social Psychology</i> , 2010, 40, 733-745.	1.5	26
141	Unstable power threatens the powerful and challenges the powerless: evidence from cardiovascular markers of motivation. <i>Frontiers in Psychology</i> , 2015, 6, 720.	1.1	26
142	On sanction-goal justifications: How and why deterrence justifications undermine rule compliance.. <i>Journal of Personality and Social Psychology</i> , 2017, 112, 577-588.	2.6	26
143	The Cortisol Response to Anticipated Intergroup Interactions Predicts Self-Reported Prejudice. <i>PLoS ONE</i> , 2012, 7, e33681.	1.1	26
144	Current Issues in the Study of Social Stigma: Some Controversies and Unresolved Issues. <i>Journal of Social Issues</i> , 2010, 66, 431-445.	1.9	25

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145	“What did You Say, and Who do You Think You Are?”-How Power Differences Affect Emotional Reactions to Prejudice. <i>Journal of Social Issues</i> , 2010, 66, 477-492.	1.9	25
146	Power in group contexts: The influence of group status on promotion and prevention decision making. <i>British Journal of Social Psychology</i> , 2013, 52, 238-254.	1.8	25
147	“Power corrupts”-revisited: the role of construal of power as opportunity or responsibility. , 0, , 73-88.		25
148	In or out? How the perceived morality (vs. competence) of prospective group members affects acceptance and rejection. <i>European Journal of Social Psychology</i> , 2017, 47, 748-762.	1.5	25
149	The Role of Expectancies in Accepting Task-Related Diversity: Do Disappointment and Lack of Commitment Stem From Actual Differences or Violated Expectations?. <i>Personality and Social Psychology Bulletin</i> , 2007, 33, 842-854.	1.9	24
150	Leader power, power stability, and interpersonal trust. <i>Organizational Behavior and Human Decision Processes</i> , 2019, 152, 1-10.	1.4	24
151	Spare the details, share the relevance: The dilution effect in communications about carbon dioxide capture and storage. <i>Journal of Environmental Psychology</i> , 2014, 38, 116-123.	2.3	23
152	At the Heart of a Conflict. <i>Social Psychological and Personality Science</i> , 2014, 5, 35-42.	2.4	22
153	Power use and differential competence as determinants of subordinates' evaluative and behavioural responses in simulated organizations. <i>European Journal of Social Psychology</i> , 1999, 29, 843-870.	1.5	21
154	Social identity and self-presentation at work: how attempts to hide a stigmatised identity affect emotional well-being, social inclusion and performance. <i>Netherlands Journal of Psychology</i> , 2006, 62, 51-57.	0.5	21
155	Categorization in everyday life: the effects of positive and negative categorizations on emotions and self-views. <i>European Journal of Social Psychology</i> , 2006, 36, 931-942.	1.5	21
156	Indirect majority and minority influence: An exploratory study. <i>European Journal of Social Psychology</i> , 1991, 21, 199-211.	1.5	20
157	Social change as an important goal or likely outcome: How regulatory focus affects commitment to collective action. <i>British Journal of Social Psychology</i> , 2012, 51, 93-110.	1.8	20
158	Regulating honor in the face of insults. <i>International Journal of Intercultural Relations</i> , 2015, 47, 158-174.	1.0	20
159	Modern discrimination: how perpetrators and targets interactively perpetuate social disadvantage. <i>Current Opinion in Behavioral Sciences</i> , 2015, 3, 142-146.	2.0	20
160	At the Heart of Egalitarianism. <i>Social Psychological and Personality Science</i> , 2012, 3, 747-753.	2.4	19
161	Groups as moral anchors. <i>Current Opinion in Psychology</i> , 2015, 6, 189-194.	2.5	19
162	ESG Indicators as Organizational Performance Goals: Do Rating Agencies Encourage a Holistic Approach?. <i>Sustainability</i> , 2020, 12, 10228.	1.6	19

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163	Men Should Be Competent, Women Should Have it All: Multiple Criteria in the Evaluation of Female Job Candidates. <i>Sex Roles</i> , 2020, 83, 269-288.	1.4	19
164	The self-fulfilling effects of contemporary sexism: How it affects women's well-being and behavior.. , 2009, , 99-123.		19
165	Implications of research staff demographics for psychological science.. <i>American Psychologist</i> , 2018, 73, 639-650.	3.8	19
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