

Jorge A Barraza

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/2285382/publications.pdf>

Version: 2024-02-01

13
papers

654
citations

1307594

7
h-index

1125743

13
g-index

14
all docs

14
docs citations

14
times ranked

740
citing authors

#	ARTICLE	IF	CITATIONS
1	The Neurophysiology of Corporate Apologies: Why Do People Believe Insincere Apologies?. International Journal of Business Communication, 2022, 59, 531-550.	2.6	5
2	Oxytocin Release Increases With Age and Is Associated With Life Satisfaction and Prosocial Behaviors. Frontiers in Behavioral Neuroscience, 2022, 16, 846234.	2.0	8
3	The Benefit of Gratitude: Trait Gratitude Is Associated With Effective Economic Decision-Making in the Ultimatum Game. Frontiers in Psychology, 2021, 12, 590132.	2.1	3
4	Oxytocin increases perceived competence and social-emotional engagement with brands. PLoS ONE, 2021, 16, e0260589.	2.5	5
5	Predicting Dishonesty When the Stakes Are High: Physiologic Responses During Face-to-Face Interactions Identifies Who Reneges on Promises to Cooperate. Frontiers in Behavioral Neuroscience, 2021, 15, 787905.	2.0	1
6	Stories vs. facts: triggering emotion and action-taking on climate change. Climatic Change, 2019, 154, 19-36.	3.6	86
7	Endogenous Oxytocin Release Eliminates In-Group Bias in Monetary Transfers With Perspective-Taking. Frontiers in Behavioral Neuroscience, 2018, 12, 35.	2.0	15
8	Persuasive Narratives and Costly Actions. Terrorism and Political Violence, 2017, 29, 160-172.	2.0	3
9	The heart of the story: Peripheral physiology during narrative exposure predicts charitable giving. Biological Psychology, 2015, 105, 138-143.	2.2	66
10	Effects of a 10-day oxytocin trial in older adults on health and well-being.. Experimental and Clinical Psychopharmacology, 2013, 21, 85-92.	1.8	49
11	Oxytocin infusion increases charitable donations regardless of monetary resources. Hormones and Behavior, 2011, 60, 148-151.	2.1	95
12	Positive emotional expectations predict volunteer outcomes for new volunteers. Motivation and Emotion, 2011, 35, 211-219.	1.3	21
13	Empathy toward Strangers Triggers Oxytocin Release and Subsequent Generosity. Annals of the New York Academy of Sciences, 2009, 1167, 182-189.	3.8	291