

# Jorge A Barraza

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/2285382/publications.pdf>

Version: 2024-02-01

13  
papers

654  
citations

1307594

7  
h-index

1125743

13  
g-index

14  
all docs

14  
docs citations

14  
times ranked

740  
citing authors

#	ARTICLE	IF	CITATIONS
1	Empathy toward Strangers Triggers Oxytocin Release and Subsequent Generosity. <i>Annals of the New York Academy of Sciences</i> , 2009, 1167, 182-189.	3.8	291
2	Oxytocin infusion increases charitable donations regardless of monetary resources. <i>Hormones and Behavior</i> , 2011, 60, 148-151.	2.1	95
3	Stories vs. facts: triggering emotion and action-taking on climate change. <i>Climatic Change</i> , 2019, 154, 19-36.	3.6	86
4	The heart of the story: Peripheral physiology during narrative exposure predicts charitable giving. <i>Biological Psychology</i> , 2015, 105, 138-143.	2.2	66
5	Effects of a 10-day oxytocin trial in older adults on health and well-being.. <i>Experimental and Clinical Psychopharmacology</i> , 2013, 21, 85-92.	1.8	49
6	Positive emotional expectations predict volunteer outcomes for new volunteers. <i>Motivation and Emotion</i> , 2011, 35, 211-219.	1.3	21
7	Endogenous Oxytocin Release Eliminates In-Group Bias in Monetary Transfers With Perspective-Taking. <i>Frontiers in Behavioral Neuroscience</i> , 2018, 12, 35.	2.0	15
8	Oxytocin Release Increases With Age and Is Associated With Life Satisfaction and Prosocial Behaviors. <i>Frontiers in Behavioral Neuroscience</i> , 2022, 16, 846234.	2.0	8
9	The Neurophysiology of Corporate Apologies: Why Do People Believe Insincere Apologies?. <i>International Journal of Business Communication</i> , 2022, 59, 531-550.	2.6	5
10	Oxytocin increases perceived competence and social-emotional engagement with brands. <i>PLoS ONE</i> , 2021, 16, e0260589.	2.5	5
11	Persuasive Narratives and Costly Actions. <i>Terrorism and Political Violence</i> , 2017, 29, 160-172.	2.0	3
12	The Benefit of Gratitude: Trait Gratitude Is Associated With Effective Economic Decision-Making in the Ultimatum Game. <i>Frontiers in Psychology</i> , 2021, 12, 590132.	2.1	3
13	Predicting Dishonesty When the Stakes Are High: Physiologic Responses During Face-to-Face Interactions Identifies Who Reneges on Promises to Cooperate. <i>Frontiers in Behavioral Neuroscience</i> , 2021, 15, 787905.	2.0	1