

# Stephen B Tallman

## List of Publications by Year in descending order

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Version: 2024-02-01

68  
papers

5,226  
citations

172457

29  
h-index

189892

50  
g-index

72  
all docs

72  
docs citations

72  
times ranked

2984  
citing authors

#	ARTICLE	IF	CITATIONS
1	Knowledge, Clusters, and Competitive Advantage. <i>Academy of Management Review</i> , 2004, 29, 258-271.	11.7	721
2	Resources, Transactions and Rents: Managing Value Through Interfirm Collaborative Relationships. <i>Organization Science</i> , 1998, 9, 326-339.	4.5	688
3	Product and international diversification among Japanese multinational firms. <i>Strategic Management Journal</i> , 2000, 21, 51-80.	7.3	482
4	Control and Performance in International Joint Ventures. <i>Organization Science</i> , 1997, 8, 257-274.	4.5	391
5	From 'industrial districts' to 'knowledge clusters': a model of knowledge dissemination and competitive advantage in industrial agglomerations. <i>Journal of Economic Geography</i> , 2003, 3, 373-388.	3.0	230
6	A Managerial Decision Model of International Cooperative Venture Formation. <i>Journal of International Business Studies</i> , 1994, 25, 91-113.	7.3	219
7	Effects of International Diversity and Product Diversity on the Performance of Multinational Firms. <i>Academy of Management Journal</i> , 1996, 39, 179-196.	6.3	201
8	Internationalization, Globalization, and Capability-Based Strategy. <i>California Management Review</i> , 2002, 45, 116-135.	6.3	199
9	Make, Buy or Ally? Theoretical Perspectives on Knowledge Process Outsourcing through Alliances. <i>Journal of Management Studies</i> , 2010, 47, 1434-1456.	8.3	195
10	Headquarters's subsidiary relationships in MNCs: Fifty years of evolving research. <i>Journal of World Business</i> , 2016, 51, 176-184.	7.7	186
11	Strategic management models and resource-based strategies among mnes in a host market. <i>Strategic Management Journal</i> , 1991, 12, 69-82.	7.3	177
12	Leveraging Knowledge Across Geographic Boundaries. <i>Organization Science</i> , 2007, 18, 252-260.	4.5	154
13	Knowledge Accumulation and Dissemination in MNEs: A Practice-Based Framework. <i>Journal of Management Studies</i> , 2011, 48, 278-304.	8.3	110
14	A Strategic Management Perspective on Host Country Structure of Multinational Enterprises. <i>Journal of Management</i> , 1992, 18, 455-471.	9.3	105
15	When Do Acquisitions Facilitate Technological Exploration and Exploitation?. <i>Journal of Management</i> , 2012, 38, 753-783.	9.3	104
16	Home Country Political Risk and Foreign Direct Investment in the United States. <i>Journal of International Business Studies</i> , 1988, 19, 219-234.	7.3	102
17	Knowledge, Clusters, and Competitive Advantage. <i>Academy of Management Review</i> , 2004, 29, 258.	11.7	85
18	Business models in global competition. <i>Global Strategy Journal</i> , 2018, 8, 517-535.	7.4	77

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19	MNC strategies, exogenous shocks, and performance outcomes. <i>Strategic Management Journal</i> , 2011, 32, 1119-1127.	7.3	75
20	Autonomy and dependence of international cooperative ventures: an exploration of the strategic performance of U.S. ventures in Mexico. <i>Strategic Management Journal</i> , 2002, 23, 881-901.	7.3	72
21	The significance of Bruce Kogut's and Udo Zander's article, "Knowledge of the firm and the evolutionary theory of the multinational corporation". <i>Journal of International Business Studies</i> , 2003, 34, 495-497.	7.3	63
22	Communities, alliances, networks and knowledge in multinational firms: A micro-analytic framework. <i>Journal of International Management</i> , 2011, 17, 201-210.	4.2	58
23	The shifting geography of competitive advantage: clusters, networks and firms. <i>Journal of Economic Geography</i> , 2010, 10, 599-618.	3.0	51
24	Complexity, context and governance in biotechnology alliances. <i>Journal of International Business Studies</i> , 2012, 43, 61-83.	7.3	50
25	Strong or invisible hands? " Managerial involvement in the knowledge sharing process of globally dispersed knowledge groups. <i>Journal of World Business</i> , 2014, 49, 32-41.	7.7	46
26	Knowledge Spillovers and Alliance Formation. <i>Journal of Management Studies</i> , 2014, 51, 1058-1090.	8.3	43
27	The liability of disruption. <i>Global Strategy Journal</i> , 2020, 10, 174-209.	7.4	37
28	The strategic assembly of global firms: A microstructural analysis of local learning and global adaptation. <i>Global Strategy Journal</i> , 2011, 1, 27-46.	7.4	34
29	Keeping the Global in Mind. <i>Management International Review</i> , 2010, 50, 433-448.	3.3	31
30	Developing the eclectic paradigm as a model of global strategy: An application to the impact of the Sep. 11 terrorist attacks on MNE performance levels. <i>Journal of International Management</i> , 2005, 11, 479-496.	4.2	23
31	What Is International Strategy Research and What Is Not?. <i>Global Strategy Journal</i> , 2015, 5, 273-277.	7.4	23
32	National culture and international business: A path forward. <i>Journal of International Business Studies</i> , 2022, 53, 516-533.	7.3	23
33	Strategy and the Multinational Enterprise. , 2009, , .		20
34	Outsourcing of customer relationship management: implications for customer satisfaction. <i>Journal of Strategic Marketing</i> , 2013, 21, 68-81.	5.5	18
35	Knowledge flows and geography in biotechnology. <i>Journal of Medical Marketing</i> , 2002, 2, 241-254.	0.2	15
36	The launch of <i>Global Strategy Journal</i> : Comments from the co-editors. <i>Global Strategy Journal</i> , 2011, 1, 1-5.	7.4	15

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37	Subsidiary development of new technologies: managing technological changes in multinational and geographic space. <i>Journal of Economic Geography</i> , 2018, 18, 1121-1148.	3.0	14
38	Editors' Comment on Research Platforms: Pointâ€Counterpoint on Multinationalization and Performance. <i>Global Strategy Journal</i> , 2012, 2, 313-317.	7.4	13
39	Offshoring, local market entry, and the strategic context of cross-border alliances: The impact on the governance mode. <i>International Business Review</i> , 2017, 26, 435-447.	4.8	13
40	The geography of learning: Ferrari gestione sportiva 1929â€2008. <i>Journal of Economic Geography</i> , 2016, 16, 447-470.	3.0	9
41	Contextual Moderating Effects and the Relationship of Firm-Specific Resources, Strategy, Structure and Performance among Japanese Multinational Enterprises. , 2004, , 107-128.		8
42	STRATEGIC MANAGEMENT AND THE ROLE OF THE MNC IN A POST-INDUSTRIAL WORLD MARKET. <i>Advances in International Management</i> , 0, , 53-64.	0.3	6
43	Catchâ€up via agglomeration: A study of township clusters. <i>Global Strategy Journal</i> , 2017, 7, 193-211.	7.4	6
44	Business Models and the Multinational Firm. <i>Research in Global Strategic Management</i> , 2014, , 115-138.	0.5	5
45	Strategic Animation and Emergent Processes: Managing for Efficiency and Innovation in Globally Networked Organizations. <i>Research in Global Strategic Management</i> , 2016, , 59-85.	0.5	5
46	The Sharing Economy and the Challenges of Internationalization. <i>Proceedings - Academy of Management</i> , 2017, 2017, 10442.	0.1	5
47	Comments on â€Taking Stock of Synergy: A framework for assessing linkages between businessesâ€™, Michael Goold, Andrew Campbell. <i>Long Range Planning</i> , Volume 33, Issue 1, 1 February 2000, Pages 72â€96. <i>Long Range Planning</i> , 2017, 50, 36-38.	4.9	3
48	The Multiple Roles of Alliances in Competency-based Multinational Strategies. , 1999, , 65-82.		3
49	Global strategy collections: Emerging market multinational enterprises. <i>Global Strategy Journal</i> , 2022, 12, 199-208.	7.4	3
50	JOHN DUNNINGâ€™S ECLECTIC MODEL AND THE BEGINNINGS OF GLOBAL STRATEGY. <i>Advances in International Management</i> , 0, , 43-55.	0.3	2
51	THE EFFECTS OF KNOWLEDGE STRATEGY AND INTERNATIONAL DIVERSITY ON MNES' PERFORMANCE AFTER THE SHOCK OF SEP 11&lt;sup>T>H&lt;sup>T> ATTACKS.. <i>Proceedings - Academy of Management</i> , 2006, 2006, M1-M6.	0.1	2
52	Editorsâ€™ Comment on Research Platforms: Global Stakeholder strategy special topic forum. <i>Global Strategy Journal</i> , 2013, 3, 322-324.	7.4	1
53	How we Facilitate Conversations in Global Strategyâ€™ and the Location of MNE HQS. <i>Global Strategy Journal</i> , 2016, 6, 124-126.	7.4	1
54	<i>Global Strategic Management</i> . , 2017, , 461-487.		1

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55	Business Models and the Multinational Firm. <i>Research in Global Strategic Management</i> , 2014, 16, 115-138.	0.5	1
56	Global Strategy Journal second launch issue: comments from the co-editors. <i>Global Strategy Journal</i> , 2011, 1, 187-190.	7.4	0
57	<i>Global Strategy Journal</i> third launch issue: Co-editors' introduction. <i>Global Strategy Journal</i> , 2012, 2, 1-2.	7.4	0
58	Offshoring and Outsourcing of Customer-Oriented Business Processes: An International Transaction Value Model. , 2013, , 99-122.		0
59	Sourcing External Knowledge. , 2014, , .		0
60	Introduction to the Research Platform: A Special Topic Forum on Developing the Dynamic Capabilities of Global Companies Across Levels and Locations. <i>Global Strategy Journal</i> , 2016, 6, 163-164.	7.4	0
61	Strategic Animation in Global Professional Services. , 2019, , 204-215.		0
62	A Spatial Perspective on Strategy. , 2007, , 48-57.		0
63	Agglomeration and Inter-Firm Competition and Cooperation: A Study of Chinese Township Clusters. <i>Proceedings - Academy of Management</i> , 2013, 2013, 14304.	0.1	0
64	"Technological diversity, dynamism and new technology development by multinational subsidiaries". <i>Proceedings - Academy of Management</i> , 2013, 2013, 10987.	0.1	0
65	Perspectives on the 50th Anniversary Issue of the <i>Journal of World Business</i> . <i>Proceedings - Academy of Management</i> , 2015, 2015, 11372.	0.1	0
66	Exploring the Impact of Country Differences and Home Country Effect. <i>Proceedings - Academy of Management</i> , 2015, 2015, 18959.	0.1	0
67	Reverse Internalization. , 2016, , 1-4.		0
68	Reverse Internalization. , 2018, , 1472-1475.		0