

# Stéphane Côté

## List of Publications by Year in descending order

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Version: 2024-02-01

39  
papers

7,840  
citations

186265  
28  
h-index

345221  
36  
g-index

39  
all docs

39  
docs citations

39  
times ranked

5523  
citing authors

#	ARTICLE	IF	CITATIONS
1	Having less, giving more: The influence of social class on prosocial behavior.. Journal of Personality and Social Psychology, 2010, 99, 771-784.	2.8	1,064
2	The Contagious Leader: Impact of the Leader's Mood on the Mood of Group Members, Group Affective Tone, and Group Processes.. Journal of Applied Psychology, 2005, 90, 295-305.	5.3	879
3	Higher social class predicts increased unethical behavior. Proceedings of the National Academy of Sciences of the United States of America, 2012, 109, 4086-4091.	7.1	746
4	Emotion Regulation Abilities and the Quality of Social Interaction.. Emotion, 2005, 5, 113-118.	1.8	603
5	Emotional Intelligence, Cognitive Intelligence, and Job Performance. Administrative Science Quarterly, 2006, 51, 1-28.	6.9	588
6	Social Class, Contextualism, and Empathic Accuracy. Psychological Science, 2010, 21, 1716-1723.	3.3	518
7	A Social Interaction Model Of The Effects Of Emotion Regulation On Work Strain. Academy of Management Review, 2005, 30, 509-530.	11.7	471
8	A longitudinal analysis of the association between emotion regulation, job satisfaction, and intentions to quit. Journal of Organizational Behavior, 2002, 23, 947-962.	4.7	338
9	Expressing anger in conflict: When it helps and when it hurts.. Journal of Applied Psychology, 2007, 92, 1557-1569.	5.3	249
10	On the dynamic covariation between interpersonal behavior and affect: Prediction from neuroticism, extraversion, and agreeableness.. Journal of Personality and Social Psychology, 1998, 75, 1032-1046.	2.8	212
11	Emotional Intelligence in Organizations. Annual Review of Organizational Psychology and Organizational Behavior, 2014, 1, 459-488.	9.9	199
12	High economic inequality leads higher-income individuals to be less generous. Proceedings of the National Academy of Sciences of the United States of America, 2015, 112, 15838-15843.	7.1	198
13	Social power facilitates the effect of prosocial orientation on empathic accuracy.. Journal of Personality and Social Psychology, 2011, 101, 217-232.	2.8	177
14	The consequences of faking anger in negotiations. Journal of Experimental Social Psychology, 2013, 49, 453-463.	2.2	160
15	How social class shapes thoughts and actions in organizations. Research in Organizational Behavior, 2011, 31, 43-71.	1.2	156
16	The Jekyll and Hyde of Emotional Intelligence. Psychological Science, 2011, 22, 1073-1080.	3.3	146
17	For whom do the ends justify the means? Social class and utilitarian moral judgment.. Journal of Personality and Social Psychology, 2013, 104, 490-503.	2.8	138
18	Trait affect and job search outcomes. Journal of Vocational Behavior, 2006, 68, 233-252.	3.4	127

#	ARTICLE	IF	CITATIONS
19	The ability to regulate emotion is associated with greater well-being, income, and socioeconomic status.. <i>Emotion</i> , 2010, 10, 923-933.	1.8	119
20	How to Test Questions About Similarity in Personality and Social Psychology Research. <i>Social Psychological and Personality Science</i> , 2017, 8, 465-475.	3.9	110
21	Emotional intelligence predicts success in medical school.. <i>Emotion</i> , 2014, 14, 64-73.	1.8	104
22	Echoes of Our Upbringing: How Growing Up Wealthy or Poor Relates to Narcissism, Leader Behavior, and Leader Effectiveness. <i>Academy of Management Journal</i> , 2016, 59, 2157-2177.	6.3	98
23	The Social Effects of Emotions. <i>Annual Review of Psychology</i> , 2022, 73, 629-658.	17.7	74
24	Social relationships and intraindividual variability in interpersonal behavior: Correlates of interpersonal spin.. <i>Journal of Personality and Social Psychology</i> , 2012, 102, 646-659.	2.8	56
25	Social affiliation in same-class and cross-class interactions.. <i>Journal of Experimental Psychology: General</i> , 2017, 146, 269-285.	2.1	45
26	Social Class Transitioners: Their Cultural Abilities and Organizational Importance. <i>Academy of Management Review</i> , 2019, 44, 618-642.	11.7	43
27	Emotional Dynamics in Conflict and Negotiation: Individual, Dyadic, and Group Processes. <i>Annual Review of Organizational Psychology and Organizational Behavior</i> , 2018, 5, 437-464.	9.9	37
28	Reconciling the Feelings-as-Information and Hedonic Contingency Models of How Mood Influences Systematic Information Processing1. <i>Journal of Applied Social Psychology</i> , 2005, 35, 1656-1679.	2.0	32
29	The gravitational pull of expressing passion: When and how expressing passion elicits status conferral and support from others. <i>Organizational Behavior and Human Decision Processes</i> , 2019, 153, 41-62.	2.5	30
30	The Psychology of Entrenched Privilege: High Socioeconomic Status Individuals From Affluent Backgrounds Are Uniquely High in Entitlement. <i>Personality and Social Psychology Bulletin</i> , 2021, 47, 70-88.	3.0	30
31	Taking the "Intelligence" in Emotional Intelligence Seriously. <i>Industrial and Organizational Psychology</i> , 2010, 3, 127-130.	0.6	16
32	Self-insight into emotional and cognitive abilities is not related to higher adjustment. <i>Nature Human Behaviour</i> , 2019, 3, 867-884.	12.0	14
33	Follow your gut? Emotional intelligence moderates the association between physiologically measured somatic markers and risk-taking.. <i>Emotion</i> , 2020, 20, 462-472.	1.8	13
34	Chapter 12 Group Emotional Intelligence and Group Performance. <i>Research on Managing Groups and Teams</i> , 0, , 309-336.	0.6	12
35	The Distinct Effects of Empathic Accuracy for a Romantic Partner's Appeasement and Dominance Emotions. <i>Psychological Science</i> , 2020, 31, 607-622.	3.3	12
36	Replications provide mixed evidence that inequality moderates the association between income and generosity. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 8696-8697.	7.1	10

#	ARTICLE	IF	CITATIONS
37	Chapter 1 Emotional intelligence and wise emotion regulation in the workplace. Research on Emotion in Organizations, 0, , 1-24.	0.1	9
38	Lightening the load: Perceived partner responsiveness fosters more positive appraisals of relational sacrifices.. Journal of Personality and Social Psychology, 2022, 123, 788-810.	2.8	6
39	The Jekyll and Hyde of Emotional Intelligence: Emotion-Regulation Knowledge Facilitates Both Prosocial and Interpersonally Deviant Behavior. , 0, .		1