

Yaniv Hanoch

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/2132941/publications.pdf>

Version: 2024-02-01

110
papers

3,065
citations

201674

27
h-index

197818

49
g-index

110
all docs

110
docs citations

110
times ranked

3294
citing authors

#	ARTICLE	IF	CITATIONS
1	Consumers'™ response to mass market scam solicitations: profiling scams and responses. <i>Psychology, Crime and Law</i> , 2023, 29, 903-921.	1.0	2
2	The role of unrealistic absolute optimism in willingness to be treated and pay for medical services.. <i>Decision</i> , 2023, 10, 44-60.	0.5	3
3	Coronashaming: interpersonal affect worsening in contexts of COVID-19 rule violations. <i>Cognition and Emotion</i> , 2022, 36, 106-119.	2.0	4
4	Evaluating an Intervention to Reduce Risky Driving Behaviors: Taking the Fear Out of Virtual Reality. <i>Risk Analysis</i> , 2021, 41, 1662-1673.	2.7	6
5	More intelligent designs: Comparing the effectiveness of choice architectures in US health insurance marketplaces. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 163, 142-164.	2.5	5
6	The Robot Made Me Do It: Human-Robot Interaction and Risk-Taking Behavior. <i>Cyberpsychology, Behavior, and Social Networking</i> , 2021, 24, 337-342.	3.9	15
7	Cognitive and applied ageing: Introduction to special issue. <i>British Journal of Developmental Psychology</i> , 2021, 39, 247-251.	1.7	1
8	Ideological and psychological predictors of COVID-19-related collective action, opinions, and health compliance across three nations. <i>Journal of Social and Political Psychology</i> , 2021, 9, 123-143.	1.1	39
9	Reducing optimism bias in the driver's™ seat: Comparing two interventions. <i>Transportation Research Part F: Traffic Psychology and Behaviour</i> , 2021, 78, 207-217.	3.7	6
10	The Scams Among Us: Who Falls Prey and Why. <i>Current Directions in Psychological Science</i> , 2021, 30, 260-266.	5.3	14
11	Social Perception of Risk-Taking Willingness as a Function of Expressions of Emotions. <i>Frontiers in Psychology</i> , 2021, 12, 655314.	2.1	2
12	Measuring optimism bias among military personnel. <i>Transportation Research Part F: Traffic Psychology and Behaviour</i> , 2021, 82, 475-483.	3.7	0
13	Compliance with mass marketing solicitation: The role of verbatim and gist processing. <i>Brain and Behavior</i> , 2021, 11, e2391.	2.2	2
14	Susceptibility to COVID-19 Scams: The Roles of Age, Individual Difference Measures, and Scam-Related Perceptions. <i>Frontiers in Psychology</i> , 2021, 12, 789883.	2.1	9
15	Supplemental Material for Facebook sharenting in mothers of young children: The risks are worth it but only for some.. <i>Technology Mind and Behavior</i> , 2021, 2, .	1.7	1
16	Facebook sharenting in mothers of young children: The risks are worth it but only for some.. <i>Technology Mind and Behavior</i> , 2021, 2, .	1.7	3
17	Physician experience is associated with greater underestimation of patient pain. <i>Patient Education and Counseling</i> , 2020, 103, 405-409.	2.2	8
18	Older and wiser: age differences in susceptibility to investment fraud: the protective role of emotional intelligence. <i>Journal of Elder Abuse and Neglect</i> , 2020, 32, 152-172.	1.1	16

#	ARTICLE	IF	CITATIONS
19	Evaluating the effectiveness of a young driver-education intervention: Learn2Live. Transportation Research Part F: Traffic Psychology and Behaviour, 2020, 69, 375-384.	3.7	20
20	Impact of time pressure on dentistsâ€™ diagnostic performance. Journal of Dentistry, 2019, 82, 38-44.	4.1	20
21	Perception of Risk for Older Adults: Differences in Evaluations for Self versus Others and across Risk Domains. Gerontology, 2019, 65, 547-559.	2.8	11
22	Reaping the Benefits and Avoiding the Risks: Unrealistic Optimism in the Health Domain. Risk Analysis, 2019, 39, 792-804.	2.7	28
23	Attitudes Toward Presidential Candidates in the 2012 and 2016 American Elections: Cognitive Ability and Support for Trump. Social Psychological and Personality Science, 2019, 10, 924-934.	3.9	14
24	Does Medical Risk Perception and Risk Taking Change with Age?. Risk Analysis, 2018, 38, 917-928.	2.7	20
25	Invasive Prenatal Diagnostic Testing Recommendations are Influenced by Maternal Age, Statistical Misconception and Perceived Liability. Journal of Genetic Counseling, 2018, 27, 59-68.	1.6	2
26	A Cross-Cultural Study of Risky Online Self-Presentation. Cyberpsychology, Behavior, and Social Networking, 2018, 21, 25-31.	3.9	17
27	The â€œRightâ€™ Side of Creativity: Creative Personality and Social Risk-Taking Predict Political Party Affiliation. Creativity Research Journal, 2018, , 1-10.	2.6	2
28	Dissecting the politics of â€œObamacareâ€™: The role of distributive justice, deservingness, and affect. Journal of Applied Social Psychology, 2018, 48, 634-642.	2.0	2
29	Call to claim your prize: Perceived benefits and risk drive intention to comply in a mass marketing scam.. Journal of Experimental Psychology: Applied, 2018, 24, 196-206.	1.2	23
30	Prospective mental imagery as its link with anxiety and depression in prisoners. PLoS ONE, 2018, 13, e0191551.	2.5	19
31	Health Literacy and Plan Choice: Implications for Medicare Managed Care. Health Literacy Research and Practice, 2018, 2, e40-e54.	0.9	8
32	Predicting prostate cancer treatment choices: The role of numeracy, time discounting, and risk attitudes. Journal of Health Psychology, 2017, 22, 788-797.	2.3	13
33	Cognitive and Affective Empathy, Personal Belief in a Just World, and Bullying Among Offenders. Journal of Interpersonal Violence, 2017, 32, 2591-2604.	2.0	11
34	Age and Adaptation: Stronger Decision Updating about Real World Risks in Older Age. Risk Analysis, 2017, 37, 1632-1643.	2.7	8
35	Internet Safety and the Silver Surfer: The Relationship Between Gist Reasoning and Adults' Risky Online Behavior. Journal of Behavioral Decision Making, 2017, 30, 819-827.	1.7	8
36	Moving Beyond Blind Men and Elephants: Providing Total Estimated Annual Costs Improves Health Insurance Decision Making. Medical Care Research and Review, 2017, 74, 625-635.	2.1	11

#	ARTICLE	IF	CITATIONS
37	Saving for the future: Dynamic effects of time horizon. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 70, 47-54.	1.2	15
38	Cognitive ability and authoritarianism: Understanding support for Trump and Clinton. <i>Personality and Individual Differences</i> , 2017, 106, 287-291.	2.9	119
39	The Risky Side of Creativity: Domain Specific Risk Taking in Creative Individuals. <i>Frontiers in Psychology</i> , 2017, 8, 145.	2.1	73
40	Tobacco use and health insurance literacy among vulnerable populations: implications for health reform. <i>BMC Health Services Research</i> , 2017, 17, 729.	2.2	11
41	Knowledge and understanding of health insurance: challenges and remedies. <i>Israel Journal of Health Policy Research</i> , 2017, 6, 40.	2.6	11
42	Can Plan Recommendations Improve the Coverage Decisions of Vulnerable Populations in Health Insurance Marketplaces?. <i>PLoS ONE</i> , 2016, 11, e0151095.	2.5	16
43	Attitudes toward hydraulic fracturing: The opposing forces of political conservatism and basic knowledge about fracking. <i>Global Environmental Change</i> , 2016, 38, 108-117.	7.8	61
44	Influence of the type of patient in the emotional response of nurses and nursing students. <i>Nurse Education in Practice</i> , 2016, 19, 7-11.	2.6	3
45	Cognition, Health Literacy, and Actual and Perceived Medicare Knowledge Among Inner-City Medicare Beneficiaries. <i>Journal of Health Communication</i> , 2016, 21, 155-163.	2.4	6
46	Cognitive Factors to Financial Crime Victimization. <i>International Library of Ethics, Law, and the New Medicine</i> , 2016, , 129-139.	0.5	2
47	Importance of Numeracy as a Risk Factor for Elder Financial Exploitation in a Community Sample. <i>Journals of Gerontology - Series B Psychological Sciences and Social Sciences</i> , 2016, 71, 978-986.	3.9	38
48	Tailoring risk communication to improve comprehension: Do patient preferences help or hurt?. <i>Health Psychology</i> , 2016, 35, 1007-1016.	1.6	17
49	Shared decision making in patients at risk of cancer: the role of domain and numeracy. <i>Health Expectations</i> , 2015, 18, 2799-2810.	2.6	12
50	Age differences in experiential and deliberative processes in unambiguous and ambiguous decision making.. <i>Psychology and Aging</i> , 2015, 30, 675-687.	1.6	25
51	Association Between Three Different Cognitive Behavioral Alcohol Treatment Programs and Recidivism Rates Among Male Offenders: Findings from the United Kingdom. <i>Alcoholism: Clinical and Experimental Research</i> , 2015, 39, 1100-1107.	2.4	7
52	Adolescents™ and Young Adults™ Online Risk Taking: The Role of Gist and Verbatim Representations. <i>Risk Analysis</i> , 2015, 35, 1407-1422.	2.7	14
53	Determinants of Coverage Decisions in Health Insurance Marketplaces: Consumers' Decision-Making Abilities and the Amount of Information in Their Choice Environment. <i>Health Services Research</i> , 2015, 50, 58-80.	2.0	60
54	Choice and Aging. , 2015, , 309-327.		5

#	ARTICLE	IF	CITATIONS
55	Heuristics: foundations for a novel approach to medical decision making. Internal and Emergency Medicine, 2015, 10, 195-203.	2.0	14
56	Knowledge and risk perceptions of the Ebola virus in the United States. Preventive Medicine Reports, 2015, 2, 262-264.	1.8	50
57	Personalized Medicine Through SNP Testing for Breast Cancer Risk: Clinical Implementation. Journal of Genetic Counseling, 2015, 24, 744-751.	1.6	14
58	Cognitive processing of moral and social judgements: A comparison of offenders, students, and control participants. Quarterly Journal of Experimental Psychology, 2015, 68, 350-362.	1.1	6
59	Braving Difficult Choices Alone: Children's and Adolescents' Medical Decision Making. PLoS ONE, 2014, 9, e103287.	2.5	16
60	Physician Recommendation for Invasive Prenatal Testing. Obstetrical and Gynecological Survey, 2014, 69, 131-132.	0.4	1
61	Risk-Taking Differences Across the Adult Life Span: A Question of Age and Domain. Journals of Gerontology - Series B Psychological Sciences and Social Sciences, 2014, 69, 870-880.	3.9	171
62	Risk Propensity Among Liberals and Conservatives. Social Psychological and Personality Science, 2014, 5, 713-721.	3.9	39
63	Understanding of BRCA1/2 genetic tests results: the importance of objective and subjective numeracy. Psycho-Oncology, 2014, 23, 1142-1148.	2.3	30
64	Offenders' Risk-Taking Attitude Inside and Outside the Prison Walls. Risk Analysis, 2014, 34, 1870-1881.	2.7	11
65	Relations between risk perceptions and socio-political ideology are domain- and ideology- dependent. Personality and Individual Differences, 2013, 54, 29-34.	2.9	55
66	Good things come to those who wait: Time discounting differences between adult offenders and nonoffenders. Personality and Individual Differences, 2013, 54, 128-132.	2.9	13
67	Physician recommendation for invasive prenatal testing: the case of the 'precious baby'. Human Reproduction, 2013, 28, 3007-3011.	0.9	19
68	When Opportunity Matters: Comparing the Risk-Taking Attitudes of Prisoners and Recently Released Ex-Prisoners. Risk Analysis, 2013, 33, 2013-2022.	2.7	10
69	Characteristics of offenders: the HEXACO model of personality as a framework for studying offenders' personality. Journal of Forensic Psychiatry and Psychology, 2013, 24, 71-82.	1.0	22
70	Health psychology meets behavioral economics: Introduction to special issue.. Health Psychology, 2013, 32, 929-931.	1.6	3
71	Subjective Numeracy Scale as a Tool for Assessing Statistical Numeracy in Older Adult Populations. Gerontology, 2013, 59, 283-288.	2.8	17
72	Physician Trainees' Decision Making and Information Processing: Choice Size and Medicare Part D. PLoS ONE, 2013, 8, e77096.	2.5	3

#	ARTICLE	IF	CITATIONS
73	Risky decision making in younger and older adults: The role of learning.. Psychology and Aging, 2012, 27, 129-140.	1.6	80
74	What do men understand about lifetime risk following genetic testing? The effect of context and numeracy.. Health Psychology, 2012, 31, 530-533.	1.6	20
75	One Fish, Two Fish, Red Fish, Blue Fish. Medical Care Research and Review, 2012, 69, 460-473.	2.1	23
76	Smokers: At risk for prostate cancer but unlikely to screen. Addictive Behaviors, 2012, 37, 736-738.	3.0	17
77	Second-to-Fourth Digit Ratio and Impulsivity: A Comparison between Offenders and Nonoffenders. PLoS ONE, 2012, 7, e47140.	2.5	32
78	Altruism Behind Bars: Sharing, Justice, Perspective Taking and Empathy Among Inmates. Social Justice Research, 2012, 25, 61-78.	1.1	20
79	Over-the-counter cough and cold medicines for children: A comparison of UK and US parents' parental usage, perception and trust in governmental health organisation. Health, Risk and Society, 2011, 13, 451-468.	1.7	10
80	Numeracy and Medicare Part D: The importance of choice and literacy for numbers in optimizing decision making for Medicare's prescription drug program.. Psychology and Aging, 2011, 26, 295-307.	1.6	82
81	Choosing the right medicare prescription drug plan: The effect of age, strategy selection, and choice set size.. Health Psychology, 2011, 30, 719-727.	1.6	53
82	The economics of choice: lessons from the U.S. health-care market. Health Expectations, 2011, 14, 105-112.	2.6	14
83	A comparison of the risk-taking behaviors of prisoners and non-prisoners. Journal of Behavioral Decision Making, 2011, 24, 431-442.	1.7	13
84	The Impact of Numeracy on Medicare Part D Insurance Choice in Older Adults. , 2011, , 255-267.		1
85	Choice, numeracy, and physicians-in-training performance: The case of Medicare Part D.. Health Psychology, 2010, 29, 454-459.	1.6	35
86	Assessing the scholarly impact of health psychology: A citation analysis of articles published from 1993 to 2003.. Health Psychology, 2010, 29, 555-562.	1.6	11
87	Prospects behind bars: Analyzing decisions under risk in a prison population. Psychonomic Bulletin and Review, 2010, 17, 630-636.	2.8	30
88	Preschoolers's allocations in the dictator game: The role of moral emotions. Journal of Economic Psychology, 2010, 31, 25-34.	2.2	213
89	Parents' decision following the Food and Drug Administration recommendation: the case of over-the-counter cough and cold medication. Child: Care, Health and Development, 2010, 36, 795-804.	1.7	23
90	What factors influence seniors' desire for choice among health insurance options? Survey results on the Medicare prescription drug benefit. Health Economics, Policy and Law, 2010, 5, 437-457.	1.8	8

#	ARTICLE	IF	CITATIONS
91	Presentation Format Affects Comprehension and Risk Assessment: The Case of Prenatal Screening. <i>Journal of Health Communication</i> , 2009, 14, 439-450.	2.4	37
92	Who Thinks That Part D Is Too Complicated?. <i>Medical Care Research and Review</i> , 2009, 66, 97-115.	2.1	34
93	How Much Choice Is Too Much? The Case of the Medicare Prescription Drug Benefit. <i>Health Services Research</i> , 2009, 44, 1157-1168.	2.0	82
94	Can consumers have too much choice?. <i>Expert Review of Pharmacoeconomics and Outcomes Research</i> , 2008, 8, 325-327.	1.4	1
95	When Child Development Meets Economic Game Theory: An Interdisciplinary Approach to Investigating Social Development. <i>Human Development</i> , 2008, 51, 235-261.	2.0	63
96	What can health psychologists learn from health economics: from monetary incentives to policy programmes. <i>Health Psychology Review</i> , 2008, 2, 2-19.	8.6	2
97	Bounded Rationality, Emotions and Older Adult Decision Making: Not So Fast and Yet So Frugal. <i>Human Development</i> , 2007, 50, 333-358.	2.0	46
98	American and German students' knowledge, perceptions, and behaviors with respect to over-the-counter pain relievers.. <i>Health Psychology</i> , 2007, 26, 802-806.	1.6	16
99	Can Limiting Choice Increase Social Welfare? The Elderly and Health Insurance. <i>Milbank Quarterly</i> , 2006, 84, 37-73.	4.4	47
100	Domain Specificity in Experimental Measures and Participant Recruitment. <i>Psychological Science</i> , 2006, 17, 300-304.	3.3	263
101	Emotions as a mechanism for boundedly rational agents: The fast and frugal way. <i>Journal of Economic Psychology</i> , 2005, 26, 201-221.	2.2	83
102	One Theory to Fit them All: The Search Hypothesis of Emotion Revisited. <i>British Journal for the Philosophy of Science</i> , 2005, 56, 135-145.	2.3	4
103	When less is more. <i>Theory and Psychology</i> , 2004, 14, 427-452.	1.2	137
104	Improving Doctor-Patient Understanding of Probability in Communicating Cancer-Screening Test Findings. <i>Journal of Health Communication</i> , 2004, 9, 327-335.	2.4	16
105	Nurses as information providers: facilitating understanding and communication of statistical information. <i>Nurse Education Today</i> , 2004, 24, 236-243.	3.3	15
106	Natural frequencies and the representation of risk. <i>International Journal for Quality in Health Care</i> , 2002, 14, 337-337.	1.8	0
107	The effects of emotions on bounded rationality: a comment on Kaufman. <i>Journal of Economic Behavior and Organization</i> , 2002, 49, 131-135.	2.0	14
108	Neither an angel nor an ant: Emotion as an aid to bounded rationality. <i>Journal of Economic Psychology</i> , 2002, 23, 1-25.	2.2	158

#	ARTICLE	IF	CITATIONS
109	Anthropogenic risk creation: understanding and addressing the challenges via a conceptual model. Journal of Risk Research, 0, , 1-18.	2.6	0
110	The Influence of Facial Dominance on Perceptions of Risk-Taking Preferences. Basic and Applied Social Psychology, 0, , 1-24.	2.1	0