

# Yaniv Hanoch

## List of Publications by Year in descending order

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Version: 2024-02-01

110  
papers

3,065  
citations

201674

27  
h-index

197818

49  
g-index

110  
all docs

110  
docs citations

110  
times ranked

3294  
citing authors

#	ARTICLE	IF	CITATIONS
1	Domain Specificity in Experimental Measures and Participant Recruitment. <i>Psychological Science</i> , 2006, 17, 300-304.	3.3	263
2	Preschoolers's allocations in the dictator game: The role of moral emotions. <i>Journal of Economic Psychology</i> , 2010, 31, 25-34.	2.2	213
3	Risk-Taking Differences Across the Adult Life Span: A Question of Age and Domain. <i>Journals of Gerontology - Series B Psychological Sciences and Social Sciences</i> , 2014, 69, 870-880.	3.9	171
4	Neither an angel nor an ant: Emotion as an aid to bounded rationality. <i>Journal of Economic Psychology</i> , 2002, 23, 1-25.	2.2	158
5	When less is more. <i>Theory and Psychology</i> , 2004, 14, 427-452.	1.2	137
6	Cognitive ability and authoritarianism: Understanding support for Trump and Clinton. <i>Personality and Individual Differences</i> , 2017, 106, 287-291.	2.9	119
7	Emotions as a mechanism for boundedly rational agents: The fast and frugal way. <i>Journal of Economic Psychology</i> , 2005, 26, 201-221.	2.2	83
8	How Much Choice Is Too Much? The Case of the Medicare Prescription Drug Benefit. <i>Health Services Research</i> , 2009, 44, 1157-1168.	2.0	82
9	Numeracy and Medicare Part D: The importance of choice and literacy for numbers in optimizing decision making for Medicare's prescription drug program.. <i>Psychology and Aging</i> , 2011, 26, 295-307.	1.6	82
10	Risky decision making in younger and older adults: The role of learning.. <i>Psychology and Aging</i> , 2012, 27, 129-140.	1.6	80
11	The Risky Side of Creativity: Domain Specific Risk Taking in Creative Individuals. <i>Frontiers in Psychology</i> , 2017, 8, 145.	2.1	73
12	When Child Development Meets Economic Game Theory: An Interdisciplinary Approach to Investigating Social Development. <i>Human Development</i> , 2008, 51, 235-261.	2.0	63
13	Attitudes toward hydraulic fracturing: The opposing forces of political conservatism and basic knowledge about fracking. <i>Global Environmental Change</i> , 2016, 38, 108-117.	7.8	61
14	Determinants of Coverage Decisions in Health Insurance Marketplaces: Consumers' Decision-Making Abilities and the Amount of Information in Their Choice Environment. <i>Health Services Research</i> , 2015, 50, 58-80.	2.0	60
15	Relations between risk perceptions and socio-political ideology are domain- and ideology- dependent. <i>Personality and Individual Differences</i> , 2013, 54, 29-34.	2.9	55
16	Choosing the right medicare prescription drug plan: The effect of age, strategy selection, and choice set size.. <i>Health Psychology</i> , 2011, 30, 719-727.	1.6	53
17	Knowledge and risk perceptions of the Ebola virus in the United States. <i>Preventive Medicine Reports</i> , 2015, 2, 262-264.	1.8	50
18	Can Limiting Choice Increase Social Welfare? The Elderly and Health Insurance. <i>Milbank Quarterly</i> , 2006, 84, 37-73.	4.4	47

#	ARTICLE	IF	CITATIONS
19	Bounded Rationality, Emotions and Older Adult Decision Making: Not So Fast and Yet So Frugal. <i>Human Development</i> , 2007, 50, 333-358.	2.0	46
20	Risk Propensity Among Liberals and Conservatives. <i>Social Psychological and Personality Science</i> , 2014, 5, 713-721.	3.9	39
21	Ideological and psychological predictors of COVID-19-related collective action, opinions, and health compliance across three nations. <i>Journal of Social and Political Psychology</i> , 2021, 9, 123-143.	1.1	39
22	Importance of Numeracy as a Risk Factor for Elder Financial Exploitation in a Community Sample. <i>Journals of Gerontology - Series B Psychological Sciences and Social Sciences</i> , 2016, 71, 978-986.	3.9	38
23	Presentation Format Affects Comprehension and Risk Assessment: The Case of Prenatal Screening. <i>Journal of Health Communication</i> , 2009, 14, 439-450.	2.4	37
24	Choice, numeracy, and physicians-in-training performance: The case of Medicare Part D.. <i>Health Psychology</i> , 2010, 29, 454-459.	1.6	35
25	Who Thinks That Part D Is Too Complicated?. <i>Medical Care Research and Review</i> , 2009, 66, 97-115.	2.1	34
26	Second-to-Fourth Digit Ratio and Impulsivity: A Comparison between Offenders and Nonoffenders. <i>PLoS ONE</i> , 2012, 7, e47140.	2.5	32
27	Prospects behind bars: Analyzing decisions under risk in a prison population. <i>Psychonomic Bulletin and Review</i> , 2010, 17, 630-636.	2.8	30
28	Understanding of <i>BRCA1</i> / <i>BRCA2</i> genetic tests results: the importance of objective and subjective numeracy. <i>Psycho-Oncology</i> , 2014, 23, 1142-1148.	2.3	30
29	Reaping the Benefits and Avoiding the Risks: Unrealistic Optimism in the Health Domain. <i>Risk Analysis</i> , 2019, 39, 792-804.	2.7	28
30	Age differences in experiential and deliberative processes in unambiguous and ambiguous decision making.. <i>Psychology and Aging</i> , 2015, 30, 675-687.	1.6	25
31	Parents' decision following the Food and Drug Administration recommendation: the case of over-the-counter cough and cold medication. <i>Child: Care, Health and Development</i> , 2010, 36, 795-804.	1.7	23
32	One Fish, Two Fish, Red Fish, Blue Fish. <i>Medical Care Research and Review</i> , 2012, 69, 460-473.	2.1	23
33	Call to claim your prize: Perceived benefits and risk drive intention to comply in a mass marketing scam.. <i>Journal of Experimental Psychology: Applied</i> , 2018, 24, 196-206.	1.2	23
34	Characteristics of offenders: the HEXACO model of personality as a framework for studying offenders' personality. <i>Journal of Forensic Psychiatry and Psychology</i> , 2013, 24, 71-82.	1.0	22
35	What do men understand about lifetime risk following genetic testing? The effect of context and numeracy.. <i>Health Psychology</i> , 2012, 31, 530-533.	1.6	20
36	Altruism Behind Bars: Sharing, Justice, Perspective Taking and Empathy Among Inmates. <i>Social Justice Research</i> , 2012, 25, 61-78.	1.1	20

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37	Does Medical Risk Perception and Risk Taking Change with Age?. <i>Risk Analysis</i> , 2018, 38, 917-928.	2.7	20
38	Impact of time pressure on dentists' diagnostic performance. <i>Journal of Dentistry</i> , 2019, 82, 38-44.	4.1	20
39	Evaluating the effectiveness of a young driver-education intervention: Learn2Live. <i>Transportation Research Part F: Traffic Psychology and Behaviour</i> , 2020, 69, 375-384.	3.7	20
40	Physician recommendation for invasive prenatal testing: the case of the 'precious baby'. <i>Human Reproduction</i> , 2013, 28, 3007-3011.	0.9	19
41	Prospective mental imagery as its link with anxiety and depression in prisoners. <i>PLoS ONE</i> , 2018, 13, e0191551.	2.5	19
42	Smokers: At risk for prostate cancer but unlikely to screen. <i>Addictive Behaviors</i> , 2012, 37, 736-738.	3.0	17
43	Subjective Numeracy Scale as a Tool for Assessing Statistical Numeracy in Older Adult Populations. <i>Gerontology</i> , 2013, 59, 283-288.	2.8	17
44	A Cross-Cultural Study of Risky Online Self-Presentation. <i>Cyberpsychology, Behavior, and Social Networking</i> , 2018, 21, 25-31.	3.9	17
45	Tailoring risk communication to improve comprehension: Do patient preferences help or hurt?. <i>Health Psychology</i> , 2016, 35, 1007-1016.	1.6	17
46	Improving Doctor-Patient Understanding of Probability in Communicating Cancer-Screening Test Findings. <i>Journal of Health Communication</i> , 2004, 9, 327-335.	2.4	16
47	American and German students' knowledge, perceptions, and behaviors with respect to over-the-counter pain relievers.. <i>Health Psychology</i> , 2007, 26, 802-806.	1.6	16
48	Braving Difficult Choices Alone: Children's and Adolescents' Medical Decision Making. <i>PLoS ONE</i> , 2014, 9, e103287.	2.5	16
49	Can Plan Recommendations Improve the Coverage Decisions of Vulnerable Populations in Health Insurance Marketplaces?. <i>PLoS ONE</i> , 2016, 11, e0151095.	2.5	16
50	Older and wiser: age differences in susceptibility to investment fraud: the protective role of emotional intelligence. <i>Journal of Elder Abuse and Neglect</i> , 2020, 32, 152-172.	1.1	16
51	Nurses as information providers: facilitating understanding and communication of statistical information. <i>Nurse Education Today</i> , 2004, 24, 236-243.	3.3	15
52	Saving for the future: Dynamic effects of time horizon. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 70, 47-54.	1.2	15
53	The Robot Made Me Do It: Human-Robot Interaction and Risk-Taking Behavior. <i>Cyberpsychology, Behavior, and Social Networking</i> , 2021, 24, 337-342.	3.9	15
54	The effects of emotions on bounded rationality: a comment on Kaufman. <i>Journal of Economic Behavior and Organization</i> , 2002, 49, 131-135.	2.0	14

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55	The economics of choice: lessons from the U.S. health-care market. <i>Health Expectations</i> , 2011, 14, 105-112.	2.6	14
56	Adolescents <sup>TM</sup> and Young Adults <sup>TM</sup> Online Risk Taking: The Role of Gist and Verbatim Representations. <i>Risk Analysis</i> , 2015, 35, 1407-1422.	2.7	14
57	Heuristics: foundations for a novel approach to medical decision making. <i>Internal and Emergency Medicine</i> , 2015, 10, 195-203.	2.0	14
58	Personalized Medicine Through SNP Testing for Breast Cancer Risk: Clinical Implementation. <i>Journal of Genetic Counseling</i> , 2015, 24, 744-751.	1.6	14
59	Attitudes Toward Presidential Candidates in the 2012 and 2016 American Elections: Cognitive Ability and Support for Trump. <i>Social Psychological and Personality Science</i> , 2019, 10, 924-934.	3.9	14
60	The Scams Among Us: Who Falls Prey and Why. <i>Current Directions in Psychological Science</i> , 2021, 30, 260-266.	5.3	14
61	A comparison of the risk-taking behaviors of prisoners and non-prisoners. <i>Journal of Behavioral Decision Making</i> , 2011, 24, 431-442.	1.7	13
62	Good things come to those who wait: Time discounting differences between adult offenders and nonoffenders. <i>Personality and Individual Differences</i> , 2013, 54, 128-132.	2.9	13
63	Predicting prostate cancer treatment choices: The role of numeracy, time discounting, and risk attitudes. <i>Journal of Health Psychology</i> , 2017, 22, 788-797.	2.3	13
64	Shared decision making in patients at risk of cancer: the role of domain and numeracy. <i>Health Expectations</i> , 2015, 18, 2799-2810.	2.6	12
65	Assessing the scholarly impact of health psychology: A citation analysis of articles published from 1993 to 2003.. <i>Health Psychology</i> , 2010, 29, 555-562.	1.6	11
66	Offenders <sup>TM</sup> Risk-Taking Attitude Inside and Outside the Prison Walls. <i>Risk Analysis</i> , 2014, 34, 1870-1881.	2.7	11
67	Cognitive and Affective Empathy, Personal Belief in a Just World, and Bullying Among Offenders. <i>Journal of Interpersonal Violence</i> , 2017, 32, 2591-2604.	2.0	11
68	Moving Beyond Blind Men and Elephants: Providing Total Estimated Annual Costs Improves Health Insurance Decision Making. <i>Medical Care Research and Review</i> , 2017, 74, 625-635.	2.1	11
69	Tobacco use and health insurance literacy among vulnerable populations: implications for health reform. <i>BMC Health Services Research</i> , 2017, 17, 729.	2.2	11
70	Knowledge and understanding of health insurance: challenges and remedies. <i>Israel Journal of Health Policy Research</i> , 2017, 6, 40.	2.6	11
71	Perception of Risk for Older Adults: Differences in Evaluations for Self versus Others and across Risk Domains. <i>Gerontology</i> , 2019, 65, 547-559.	2.8	11
72	Over-the-counter cough and cold medicines for children: A comparison of UK and US parents' parental usage, perception and trust in governmental health organisation. <i>Health, Risk and Society</i> , 2011, 13, 451-468.	1.7	10

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73	When Opportunity Matters: Comparing the Risk-Taking Attitudes of Prisoners and Recently Released Ex-Prisoners. <i>Risk Analysis</i> , 2013, 33, 2013-2022.	2.7	10
74	Susceptibility to COVID-19 Scams: The Roles of Age, Individual Difference Measures, and Scam-Related Perceptions. <i>Frontiers in Psychology</i> , 2021, 12, 789883.	2.1	9
75	What factors influence seniors' desire for choice among health insurance options? Survey results on the Medicare prescription drug benefit. <i>Health Economics, Policy and Law</i> , 2010, 5, 437-457.	1.8	8
76	Age and Adaptation: Stronger Decision Updating about Real World Risks in Older Age. <i>Risk Analysis</i> , 2017, 37, 1632-1643.	2.7	8
77	Internet Safety and the Silver Surfer: The Relationship Between Gist Reasoning and Adults' Risky Online Behavior. <i>Journal of Behavioral Decision Making</i> , 2017, 30, 819-827.	1.7	8
78	Physician experience is associated with greater underestimation of patient pain. <i>Patient Education and Counseling</i> , 2020, 103, 405-409.	2.2	8
79	Health Literacy and Plan Choice: Implications for Medicare Managed Care. <i>Health Literacy Research and Practice</i> , 2018, 2, e40-e54.	0.9	8
80	Association Between Three Different Cognitive Behavioral Alcohol Treatment Programs and Recidivism Rates Among Male Offenders: Findings from the United Kingdom. <i>Alcoholism: Clinical and Experimental Research</i> , 2015, 39, 1100-1107.	2.4	7
81	Cognitive processing of moral and social judgements: A comparison of offenders, students, and control participants. <i>Quarterly Journal of Experimental Psychology</i> , 2015, 68, 350-362.	1.1	6
82	Cognition, Health Literacy, and Actual and Perceived Medicare Knowledge Among Inner-City Medicare Beneficiaries. <i>Journal of Health Communication</i> , 2016, 21, 155-163.	2.4	6
83	Evaluating an Intervention to Reduce Risky Driving Behaviors: Taking the Fear Out of Virtual Reality. <i>Risk Analysis</i> , 2021, 41, 1662-1673.	2.7	6
84	Reducing optimism bias in the driver's seat: Comparing two interventions. <i>Transportation Research Part F: Traffic Psychology and Behaviour</i> , 2021, 78, 207-217.	3.7	6
85	Choice and Aging. , 2015, , 309-327.		5
86	More intelligent designs: Comparing the effectiveness of choice architectures in US health insurance marketplaces. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 163, 142-164.	2.5	5
87	One Theory to Fit them All: The Search Hypothesis of Emotion Revisited. <i>British Journal for the Philosophy of Science</i> , 2005, 56, 135-145.	2.3	4
88	Coronashaming: interpersonal affect worsening in contexts of COVID-19 rule violations. <i>Cognition and Emotion</i> , 2022, 36, 106-119.	2.0	4
89	Health psychology meets behavioral economics: Introduction to special issue.. <i>Health Psychology</i> , 2013, 32, 929-931.	1.6	3
90	Physician Trainees' Decision Making and Information Processing: Choice Size and Medicare Part D. <i>PLoS ONE</i> , 2013, 8, e77096.	2.5	3

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91	Influence of the type of patient in the emotional response of nurses and nursing students. Nurse Education in Practice, 2016, 19, 7-11.	2.6	3
92	Facebook sharenting in mothers of young children: The risks are worth it but only for some.. Technology Mind and Behavior, 2021, 2, .	1.7	3
93	The role of unrealistic absolute optimism in willingness to be treated and pay for medical services.. Decision, 2023, 10, 44-60.	0.5	3
94	What can health psychologists learn from health economics: from monetary incentives to policy programmes. Health Psychology Review, 2008, 2, 2-19.	8.6	2
95	Cognitive Factors to Financial Crime Victimization. International Library of Ethics, Law, and the New Medicine, 2016, , 129-139.	0.5	2
96	Invasive Prenatal Diagnostic Testing Recommendations are Influenced by Maternal Age, Statistical Misconception and Perceived Liability. Journal of Genetic Counseling, 2018, 27, 59-68.	1.6	2
97	The "Right" Side of Creativity: Creative Personality and Social Risk-Taking Predict Political Party Affiliation. Creativity Research Journal, 2018, , 1-10.	2.6	2
98	Dissecting the politics of "Obamacare": The role of distributive justice, deservingness, and affect. Journal of Applied Social Psychology, 2018, 48, 634-642.	2.0	2
99	Social Perception of Risk-Taking Willingness as a Function of Expressions of Emotions. Frontiers in Psychology, 2021, 12, 655314.	2.1	2
100	Compliance with mass marketing solicitation: The role of verbatim and gist processing. Brain and Behavior, 2021, 11, e2391.	2.2	2
101	Consumers' response to mass market scam solicitations: profiling scams and responses. Psychology, Crime and Law, 2023, 29, 903-921.	1.0	2
102	Can consumers have too much choice?. Expert Review of Pharmacoeconomics and Outcomes Research, 2008, 8, 325-327.	1.4	1
103	Physician Recommendation for Invasive Prenatal Testing. Obstetrical and Gynecological Survey, 2014, 69, 131-132.	0.4	1
104	Cognitive and applied ageing: Introduction to special issue. British Journal of Developmental Psychology, 2021, 39, 247-251.	1.7	1
105	The Impact of Numeracy on Medicare Part D Insurance Choice in Older Adults. , 2011, , 255-267.		1
106	Supplemental Material for Facebook sharenting in mothers of young children: The risks are worth it but only for some.. Technology Mind and Behavior, 2021, 2, .	1.7	1
107	Natural frequencies and the representation of risk. International Journal for Quality in Health Care, 2002, 14, 337-337.	1.8	0
108	Anthropogenic risk creation: understanding and addressing the challenges via a conceptual model. Journal of Risk Research, 0, , 1-18.	2.6	0

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109	The Influence of Facial Dominance on Perceptions of Risk-Taking Preferences. Basic and Applied Social Psychology, 0, , 1-24.	2.1	0
110	Measuring optimism bias among military personnel. Transportation Research Part F: Traffic Psychology and Behaviour, 2021, 82, 475-483.	3.7	0