

Tobias Hahn

List of Publications by Year in descending order

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Version: 2024-02-01

50
papers

5,407
citations

186265

28
h-index

243625

44
g-index

53
all docs

53
docs citations

53
times ranked

3391
citing authors

#	ARTICLE	IF	CITATIONS
1	A paradox approach to sustainable product-service systems. <i>Industrial Marketing Management</i> , 2022, 105, 182-189.	6.7	6
2	Business- and environment-related drivers of firms'™ return on natural resources: A configurational approach. <i>Long Range Planning</i> , 2021, 54, 102066.	4.9	13
3	Strategies for regenerative business. <i>Strategic Organization</i> , 2021, 19, 456-477.	5.0	39
4	The Ontology of Organizational Paradox: A Quantum Approach. <i>Academy of Management Review</i> , 2021, 46, 362-384.	11.7	74
5	Paradox and Quantum Mechanics: Implications for the Management of Organizational Paradox from a Quantum Approach. <i>Research in the Sociology of Organizations</i> , 2021, , 129-150.	0.8	2
6	Business Sustainability as a Context for Studying Hybridity. <i>Research in the Sociology of Organizations</i> , 2020, , 115-138.	0.8	1
7	The Co-evolution of Leaders'™ Cognitive Complexity and Corporate Sustainability: The Case of the CEO of Puma. <i>Journal of Business Ethics</i> , 2019, 155, 741-762.	6.0	45
8	Supersized Tensions and Slim Responses? The Discursive Construction of Strategic Tensions Around Social Issues. <i>Academy of Management Discoveries</i> , 2019, 5, 314-340.	2.9	15
9	Why Architecture Does Not Matter: On the Fallacy of Sustainability Balanced Scorecards. <i>Journal of Business Ethics</i> , 2018, 150, 919-935.	6.0	36
10	A Paradox Perspective on Corporate Sustainability: Descriptive, Instrumental, and Normative Aspects. <i>Journal of Business Ethics</i> , 2018, 148, 235-248.	6.0	301
11	Advancing Research on Corporate Sustainability. <i>Business and Society</i> , 2017, 56, 155-185.	6.4	76
12	Strong Reciprocity in Consumer Boycotts. <i>Journal of Business Ethics</i> , 2017, 145, 509-524.	6.0	32
13	Planned or Emergent Strategy Making? Exploring the Formation of Corporate Sustainability Strategies. <i>Business Strategy and the Environment</i> , 2016, 25, 323-336.	14.3	63
14	Ambidexterity for Corporate Social Performance. <i>Organization Studies</i> , 2016, 37, 213-235.	5.3	119
15	Return on Natural Capital of Firms: A Configurational Approach. <i>Proceedings - Academy of Management</i> , 2016, 2016, 16244.	0.1	0
16	Toward Cognitive Plurality on Corporate Sustainability in Organizations. <i>Organization and Environment</i> , 2015, 28, 255-263.	4.3	46
17	Reciprocal Stakeholder Behavior. <i>Business and Society</i> , 2015, 54, 9-51.	6.4	57
18	Tensions in Corporate Sustainability: Towards an Integrative Framework. <i>Journal of Business Ethics</i> , 2015, 127, 297-316.	6.0	600

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19	Differentiating and Integrating the Eastern and Western Approaches to Paradox Management. Proceedings - Academy of Management, 2015, 2015, 11185.	0.1	1
20	Private Environmental Governance Through Cross-Sector Partnerships. Organization and Environment, 2014, 27, 140-160.	4.3	43
21	The If, How and Where of assessing sustainable resource use. Ecological Economics, 2014, 105, 274-283.	5.7	7
22	Cognitive Frames in Corporate Sustainability: Managerial Sensemaking with Paradoxical and Business Case Frames. Academy of Management Review, 2014, 39, 463-487.	11.7	632
23	The Role of Environmental and Market Capabilities for the Efficient Use of Natural Capital by Firms. Proceedings - Academy of Management, 2014, 2014, 12843.	0.1	0
24	Value drivers of corporate eco-efficiency: Management accounting information for the efficient use of environmental resources. Management Accounting Research, 2013, 24, 387-400.	3.3	88
25	Sustainability reporting: The role of "Search", "Experience" and "Credence" information. Accounting Forum, 2013, 37, 231-243.	2.2	50
26	Net Present Sustainable Value: A New Approach to Sustainable Investment Appraisal. Strategic Change, 2013, 22, 175-189.	4.1	14
27	Is green and profitable sustainable? Assessing the trade-off between economic and environmental aspects. International Journal of Production Economics, 2012, 140, 92-102.	8.9	143
28	Assessing Trade-Offs in Investments for the Environment – The Case of a VOC-Reduction Investment at AUTO Group. Corporate Social Responsibility and Environmental Management, 2012, 19, 114-128.	8.7	7
29	Von Emissionen, die sich in Luft aufsteigen. Ökologisches Wirtschaften, 2012, 27, 11.	0.2	0
30	Beyond the Bounded Instrumentality in Current Corporate Sustainability Research: Toward an Inclusive Notion of Profitability. Journal of Business Ethics, 2011, 104, 325-345.	6.0	190
31	Trade-Offs in corporate sustainability: you can't have your cake and eat it. Business Strategy and the Environment, 2010, 19, 217-229.	14.3	479
32	Opportunity cost based analysis of corporate eco-efficiency: A methodology and its application to the CO2-efficiency of German companies. Journal of Environmental Management, 2010, 91, 1997-2007.	7.8	45
33	Von Schadens- zu Opportunitätskosten. Ökologisches Wirtschaften, 2010, 25, .	0.2	0
34	Not measuring sustainable value at all: A response to Kuosmanen and Kuosmanen. Ecological Economics, 2009, 69, 244-249.	5.7	23
35	What the Papers Say: Trends in Sustainability. A Comparative Analysis of 115 Leading National Newspapers Worldwide. Journal of Corporate Citizenship, 2009, 2009, 68-86.	0.2	19
36	Sustainable investment analysis with the sustainable value approach a plea and a methodology to overcome the instrumental bias in socially responsible investment research. Progress in Industrial Ecology, 2008, 5, 255.	0.2	12

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37	Limits of Shareholder Value to Achieving Global Sustainability. , 2008, , 63-81.		1
38	Sustainable Value creation among companies in the manufacturing sector. International Journal of Environmental Technology and Management, 2007, 7, 496.	0.2	47
39	Approaches to corporate sustainability among German companies. Corporate Social Responsibility and Environmental Management, 2006, 13, 150-165.	8.7	179
40	The Cost of Sustainability Capital and the Creation of Sustainable Value by Companies. Journal of Industrial Ecology, 2005, 9, 47-58.	5.5	144
41	Sustainable Value Added“ measuring corporate contributions to sustainability beyond eco-efficiency. Ecological Economics, 2004, 48, 173-187.	5.7	429
42	Value-oriented impact assessment: the economics of a new approach to impact assessment. Journal of Environmental Planning and Management, 2004, 47, 921-941.	4.5	41
43	Sustainable Value Added “ Ein neues Maß des Nachhaltigkeitsbeitrags von Unternehmen am Beispiel der Henkel KGaA. Quarterly Journal of Economic Research, 2004, 73, 126-141.	0.1	26
44	WHY AND WHEN COMPANIES CONTRIBUTE TO SOCIETAL GOALS: THE EFFECT OF RECIPROCAL STAKEHOLDER BEHAVIOR.. Proceedings - Academy of Management, 2004, 2004, D1-D6.	0.1	12
45	The Sustainability Balanced Scorecard as a Framework to Link Environmental Management Accounting with Strategic Management. Eco-efficiency in Industry and Science, 2003, , 17-40.	0.1	12
46	Towards a Comprehensive Framework for Environmental Management Accounting “ Links Between Business Actors and Environmental Management Accounting Tools. Australian Accounting Review, 2002, 12, 39-50.	4.6	311
47	The Sustainability Balanced Scorecard - linking sustainability management to business strategy. Business Strategy and the Environment, 2002, 11, 269-284.	14.3	860
48	Nachhaltig managen mit der Balanced Scorecard. Ökologisches Wirtschaften, 2002, 17, .	0.2	6
49	Unternehmerische Nachhaltigkeit umsetzen. Ökologisches Wirtschaften, 2001, 16, .	0.2	0
50	Operationalizing socially responsible investment: a nonfinancial fiduciary duty problem. , 0, , 364-377.		2