

Tobias Hahn

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/200388/publications.pdf>

Version: 2024-02-01

50
papers

5,407
citations

186265

28
h-index

243625

44
g-index

53
all docs

53
docs citations

53
times ranked

3391
citing authors

#	ARTICLE	IF	CITATIONS
1	The Sustainability Balanced Scorecard - linking sustainability management to business strategy. <i>Business Strategy and the Environment</i> , 2002, 11, 269-284.	14.3	860
2	Cognitive Frames in Corporate Sustainability: Managerial Sensemaking with Paradoxical and Business Case Frames. <i>Academy of Management Review</i> , 2014, 39, 463-487.	11.7	632
3	Tensions in Corporate Sustainability: Towards an Integrative Framework. <i>Journal of Business Ethics</i> , 2015, 127, 297-316.	6.0	600
4	Trade-offs in corporate sustainability: you can't have your cake and eat it. <i>Business Strategy and the Environment</i> , 2010, 19, 217-229.	14.3	479
5	Sustainable Value Added – measuring corporate contributions to sustainability beyond eco-efficiency. <i>Ecological Economics</i> , 2004, 48, 173-187.	5.7	429
6	Towards a Comprehensive Framework for Environmental Management Accounting – Links Between Business Actors and Environmental Management Accounting Tools. <i>Australian Accounting Review</i> , 2002, 12, 39-50.	4.6	311
7	A Paradox Perspective on Corporate Sustainability: Descriptive, Instrumental, and Normative Aspects. <i>Journal of Business Ethics</i> , 2018, 148, 235-248.	6.0	301
8	Beyond the Bounded Instrumentality in Current Corporate Sustainability Research: Toward an Inclusive Notion of Profitability. <i>Journal of Business Ethics</i> , 2011, 104, 325-345.	6.0	190
9	Approaches to corporate sustainability among German companies. <i>Corporate Social Responsibility and Environmental Management</i> , 2006, 13, 150-165.	8.7	179
10	The Cost of Sustainability Capital and the Creation of Sustainable Value by Companies. <i>Journal of Industrial Ecology</i> , 2005, 9, 47-58.	5.5	144
11	Is green and profitable sustainable? Assessing the trade-off between economic and environmental aspects. <i>International Journal of Production Economics</i> , 2012, 140, 92-102.	8.9	143
12	Ambidexterity for Corporate Social Performance. <i>Organization Studies</i> , 2016, 37, 213-235.	5.3	119
13	Value drivers of corporate eco-efficiency: Management accounting information for the efficient use of environmental resources. <i>Management Accounting Research</i> , 2013, 24, 387-400.	3.3	88
14	Advancing Research on Corporate Sustainability. <i>Business and Society</i> , 2017, 56, 155-185.	6.4	76
15	The Ontology of Organizational Paradox: A Quantum Approach. <i>Academy of Management Review</i> , 2021, 46, 362-384.	11.7	74
16	Planned or Emergent Strategy Making? Exploring the Formation of Corporate Sustainability Strategies. <i>Business Strategy and the Environment</i> , 2016, 25, 323-336.	14.3	63
17	Reciprocal Stakeholder Behavior. <i>Business and Society</i> , 2015, 54, 9-51.	6.4	57
18	Sustainability reporting: The role of ‘Search’, ‘Experience’ and ‘Credence’ information. <i>Accounting Forum</i> , 2013, 37, 231-243.	2.2	50

#	ARTICLE	IF	CITATIONS
19	Sustainable Value creation among companies in the manufacturing sector. <i>International Journal of Environmental Technology and Management</i> , 2007, 7, 496.	0.2	47
20	Toward Cognitive Plurality on Corporate Sustainability in Organizations. <i>Organization and Environment</i> , 2015, 28, 255-263.	4.3	46
21	Opportunity cost based analysis of corporate eco-efficiency: A methodology and its application to the CO2-efficiency of German companies. <i>Journal of Environmental Management</i> , 2010, 91, 1997-2007.	7.8	45
22	The Co-evolution of Leaders'™ Cognitive Complexity and Corporate Sustainability: The Case of the CEO of Puma. <i>Journal of Business Ethics</i> , 2019, 155, 741-762.	6.0	45
23	Private Environmental Governance Through Cross-Sector Partnerships. <i>Organization and Environment</i> , 2014, 27, 140-160.	4.3	43
24	Value-oriented impact assessment: the economics of a new approach to impact assessment. <i>Journal of Environmental Planning and Management</i> , 2004, 47, 921-941.	4.5	41
25	Strategies for regenerative business. <i>Strategic Organization</i> , 2021, 19, 456-477.	5.0	39
26	Why Architecture Does Not Matter: On the Fallacy of Sustainability Balanced Scorecards. <i>Journal of Business Ethics</i> , 2018, 150, 919-935.	6.0	36
27	Strong Reciprocity in Consumer Boycotts. <i>Journal of Business Ethics</i> , 2017, 145, 509-524.	6.0	32
28	Sustainable Value Added – Ein neues Maß des Nachhaltigkeitsbeitrags von Unternehmen am Beispiel der Henkel KGaA. <i>Quarterly Journal of Economic Research</i> , 2004, 73, 126-141.	0.1	26
29	Not measuring sustainable value at all: A response to Kuosmanen and Kuosmanen. <i>Ecological Economics</i> , 2009, 69, 244-249.	5.7	23
30	What the Papers Say: Trends in Sustainability. A Comparative Analysis of 115 Leading National Newspapers Worldwide. <i>Journal of Corporate Citizenship</i> , 2009, 2009, 68-86.	0.2	19
31	Supersized Tensions and Slim Responses? The Discursive Construction of Strategic Tensions Around Social Issues. <i>Academy of Management Discoveries</i> , 2019, 5, 314-340.	2.9	15
32	Net Present Sustainable Value: A New Approach to Sustainable Investment Appraisal. <i>Strategic Change</i> , 2013, 22, 175-189.	4.1	14
33	Business- and environment-related drivers of firms'™ return on natural resources: A configurational approach. <i>Long Range Planning</i> , 2021, 54, 102066.	4.9	13
34	Sustainable investment analysis with the sustainable value approach a plea and a methodology to overcome the instrumental bias in socially responsible investment research. <i>Progress in Industrial Ecology</i> , 2008, 5, 255.	0.2	12
35	The Sustainability Balanced Scorecard as a Framework to Link Environmental Management Accounting with Strategic Management. <i>Eco-efficiency in Industry and Science</i> , 2003, , 17-40.	0.1	12
36	WHY AND WHEN COMPANIES CONTRIBUTE TO SOCIETAL GOALS: THE EFFECT OF RECIPROCAL STAKEHOLDER BEHAVIOR.. <i>Proceedings - Academy of Management</i> , 2004, 2004, D1-D6.	0.1	12

#	ARTICLE	IF	CITATIONS
37	Assessing Trade-offs in Investments for the Environment – The Case of a VOC-Reduction Investment at AUTO Group. Corporate Social Responsibility and Environmental Management, 2012, 19, 114-128.	8.7	7
38	The If, How and Where of assessing sustainable resource use. Ecological Economics, 2014, 105, 274-283.	5.7	7
39	Nachhaltig managen mit der Balanced Scorecard. –kologisches Wirtschaften, 2002, 17, .	0.2	6
40	A paradox approach to sustainable product-service systems. Industrial Marketing Management, 2022, 105, 182-189.	6.7	6
41	Operationalizing socially responsible investment: a nonfinancial fiduciary duty problem. , 0, , 364-377.		2
42	Paradox and Quantum Mechanics: Implications for the Management of Organizational Paradox from a Quantum Approach. Research in the Sociology of Organizations, 2021, , 129-150.	0.8	2
43	Business Sustainability as a Context for Studying Hybridity. Research in the Sociology of Organizations, 2020, , 115-138.	0.8	1
44	Limits of Shareholder Value to Achieving Global Sustainability. , 2008, , 63-81.		1
45	Differentiating and Integrating the Eastern and Western Approaches to Paradox Management. Proceedings - Academy of Management, 2015, 2015, 11185.	0.1	1
46	Unternehmerische Nachhaltigkeit umsetzen. –kologisches Wirtschaften, 2001, 16, .	0.2	0
47	Von Schadens- zu OpportunitÄtskosten. –kologisches Wirtschaften, 2010, 25, .	0.2	0
48	Von Emissionen, die sich in Luft auflÄrsen. –kologisches Wirtschaften, 2012, 27, 11.	0.2	0
49	The Role of Environmental and Market Capabilities for the Efficient Use of Natural Capital by Firms. Proceedings - Academy of Management, 2014, 2014, 12843.	0.1	0
50	Return on Natural Capital of Firms: A Configurational Approach. Proceedings - Academy of Management, 2016, 2016, 16244.	0.1	0